

Agenda Planning Board Monday, March 28, 2021 7:00 PM

| ITEM | TOPIC |
|------|--------------------------------------------------|
| 1. | Call to Order |
| 2. | Pledge of Allegiance |
| 3. | Invocation |
| 4. | Approve February Planning Board meeting minutes |
| 5. | Oath of Office |
| | a) Renorda Pryor b) Mike Moss |
| 6. | Commercial Growth Feasibility Study Draft Report |
| 7. | Planning Director's Report |
| 8. | Town Attorney's Report |
| 9. | Other Business |
| 10. | Adjournment |

The Town of Rolesville is committed to providing accessible facilities, programs and services for all people in compliance with the American with Disabilities Act. Should you need assistance or a particular accommodation for this meeting please contact the ADA Coordinator.



Planning Board Meeting February 28, 2022- 7:00 PM 502 Southtown Circle, Rolesville, NC 27571

MINUTES

PRESENT: Mark Powers, Chairman

Mike Moss, Board Member

Hill, Board Member Dave Neil, Town Attorney

Michael Elabarger, Senior Planner

Donnie Lawrence, Board Member Renorda Pryor, Board Member Michelle Medley, Commissioner Meredith Gruber, Planning Director

James Carter, Planner I

ABSENT:

1. CALL TO ORDER

Chairman Mark Powers called the meeting to order at 7:00 p.m.

2. PLEDGE OF ALLEGIANCE

The Board collectively recited the Pledge of Allegiance.

3. INVOCATION

Board Member Moss delivered the invocation.

4. APPROVAL OF MINUTES

*Correction noted by Board Member Mike Moss to change the meeting minutes to reflect his question about swearing-in of members for the new terms.

Moved by Board Member Mike Moss and second by Board Member Donnie Lawrence. The motion to approve the minutes of January 24, 2022, with minor correction, carried by unanimous vote.

5. Joint Work Session

Planning Director Meredith Gruber informed the Planning Board about the Joint Work Session with the Town Board and Planning Board on March 15.

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6. Volunteer Appreciation Dinner, April 26, 2022

Planning Director Meredith Gruber informed the Planning Board about the appreciation dinner that will be held for all of the voluntary boards as a thank you for their service to the Rolesville Community.

7. Planning Board Training Needs

Mrs. Gruber asked the Board about training that the board had received in the past. Mark Powers mentioned that the Town Attorney would deliver training during regularly scheduled meetings. Dave Neil mentioned that the work session could assign the Planning board with new duties, which may guide training efforts.

8. SUP 21-01 Wait Ave Pulte Subdivision (FKA Thales Academy)

Senior Planner Michael Elabarger presented SUP 21-01 Case. It is 93.73 acres located at 98/wait and Averett Ridge. The Applicant is requesting to amend SUP 18-01 known as Thales Academy through proposed conditions.

Matthew Carpenter, Chris Raughley, and Riyad Baroudi represented the applicants and provided more clarifying information to the board about the project.

Conditions:

- 1. Use restrictions (Single-family Units, Townhomes, Non-Residential)
 - a. Max density 4 dwelling units per acre
 - b. Non-residential Maximum 200,000 SF
- 2. Residential development shall/may occur before Non-residential
- 3. Improvements per the TIA
- 4. 30% Open Space minimum of Residential portion
- 5. Residential architectural commitments
- 6. UDO Deviation
 - a. SFD Front Setback encroachment of 5 ft
 - b. SFD Frnt Facing garages throughout; 5 ft front setback encroachment
 - c. SFD Required parking in driveways
 - d. TH 20 ft building separation
- 7. Architectural and Design commitments
 - a. Crawl space or stem wall foundation
 - b. Front Facades must include two of
 - i. Covered porch or stoop
 - ii. Two or more building materials
 - iii. Decorate gable, shake, trim, or cornice
 - iv. Balcony, column, or dormer

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- c. Minimum of 3 color families of siding and Varied trim, shutter, and accent color
- d. Garage doors shall have windows, decorative details, or carriage-style adornments

Board Member Donnie Lawrence recommended approval of SUP 21-01 Wait Ave Pulte Subdivision, second by Board member Renorda Pryor, carried by unanimous vote df

9. Planning Director's Report

- a. The planning staff is continuing to clear the backlog of development review applications.
- b. The Planning staff will host a virtual open house for the newly implemented development submittal process on March 23, 2022, from 1:00 pm to 3:00 pm.

10. Town Attorney Report

Dave Neil asked if the board had a hard copy of the LDO, and all members said that they did not have a physical copy of the LDO.

11. Other Business

Steve Hill asked about the Development Report, Meredith Gruber noted that there is a 2021 Year-end report, and January 2022 Development report in the agenda packet.

12. ADJOURN

There being no more business before the board, upon a motion by Board Member Mike Moss and second by Board Member Donnie Lawrence, the motion to adjourn carried by unanimous vote. The meeting adjourned at 7:52 p.m.

| Mark Powers, Planning Board Chairman | James Carter, Planner I | |
|--------------------------------------|-------------------------|--|
| | | |
| ATTEST: | | |

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ACKNOWLEDGEMENTS

O'BRIEN ATKINS ASSOCIATES - LEAD PLANNER

CREATIVE ECONOMIC DEVELOPMENT - MARKET ANALYSIS

ECS - STREAMS AND WETLANDS ANALYSIS

NV 5 - UTILITY ANALYSIS

PLANNING ASSIGNMENT

MARKET ANALYSIS

3 SITE ANALYSIS

LANDOWNER ENGAGEMENT

CONCEPT PLAN

NEXT STEPS - ACTIONS

7 APPENDIX



PLANNING ASSIGNMENT



Planning Assignment

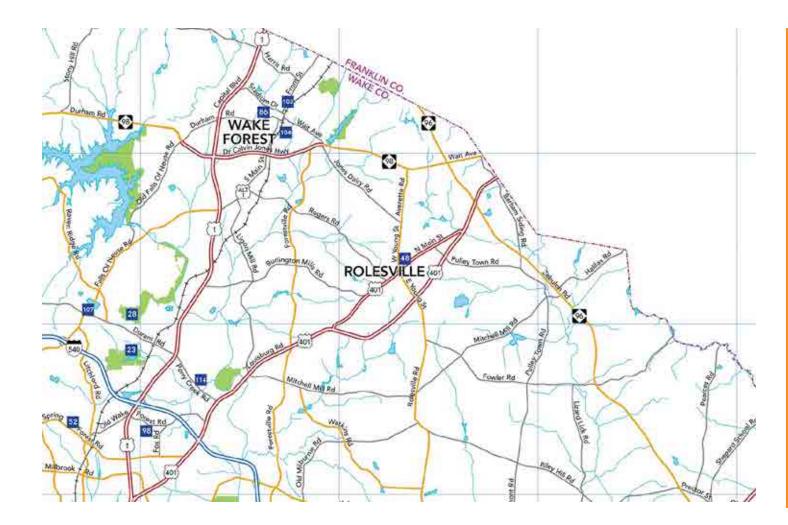
The Town of Rolesville has become the fastest growing community in the Triangle region and is experiencing accelerated growth in a county that is consistently one of the fastest growing counties in North Carolina. Rolesville is a community of approximately 8,500, situated in the greater Research Triangle Region adjacent to Raleigh and Wake Forest, with a population of over 22,000 within a three-mile radius.

Over the last several years, Rolesville's growth has primarily been Residential. Their current tax base ratio is 92% Residential and 8% Commercial. Rolesville realized they need to diversify their tax base and this current ratio was unsustainable. The Town's leaders identified the importance of targeting and reserving undeveloped land for non-residential use by preparing large tracts of land to attract non-residential development. The primary goal of the planning assignment is: Grow Commercial and Industrial Uses in Rolesville.

A secondary goal of the planning assignment was the Town's desire to create more job opportunities for current and future residents as the majority of the Town's residents work outside of town limits.

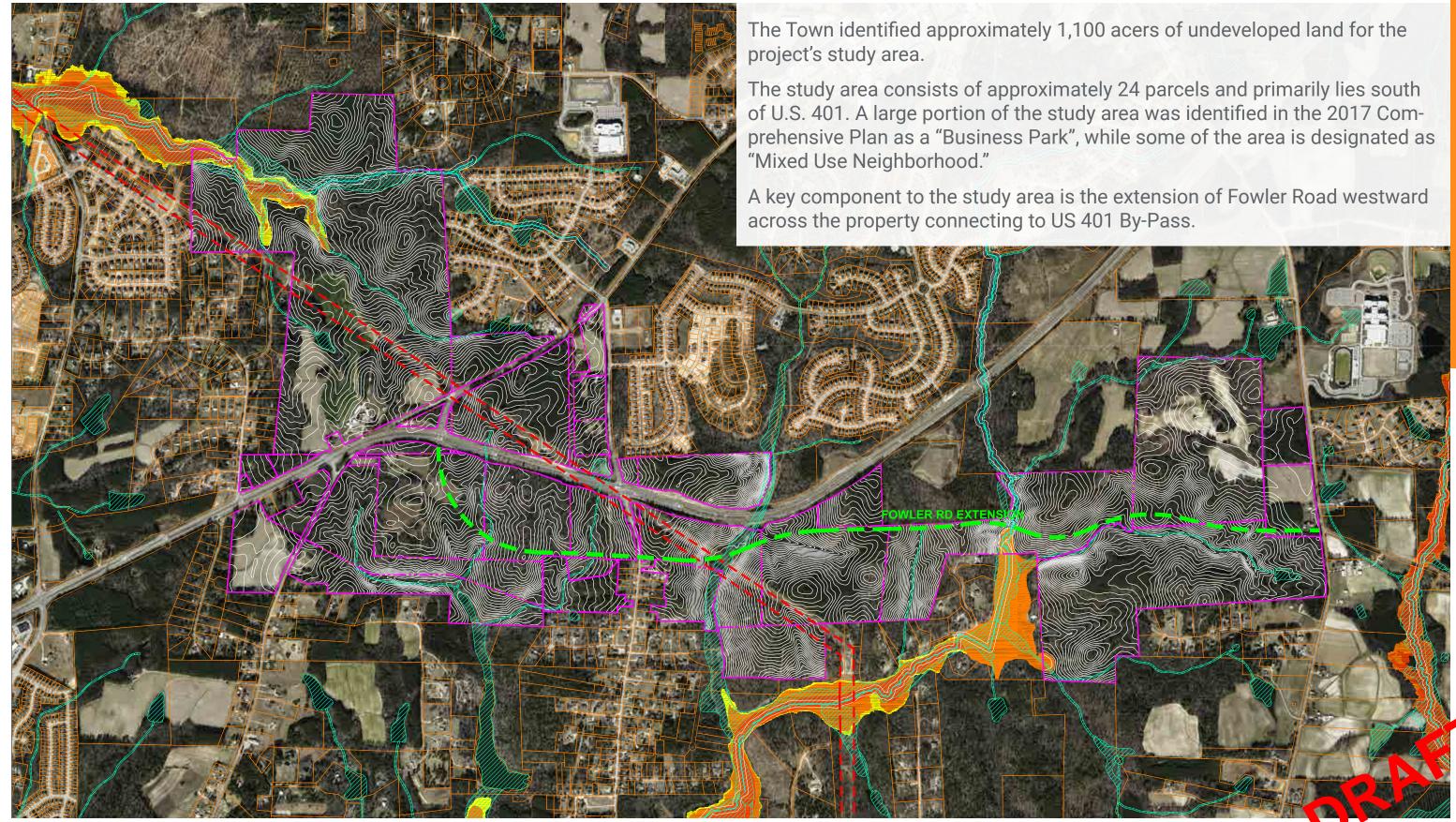
The assignment was organized into four basic parts:

- 1. Market Analysis of the area's ability to support Industrial and Commercial land uses.
- 2. Site Analysis of the property's natural features and status of utilities.
- 3. Conceptual Master Plan illustrating a long-term vision of growth.
- 4. Action Plan for initiating and sustaining the development of the master plan





Study Area



MARKET ANALYSIS

MARKET ANALYSIS

BUSINESS SURVEY SUMMARY

RECOMMENDED TARGET SECTORS

NEXT STEPS



Market Analysis

Rolesville will be an attractive location to companies seeking skilled, educated, and talented people. Talent is driving business location decisions and talent is Rolesville's number one asset. The town has a fast-growing population of young, educated, and skilled people. They are attracted to Rolesville because it is more affordable that other towns in the Raleigh metro area, and it has quality schools. The development of the commercial growth corridor will provide space for technology and life sciences companies seeking to leverage local and regional talent.

Technology and life sciences companies will come to Rolesville because of the workforce; however, commercial businesses such as retail, restaurants, services, and entertainment will come because of the growing market. Rolesville grew an astounding 150% between 2010 and 2020, faster than neighboring towns. Retail leakage shows there is opportunity for more grocery and general retail. As Rolesville's population continues to grow, so will the commercial opportunities.

The commercial corridor development will provide space to attract new employers and business. It will reduce out-commuting of the workforce and keep more retail spending local. The development aligns with Rolesville's strategic plan. Goal 10 under "Mindful Growth" is to "create a diverse mix of commercial, industrial, and residential development." It also aligns with the 2018 Economic Development Strategic Plan, specifically the goal of "Build for the Future" and strategy to "designate targeted growth areas for economic development and incentives." The corridor is envisioned as a mix of commercial and industrial development with residential development adjacent. The development will provide important property tax revenue that supports further amenity and government services development.

In order to implement the vision, Rolesville will need to team with strategic partner Wake County Economic Development to market the business sites; engage with landowners to secure the property for mixed use development; invest in infrastructure and site development; and be patient as development of this magnitude takes time.

Market Assessment Highlights

- · Fast growing population within a fast-growing metro area
- Young population and workforce
- High educational attainment, one-third have bachelor's degrees
- Higher per capita (\$39,915) and household incomes (\$101,829)
- Based on the average household income in Rolesville, housing is more affordable than the U.S. average and more affordable than in Wake County
- Business base is predominantly services and retail, and most residents work in services and retail
- Retail leakage shows opportunity in grocery, general merchandise
- Most spending potential in home furnishings, entertainment/recreation, personal care products and services, health care, apparel and services, food away from home, education, and food at home



Business Survey Summary

An online survey was used to gather information from businesses to inform the planning process of the commercial district. The survey asked questions about the business climate, future plans, resources needed, and the types of businesses that would complement and fill gaps in the current business mix. The Town of Rolesville sent the survey to a database of businesses. The survey was also sent to members of the Rolesville Chamber of Commerce and posted on the town's website and social media. There were 24 responses to the survey. Full survey results can be found in Appendix B.

The respondent profile is a small business owner with 65% reporting having five or less employees. Most are health care, financial services, and business and professional services businesses. The majority of respondents have owned or operated a business in Rolesville for more than six years.

65% Have <5 Employees

For most respondents, their future plan is to stay in Rolesville and stay about the same size. Approximately 19% have plans to expand at a new location. Only about 5% plan to expand at their current location.

Approximately 27% of people located their business in Rolesville because they retired there. The same percentage are there because of location. Other location factors include quality of life, they have a home-based business, and they have a personal or hometown connection. Since most report

57% Plan to Stay in Rolesville as Long as They Can

personal reasons for locating a business in Rolesville, the town's marketing approach for small business should include personal stories and connections and quality of life messaging.

Businesses are most satisfied with the school system, internet access, and utilities. They are least satisfied with available business locations, quality of life amenities, and local regulatory environment. The town should leverage the quality of the schools, internet service, and utilities in business attraction messages.

Respondents cite a wide range of drawbacks to operating a business in Rolesville including lack of space, low concentration of businesses, traffic, and access to labor. They also cite the pandemic and scaling up as challenges to growth. The work done to develop the commercial corridor will address two of the drawbacks by creating more space for business and developing a stronger business base.

When asked what kinds of businesses should be recruited to Rolesville, most cite retail, restaurants, and entertainment. This is reinforced by the retail leakage analysis.

Want More Retail, Restaurants, Entertainment

Businesses want to see Rolesville develop a commercial district, be more probusiness, and rebrand the town. Survey respondents are supportive of more business development. One respondent noted that "businesses pay most of the taxes that support the town, so the town should be more pro-business."



Recommended Target Sectors

olesville's economic development opportunities are closely aligned with Those of Wake County. Wake County Economic Development is the lead business recruitment organization for Wake County and its municipalities. Rolesville depends on the county's external marketing program to generate leads for new business development. The town's economic development strategic plan recommends "recruiting new 2nd stage or more mature companies" in partnership with the Wake County Economic Development Corporation (WCED)."

Wake County's economic development program targets life sciences, advanced manufacturing, IT and technology, and cleantech/smart grid sectors. The organization implements marketing campaigns, leads sales trips and trade missions, and participates in industry trade shows and conferences for these sectors.



Advanced Manufacturing - production activities that depend on information, automation, computation, software, sensing, and networking



IT & Technology - software and services, technology hardware and equipment, and semiconductors and semiconductor equipment

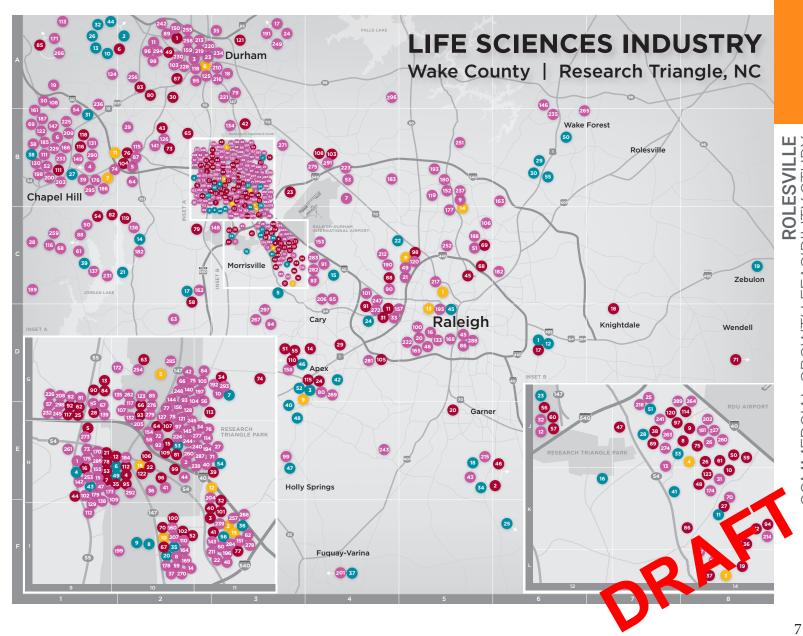


Cleantech/Smart Grid - companies that directly enable the efficient use of natural resources and reduce the ecological impact of production



Life Sciences - research, development and manufacturing of pharmaceuticals, biotechnology-based food and medicines, medical devices, biomedical technologies, nutraceuticals, cosmeceuticals, food processing, and other products

Based on Rolesville's highly educated, professional workforce and the land development opportunities of the new commercial corridor, we recommend Rolesville target IT & Technology and the Life Sciences sectors. Land development opportunities emerging in the commercial corridor include space for class A business parks and sites that will have easy access to a highly skilled labor force. The other two sectors, Advanced Manufacturing and Cleantech/ Smart Grid could also find Rolesville attractive; however, we believe the best opportunities lie in technology and life sciences.



Next Steps

The recommended next steps can be done in tandem. Development is not a linear process. It often takes twists and turns. Working on several steps at one time can advance the development process. A development of the magnitude of the commercial corridor will take years to realize. Get started by taking one step at a time.

Rolesville should continue landowner engagement to ensure the corridor remains available for mixed use development. The town may consider optioning key tracts best suited for a business park development. An option would provide a high level of control on development.

Seek private partners in the development. Public-private partnerships take many forms. Rolesville could fund due diligence and site certification as a loan to private landowners. The town could invest in site preparation to entice a speculative building by a private entity. A good example of a public-private partnership is in Catawba County where multiple spec buildings have been built through a city-county-developer partnership. In this partnership, the city and county waived some development fees, provided a grant equal to property taxes for up to three years, and paid electricity, insurance, and other carrying costs for up to three years. If the building sells within three years, the governments are repaid.

Keep Wake County Economic Development informed of the evolving development vision, available properties, and desire to site life sciences and technology companies. These economic development allies will help Rolesville communicate the opportunity to other strategic partners such as the Economic Development Partnership of NC.

Rolesville should leverage utility-sponsored site development programs. The Duke Energy Site Readiness Program provides assessments and evaluations to help a community better prepare a site. For coop-served properties, NC Electric Cooperatives recently launched a site certification program that sponsors due diligence on sites.

Rolesville can promote development opportunities in the corridor on its website and in social media. Be sure to make existing businesses aware of the sites as some may consider expanding into the corridor. Realtors are another group you will want to make aware of the development plan. Realtors can be allies in promoting the sites.

Beyond development steps, Rolesville can continue to improve business friendliness. Some best practices from other communities include annual business retention and expansion visits, business advisory council to provide input into town policies, business appreciation day/week of events, and regular e-communications on town updates and events.

LANDOWNER ENGAGEMENT



PUBLIC-PRIVATE PARTNERSHIP



LEVERAGE WAKE COUNTY ED



LEVERAGE UTILITY PROGRAMS



OS SITE ANALYSIS

EXISTING CONDITIONS

HYDROLOGY

VEGETATION

SOILS

TOPOGRAPHY

UTILITIES

BUILDABLE ALEA





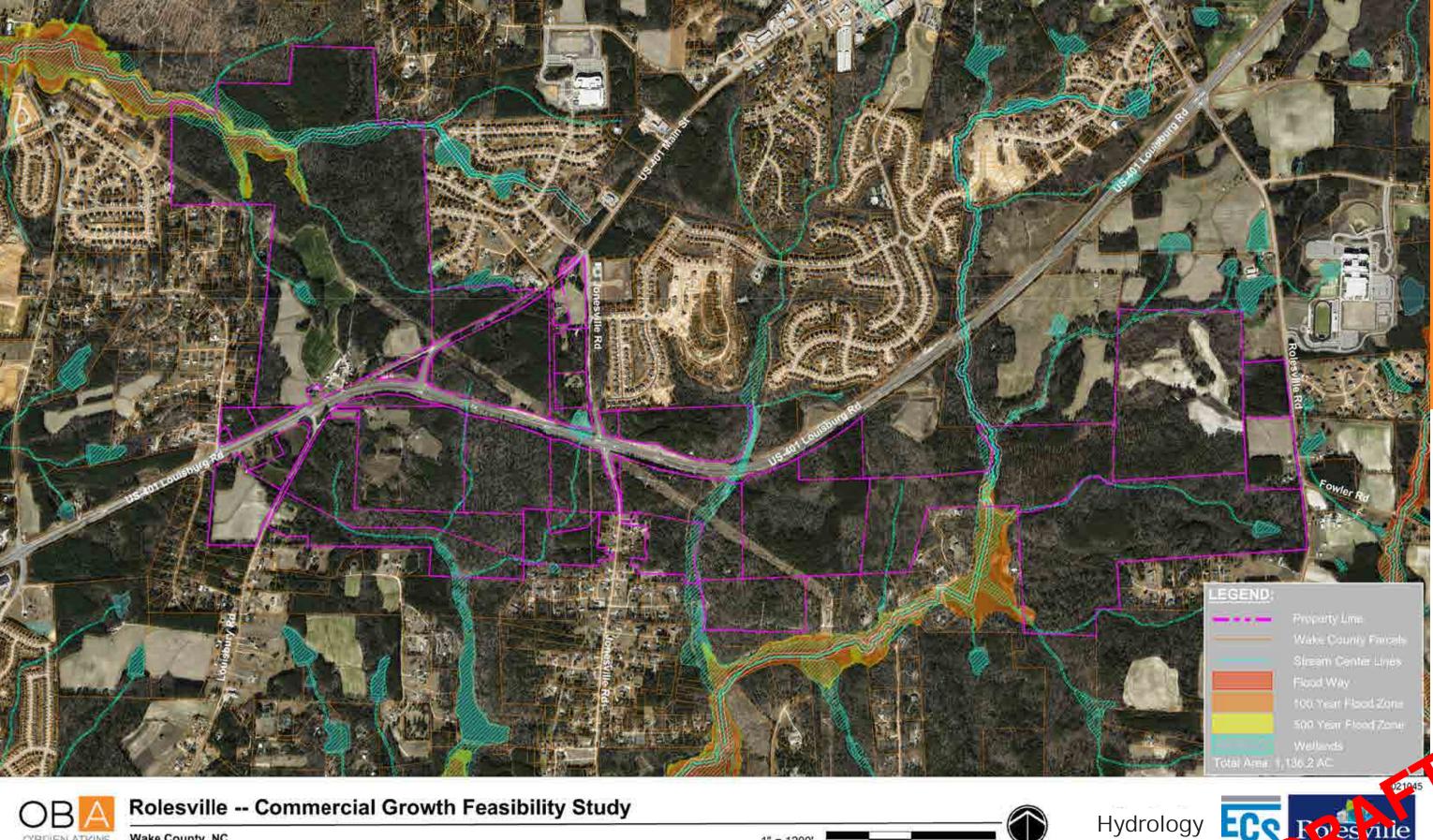




Wake County, NC

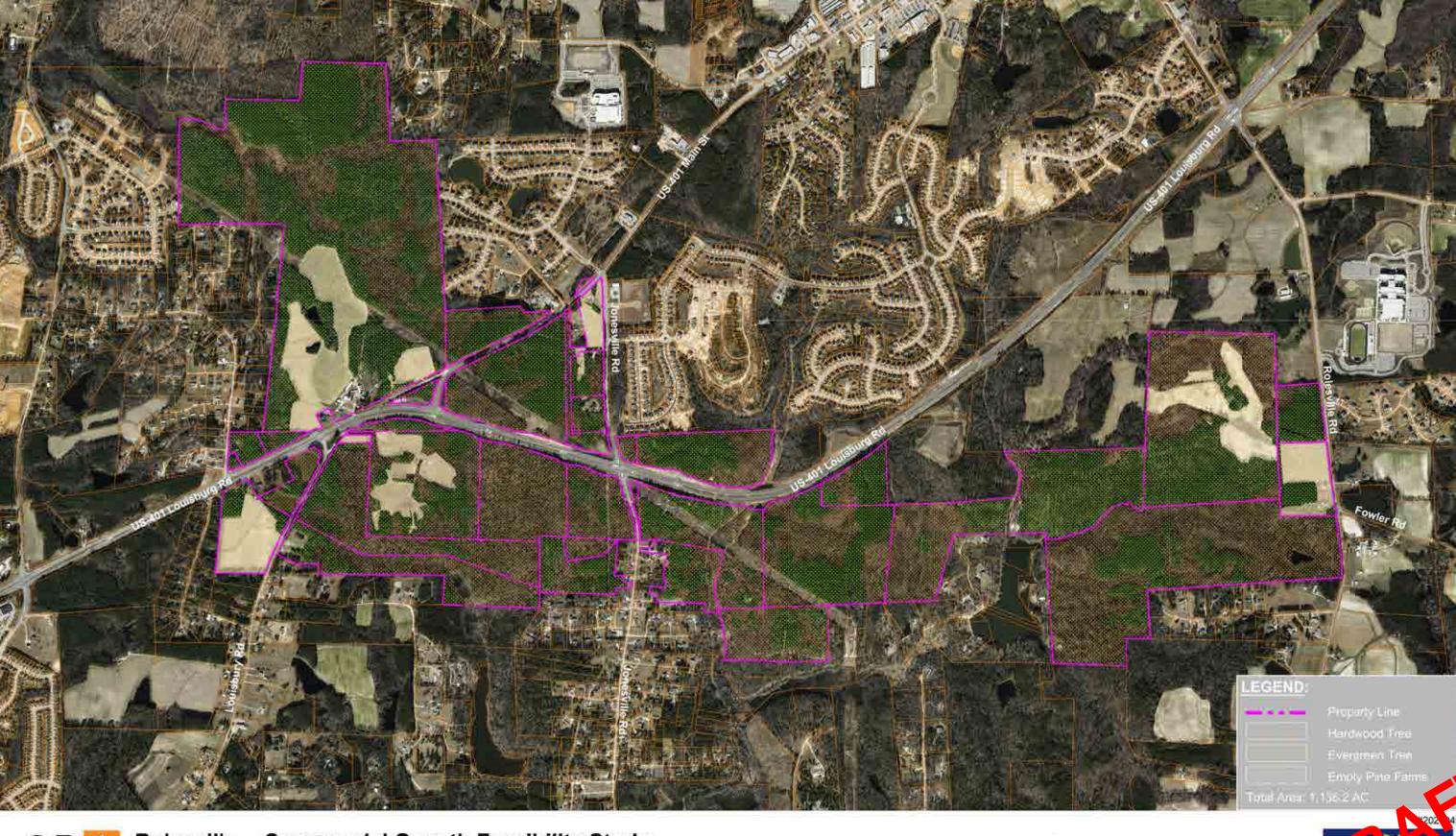






Wake County, NC

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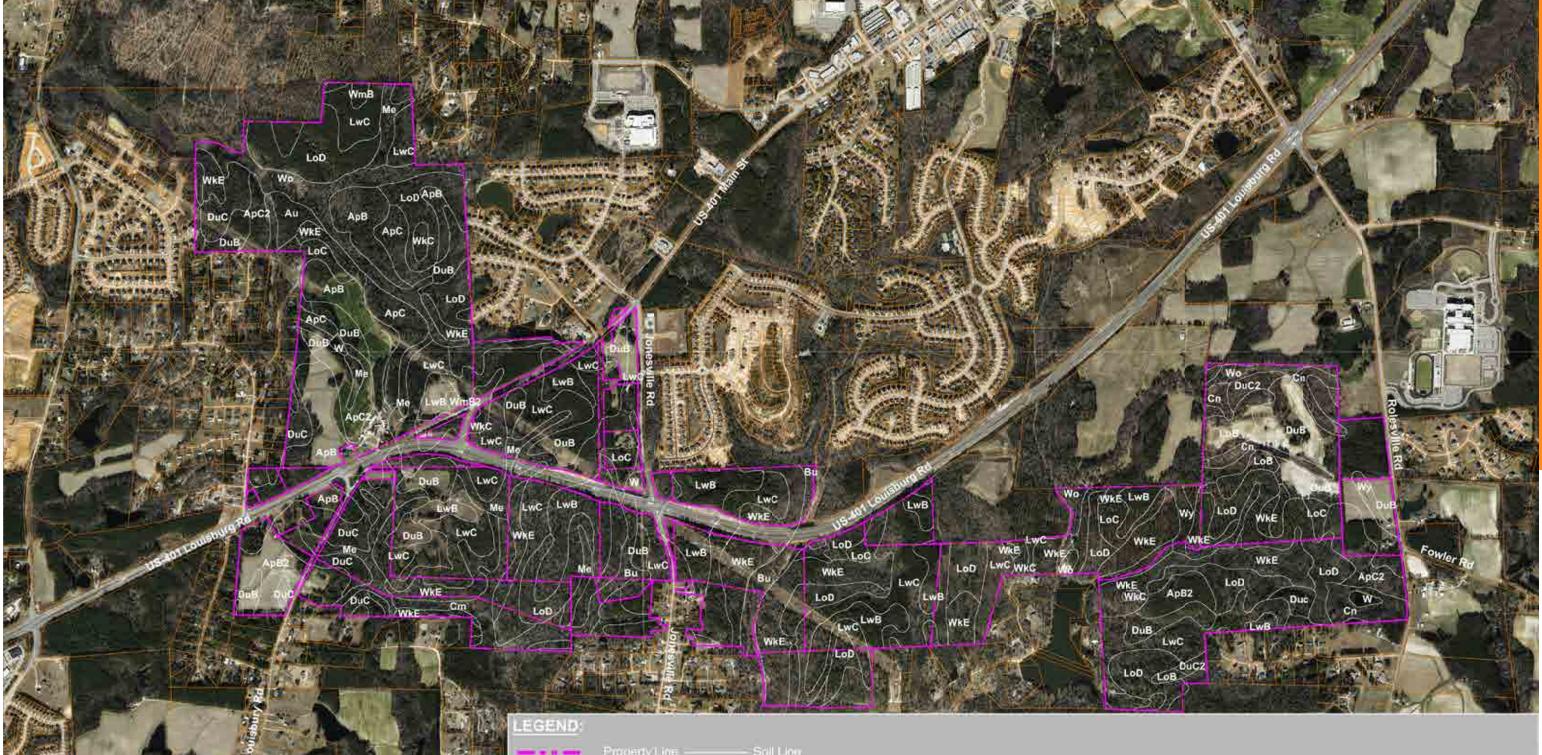


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Vegetation





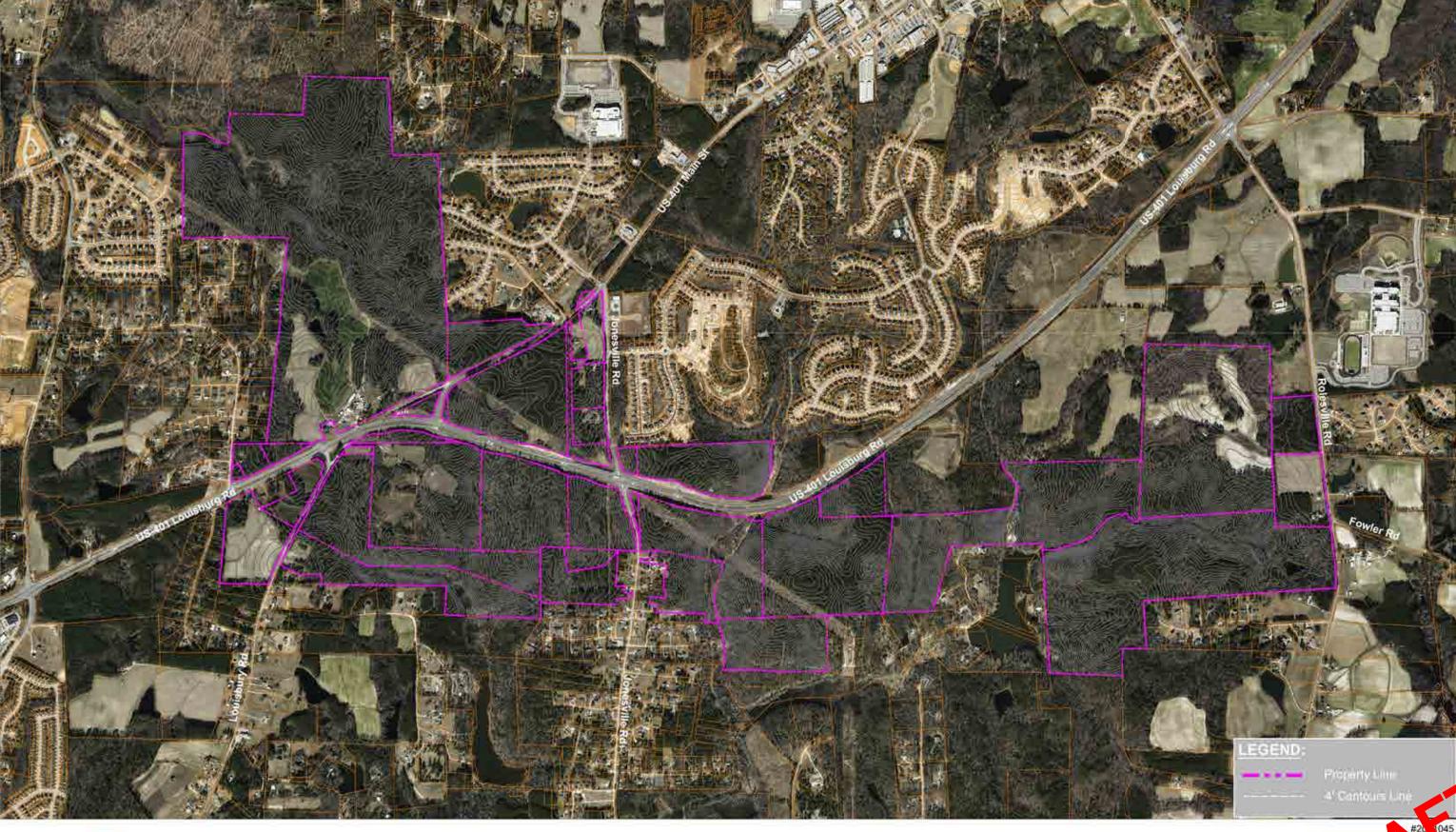


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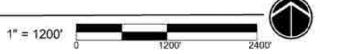
Soils

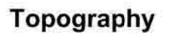






Wake County, NC







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Public Utility Analysis

Potable Water

The potable water system which would serve the area included in the Feasibility Study is operated and maintained by the City of Raleigh. Currently there is an existing 16-inch Potable Water Main located in US Hwy 401 that extends from west to east. This existing main crosses through the proposed Feasibility Study Area. There is also an existing 12-inch Potable Water Main located in Forestville Road which is adjacent to the Feasibility Study Area. Finally, there is an existing 12-inch Potable Water Main located in E. Young Street that extends to the south of the high school and stops just short of the proposed Feasibility Study Area.

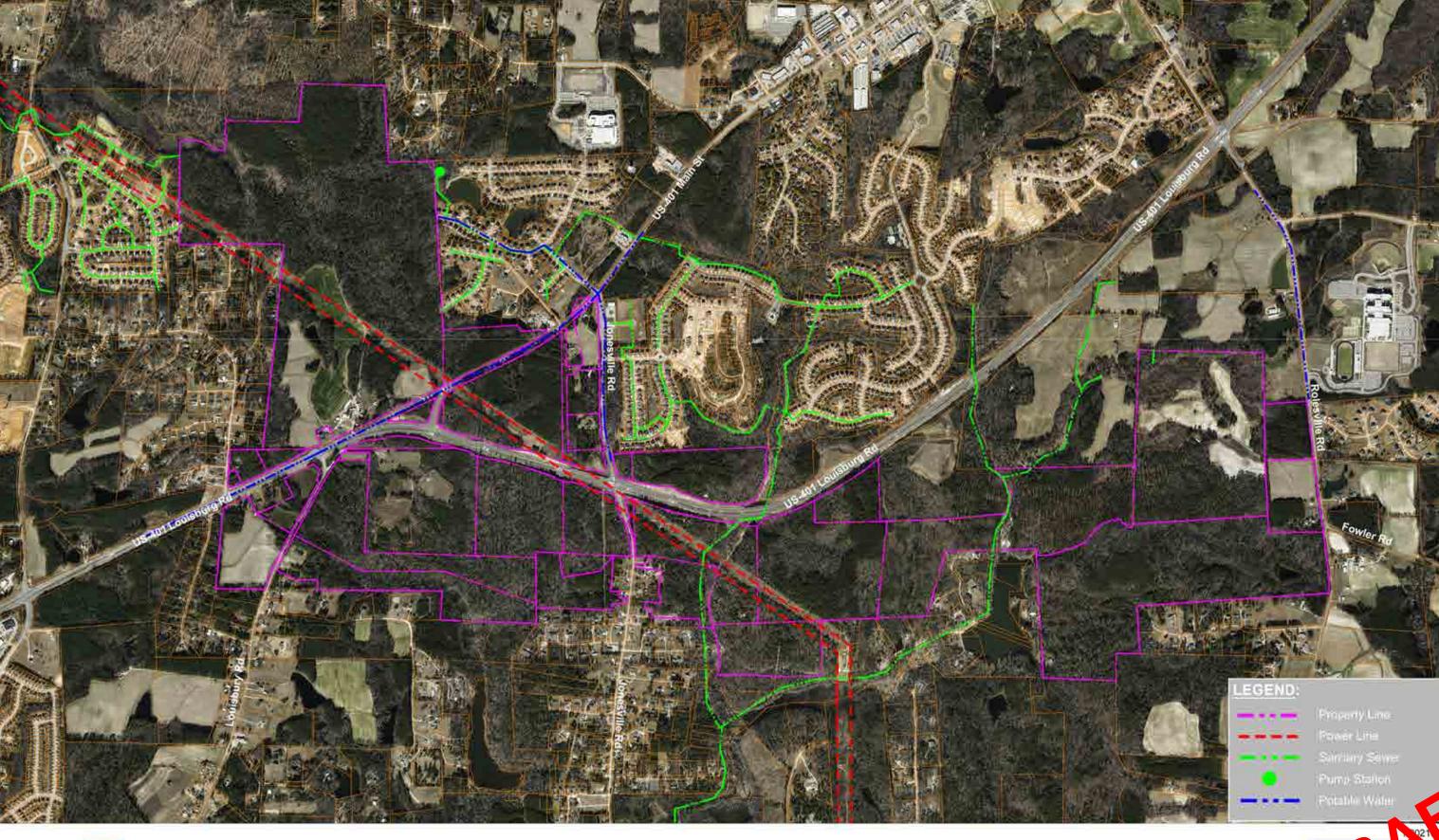
Water Main extensions to the proposed Feasibility Study Area will be extended from the existing mains identified above. All proposed water main extensions will be reviewed and permitted by the City of Raleigh and must be designed in accordance with their details and standard specifications. The water mains will be required to be placed in a public right-of-way; the City of Raleigh discourages the use of easements for water mains. All proposed potable water extensions will be constructed utilizing Ductile Iron Pipe with fire hydrants located as required by the City. All individual buildings will require individual water meters and backflow preventers.

Sanitary Sewer

The sanitary sewer system which would serve the area included in the Feasibility Study is operated and maintained by the City of Raleigh. Currently there is an existing 8-inch sanitary sewer located to the west of the Feasibility Study Area in the Drayton Reserve Subdivision. No elevations for the existing sanitary sewer were available but based on the existing topography, the Feasibility Study Area north of US Hwy 401 should be able to drain by gravity sewer to this existing system. There is another existing sanitary sewer outfall located to the east of the westernmost Feasibility Study Area in the Hampton Pointe Subdivision. However based on the existing topography, it does not appear that this system could be utilized. The City of Raleigh has a 15-inch sanitary sewer outfall that extends north parallel to Jonesville Road and crosses under US Hwy 401. The majority of the Feasibility Study Area would connect to this outfall. However based on topography, a pump station will be required to collect the wastewater from the study area and pump it to the sanitary sewer outfall. The pump station would be designed in accordance with the City of Raleigh specifications and will be owned and operated by the City. From the existing 15-inch sanitary sewer outfall, a 10-inch outfall extends to the northeast to Rolesville High School and would allow the reminder of the proposed Feasibility Study to connect. There is one small section within the Feasibility Study Area adjacent to Rolesville Road and south of the Fowler Road intersection that will require a small pump station to transport the collected wastewater to the gravity sewer outfall.

All proposed sanitary sewer extensions will be reviewed and permitted by the City of Raleigh and must be designed in accordance with their details and standard specifications. The minimum pipe size for a gravity sewer would be 8 inches and manholes will be required at every change in direction and at least every 400 LF. A combination of PVC and Ductile Iron Pipe would be utilized. Public Sanitary Sewer lines now located in a public right-of-way will require an easement. The depth of the proposed sanitary sewer will determine the size of the required easement.

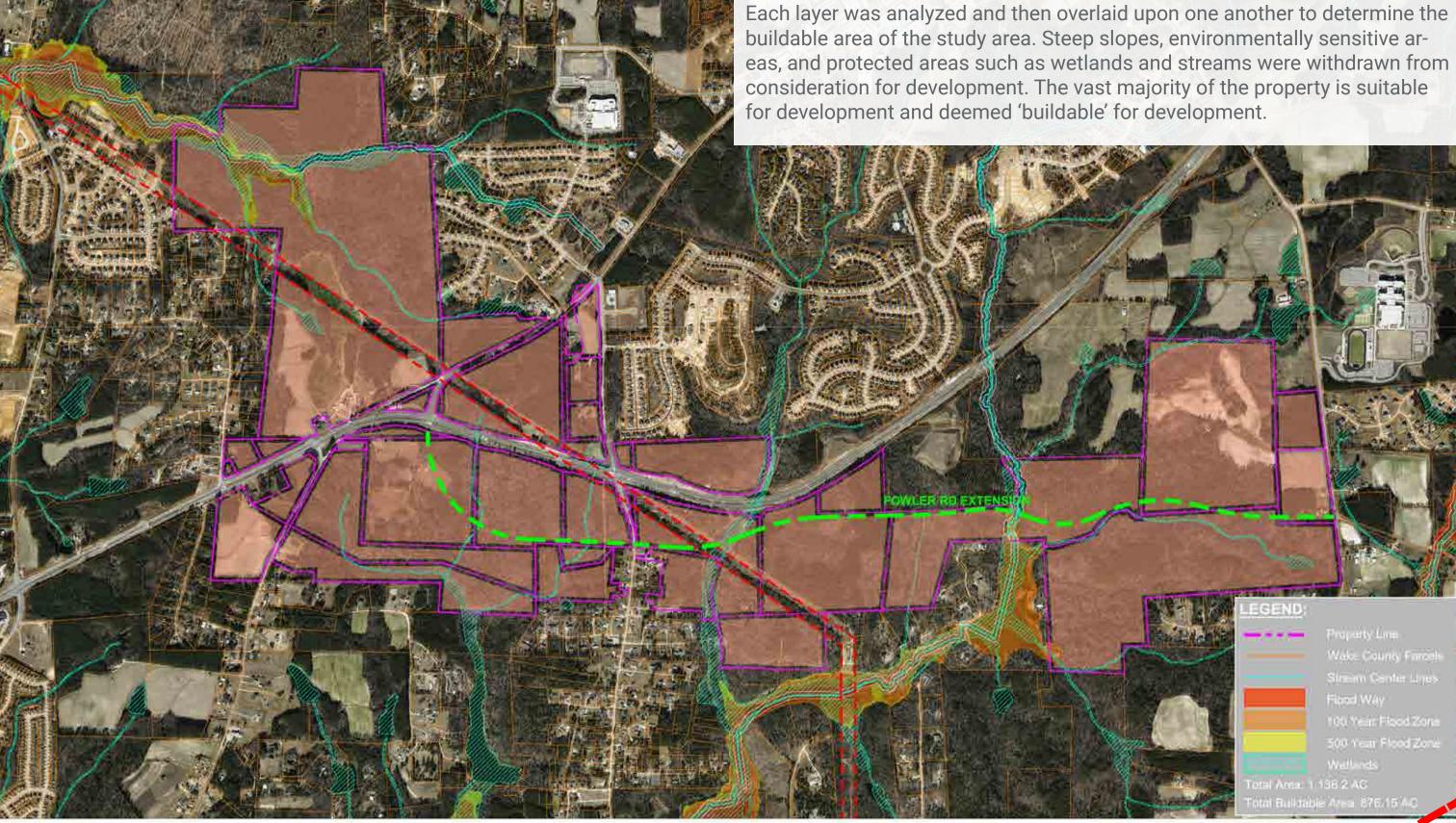






Wake County, NC







Wake County, NC







LANDOWNER ENGAGEMENT



Early in the planning process, landowners in the study area were invited to an information session to orient them to planning study and its goals. Landowners were encouraged to keep in touch with the Town's economic development office. A follow up meeting with the landowners occurred at the completion of the project where they were shown the master plan concept.



CONCEPT PLAN

CONCEPTUAL DIAGRAM

LAND USE PLAN

SUBDIVISION TRACTS

PRELIMINARY SITE PLAN

PRELIMINARY UTILITY PLAN

SANITARY SEWER

PRELIMINARY UTILITY PLAN

POTABLE WATER

NORTH VIEW

INDUSTRIAL BUSINESS PARK

SOUTH VIEW

ACTIVITY ZONE

NORTH VIEW

ACTIVITY ZONE

EAST VIEW

INDUSTRIAL BUSINESS PARK

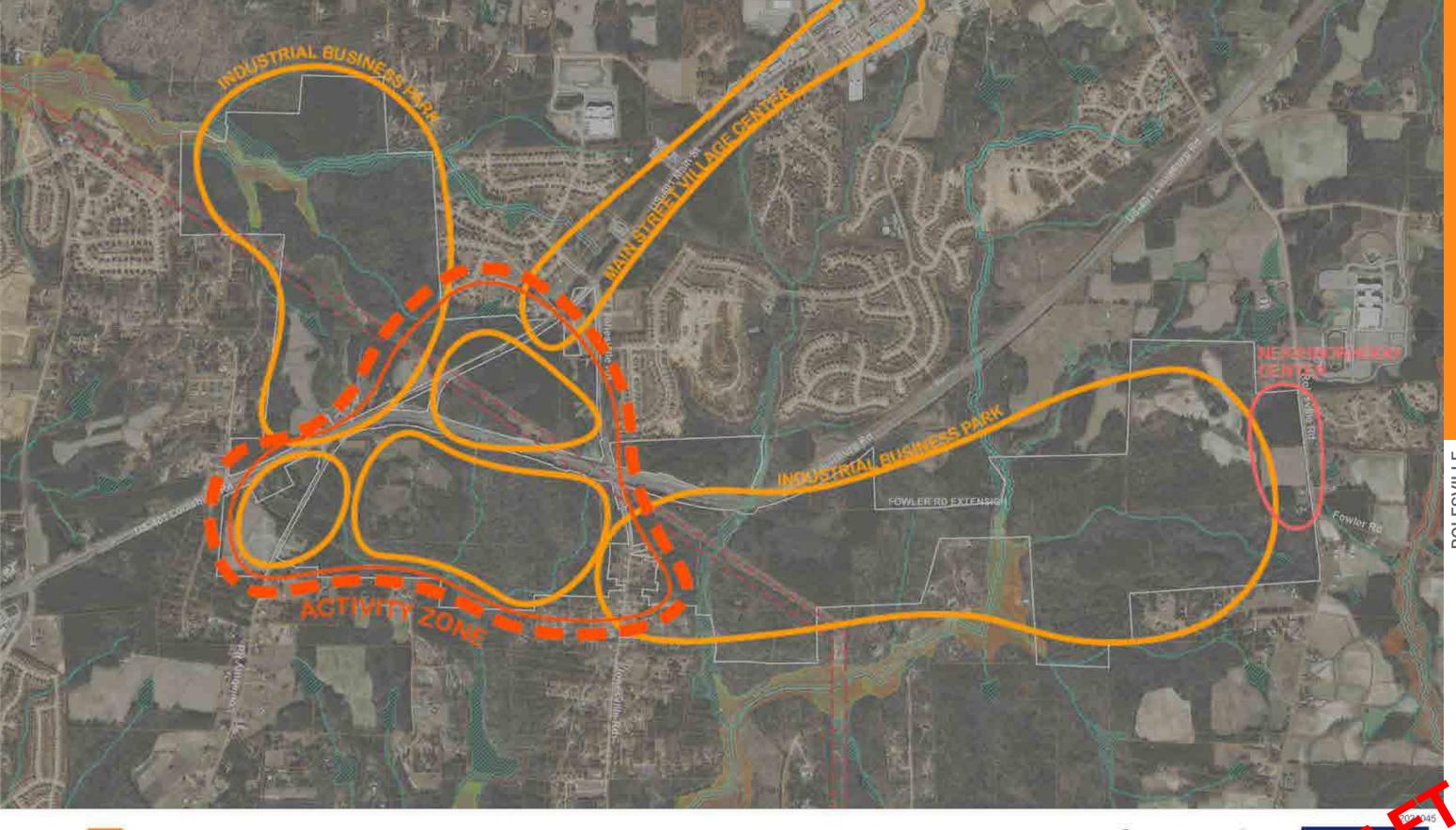


After careful examination of the analysis plans, and an understanding of the buildable area, a conceptual master plan has been created. This plan focuses on creating commercial and industrial land uses while also allowing for important activity zones to be prominent. This master plan brings forth one vision of possibilities for the land assemblage. It is quite natural for revisions to occur and alter the plan. Any number of revisions are reasonable as long as they do not stray too far from the primary goal of creating commercial and industrial land uses.

This planning conclusion is certain that the property examined and assembled by Rolesville is highly suitable for commercial and industrial growth.







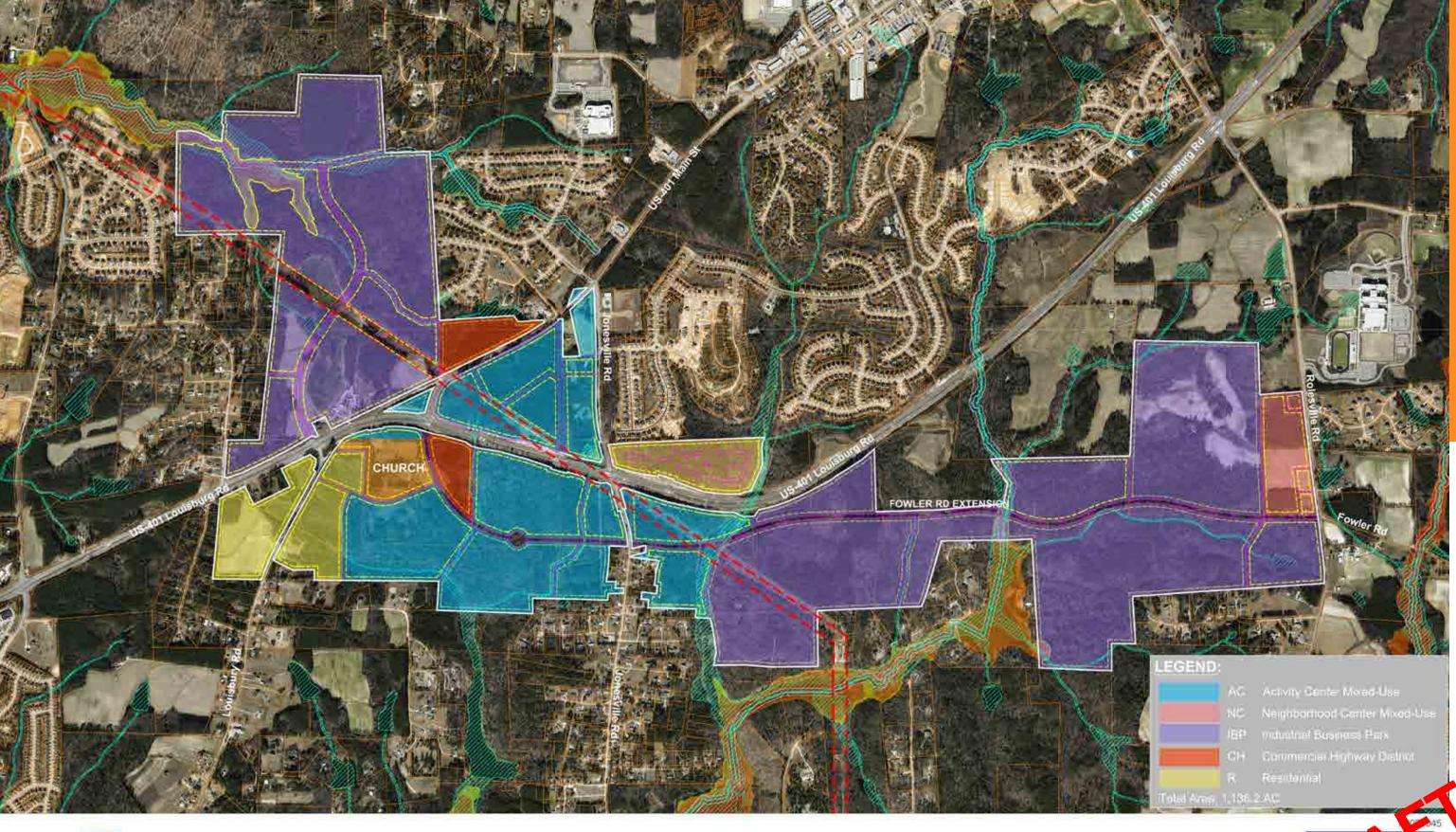


Wake County, NC



Conceptual Diagram





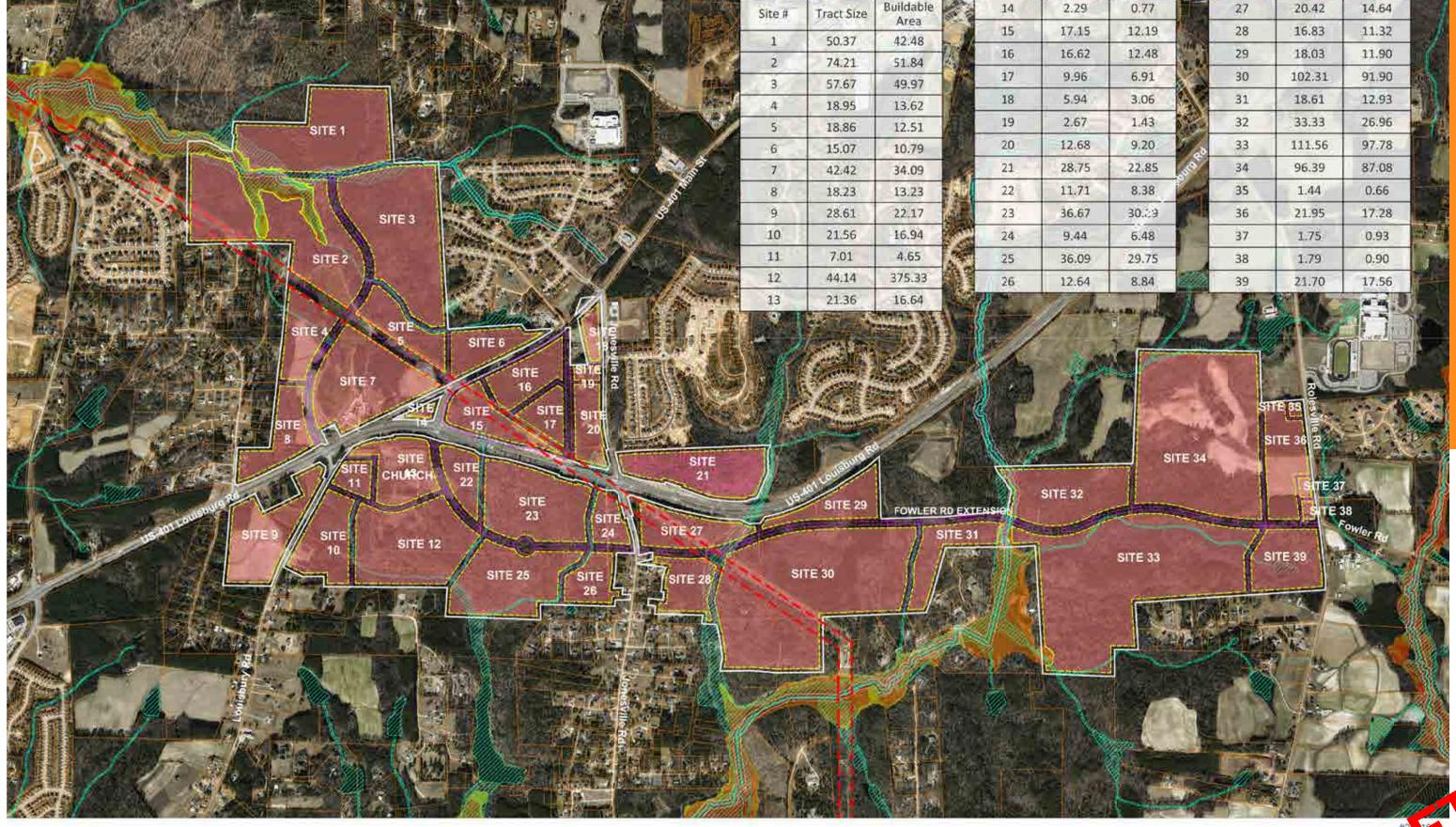


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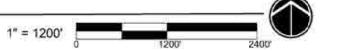






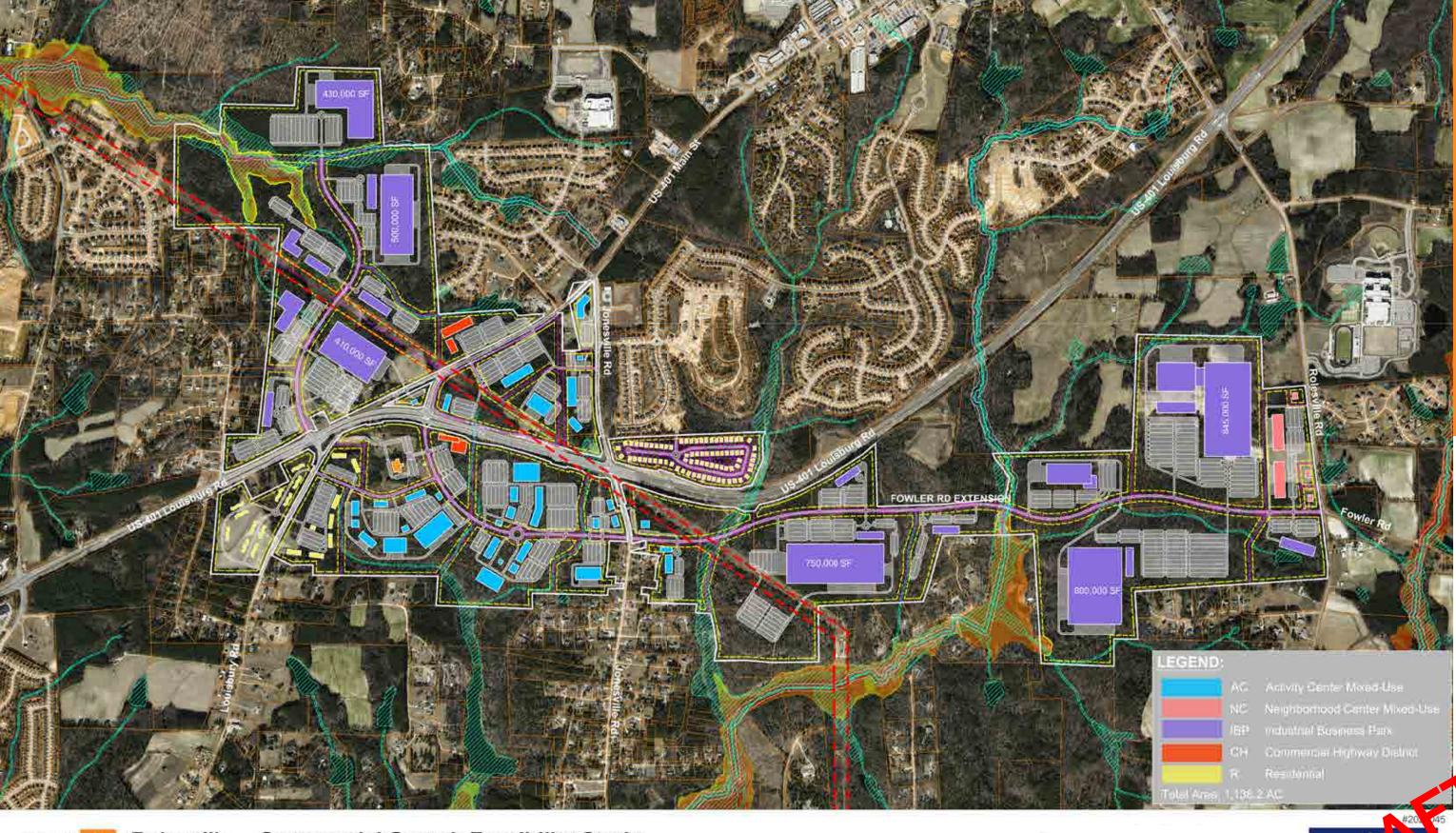


Wake County, NC



Subdivision Tracts





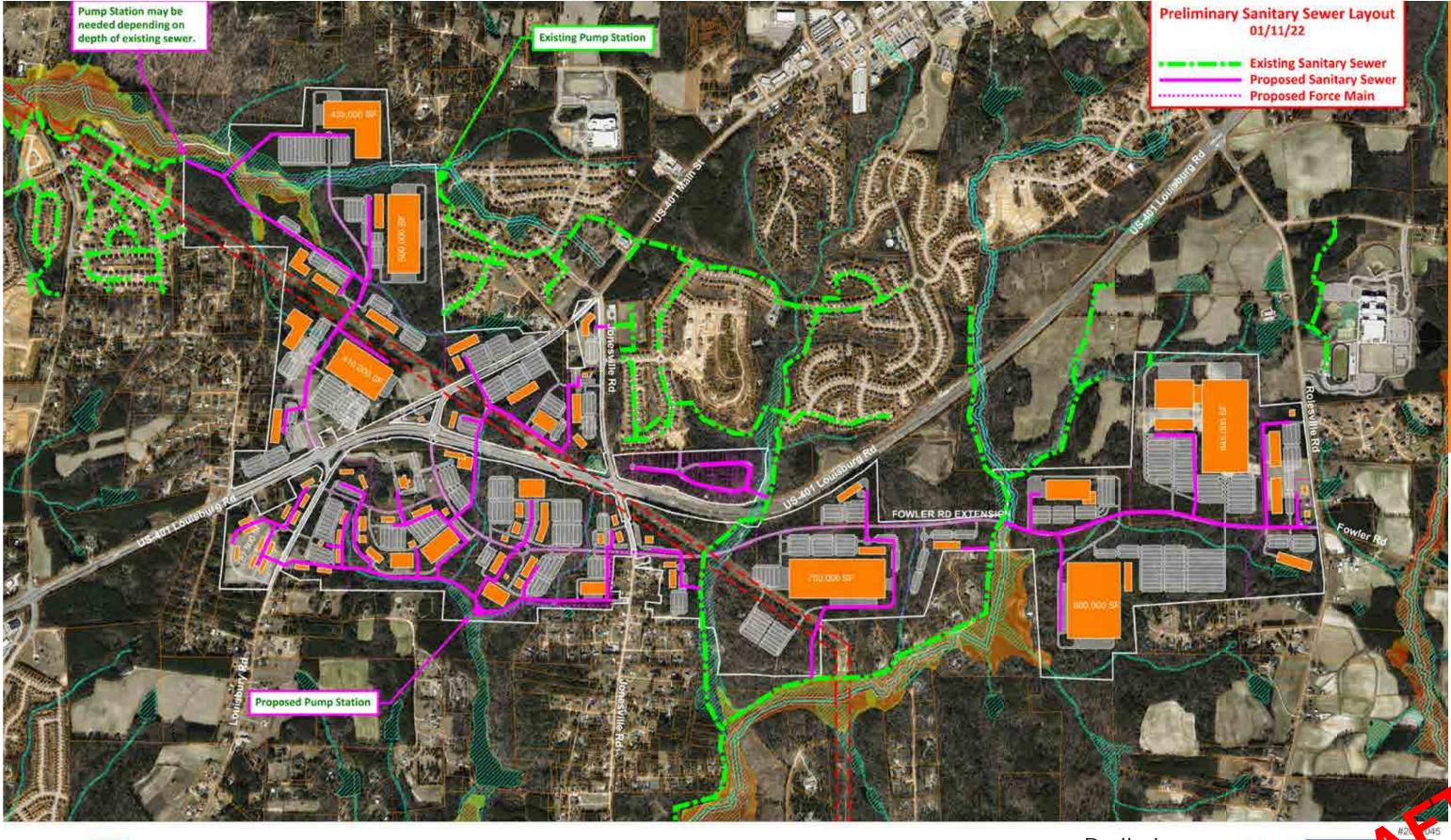


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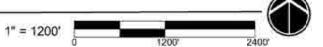








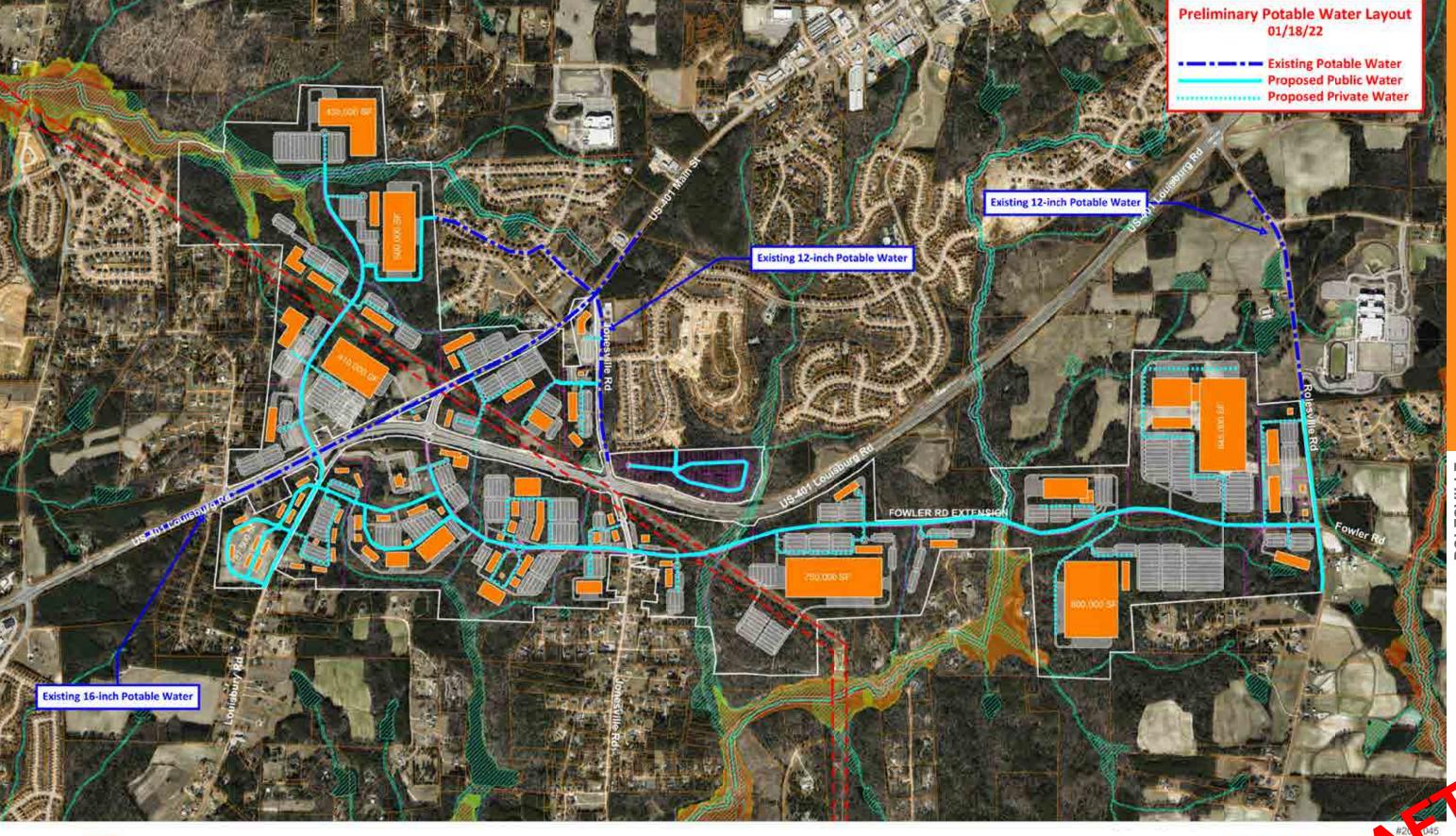
Wake County, NC



Preliminary Utility Plan Sanitary Sewer









Wake County, NC



Preliminary Utility Plan Potable Water





West View Industrial Business Park







Wake County, NC

South View **Activity Zone**





Wake County, NC

North View Activity Zone







Rolesville -- Commercial Growth Feasibility Study

Wake County, NC

South View Industrial Business Park

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NEXT STEPS - ACTIONS

PHYSICAL PLANNING

ECONOMIC DEVELOPMENT

LEADERSHIP



The Town has several 'fronts' to move on to bring the master plan to fruition. We have organized these into three categories: Leadership, Physical Planning and Economic Development. The steps laid out below are not meant to be sequential but worked on simultaneously and in tandem with one another.

Physical Planning

- Update Future Land Use Map to reflect the Commercial Growth Feasibility Study area
- Prepare preliminary Traffic Impact Analysis (TIA) of the study area
- Prepare a Infrastructure Plan for key utilities Water and Sewer
- Prepare a Phasing Strategy Plan
- ROM cost estimates for implementation

Economic Development

- · Prioritize sites for certification based on costs and Return On Investment
- Meet with key landowners to secure sales commitment and price
- Identify partners and funding sources for site certifications
- Initiate the site certification process for key tracts
- Consider a not-for-profit entity to help option sites if needed
- Craft an incentives package based on quality of jobs and investments
- Develop an accelerated schedule for rezoning and permitting
- Work with Wake County EDC on joint marketing efforts
- Prepare preliminary conceptual site plan option for prospects as they come forward

Leadership

- Stay goal focused Grow Commercial and Industrial Uses in Rolesville
- Consistent messaging Everyone on the same page
- Keep Town Commissioners informed Use closed sessions and retreats to strategize
- Stay close to the key landowners of large properties
- · Work closely with Wake County Economic Development Commission
- Resist & discourage residential land use proposals update Future Land Use Plan
- Certify large key sites
- Be Patient stay focused on the goal



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APPENDIX A

ECONOMIC & DEMOGRAPHIC PROFILE

APPENDIX B

BUSINESS SURVEY RESULTS

APPENDIX C

ESRI REPORTS

APPENDIX D

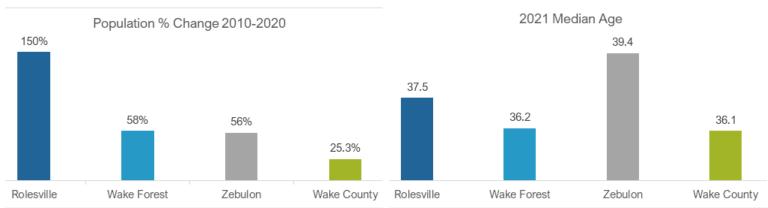
ECS WETLANDS & STREAMS HYDROLOGY REPORT

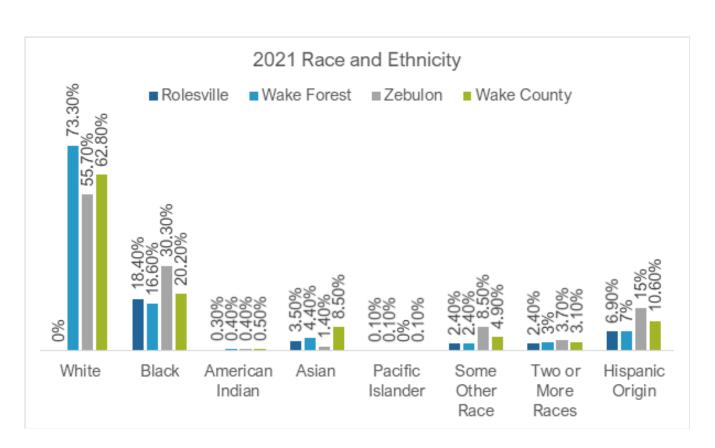


Appendix A

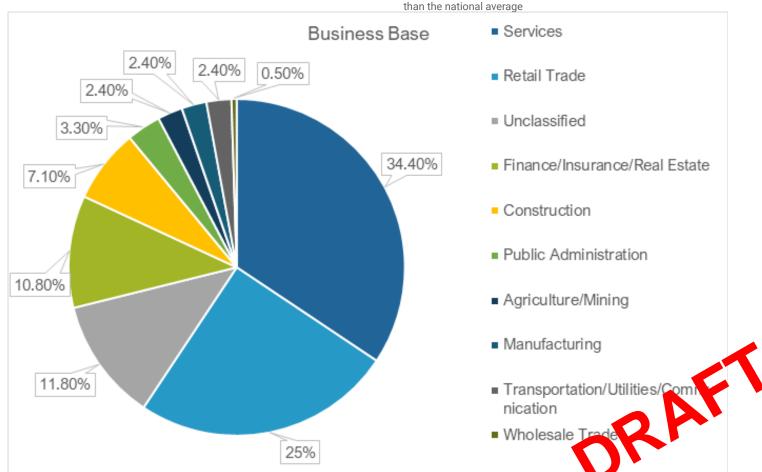
Economic and Demographic Profile

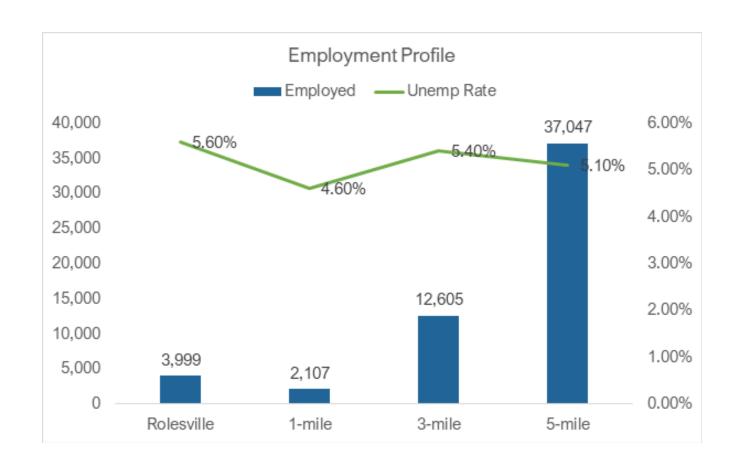
Market research was performed on the Town of Rolesville, nearby towns of Wake Forest and Zebulon, Wake County, and in some cases 1, 3, and 5-mile radii from the center of town. The data source is ESRI.











2021 Employment by Industry 2.7% 2.8% 0.7% 4.5% 5.5% Agriculture/Mining Information 6.5% ■ Wholesale Trade Transportation/Utilities 47.0% - Public Administration Construction 7.4% ■ Finance/Insurance/Real Estate Manufacturing ■ Retail Trade Services 10.0% 12.8%

Retail Leakage Summary (refer to full ESRI reports attached)

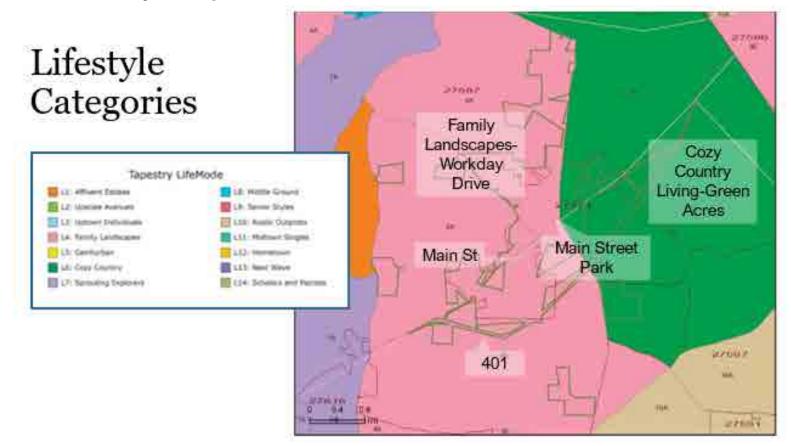
| Town of Rolesville | 1-mile | 3-mile | 5-mile |
|--------------------------------|-------------------------------|--------------------------------|--------------------------------|
| Grocery (\$18M) | Grocery (\$13M) | Grocery (\$16M) | Grocery (\$16M) |
| General Merchandise (\$15M) | General Merchandise (\$8M) | General Merchandise (\$51M) | General Merchandise (\$47M) |
| | Gasoline Stations (\$5M) | | Automobile Dealers (\$10M) |

Spending Potential Ranked (refer to full ESRI reports attached)

| Home Furnishings | |
|-------------------------------------|---|
| Entertainment/Recreation | |
| Personal Care Products and Services | |
| Health Care | |
| Apparel & Services | |
| Food Away from Home | |
| Education | |
| Food at Home | |
| OR | A |
| | |



ESRI Lifestyle Tapestries



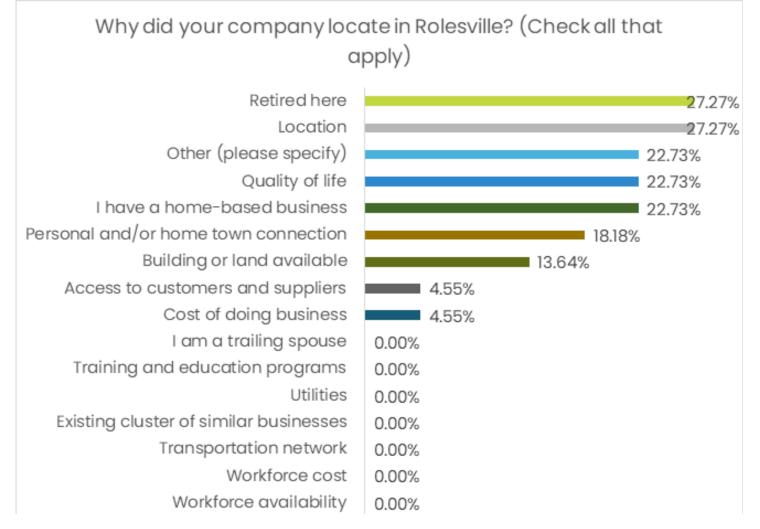
Family Landscapes-Workday Drive - Workday Drive is an affluent, family-oriented market with a country flavor. Residents are partial to new housing away from the bustle of the city but close enough to commute to professional job centers. Life in this suburban wilderness offsets the hectic pace of two working parents with growing children. They favor time-saving devices, like banking online or housekeeping services, and family-oriented pursuits.

Cozy Country Living-Green Acres - The Green Acres lifestyle features country living and self-reliance. Avid do-it-yourselfers, they maintain and remodel their homes, with all the necessary power tools to accomplish the jobs. Gardening, especially growing vegetables, is a priority, again with the right tools, tillers, tractors, and riding mowers. Outdoor living features a variety of sports: hunting and fishing, motorcycling, hiking and camping, and even golf.

ROLESVILLE COMMERCIAL GROWTH FEASIBILITY STUDY

Appendix B **Business Survey Results**

The Town of Rolesville sent an online survey to a database of businesses. The survey was also sent to members of the Rolesville Chamber of Commerce and posted on the town's website and social media. There were 24 responses to the survey. The respondent profile is a small business owner in health care, financial activities, and business and professional services. The majority of respondents have owned a business in Rolesville for more than six years and plan to stay here. Most respondents do not have immediate growth plans.



Other (please specify)

- That's where I was appointed
- Small town feel no traffic or public transportation
- Opportunity to be part of growth at an early stage
- Commerce and education opportunities
- Rogers and Mitchell families located here in the 1700's.

What makes Rolesville attractive to business?

Centralized location to my clients

Right now, only houses and demographics

The amount of growth expected

Central to a large population base

Right now, I would say Rolesville is not very attractive to business. The town is small, there are precious few amenities, and the "Town" has not been very user friendly. We are here because of the potential opportunities that will become apparent as Rolesville grows.

No public transit

Growing population

Opportunity to be a rapidly growing area in the early stages

It depends on the business. The location of being neighbors with Wake Forest and Raleigh help with buying power, a necessity with small businesses in a small town.

Small town feel with close access to a variety of businesses.

Growing community.

Growing community

Proximity to large local population, transportation corridors, and reasonable taxes and laws.

Not certain. MH&C has been in business since January 1973; we knew all of our customers then, and we were and are trusted.

Small town atmosphere

Simplicity of life

Small town. Not crowded

Close to everything

Nice town

It's not.

Small town feel and we are the only business of our type here

Families with children support my business

Small business atmosphere

What is biggest hurdle operating in Rolesville?

Finding a location for needed expansion

Not many other businesses. Still somewhat sleepy.

Rolesville Residents do not support Rolesville Businesses

There really are none

The amount of time it takes to get things approved by the Town.

Too many apartment buildings

Lack of nightlife

Watershed and overcoming negative stigma about Rolesville around wake county

Not sure, I don't have any hurdles. Perhaps the cost of sq ft for a brick-and-mortar store front compared to sales. We tend to be a service industry town.

Rising property taxes.

Supplies

Access to highly skilled labor; need for local road improvements; and clientele diversity.

Little known area

Not enough commercial establishments

Traffic

Distance to airport

Downtown area's traffic is one way each direction.

Getting my business name out to clients

Underground rock.

Not enough businesses or restaurants



What type of business(es) should be recruited to Rolesville? Think of businesses that complement yours, would fill a market gap, etc.

Retail and restaurants

Restaurants, bars, boutique hotel, youth sports facilities, kids play areas or gyms,

Locally owned restaurants and grocery stores

Entertainment / performance space; movie theater

Restaurants, restaurants, restaurants. If you want to attract consumers, we need restaurants.

Pharmaceutical

Skating rink, place to have cocktails

Restaurants, retail shopping, entertainment / lifestyle places for kids and adults

I'm not sure, however, we have had small businesses come and go because of the lack of buying power (population) to sustain a retail business. The only ones to be able to do that are franchise businesses because of their advertising reach.

Commercial shopping and restaurants.

Restaurants

Dry good stores and full-service restaurants

Higher end grocery and natural food stores (like Trader Joe's or Whole Foods), diverse restaurants (Greek, Thai, Indian, Mediterranean), indoor recreation (trampolines, rock climbing, golf and batting cages, pickle ball courts)

Nice restaurant! No more fast-food eateries.

Sell the business

0.00%

Restaurants (not fast food)

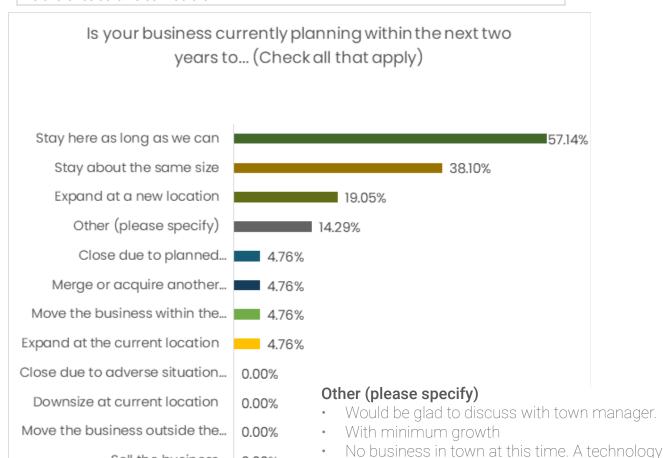
Costco, upscale restaurants, desert shoppes

Keep it limited but up scale. Doesn't need to be another Wake Forest, Holly springs or Cary.

A German restaurant

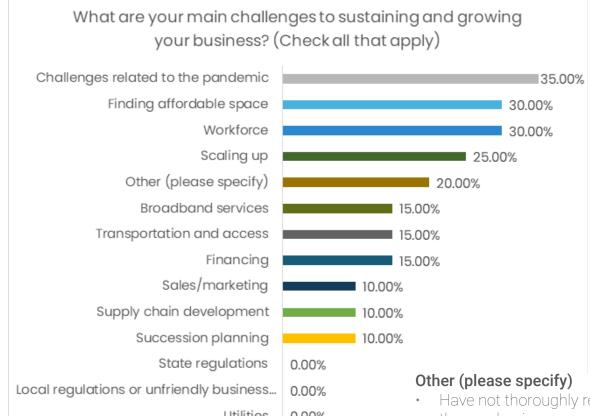
We need "sit down" restaurants and more than one grocery store.

Retailers restaurants contractors



and cybersecurity consulting company is being

considered.



- Have not thoroughly researched yet because of the pandemic.
- Difficulty hiring and retaining employees.
- No more buildable land space

What can Rolesville do to better support your businesses?

Develop commercial business part

Business planning and management

Keep growing, don't listen to the naysayers

Show the residents the lack of support they give to local businesses

0.00%

Businesses can pay most of the taxes that support the town. So, the town should be more pro-business.

Make it safe, becoming too urban

Work on RE-Branding - most people I talk to don't know what a great place Rolesville is - they have no clue how high our median income is - make in town homeowners attend Rolesville schools (Stonewater, Perry Farms etc.) - Heritage is a great example of how marketing has really grown an area (people want to attend the schools, people want to live there, businesses want a Heritage location etc.)- Rolesville needs an awesome PR to draw widespread attention to what all of us insiders already know!

Bring more retail spaces in.

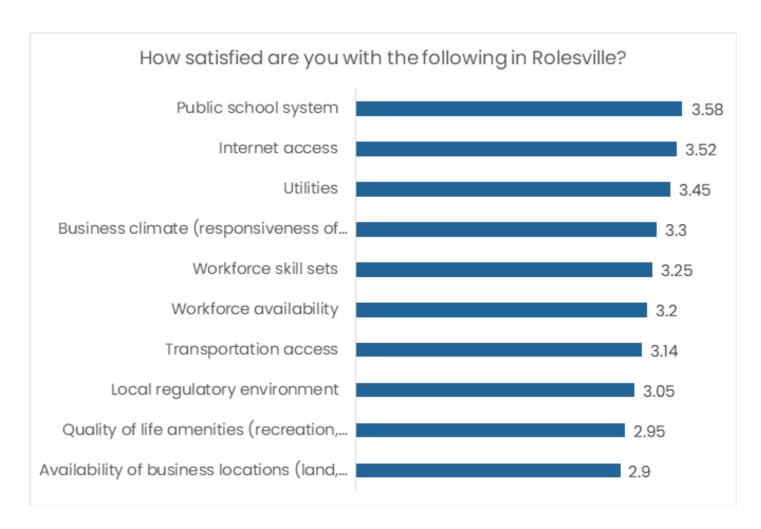
Continue to evolve in a manner that offers diversity and incentives for large and small businesses. This includes roads, schools, recreation, and attractive downtown area.

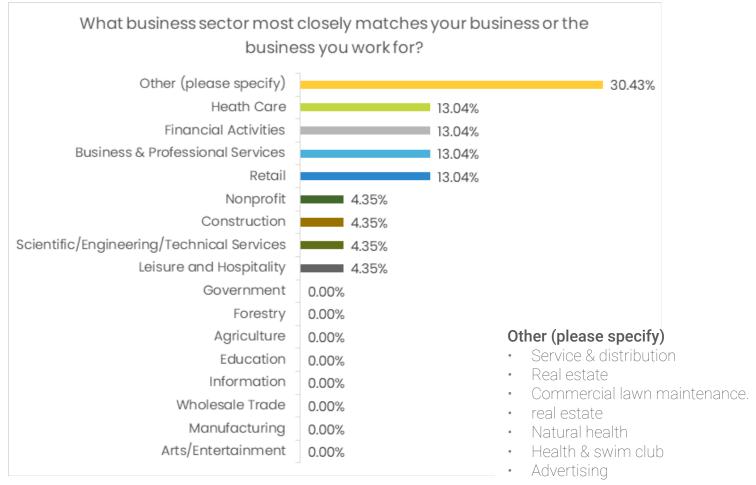
Better working relationship with the Rolesville Chamber of Commerce

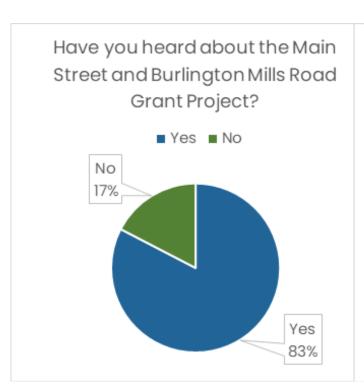
Local marketing

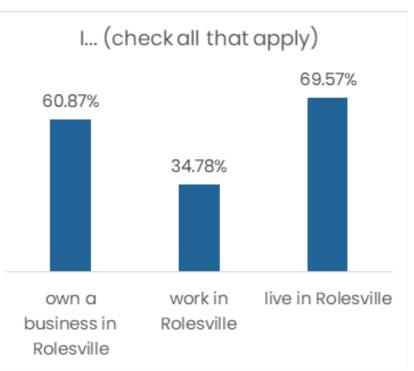
Quit bringing in a ton of other businesses. People want the low key, small town, local feel

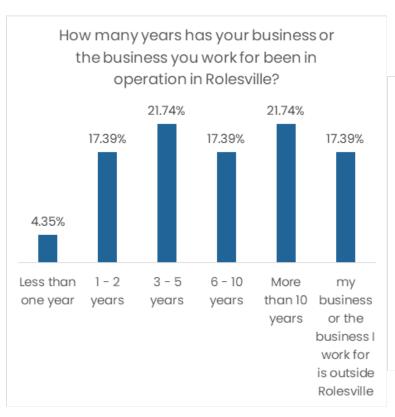
Continue to provide me the right for my members to park on the street along Granite Falls Blvd

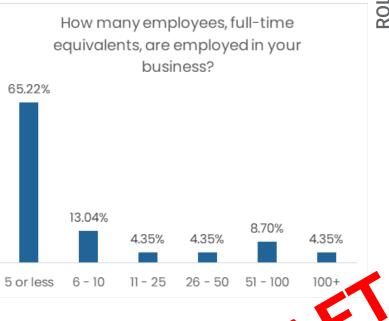












Please share any additional information that will aid Rolesville's planning efforts. Thank you!

All types of businesses are important to community growth

Rolesville residents do not support Rolesville businesses because they don't want the growth or change. The newer residential housing we build the better it will be for current and new businesses.

We are in Rolesville because it is our home. We opened our business to be on the ground floor as Rolesville grows and develops. We believe we can contribute to this growth and development. We just encourage the Town to be open to helping businesses thrive-to be an asset, not a liability. Thank you.

Continue to grow

Keep the trees as much as possible, or replant wherever possible.

Continue to evolve Rolesville into a town that embraces positive change while learning from mistakes made by other small towns (thinking environment, pollution, and compromising our future for more immediate gratification).

Too many residential houses!

Please don't over build. The allure of Rolesville isn't because it is like every other town around Raleigh. It's because it is small and quaint. Growth should be very selective and minimal. Make it different than every other Raleigh suburb. Small but beautiful. Not overcrowded and the same as everyplace else. Less is more.

Looking for affordable leasing

Work to attract more industry.

ORAFI

Appendix C ESRI Reports esri Mark



Market Profile

Rolesville Town, NC 2 Rolesville Town, NC (3757640) Prepared by Esri

| G | eography: Place | |
|-------------------------------|-----------------|---------------|
| | | Rolesville to |
| Population Summary | | |
| 2000 Total Population | | 1,610 |
| 2010 Total Population | | 3,788 |
| 2021 Total Population | | 8,164 |
| 2021 Group Quarters | | 0 |
| 2026 Total Population | | 9,150 |
| 2021-2026 Annual Rate | | 2.31% |
| 2021 Total Daytime Population | | 7,158 |
| Workers | | 2,967 |
| Residents | | 4,191 |
| Household Summary | | |
| 2000 Households | | 556 |
| 2000 Average Household Size | | 2.90 |
| 2010 Households | | 1,238 |
| 2010 Average Household Size | | 3.06 |
| 2021 Households | | 2,674 |
| 2021 Average Household Size | | 3.05 |
| 2026 Households | | 2,993 |
| 2026 Average Household Size | | 3.06 |
| 2021-2026 Annual Rate | | 2.28% |
| 2010 Families | | 1,058 |
| 2010 Average Family Size | | 3.32 |
| 2021 Families | | 2,154 |
| 2021 Average Family Size | | 3.42 |
| 2026 Families | | 2,404 |
| 2026 Average Family Size | | 3.43 |
| 2021-2026 Annual Rate | | 2.22% |
| Housing Unit Summary | | |
| 2000 Housing Units | | 600 |
| Owner Occupied Housing Units | | 77.5% |
| Renter Occupied Housing Units | | 15.2% |
| Vacant Housing Units | | 7.3% |
| 2010 Housing Units | | 1,343 |
| Owner Occupied Housing Units | | 80.6% |
| Renter Occupied Housing Units | | 11.5% |
| Vacant Housing Units | | 7.8% |
| 2021 Housing Units | | 2,858 |
| Owner Occupied Housing Units | | 84.9% |
| Renter Occupied Housing Units | | 8.7% |
| Vacant Housing Units | | 6.4% |
| 2026 Housing Units | | 3,179 |
| Owner Occupied Housing Units | | 85.8% |
| Renter Occupied Housing Units | | 8.3% |
| Vacant Housing Units | | 5.9% |
| Median Household Income | | |
| 2021 | | \$101,829 |
| 2026 | | \$108,556 |
| Median Home Value | | |
| 2021 | | \$345,489 |
| 2026 | | \$370,825 |
| Per Capita Income | | |
| 2021 | | \$39,915 |
| 2026 | | \$44,432 |
| Median Age | | |
| 2010 | | 35.2 |
| 2021 | | 37.5 |
| 2026 | | 38.1 |
| | | |

Data Note: Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total households. Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita Income represents the income received by all persons aged 15 years and over divided by the total population.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.



Market Profile

Rolesville Town, NC 2 Rolesville Town, NC (3757640) Geography: Place

Prepared by Esri

| | Rolesville to. |
|------------------------------------------------------|----------------|
| 2021 Households by Income | Kolesville to. |
| Household Income Base | 2,67 |
| <\$15,000 | 2.29 |
| \$15,000 - \$24,999 | 2.89 |
| \$25,000 - \$34,999 | 4.79 |
| \$35,000 - \$49,999 | 8.89 |
| \$50,000 - \$74,999 | 13.39 |
| \$75,000 - \$99,999 | 16.39 |
| \$100,000 - \$149,999 | 29.19 |
| \$150,000 - \$199,999 | 12.20 |
| \$200,000+ | 10.6 |
| Average Household Income | \$116,85 |
| 2026 Households by Income | \$110,03 |
| Household Income Base | 2,99 |
| <\$15,000 | 1.7 |
| \$15,000 - \$24,999 | 2.20 |
| \$25,000 - \$34,999 | 3.8 |
| \$35,000 - \$49,999 | 7.0 |
| \$50,000 - \$74,999 | 11.5 |
| \$75,000 - \$99,999 | 15.3 |
| \$100,000 - \$149,999 | 31.7 |
| \$150,000 - \$149,999 | 14.8 |
| \$200,000+ | 12.0 |
| Average Household Income | |
| 2021 Owner Occupied Housing Units by Value | \$130,24 |
| Total | 2,42 |
| <\$50,000 | 1.30 |
| \$50,000 - \$99,999 | 1.0 |
| \$100,000 - \$149,999 | 1.2 |
| \$150,000 - \$199,999 | 6.80 |
| \$200,000 - \$199,999 | 11.19 |
| \$250,000 - \$299,999 | 13.7 |
| \$300,000 - \$299,999 | 32.9 |
| \$400,000 - \$399,999 | 21.8 |
| \$500,000 - \$749,999 | 8.2 |
| \$750,000 - \$749,999 | 0.8 |
| \$1,000,000 - \$999,999 | 0.0 |
| \$1,500,000 - \$1,999,999 | 0.8 |
| \$2,000,000 + | 0.5 |
| Average Home Value | \$373,07 |
| 2026 Owner Occupied Housing Units by Value | 43,3,0, |
| Total | 2,72 |
| <\$50,000 | 0.4 |
| \$50,000 - \$99,999 | 0.3 |
| \$100,000 - \$149,999 | 0.3 |
| \$150,000 - \$149,999 | 2.8 |
| \$200,000 - \$249,999 | 7.8' |
| \$250,000 - \$299,999 | 12.3' |
| \$300,000 - \$399,999 | 36.9 |
| \$400,000 - \$399,999 | 27.5 |
| \$500,000 - \$749,999 | 9.9 |
| \$750,000 - \$749,999 \$750,000 - \$999,999 | 0.7 |
| \$1,000,000 - \$999,999 \$1,000,000 - \$1,499,999 | 0.7 |
| φ1,UUU,UUU - φ1, 4 フフ,フフフ | |
| ¢1 500 000 - ¢1 999 999 | 0.00 |
| \$1,500,000 - \$1,999,999 \$2,000,000 + | 0.89 |

Data Note: Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest divig pensions, SSI and welfare payments, child support, and alimony.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geogr



Rolesville Town, NC 2 Rolesville Town, NC (3757640) Geography: Place

Prepared by Esri

| Geography: Place | |
|-------------------------------|----------------|
| 2040 Danielation les Ann | Rolesville to |
| 2010 Population by Age | 2.70 |
| Total | 3,78 |
| 0 - 4 | 8.79 |
| 5 - 9 | 10.19 |
| 10 - 14 15 - 24 | 9.29 |
| 15 - 24 25 - 34 | 9.89 |
| 25 - 34 35 - 44 | 11.79 |
| 45 - 54 | 22.1% 12.9% |
| 55 - 64 | |
| 65 - 74 | 8.1% 4.8% |
| 75 - 84 | 1.99 |
| 85 + | 0.59 |
| 18 + | 66.79 |
| | 00.79 |
| 2021 Population by Age Total | 8,16 |
| 0 - 4 | 6.9% |
| 5 - 9 | 8.39 |
| 10 - 14 | 8.59 |
| 15 - 24 | 11.19 |
| 25 - 34 | 11.17 |
| 35 - 44 | 16.19 |
| 45 - 54 | 14.29 |
| 55 - 64 | 11.89 |
| 65 - 74 | 7.89 |
| 75 - 84 | 3.19 |
| 85 + | 0.99 |
| 18 + | 71.7% |
| 2026 Population by Age | , 1, , |
| Total | 9,15 |
| 0 - 4 | 6.7% |
| 5 - 9 | 7.7% |
| 10 - 14 | 8.0% |
| 15 - 24 | 10.7% |
| 25 - 34 | 12.0% |
| 35 - 44 | 15.29 |
| 45 - 54 | 13.79 |
| 55 - 64 | 12.0% |
| 65 - 74 | 8.7% |
| 75 - 84 | 4.2% |
| 85 + | 1.19 |
| 18 + | 73.0% |
| 2010 Population by Sex | |
| Males | 1,91 |
| Females | 1,870 |
| 2021 Population by Sex | |
| Males | 4,04 |
| Females | 4,12 |
| 2026 Population by Sex | |
| Males | 4,546 |
| Females | 4,609 |
| | |

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.



Market Profile

Rolesville Town, NC 2 Rolesville Town, NC (3757640) Geography: Place

Prepared by Esri

| | Rolesville to |
|----------------------------------------------------|---------------|
| 2010 Population by Race/Ethnicity | 0.700 |
| Total | 3,788 |
| White Alone | 74.1% |
| Black Alone | 17.8% |
| American Indian Alone | 0.4% |
| Asian Alone | 3.1% |
| Pacific Islander Alone | 0.0% |
| Some Other Race Alone | 2.5% |
| Two or More Races | 2.1% |
| Hispanic Origin | 6.2% |
| Diversity Index | 48.5 |
| 2021 Population by Race/Ethnicity | |
| Total | 8,165 |
| White Alone | 73.0% |
| Black Alone | 18.4% |
| American Indian Alone | 0.3% |
| Asian Alone | 3.5% |
| Pacific Islander Alone | 0.1% |
| Some Other Race Alone | 2.4% |
| Two or More Races | 2.4% |
| Hispanic Origin | 6.9% |
| Diversity Index | 50.4 |
| 2026 Population by Race/Ethnicity | |
| Total | 9,150 |
| White Alone | 71.1% |
| Black Alone | 19.2% |
| American Indian Alone | 0.3% |
| Asian Alone | 3.9% |
| Pacific Islander Alone | 0.1% |
| Some Other Race Alone | 2.7% |
| Two or More Races | 2.8% |
| Hispanic Origin | 7.7% |
| Diversity Index | 53.3 |
| 2010 Population by Relationship and Household Type | 33.3 |
| Total | 3,788 |
| In Households | 100.0% |
| In Family Households | 94.2% |
| | 27.9% |
| Householder | |
| Spouse | 24.3% |
| Child | 37.8% |
| Other relative | 2.7% |
| Nonrelative | 1.5% |
| In Nonfamily Households | 5.8% |
| In Group Quarters | 0.0% |
| Institutionalized Population | 0.0% |
| Noninstitutionalized Population | 0.0% |

Data Note: Persons of Hispanic Origin may be of any race. The Diversity Index measures the probability that two people from the same area will be f ethnic groups.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geogra



Rolesville Town, NC 2 Rolesville Town, NC (3757640) Prepared by Esri

| Geography: Place | |
|-----------------------------------------------------|---------------|
| 2024 Demolation 251 by Edward and Attainment | Rolesville to |
| 2021 Population 25+ by Educational Attainment Total | E 22/ |
| | 5,330 |
| Less than 9th Grade | 2.4% |
| 9th - 12th Grade, No Diploma | 2.4% |
| High School Graduate | 13.8% |
| GED/Alternative Credential | 2.3% |
| Some College, No Degree | 16.9% |
| Associate Degree | 11.2% |
| Bachelor's Degree | 33.1% |
| Graduate/Professional Degree | 17.9% |
| 2021 Population 15+ by Marital Status | C 224 |
| Total | 6,234 |
| Never Married | 23.6% |
| Married | 66.9% |
| Widowed | 2.1% |
| Divorced | 7.3% |
| 2021 Civilian Population 16+ in Labor Force | 4.005 |
| Civilian Population 16+ | 4,237 |
| Population 16+ Employed | 94.4% |
| Population 16+ Unemployment rate | 5.6% |
| Population 16-24 Employed | 8.2% |
| Population 16-24 Unemployment rate | 17.5% |
| Population 25-54 Employed | 70.3% |
| Population 25-54 Unemployment rate | 5.1% |
| Population 55-64 Employed | 18.1% |
| Population 55-64 Unemployment rate | 1.4% |
| Population 65+ Employed | 3.5% |
| Population 65+ Unemployment rate | 3.5% |
| 2021 Employed Population 16+ by Industry | |
| Total | 3,999 |
| Agriculture/Mining | 0.7% |
| Construction | 6.5% |
| Manufacturing | 10.0% |
| Wholesale Trade | 2.8% |
| Retail Trade | 12.8% |
| Transportation/Utilities | 4.5% |
| Information | 2.7% |
| Finance/Insurance/Real Estate | 7.4% |
| Services | 47.0% |
| Public Administration | 5.5% |
| 2021 Employed Population 16+ by Occupation | |
| Total | 4,001 |
| White Collar | 77.9% |
| Management/Business/Financial | 22.5% |
| Professional | 35.4% |
| Sales | 11.0% |
| Administrative Support | 9.0% |
| Services | 10.5% |
| Blue Collar | 11.5% |
| Farming/Forestry/Fishing | 0.0% |
| Construction/Extraction | 2.8% |
| Installation/Maintenance/Repair | 1.7% |
| Production | 2.0% |
| Transportation/Material Moving | 5.0% |

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.



Market Profile

Rolesville Town, NC 2 Rolesville Town, NC (3757640) Geography: Place Prepared by Esri

| Geography: Place | |
|-----------------------------------------------|---------------|
| | Rolesville to |
| 2010 Households by Type | 4.000 |
| Total | 1,238 |
| Households with 1 Person | 11.8% |
| Households with 2+ People | 88.2% |
| Family Households | 85.5% |
| Husband-wife Families | 74.2% |
| With Related Children | 47.2% |
| Other Family (No Spouse Present) | 11.2% |
| Other Family with Male Householder | 3.4% |
| With Related Children | 2.5% |
| Other Family with Female Householder | 7.8% |
| With Related Children | 4.6% |
| Nonfamily Households | 2.7% |
| All Households with Children | 54.6% |
| Multigenerational Households | 3.8% |
| Unmarried Partner Households | 4.3% |
| Male-female | 3.7% |
| Same-sex | 0.6% |
| 2010 Households by Size | 01070 |
| Total | 1,238 |
| 1 Person Household | 11.8% |
| 2 Person Household | 28.4% |
| 3 Person Household | 21.6% |
| 4 Person Household | 25.2% |
| 5 Person Household | 8.1% |
| 6 Person Household | 3.4% |
| 7 + Person Household | 1.5% |
| 2010 Households by Tenure and Mortgage Status | |
| Total | 1,238 |
| Owner Occupied | 87.5% |
| Owned with a Mortgage/Loan | 79.3% |
| Owned Free and Clear | 8.2% |
| Renter Occupied | 12.5% |
| 2021 Affordability, Mortgage and Wealth | |
| Housing Affordability Index | 185 |
| Percent of Income for Mortgage | 14.3% |
| Wealth Index | 140 |
| 2010 Housing Units By Urban/ Rural Status | |
| Total Housing Units | 1,343 |
| Housing Units Inside Urbanized Area | 88.2% |
| Housing Units Inside Urbanized Cluster | 0.0% |
| Rural Housing Units | 11.8% |
| 2010 Population By Urban/ Rural Status | |
| Total Population | 3,788 |
| Population Inside Urbanized Area | 90.5% |
| Population Inside Urbanized Cluster | 0.0% |
| Rural Population | 9.5% |
| · | |

Data Note: Households with children include any households with people under age 18, related or not. Multigenerational households are families with 3 or more child relationships. Unmarried partner households are usually classified as nonfamily households unless there is another member of the household related to the householder. Multigenerational and unmarried partner households are reported only to the tract level. Esri estimated block group data, which is used to estimated polygons or non-standard geography.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geographics.

ober 25, 20



Rolesville Town, NC 2 Rolesville Town, NC (3757640) Geography: Place

Prepared by Esri

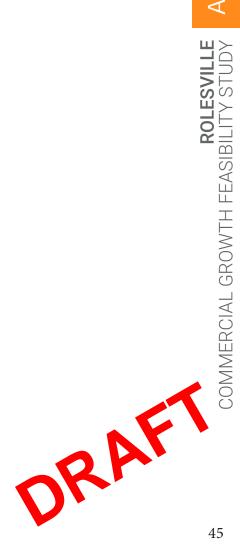
| 7 2 7 | Rolesville to |
|-------------------------------------------------------------|----------------------------|
| Fop 3 Tapestry Segments | Workday Drive (4A) |
| 2. | Green Acres (6A) |
| <u>.</u> | Green Acres (OA) |
| 2021 Consumer Spending | |
| Apparel & Services: Total \$ | \$7,024,147 |
| Average Spent | \$2,626.83 |
| Spending Potential Index | \$2,020.03 124 |
| Education: Total \$ | \$5,620,557 |
| Average Spent | \$2,101.93 |
| Spending Potential Index | 122 |
| Entertainment/Recreation: Total \$ | \$10,841,937 |
| Average Spent | \$4,054.58 |
| Spending Potential Index | 126 |
| Food at Home: Total \$ | \$17,437,619 |
| Average Spent | \$6,521.17 |
| Spending Potential Index | 120 |
| Food Away from Home: Total \$ | \$12,499,591 |
| Average Spent | \$12,499,391 \$4,674.49 |
| Spending Potential Index | 123 |
| Health Care: Total \$ | \$20,693,524 |
| Average Spent | \$7,738.79 |
| Spending Potential Index | 124 |
| · - | \$7,826,303 |
| HH Furnishings & Equipment: Total \$ Average Spent | \$2,926.81 |
| Spending Potential Index | \$2,920.01 |
| Personal Care Products & Services: Total \$ | \$2,997,253 |
| Average Spent | \$1,120.89 |
| Spending Potential Index | 125 |
| Shelter: Total \$ | \$65,524,086 |
| Average Spent | \$24,504.15 |
| Spending Potential Index | 122 |
| Support Payments/Cash Contributions/Gifts in Kind: Total \$ | \$8,449,173 |
| Average Spent | \$3,159.75 |
| Spending Potential Index | 132 |
| Travel: Total \$ | \$8,940,810 |
| Average Spent | \$3,343.61 |
| Spending Potential Index | 132 |
| Vehicle Maintenance & Repairs: Total \$ | \$3,683,794 |
| Average Spent | \$1,377.63 |
| Spending Potential Index | 124 |

Data Note: Consumer spending shows the amount spent on a variety of goods and services by households that reside in the area. Expenditures are shown by broad budget categories that are not mutually exclusive. Consumer spending does not equal business revenue. Total and Average Amount Spent Per Household represent annual figures. The Spending Potential Index represents the amount spent in the area relative to a national average of 100.

Source: Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics. Esri.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.

October 25, 2021





Business Summary

Rolesville Town, NC 2 Rolesville Town, NC (3757640) Geography: Place

Prepared by Esri

| Data for all businesses in area | | Rolesville to | |
|-----------------------------------------------------------|----------|---------------|---------|
| Total Businesses: | | 212 | |
| Total Employees: | | 1,682 | |
| Total Residential Population: | | 8,164 | |
| Employee/Residential Population Ratio (per 100 Residents) | | 21 | |
| | Business | - | oyees |
| by SIC Codes | Number P | | Percent |
| Agriculture & Mining | 5 | 2.4% 89 | 5.3% |
| Construction | 15 | 7.1% 116 | 6.9% |
| Manufacturing | 5 | 2.4% 34 | 2.0% |
| Transportation | 4 | 1.9% 14 | 0.8% |
| Communication | 1 | 0.5% 6 | 0.4% |
| Utility | 0 | 0.0% 0 | |
| Wholesale Trade | 1 | 0.5% 15 | 0.9% |
| Retail Trade Summary | 53 | 25.0% 419 | 24.9% |
| Home Improvement | 3 | 1.4% 22 | 1.3% |
| General Merchandise Stores | 1 | 0.5% 8 | 0.5% |
| Food Stores | 5 | 2.4% 69 | 4.1% |
| Auto Dealers, Gas Stations, Auto Aftermarket | 6 | 2.8% 36 | 2.1% |
| Apparel & Accessory Stores | 3 | 1.4% 7 | 0.4% |
| Furniture & Home Furnishings | 4 | 1.9% 22 | 1.3% |
| Eating & Drinking Places | 14 | 6.6% 193 | 11.5% |
| Miscellaneous Retail | 17 | 8.0% 62 | 3.7% |
| Finance, Insurance, Real Estate Summary | 23 | 10.8% 125 | 7.4% |
| Banks, Savings & Lending Institutions | 3 | 1.4% 25 | 1.5% |
| Securities Brokers | 3 | 1.4% 7 | 0.4% |
| Insurance Carriers & Agents | 8 | 3.8% 25 | 1.5% |
| Real Estate, Holding, Other Investment Offices | 9 | 4.2% 68 | 4.0% |
| Services Summary | 73 | 34.4% 725 | 43.1% |
| Hotels & Lodging | 2 | 0.9% 5 | 0.3% |
| Automotive Services | 7 | 3.3% 22 | 1.3% |
| Motion Pictures & Amusements | 7 | 3.3% 159 | 9.5% |
| Health Services | 12 | 5.7% 83 | 4.9% |
| Legal Services | 2 | 0.9% 6 | 0.4% |
| Education Institutions & Libraries | 4 | 1.9% 270 | 16.1% |
| Other Services | 39 | 18.4% 180 | |
| Government | 7 | 3.3% 98 | 5.8% |
| Unclassified Establishments | 25 | 11.8% 41 | 2.4% |
| | | · · · | |

Source: Copyright 2021 Data Axle, Inc. All rights reserved. Esri Total Residential Population forecasts for 2021. **Date Note:** Data on the Business Summary report is calculated using **Esri's Data allocation method** which uses census block groups to allocate business summary data to custom areas.

October 25, 2021

1,682 100.0%

212 100.0%



Totals



Business Summary

Rolesville Town, NC 2 Rolesville Town, NC (3757640) Geography: Place

Prepared by Esri

| | Busin | Businesses | | |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|---------|----------------------------|
| y NAICS Codes | Number | Percent | Number | Percent |
| culture, Forestry, Fishing & Hunting | 2 | 0.9% | 6 | 0.4% |
| ng | 0 | 0.0% | 0 | 0.0% |
| ties | 0 | 0.0% | 0 | 0.0% |
| struction | 17 | 8.0% | 123 | 7.3% |
| ufacturing | 5 | 2.4% | 37 | 2.2% |
| esale Trade | 1 | 0.5% | 15 | 0.9% |
| l Trade | 38 | 17.9% | 221 | 13.1% |
| otor Vehicle & Parts Dealers | 4 | 1.9% | 24 | 1.4% |
| ırniture & Home Furnishings Stores | 3 | 1.4% | 19 | 1.1% |
| ectronics & Appliance Stores | 1 | 0.5% | 3 | 0.2% |
| dg Material & Garden Equipment & Supplies Dealers | 3 | 1.4% | 22 | 1.3% |
| od & Beverage Stores | 5 | 2.4% | 68 | 4.0% |
| alth & Personal Care Stores | 2 | 0.9% | 19 | 1.1% |
| asoline Stations | 2 | 0.9% | 12 | 0.7% |
| othing & Clothing Accessories Stores | 3 | 1.4% | 7 | 0.4% |
| port Goods, Hobby, Book, & Music Stores | 2 | 0.9% | 6 | 0.4% |
| eneral Merchandise Stores | _ 1 | 0.5% | 8 | 0.5% |
| scellaneous Store Retailers | 7 | 3.3% | 25 | 1.5% |
| onstore Retailers | 5 | 2.4% | 8 | 0.5% |
| sportation & Warehousing | 3 | 1.4% | 12 | 0.7% |
| mation | 2 | 0.9% | 8 | 0.5% |
| ce & Insurance | 14 | 6.6% | 57 | 3.4% |
| tral Bank/Credit Intermediation & Related Activities | 3 | 1.4% | 25 | 1.5% |
| curities, Commodity Contracts & Other Financial | 3 | 1.4% | 7 | 0.4% |
| rance Carriers & Related Activities; Funds, Trusts & | 8 | 3.8% | 25 | 1.5% |
| state, Rental & Leasing | 12 | 5.7% | 72 | 4.3% |
| ional, Scientific & Tech Services | 17 | 8.0% | 120 | 7.1% |
| al Services | 2 | 0.9% | 6 | 0.4% |
| ement of Companies & Enterprises | 0 | 0.9% | 0 | 0.4% |
| strative & Support & Waste Management & Remediation | 3 | 1.4% | 26 | 1.5% |
| tional Services | 6 | 2.8% | 279 | 16.6% |
| h Care & Social Assistance | 14 | 6.6% | 136 | 8.1% |
| Entertainment & Recreation | 5 | 2.4% | 157 | 9.3% |
| mmodation & Food Services | 16 | 7.5% | | 11.8% |
| commodation | 2 | 0.9% | 5 | 0.3% |
| od Services & Drinking Places | 14 | 6.6% | 193 | 11.5% |
| r Services (except Public Administration) | 25 | 11.8% | 76 | 4.5% |
| utomotive Repair & Maintenance | 5 | 2.4% | 17 | 1.0% |
| ic Administration | 5 | 3.3% | 98 | 5.8% |
| . Administration | / | 3.3% | 96 | |
| assified Establishments | 25 | 11.8% | 41 | 2.4% |
| | 212 | 100.0% | 1,682 | 100.0% |
| Source: Copyright 2021 Data Axle, Inc. All rights reserved. Esri Total Residential Population forecasts for 2021. Date Note: Data on the Business Summary report is calculated using Esri's Data allocation method which uses census block groups to allocate be | | | 1,002 | 2.4% 100.0% 25, 2021 |
| ,,,, | The same of the sa | - | October | 25, 2021 |
| | | | | |
| 2021 Esri | | | Р | age 2 of 2 |

Prepared by Esri



Retail MarketPlace Profile

Rolesville Town, NC 2 Rolesville Town, NC (3757640)

Geography: Place

| Summary Demographics | |
|-------------------------------|----------|
| 2021 Population | 8,164 |
| 2021 Households | 2,674 |
| 2021 Median Disposable Income | \$78,203 |
| 2021 Per Capita Income | \$39,915 |

NOTE: This database is in mature status. While the data are presented in current year geography, all supply- and demand-related estimates remain vintage 2017.

| | NAICS | Demand | Supply | Retail Gap | Leakage/Surplus | Number of |
|------------------------------------------------------------------------------|--------------|----------------------------------------|--------------------------|-------------------------------|-----------------|------------|
| 2017 Industry Summary | | (Retail Potential) | (Retail Sales) | | Factor | Businesses |
| Total Retail Trade and Food & Drink | 44-45,722 | \$103,232,227 | \$89,580,094 | \$13,652,133 | 7.1 | 43 |
| Total Retail Trade | 44-45 | \$92,826,273 | \$82,275,322 | \$10,550,951 | 6.0 | 30 |
| Total Food & Drink | 722 | \$10,405,954 | \$7,304,772 | \$3,101,182 | 17.5 | 13 |
| | NAICS | Demand | Supply | Retail Gap | Leakage/Surplus | Number of |
| 2017 Industry Group | | (Retail Potential) | (Retail Sales) | | Factor | Businesses |
| Motor Vehicle & Parts Dealers | 441 | \$19,656,981 | \$6,534,769 | \$13,122,212 | 50.1 | 5 |
| Automobile Dealers | 4411 | \$16,067,512 | \$3,641,178 | \$12,426,334 | 63.1 | 1 |
| Other Motor Vehicle Dealers | 4412 | \$1,613,604 | \$817,050 | \$796,554 | 32.8 | 2 |
| Auto Parts, Accessories & Tire Stores | 4413 | \$1,975,865 | \$2,076,541 | -\$100,676 | -2.5 | 2 |
| Furniture & Home Furnishings Stores | 442 | \$3,809,120 | \$954,116 | \$2,855,004 | 59.9 | 3 |
| Furniture Stores | 4421 | \$2,270,671 | \$132,234 | \$2,138,437 | 89.0 | 1 |
| Home Furnishings Stores | 4422 443 | \$1,538,449 | \$821,882 | \$716,567 | 30.4 100.0 | 2 |
| Electronics & Appliance Stores Bldg Materials, Garden Equip. & Supply Stores | 443 | \$2,890,100 | \$0 \$3,103,429 | \$2,890,100 \$3,798,543 | 38.0 | 2 |
| , , , , , , , , , , , , , , , , , , , , | 4441 | \$6,901,972 \$6,485,591 | \$3,103,429 | \$3,798,343 | 35.3 | 2 |
| Bldg Material & Supplies Dealers Lawn & Garden Equip & Supply Stores | 4441 | \$416,381 | \$3,103,429 \$0 | \$416,381 | 100.0 | 0 |
| Food & Beverage Stores | 445 | \$15,883,472 | \$33,548,593 | -\$17,665,121 | -35.7 | 3 |
| Grocery Stores | 4451 | \$14,706,224 | \$33,505,653 | -\$18,799,429 | -39.0 | 2 |
| Specialty Food Stores | 4452 | \$582,836 | \$0 | \$582,836 | 100.0 | 0 |
| Beer, Wine & Liquor Stores | 4453 | \$594,412 | \$42,940 | \$551,472 | 86.5 | 1 |
| Health & Personal Care Stores | 446,4461 | \$5,658,797 | \$3,937,143 | \$1,721,654 | 17.9 | 2 |
| Gasoline Stations | 447,4471 | \$9,588,963 | \$11,908,195 | -\$2,319,232 | -10.8 | 3 |
| Clothing & Clothing Accessories Stores | 448 | \$4,669,571 | \$462,347 | \$4,207,224 | 82.0 | 2 |
| Clothing Stores | 4481 | \$3,026,420 | \$239,816 | \$2,786,604 | 85.3 | 1 |
| Shoe Stores | 4482 | \$746,665 | \$0 | \$746,665 | 100.0 | 0 |
| Jewelry, Luggage & Leather Goods Stores | 4483 | \$896,486 | \$222,531 | \$673,955 | 60.2 | 1 |
| Sporting Goods, Hobby, Book & Music Stores | 451 | \$2,575,460 | \$751,847 | \$1,823,613 | 54.8 | 1 |
| Sporting Goods/Hobby/Musical Instr Stores | 4511 | \$2,181,732 | \$751,847 | \$1,429,885 | 48.7 | 1 |
| Book, Periodical & Music Stores | 4512 | \$393,728 | \$0 | \$393,728 | 100.0 | 0 |
| General Merchandise Stores | 452 | \$15,722,036 | \$19,349,814 | -\$3,627,778 | -10.3 | 2 |
| Department Stores Excluding Leased Depts. | 4521 | \$11,486,101 | \$0 | \$11,486,101 | 100.0 | 0 |
| Other General Merchandise Stores | 4529 | \$4,235,935 | \$19,349,814 | -\$15,113,879 | -64.1 | 2 |
| Miscellaneous Store Retailers | 453 | \$3,906,659 | \$1,327,624 | \$2,579,035 | 49.3 | 6 |
| Florists | 4531 | \$148,743 | \$87,925 | \$60,818 | 25.7 | 1 |
| Office Supplies, Stationery & Gift Stores | 4532 | \$884,706 | \$0 | \$884,706 | 100.0 | 0 |
| Used Merchandise Stores | 4533 | \$498,893 | \$49,357 | \$449,536 | 82.0 | 1 |
| Other Miscellaneous Store Retailers | 4539 | \$2,374,317 | \$1,190,342 | \$1,183,975 | 33.2 | 4 |
| Nonstore Retailers | 454 | \$1,563,142 | \$397,445 | \$1,165,697 | 59.5 | 1 |
| Electronic Shopping & Mail-Order Houses | 4541 4542 | \$1,164,569 \$27,056 | \$0 \$0 | \$1,164,569 | 100.0 100.0 | 0 |
| Vending Machine Operators Direct Selling Establishments | 4542 4543 | \$87,056 \$311,517 | \$0 \$397,445 | \$87,056 - \$85,928 | -12.1 | 1 |
| Food Services & Drinking Places | 722 | \$311,517 \$10,405,954 | \$397,445 \$7,304,772 | \$3,101,182 | -12.1 17.5 | 13 |
| Special Food Services | 7223 | \$10,405,954 \$97,786 | \$7,304,772 \$0 | \$3,101,182 | 100.0 | 0 |
| Drinking Places - Alcoholic Beverages | 7223 | \$752,617 | \$0 \$0 | \$752,617 | 100.0 | 0 |
| Restaurants/Other Eating Places | 7224 | \$9,555,551 | \$7,304,772 | \$2,250,779 | 13.3 | 13 |
| Residurants/Other Lating Flaces | 1223 | φ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | φ/,304,//2 | \$2,230,779 | 13.3 | 13 |

Data Note: Supply (retail sales) estimates sales to consumers by establishments. Sales to businesses are excluded. Demand (retail potential) estimates the expected amount spent by consumers at retail establishments. Supply and demand estimates are in current dollars. The Leakage/Surplus Factor presents a snapshot of retail opportunity. This is a measure of the relationship between supply and demand that ranges from +100 (total leakage) to -100 (total surplus). A positive value represents 'leakage' of retail opportunity outside the trade area. A negative value represents a surplus of retail sales, a market where customers are drawn in from outside the trade area. The Retail Gap represents the difference between Retail Potential and Retail Sales. Esri uses the North American Industry Classification System (NAICS) to classify businesses by their primary type of economic activity. Retail establishments are classified into 27 industry groups in the Retail Trade sector, as well as four industry groups within the Food Services & Drinking Establishments subsector. For more information on the Retail MarketPlace data, please click the link below to view the Methodology Statement.

http://www.esri.com/library/whitepapers/pdfs/esri-data-retail-marketplace.pdf

Source: Esri and Data Axle. Esri 2021 Updated Demographics. Esri 2017 Retail MarketPlace. ©2021 Esri. ©2017 Data Axle, Inc. All rights reserved.

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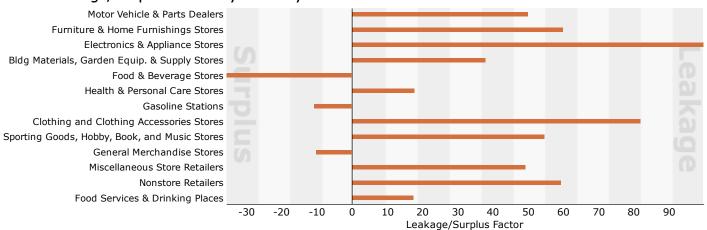
Prepared by Esri

Retail MarketPlace Profile

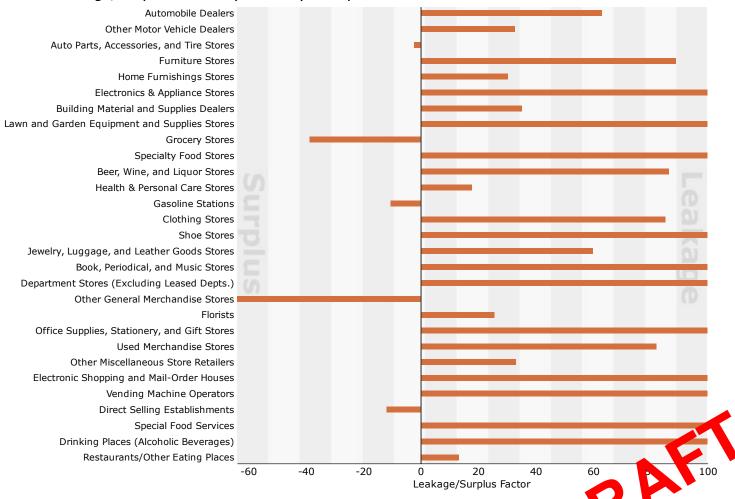
Rolesville Town, NC 2 Rolesville Town, NC (3757640)

Geography: Place

2017 Leakage/Surplus Factor by Industry Subsector



2017 Leakage/Surplus Factor by Industry Group



Source: Esri and Data Axle. Esri 2021 Updated Demographics. Esri 2017 Retail MarketPlace. @2021 Esri. @2017 Data Axle, Inc.,

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Housing Profile

Rolesville Town, NC 2 Rolesville Town, NC (3757640)

Geography: Place

Population Households 2010 Total Population 3,788 2021 Median Household Income \$101,829 2021 Total Population 8,164 2026 Median Household Income \$108,556 2026 Total Population 9,150 2021-2026 Annual Rate 1.29% 2.31% 2021-2026 Annual Rate

| | Census | s 2010 | 20 | 21 | 20 | 26 |
|----------------------------------------------|--------|---------|--------|---------|--------|---------|
| Housing Units by Occupancy Status and Tenure | Number | Percent | Number | Percent | Number | Percent |
| Total Housing Units | 1,343 | 100.0% | 2,858 | 100.0% | 3,179 | 100.0% |
| Occupied | 1,238 | 92.2% | 2,674 | 93.6% | 2,993 | 94.1% |
| Owner | 1,083 | 80.6% | 2,426 | 84.9% | 2,728 | 85.8% |
| Renter | 155 | 11.5% | 248 | 8.7% | 265 | 8.3% |
| Vacant | 105 | 7.8% | 184 | 6.4% | 186 | 5.9% |

| | 2 | 021 | 20 | 26 |
|---------------------------------------|-----------|---------|-----------|---------|
| Owner Occupied Housing Units by Value | Number | Percent | Number | Percent |
| Total | 2,426 | 100.0% | 2,729 | 100.0% |
| <\$50,000 | 31 | 1.3% | 10 | 0.4% |
| \$50,000-\$99,999 | 25 | 1.0% | 7 | 0.3% |
| \$100,000-\$149,999 | 29 | 1.2% | 8 | 0.3% |
| \$150,000-\$199,999 | 164 | 6.8% | 77 | 2.8% |
| \$200,000-\$249,999 | 269 | 11.1% | 213 | 7.8% |
| \$250,000-\$299,999 | 332 | 13.7% | 337 | 12.3% |
| \$300,000-\$399,999 | 798 | 32.9% | 1,006 | 36.9% |
| \$400,000-\$499,999 | 528 | 21.8% | 750 | 27.5% |
| \$500,000-\$749,999 | 200 | 8.2% | 269 | 9.9% |
| \$750,000-\$999,999 | 19 | 0.8% | 19 | 0.7% |
| \$1,000,000-\$1,499,999 | 0 | 0.0% | 0 | 0.0% |
| \$1,500,000-\$1,999,999 | 20 | 0.8% | 22 | 0.8% |
| \$2,000,000+ | 11 | 0.5% | 11 | 0.4% |
| | | | | |
| Median Value | \$345,489 | | \$370,825 | |
| Average Value | \$373,073 | | \$400,678 | |

| Census 2010 Housing Units | Number | Percent |
|---------------------------|--------|---------|
| Total | 1,343 | 100.0% |
| In Urbanized Areas | 1,184 | 88.2% |
| In Urban Clusters | 0 | 0.0% |
| Rural Housing Units | 159 | 11.8% |

Prepared by Esri



Housing Profile

Rolesville Town, NC 2 Rolesville Town, NC (3757640)

Geography: Place

| Census 2010 Owner Occupied Housing Units by Mortgage Status | Number | Percent |
|-------------------------------------------------------------|--------|---------|
| Total | 1,083 | 100.0% |
| Owned with a Mortgage/Loan | 982 | 90.7% |
| Owned Free and Clear | 101 | 9.3% |

| Census 2010 Vacant Housing Units by Status | | |
|--------------------------------------------|--------|---------|
| | Number | Percent |
| Total | 105 | 100.0% |
| For Rent | 17 | 16.2% |
| Rented- Not Occupied | 0 | 0.0% |
| For Sale Only | 51 | 48.6% |
| Sold - Not Occupied | 4 | 3.8% |
| Seasonal/Recreational/Occasional Use | 8 | 7.6% |
| For Migrant Workers | 0 | 0.0% |
| Other Vacant | 25 | 23.8% |
| | | |

| Census 2010 Occupied Housing Units by Age of Householder and Home Ownership | | | | | |
|-----------------------------------------------------------------------------|----------------|---------|----------------|--|--|
| | | Owner (| Occupied Units | | |
| | Occupied Units | Number | % of Occupied | | |
| Total | 1,238 | 1,083 | 87.5% | | |
| 15-24 | 11 | 2 | 18.2% | | |
| 25-34 | 187 | 149 | 79.7% | | |
| 35-44 | 432 | 391 | 90.5% | | |
| 45-54 | 274 | 242 | 88.3% | | |
| 55-64 | 171 | 156 | 91.2% | | |
| 65-74 | 106 | 98 | 92.5% | | |
| 75-84 | 44 | 38 | 86.4% | | |
| 85+ | 13 | 7 | 53.8% | | |

| 65-74 | | | | |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------|--------------------------------------|----------------------------------------------------|-----------------|
| 05 74 | 106 | 98 | 92.5% | \triangleleft |
| 75-84 | 44 | 38 | 86.4% | |
| 85+ | 13 | 7 | 53.8% | 1.15 |
| | | | | |
| Census 2010 Occupied Housing Units by Race/Ethnicity of Householder and | l Home Ownership | | | |
| | | | Occupied Units | ⋝ ≓ |
| | Occupied Units | Number | % of Occupied | SO |
| Total | 1,238 | 1,083 | 87.5% | — Щ≻ |
| White Alone | 953 | 838 | 87.9% | \dashv |
| Black/African American Alone | 215 | 189 | 87.9% | 8= |
| American Indian/Alaska Native | 5 | 4 | 80.0% | SIBI |
| Asian Alone | 26 | 25 | 96.2% | |
| Pacific Islander Alone | 0 | 0 | 0.0% | Ä |
| Other Race Alone | 21 | 12 | 57.1% | Ш |
| Two or More Races | 18 | 15 | 83.3% | Ш |
| | | | | 工 |
| Hispanic Origin | 58 | 41 | 70.7% | <u> </u> |
| | | | | GROWTH |
| Census 2010 Occupied Housing Units by Size and Home Ownership | | | | |
| | | | Occupied Units | , c |
| | Occupied Units | Number | % of Occupied | |
| Total | | | 87.5% | یا ا |
| | 1,238 | 1,083 | | |
| 1-Person | 146 | 117 | 80.1% | \leq |
| 1-Person 2-Person | 146 352 | 117 322 | 80.1% 91.5% | \subseteq |
| 1-Person 2-Person 3-Person | 146 352 268 | 117 322 228 | 80.1% 91.5% 85.1% | RCIA |
| 1-Person 2-Person 3-Person 4-Person | 146 352 268 312 | 117 322 228 285 | 80.1% 91.5% 85.1% 91.3% | MERCIA |
| 1-Person 2-Person 3-Person 4-Person 5-Person | 146 352 268 312 100 | 117 322 228 285 83 | 80.1% 91.5% 85.1% 91.3% 83.0% | MERCIA |
| 1-Person 2-Person 3-Person 4-Person 5-Person 6-Person | 146 352 268 312 100 42 | 117 322 228 285 83 35 | 80.1% 91.5% 85.1% 91.3% 83.0% 83.3% | MMERCIA |
| 1-Person 2-Person 3-Person 4-Person 5-Person | 146 352 268 312 100 | 117 322 228 285 83 | 80.1% 91.5% 85.1% 91.3% 83.0% | OMMERCIAL |
| 1-Person 2-Person 3-Person 4-Person 5-Person 6-Person 7+ Person | 146 352 268 312 100 42 | 117 322 228 285 83 35 | 80.1% 91.5% 85.1% 91.3% 83.0% 83.3% | COMMERCIA |
| 1-Person 2-Person 3-Person 4-Person 5-Person 6-Person 7+ Person | 146 352 268 312 100 42 18 | 117 322 228 285 83 35 | 80.1% 91.5% 85.1% 91.3% 83.0% 83.3% | COMMERCIA |
| 1-Person 2-Person 3-Person 4-Person 5-Person 6-Person 7+ Person | 146 352 268 312 100 42 18 | 117 322 228 285 83 35 | 80.1% 91.5% 85.1% 91.3% 83.0% 83.3% | COMMERCIA |
| 1-Person 2-Person 3-Person 4-Person 5-Person 6-Person 7+ Person | 146 352 268 312 100 42 18 | 117 322 228 285 83 35 | 80.1% 91.5% 85.1% 91.3% 83.0% 83.3% | COMMERCIA |
| 1-Person 2-Person 3-Person 4-Person 5-Person 6-Person 7+ Person 2021 Housing Affordability Housing Affordability Index Percent of Income for Mortgage Data Note: Persons of Hispanic Origin may be of any race. | 146 352 268 312 100 42 18 | 117 322 228 285 83 35 | 80.1% 91.5% 85.1% 91.3% 83.0% 83.3% | COMMERCIA |
| 1-Person 2-Person 3-Person 4-Person 5-Person 6-Person 7+ Person 2021 Housing Affordability Housing Affordability Index Percent of Income for Mortgage | 146 352 268 312 100 42 18 | 117 322 228 285 83 35 | 80.1% 91.5% 85.1% 91.3% 83.0% 83.3% | |

| Census 2010 Occupied Housing Units by Size and Hom | e Ownersnip | Owner (| Occupied Units |
|----------------------------------------------------|----------------|---------|----------------|
| | Occupied Units | Number | % of Occupied |
| Total | 1,238 | 1,083 | 87.5% |
| 1-Person | 146 | 117 | 80.1% |
| 2-Person | 352 | 322 | 91.5% |
| 3-Person | 268 | 228 | 85.1% |
| 4-Person | 312 | 285 | 91.3% |
| 5-Person | 100 | 83 | 83.0% |
| 6-Person | 42 | 35 | 83.3% |
| 7+ Person | 18 | 13 | 72.2 |

| 2021 Housing Affordability | |
|----------------------------------------------------------|-------|
| Housing Affordability Index | 185 |
| Percent of Income for Mortgage | 14.3% |
| Data Note: Persons of Hispanic Origin may be of any race | |

Data Note: Persons of Hispanic Origin may be of any race. **Source:** U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026.

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Retail Demand Outlook

Rolesville Town, NC 2 Rolesville Town, NC (3757640)

Geography: Place

2021 2026 **Top Tapestry Segments** Percent **Demographic Summary** Workday Drive (4A) 90.5% Population 8,164 9,150 Green Acres (6A) 9.5% Households 2,674 2,993 0.0% **Families** 2,154 2,404 0.0% Median Age 37.5 38.1 0.0% Median Household Income \$101,829 \$108,556 2021 2026 Projected **Consumer Spending Forecasted Demand** Spending Growth **Apparel and Services** \$7,024,147 \$8,763,175 \$1,739,028 \$1,335,798 \$1,666,593 \$330,795 Men's Women's \$2,466,674 \$3,077,214 \$610,540 Children's \$1,088,564 \$1,358,259 \$269,695 Footwear \$1,603,405 \$2,000,284 \$396,879 \$423,495 \$528,318 \$104,823 Watches & Jewelry Apparel Products and Services (1) \$168,469 \$210,167 \$41,698 Computer \$559,713 \$698,370 \$138,657 Computers and Hardware for Home Use Portable Memory \$14,433 \$18,005 \$3,572 \$7,419 \$29,968 \$37,387 Computer Software Computer Accessories \$63,343 \$79,027 \$15,684 **Entertainment & Recreation** \$10,841,937 \$13,525,426 \$2,683,489 \$3,380,098 \$670,885 Fees and Admissions \$2,709,213 Membership Fees for Clubs (2) \$1,116,468 \$894,915 \$221,553 Fees for Participant Sports, excl. Trips \$447,372 \$558,199 \$110,827 Tickets to Theatre/Operas/Concerts \$275,799 \$344,035 \$68,236 Tickets to Movies \$195,116 \$243,468 \$48,352 \$121,388 \$151,465 \$30,077 Tickets to Parks or Museums Admission to Sporting Events, excl. Trips \$247,199 \$308,380 \$61,181 Fees for Recreational Lessons \$524,299 \$654,185 \$129,886 **Dating Services** \$3,125 \$3,898 \$773 TV/Video/Audio \$3,758,849 \$4,689,020 \$930,171 Cable and Satellite Television Services \$2,505,621 \$3,125,413 \$619,792 Televisions \$386,084 \$481,703 \$95,619 Satellite Dishes \$5,877 \$7,334 \$1,457 VCRs, Video Cameras, and DVD Players \$16,903 \$21,087 \$4,184 Miscellaneous Video Equipment \$51,098 \$63,736 \$12,638 Video Cassettes and DVDs \$25,563 \$31,893 \$6,330 Video Game Hardware/Accessories \$90,915 \$113,430 \$22,515 \$50,412 \$62,898 \$12,486 Video Game Software \$244,027 \$304,475 \$60,448 Rental/Streaming/Downloaded Video Installation of Televisions \$2,470 \$3,082 \$612 \$465,636 Audio (3) \$373,197 \$92,439 Rental and Repair of TV/Radio/Sound Equipment \$6,681 \$8,333 \$1,652 \$2,353,645 \$2,935,972 \$582,327 Pets Toys/Games/Crafts/Hobbies (4) \$398,360 \$497,002 \$98,642 \$506,980 \$100,534 Recreational Vehicles and Fees (5) \$406,446 Sports/Recreation/Exercise Equipment (6) \$628,458 \$784,120 \$155,662 Photo Equipment and Supplies (7) \$163,438 \$203,921 \$40,483 \$334,173 \$416,846 \$82,673 Reading (8) \$112,246 \$22,268 Catered Affairs (9) \$89,978 \$37,348,339 \$7,411,128 Food \$29,937,211 \$21,753,822 \$4,316,203 Food at Home \$17,437,619 Bakery and Cereal Products \$2,232,035 \$2,784,473 \$552,438 \$4,654,290 Meats, Poultry, Fish, and Eggs \$3,730,913 \$923,377 **Dairy Products** \$1,747,458 \$2,179,969 \$432,511 Fruits and Vegetables \$3,378,326 \$4,214,604 \$836,278 Snacks and Other Food at Home (10) \$6,348,887 \$7,920,488 \$1,571,601 \$15,594,517 Food Away from Home \$12,499,591 \$3,094,926 Alcoholic Beverages \$2,102,301 \$2,622,564 \$520,263

Data Note: The Consumer Spending data is household-based and represents the amount spent for a product or service by all households in an area. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals. Source: Esri forecasts for 2021 and 2026; Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics.



Prepared by Esri

Retail Demand Outlook

Rolesville Town, NC 2 Rolesville Town, NC (3757640) Geography: Place

Prepared by Esri

| Financial 2021 Projectable Demand Projectable Growth Financial Value of Stocks/Bonds/Mutual Funds \$103,396,304 \$126,991,584 \$25,595,287 Value of Retirement Plans \$384,917,973 \$448,014,374 \$95,225,767 Value of Other Financial Assets \$28,815,181 \$35,567,215 \$7,052,034 Vehicle Loan Amount excluding Interest \$9,460,425 \$11,801,803 \$2,341,438 Wealth \$9,460,425 \$11,801,803 \$2,341,438 Health \$100,000 \$10,000 \$20,000 Menter \$100,000 \$407,905 \$20,981,55 Prescription Drugs \$1,050,814 \$13,10,029 \$29,815 Eyeglasses and Contact Lenses \$327,001 \$407,905 \$80,904 Home \$100,000 \$10,000 \$35,513,316 \$10,023,265 Mintenance and Remodeling Services \$10,050,098 \$13,255,560 \$2,630,462 Mintenance and Remodeling Materials (12) \$2,241,864 \$2,796,50 \$3,941,631 Household Textlies (13) \$33,401 \$41,707 \$82,892 | Geography: Flace | | | |
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| Financial Consumer Spending Forecasted Demand Spending Growth Value of Stocks/Bonds/Mutual Funds \$103,396,304 \$128,991,584 \$25,595,280 Value of Retirement Plans \$384,917,973 \$480,143,740 \$95,225,767 Value of Other Financial Assets \$28,151,181 \$35,567,215 \$70,52,034 Vehicle Loan Amount excluding Interest \$9,927,405 \$11,380,203 \$2,448,803 Value of Credit Card Deb \$1486,545 \$1606,897 \$120,352 Perscription Drugs \$486,545 \$606,897 \$259,815 Eyeglassea and Contact Lenses \$327,001 \$407,905 \$80,904 Mortgage Payment and Basics (11) \$40,490,051 \$50,513,316 \$10,023,265 Maintenance and Remodeling Services \$10,656,098 \$13,256,560 \$2,630,462 Maintenance and Remodeling Materials (12) \$2,241,864 \$2,796,850 \$55,496 Utilities, Fuel, and Public Services \$15,927,148 \$19,868,779 \$3,941,631 Household Furnishings and Equipment \$2,241,864 \$2,796,850 \$55,94,966 Hueschold Extiles (13) \$33, | | 2021 | 2026 | Projected |
| Value of Stocks/Bands/Mutual Funds | | | | _ |
| Value of Retirement Plans \$384,917,973 \$480,143,740 \$955,257,67 Value of Other Financial Assets \$28,515,181 \$35,567,215 \$7,052,034 Vehicle Loan Amount excluding Interest \$9,927,405 \$12,386,208 \$2,458,803 Value of Credit Card Debt \$9,460,425 \$11,801,863 \$2,341,438 Health *** *** \$606,897 \$120,352 Prescription Drugs \$148,545 \$606,897 \$120,352 Eyeglasses and Contact Lenses \$327,001 \$407,905 \$80,904 Home *** *** \$10,690,614 \$1,310,629 \$259,815 Eyeglasses and Contact Lenses \$327,001 \$407,905 \$80,904 Home *** *** \$10,626,098 \$13,256,560 \$2,690,462 Maintenance and Remodeling Services \$10,626,098 \$13,256,560 \$2,630,462 Maintenance and Remodeling Materials (12) \$2,241,864 \$2,796,850 \$554,986 Utilities, Fuel, and Public Services \$15,927,148 \$19,868,779 \$3,941,631 Household Textiles (13) \$3 | Financial | 3 | | |
| Value of Retirement Plans \$384,917,973 \$480,143,740 \$955,257,67 Value of Other Financial Assets \$28,515,181 \$35,567,215 \$7,052,034 Vehicle Loan Amount excluding Interest \$9,927,405 \$12,386,208 \$2,458,803 Value of Credit Card Debt \$9,460,425 \$11,801,863 \$2,341,438 Health *** *** *** *** \$2,413,88 Health *** *** *** \$1,310,629 \$22,41,86 Perscription Drugs \$146,545 \$606,897 \$120,352 \$259,815 \$29,904 Home *** *** \$1,050,814 \$1,310,629 \$259,815 \$29,904 Home *** *** \$40,490,051 \$40,705 \$80,904 Home *** *** \$2,103,352 \$2,766,500 \$2,604,622 Maintenance and Remodeling Bervices \$10,049,051 \$50,513,316 \$10,023,265 Maintenance and Remodeling Materials (12) \$2,241,864 \$2,276,650 \$554,986 \$10,023,265 \$10,023,265 \$10,023,265 \$10,02 | Value of Stocks/Bonds/Mutual Funds | \$103,396,304 | \$128,991,584 | \$25,595,280 |
| Value of Other Financial Assets \$28,515,181 \$35,567,215 \$7,052,034 Vehicle Loan Amount excluding Interest \$9,974,045 \$12,386,038 \$2,488,803 Value of Credit Card Debt \$9,460,425 \$11,801,863 \$2,341,438 Health Seption Drugs \$486,545 \$606,897 \$120,352 Prescription Drugs \$1,050,814 \$1,310,629 \$259,815 \$80,904 Home \$327,001 \$407,905 \$80,904 Home *** *** \$40,490,051 \$50,513,316 \$10,023,265 Maintenance and Remodeling Services \$10,626,098 \$13,256,560 \$2,630,462 Maintenance and Remodeling Materials (12) \$2,241,864 \$2,796,850 \$554,966 Utilities, Fuel, and Public Services \$15,927,148 \$19,868,779 \$3394,1631 Household Furnishings and Equipment *** *** \$41,707 \$82,897 Furniture \$2,193,352 \$2,756,397 \$543,045 Rugs \$311,733 \$139,389 \$27,655 Major Appliances (14) \$1,369,267 \$1,708 | Value of Retirement Plans | \$384,917,973 | \$480,143,740 | |
| Value of Credit Card Debt \$9,460,425 \$12,386,208 \$2,458,803 Walue of Credit Card Debt \$9,460,425 \$11,801,863 \$2,341,438 Health \$486,545 \$606,897 \$120,352 Prescription Drugs \$486,545 \$606,897 \$120,352 Eyeglasses and Contact Lenses \$327,001 \$407,905 \$259,815 Eyeglasses and Contact Lenses \$327,001 \$407,905 \$80,904 Home Workgage Payment and Basics (11) \$40,490,051 \$50,513,316 \$10,023,265 Maintenance and Remodeling Materials (12) \$2,241,864 \$2,796,850 \$554,986 Utilities, Fuel, and Public Services \$15,957,148 \$19,868,799 \$354,916 Household Textiles (13) \$334,810 \$417,707 \$82,897 Furniture \$2,193,352 \$2,736,397 \$543,045 Rug \$111,733 \$139,389 \$27,656 Major Appliances (14) \$1,369,267 \$1,708,273 \$333,006 Household Derations \$294,501 \$367,404 \$72,903 Lugage \$57,421 | Value of Other Financial Assets | | | |
| Value of Credit Card Debt | Vehicle Loan Amount excluding Interest | | | |
| Nonprescription Drugs | - | | \$11,801,863 | |
| Prescription Drugs \$1,050,814 \$1,310,629 \$259,815 Eyeglasses and Contact Lenses \$327,001 \$407,905 \$80,904 Home 327,001 \$407,905 \$80,904 Mortgage Payment and Basics (11) \$40,490,051 \$50,513,316 \$10,023,265 Maintenance and Remodeling Materials (12) \$2,241,864 \$2,796,850 \$554,986 Utilities, Fuel, and Public Services \$15,927,148 \$19,868,779 \$3,941,631 Household Textiles (13) \$334,810 \$417,707 \$82,897 Furniture \$2,193,352 \$2,736,397 \$543,045 Rugs \$111,733 \$139,389 \$27,656 Major Appliances (14) \$1,369,267 \$1,708,273 \$339,006 Housewares (15) \$294,501 \$367,404 \$272,903 Small Appliances \$169,079 \$210,936 \$418,877 Lugage \$57,421 \$71,645 \$14,224 Telephones and Accessories \$38,977 \$422,824 \$83,827 Household Operations \$1 \$1,241,161 \$2,711,892 | Health | | | |
| Eyeglasses and Contact Lenses \$327,001 \$407,905 \$80,904 | Nonprescription Drugs | \$486,545 | \$606,897 | \$120,352 |
| Home \$40,490,051 \$50,513,316 \$10,023,265 Maintenance and Remodeling Services \$10,626,098 \$13,256,560 \$2,630,462 Maintenance and Remodeling Materials (12) \$2,241,864 \$2,796,850 \$554,986 Utilities, Fuel, and Public Services \$15,927,148 \$19,868,779 \$3,941,631 Household Textiles (13) \$334,810 \$417,707 \$82,897 Furniture \$2,193,352 \$2,736,397 \$543,045 Rugs \$111,733 \$139,389 \$27,656 Major Appliances (14) \$1,369,267 \$1,708,273 \$339,006 Housewares (15) \$294,501 \$367,404 \$72,903 Small Appliances \$169,079 \$210,936 \$41,857 Lugagae \$57,7421 \$71,645 \$14,224 Telephones and Accessories \$338,997 \$422,824 \$83,827 Household Operations \$2,047,544 \$2,555,053 \$507,509 Lawn and Garden (16) \$1,741,161 \$2,171,892 \$430,731 Moving/Storage/Freight Express \$221,20 \$27,6738 <td< td=""><td>Prescription Drugs</td><td>\$1,050,814</td><td>\$1,310,629</td><td>\$259,815</td></td<> | Prescription Drugs | \$1,050,814 | \$1,310,629 | \$259,815 |
| Mortgage Payment and Basics (11) \$40,490,051 \$50,513,316 \$10,023,265 Maintenance and Remodeling Services \$10,626,098 \$13,256,560 \$2,630,462 Maintenance and Remodeling Materials (12) \$2,241,864 \$2,796,850 \$554,986 Utilities, Fuel, and Public Services \$15,927,148 \$19,868,779 \$3,941,631 Household Furnishings and Equipment \$334,810 \$417,707 \$82,897 Furniture \$2,193,352 \$2,736,397 \$543,045 Rugs \$111,733 \$139,389 \$27,656 Major Appliances (14) \$1,369,267 \$1,708,273 \$339,006 Housewares (15) \$294,501 \$367,404 \$72,903 Small Appliances \$169,079 \$210,936 \$41,857 Luggage \$57,421 \$71,645 \$14,224 Telephones and Accessories \$338,997 \$422,824 \$83,827 Household Operations \$1 \$1,741,161 \$2,712,892 \$470,731 Child Care \$2,047,544 \$2,555,053 \$507,509 Lawn and Garden (16) \$1,741,161< | Eyeglasses and Contact Lenses | \$327,001 | \$407,905 | \$80,904 |
| Maintenance and Remodeling Services \$10,626,098 \$13,256,560 \$2,630,462 Maintenance and Remodeling Materials (12) \$2,241,864 \$2,796,850 \$554,986 Utilities, Fuel, and Public Services \$15,927,148 \$19,868,779 \$3,941,631 Household Furnishings and Equipment \$334,810 \$417,707 \$82,897 Furniture \$2,193,352 \$2,736,397 \$543,045 Rugs \$111,733 \$139,399 \$27,656 Major Appliances (14) \$1,369,267 \$1,708,273 \$339,006 Housewares (15) \$294,501 \$367,404 \$27,2903 Small Appliances \$169,079 \$210,936 \$41,857 Luggage \$57,421 \$71,645 \$14,224 Telephones and Accessories \$338,997 \$422,824 \$83,827 Household Operations \$2,047,544 \$2,555,053 \$507,509 Lawn and Garden (16) \$1,741,161 \$2,171,892 \$430,731 Moving/Storage/Freight Express \$221,780 \$27,57,905 \$547,958 Household Operations \$2,242,824 \$ | Home | | | |
| Maintenance and Remodeling Materials (12) \$2,241,864 \$2,796,850 \$554,986 Utilities, Fuel, and Public Services \$15,927,148 \$19,868,779 \$3,941,631 Household Furnishings and Equipment \$334,810 \$417,707 \$82,897 Furniture \$2,193,352 \$2,736,397 \$543,045 Rugs \$111,733 \$139,389 \$27,656 Major Appliances (14) \$1,369,267 \$1,708,273 \$339,006 Housewares (15) \$294,501 \$367,404 \$72,903 Small Appliances \$169,079 \$210,936 \$41,857 Lugage \$57,421 \$71,645 \$14,224 Telephones and Accessories \$338,997 \$422,824 \$83,827 Household Operations \$100,000 \$1,741,611 \$2,171,892 \$430,731 Child Care \$2,047,544 \$2,555,053 \$507,591 Law and Garden (16) \$1,741,611 \$2,171,892 \$430,731 Moving/Storage/Freight Express \$221,780 \$37,71,565 \$629,257 Tisurance \$2,542,308 \$3,171,565 | Mortgage Payment and Basics (11) | \$40,490,051 | \$50,513,316 | \$10,023,265 |
| Utilities, Fuel, and Public Services | Maintenance and Remodeling Services | \$10,626,098 | \$13,256,560 | \$2,630,462 |
| Utilities, Fuel, and Public Services | Maintenance and Remodeling Materials (12) | \$2,241,864 | \$2,796,850 | \$554,986 |
| Household Textiles (13) | | \$15,927,148 | \$19,868,779 | |
| Furniture \$2,193,352 \$2,736,397 \$543,045 Rugs \$111,733 \$139,389 \$27,656 Major Appliances (14) \$1,369,267 \$1,708,273 \$339,006 Housewares (15) \$294,501 \$367,404 \$72,903 Small Appliances \$169,079 \$210,936 \$41,857 Lugage \$57,421 \$71,645 \$14,224 Telephones and Accessories \$338,997 \$422,824 \$83,827 Household Operations Child Care \$2,047,544 \$2,555,053 \$507,509 Lawn and Garden (16) \$1,741,161 \$2,171,892 \$430,731 Moving/Storage/Freight Express \$221,780 \$276,738 \$54,958 Housekeeping Supplies (17) \$2,542,308 \$3,171,565 \$629,257 Insurance \$2,212,494 \$2,759,905 \$547,411 Vehicle Insurance \$5,992,365 \$7,476,015 \$1,483,650 Life/Other Insurance \$13,677,026 \$17,061,075 \$3,384,049 Personal Care Products (18) \$1,618,609 | Household Furnishings and Equipment | | | |
| Rugs \$111,733 \$139,389 \$27,656 Major Appliances (14) \$1,369,267 \$1,708,273 \$339,006 Housewares (15) \$294,501 \$367,404 \$72,903 Small Appliances \$169,079 \$210,936 \$41,857 Luggage \$57,421 \$71,645 \$14,224 Telephones and Accessories \$338,997 \$422,824 \$83,827 Household Operations \$2,047,544 \$2,555,053 \$507,509 Lawn and Garden (16) \$1,741,161 \$2,171,892 \$430,731 Moving/Storage/Freight Express \$221,780 \$276,738 \$54,958 Housekeeping Supplies (17) \$2,542,308 \$3,171,565 \$629,257 Insurance \$2,212,494 \$2,759,905 \$547,411 Vehicle Insurance \$5,992,365 \$7,476,015 \$1,483,650 Life/Other Insurance \$2,156,797 \$2,690,444 \$533,647 Health Insurance \$13,677,026 \$17,061,075 \$3,384,049 Personal Care Products (18) \$1,618,609 \$2,019,306 \$400,697 | Household Textiles (13) | \$334,810 | \$417,707 | \$82,897 |
| Major Appliances (14) \$1,369,267 \$1,708,273 \$339,006 Housewares (15) \$294,501 \$367,404 \$72,903 Small Appliances \$169,079 \$210,936 \$41,857 Luggage \$57,421 \$71,645 \$14,224 Telephones and Accessories \$338,997 \$422,824 \$83,827 Household Operations Telephones and Accessories \$2,047,544 \$2,555,053 \$507,509 Lawn and Garden (16) \$1,741,161 \$2,171,892 \$430,731 Moving/Storage/Freight Express \$221,780 \$276,738 \$54,958 Housekeeping Supplies (17) \$2,542,308 \$3,171,565 \$629,257 Insurance \$2,512,494 \$2,759,905 \$547,411 Vehicle Insurance \$5,992,365 \$7,476,015 \$1,483,650 Life/Other Insurance \$13,677,026 \$17,061,075 \$3,384,049 Personal Care Products (18) \$1,618,609 \$2,019,306 \$400,697 School Books and Supplies (19) \$429,667 \$536,087 \$1064,20 Smoking Products \$1,051,158 | Furniture | \$2,193,352 | \$2,736,397 | \$543,045 |
| Housewares (15) \$294,501 \$367,404 \$72,903 \$3mall Appliances \$169,079 \$210,936 \$41,857 \$14,224 \$210,936 \$41,857 \$14,224 \$210,936 \$41,857 \$210,936 \$41,857 \$210,936 \$41,224 \$210,936 \$41,224 \$224 \$224 \$224 \$224 \$224 \$224 \$224 \$224 \$224 \$224 \$224 \$224 \$224 \$225 \$224 \$224 \$224 \$225 \$224 \$224 \$224 \$225 \$224 \$224 \$225 \$224 \$224 \$225 \$224 \$224 \$225 \$224 \$225 \$225 \$224 \$224 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 \$225 | Rugs | \$111,733 | \$139,389 | \$27,656 |
| Small Appliances \$169,079 \$210,936 \$41,857 Luggage \$57,421 \$71,645 \$14,224 Telephones and Accessories \$338,997 \$422,824 \$83,827 Household Operations \$1,741,161 \$2,555,053 \$507,509 Lawn and Garden (16) \$1,741,161 \$2,171,892 \$430,731 Moving/Storage/Freight Express \$221,780 \$276,738 \$54,958 Housekeeping Supplies (17) \$2,542,308 \$3,717,565 \$629,257 Insurance \$2,212,494 \$2,759,905 \$547,411 Vehicle Insurance \$5,992,365 \$7,476,015 \$1,483,650 Life/Other Insurance \$2,156,797 \$2,690,444 \$533,647 Health Insurance \$13,677,026 \$17,061,075 \$3,384,049 Personal Care Products (18) \$1,618,609 \$2,019,306 \$400,697 School Books and Supplies (19) \$429,667 \$536,087 \$106,420 Smoking Products \$1,051,158 \$1,311,028 \$2,236,170 Gasoline and Motor Oil \$7,739,730 \$9,655,930 <td< td=""><td>Major Appliances (14)</td><td>\$1,369,267</td><td></td><td>\$339,006</td></td<> | Major Appliances (14) | \$1,369,267 | | \$339,006 |
| Luggage \$57,421 \$71,645 \$14,224 Telephones and Accessories \$338,997 \$422,824 \$83,827 Household Operations \$5,047,544 \$2,555,053 \$507,509 Lawn and Garden (16) \$1,741,161 \$2,171,892 \$430,731 Moving/Storage/Freight Express \$221,780 \$276,738 \$54,958 Housekeeping Supplies (17) \$2,542,308 \$3,171,565 \$629,257 Insurance \$2,212,494 \$2,759,905 \$547,411 Vehicle Insurance \$5,992,365 \$7,476,015 \$1,483,650 Life/Other Insurance \$2,156,797 \$2,690,444 \$533,647 Health Insurance \$13,677,026 \$17,061,075 \$3,384,049 Personal Care Products (18) \$1,618,609 \$2,019,306 \$400,697 School Books and Supplies (19) \$429,667 \$536,087 \$106,420 Smoking Products \$1,051,158 \$1,311,028 \$259,870 Transportation \$7,739,730 \$9,655,930 \$1,916,200 Vehicle Maintenance and Repairs \$3,683,794 \$4,595,675 | | | | |
| Telephones and Accessories \$338,997 \$422,824 \$83,827 Household Operations Child Care \$2,047,544 \$2,555,053 \$507,509 Lawn and Garden (16) \$1,741,161 \$2,171,892 \$430,731 Moving/Storage/Freight Express \$221,780 \$276,738 \$54,958 Housekeeping Supplies (17) \$2,542,308 \$3,171,565 \$629,257 Insurance \$2,212,494 \$2,759,905 \$547,411 Vehicle Insurance \$5,992,365 \$7,476,015 \$1,483,650 Life/Other Insurance \$13,677,026 \$17,061,075 \$3,384,049 Personal Care Products (18) \$1,618,609 \$2,019,306 \$400,697 School Books and Supplies (19) \$429,667 \$536,087 \$106,420 Smoking Products \$1,051,158 \$1,311,028 \$259,870 Transportation \$7,739,730 \$9,655,930 \$1,916,200 Qasoline and Motor Oil \$7,739,730 \$9,655,930 \$1,916,200 Vehicle Maintenance and Repairs \$3,683,794 \$4,595,675 \$911,881 Travel | Small Appliances | \$169,079 | \$210,936 | \$41,857 |
| Household Operations Child Care | Luggage | \$57,421 | \$71,645 | \$14,224 |
| Child Care \$2,047,544 \$2,555,053 \$507,509 Lawn and Garden (16) \$1,741,161 \$2,171,892 \$430,731 Moving/Storage/Freight Express \$221,780 \$276,738 \$54,958 Housekeeping Supplies (17) \$2,542,308 \$3,171,565 \$629,257 Insurance Owners and Renters Insurance \$2,212,494 \$2,759,905 \$547,411 Vehicle Insurance \$5,992,365 \$7,476,015 \$1,483,650 Life/Other Insurance \$2,156,797 \$2,690,444 \$533,647 Health Insurance \$13,677,026 \$17,061,075 \$3,384,049 Personal Care Products (18) \$1,618,609 \$2,019,306 \$400,697 School Books and Supplies (19) \$429,667 \$536,087 \$106,420 Smoking Products \$1,051,158 \$1,311,028 \$259,870 Transportation \$7,739,730 \$9,655,930 \$1,916,200 Vehicle Maintenance and Repairs \$3,683,794 \$4,595,675 \$911,881 Travel Airline Fares \$2,200,591 \$2,745,574 | Telephones and Accessories | \$338,997 | \$422,824 | \$83,827 |
| Lawn and Garden (16) \$1,741,161 \$2,171,892 \$430,731 Moving/Storage/Freight Express \$221,780 \$276,738 \$54,958 Housekeeping Supplies (17) \$2,542,308 \$3,171,565 \$629,257 Insurance Owners and Renters Insurance \$2,212,494 \$2,759,905 \$547,411 Vehicle Insurance \$5,992,365 \$7,476,015 \$1,483,650 Life/Other Insurance \$2,156,797 \$2,690,444 \$533,647 Health Insurance \$13,677,026 \$17,061,075 \$3,384,049 Personal Care Products (18) \$1,618,609 \$2,019,306 \$400,697 School Books and Supplies (19) \$429,667 \$536,087 \$106,420 Smoking Products \$1,051,158 \$1,311,028 \$259,870 Transportation Payments on Vehicles excluding Leases \$9,031,042 \$11,267,212 \$2,236,170 Gasoline and Motor Oil \$7,739,730 \$9,655,930 \$1,916,200 Vehicle Maintenance and Repairs \$3,683,794 \$4,595,675 \$911,881 Travel | Household Operations | | | |
| Moving/Storage/Freight Express \$221,780 \$276,738 \$54,958 Housekeeping Supplies (17) \$2,542,308 \$3,171,565 \$629,257 Insurance \$2,212,494 \$2,759,905 \$547,411 Vehicle Insurance \$5,992,365 \$7,476,015 \$1,483,650 Life/Other Insurance \$2,156,797 \$2,690,444 \$533,647 Health Insurance \$13,677,026 \$17,061,075 \$3,384,049 Personal Care Products (18) \$1,618,609 \$2,019,306 \$400,697 School Books and Supplies (19) \$429,667 \$536,087 \$106,420 Smoking Products \$1,051,158 \$1,311,028 \$259,870 Transportation \$9,031,042 \$11,267,212 \$2,236,170 Gasoline and Motor Oil \$7,739,730 \$9,655,930 \$1,916,200 Vehicle Maintenance and Repairs \$3,683,794 \$4,595,675 \$911,881 Travel Airline Fares \$2,200,591 \$2,745,574 \$544,983 Lodging on Trips \$194,641 \$3,180,449 \$631,045 | Child Care | \$2,047,544 | \$2,555,053 | \$507,509 |
| Housekeeping Supplies (17) | Lawn and Garden (16) | \$1,741,161 | \$2,171,892 | \$430,731 |
| Nowners and Renters Insurance | Moving/Storage/Freight Express | \$221,780 | \$276,738 | \$54,958 |
| Owners and Renters Insurance \$2,212,494 \$2,759,905 \$547,411 Vehicle Insurance \$5,992,365 \$7,476,015 \$1,483,650 Life/Other Insurance \$2,156,797 \$2,690,444 \$533,647 Health Insurance \$13,677,026 \$17,061,075 \$3,384,049 Personal Care Products (18) \$1,618,609 \$2,019,306 \$400,697 School Books and Supplies (19) \$429,667 \$536,087 \$106,420 Smoking Products \$1,051,158 \$1,311,028 \$259,870 Transportation \$9,031,042 \$11,267,212 \$2,236,170 Gasoline and Motor Oil \$7,739,730 \$9,655,930 \$1,916,200 Vehicle Maintenance and Repairs \$3,683,794 \$4,595,675 \$911,881 Travel \$1,051,158 \$2,745,574 \$544,983 Lodging on Trips \$2,549,404 \$3,180,449 \$631,045 Auto/Truck Rental on Trips \$194,641 \$242,857 \$48,216 | Housekeeping Supplies (17) | \$2,542,308 | \$3,171,565 | \$629,257 |
| Vehicle Insurance \$5,992,365 \$7,476,015 \$1,483,650 Life/Other Insurance \$2,156,797 \$2,690,444 \$533,647 Health Insurance \$13,677,026 \$17,061,075 \$3,384,049 Personal Care Products (18) \$1,618,609 \$2,019,306 \$400,697 School Books and Supplies (19) \$429,667 \$536,087 \$106,420 Smoking Products \$1,051,158 \$1,311,028 \$259,870 Transportation Payments on Vehicles excluding Leases \$9,031,042 \$11,267,212 \$2,236,170 Gasoline and Motor Oil \$7,739,730 \$9,655,930 \$1,916,200 Vehicle Maintenance and Repairs \$3,683,794 \$4,595,675 \$911,881 Travel Airline Fares \$2,200,591 \$2,745,574 \$544,983 Lodging on Trips \$2,549,404 \$3,180,449 \$631,045 Auto/Truck Rental on Trips \$194,641 \$242,857 \$48,216 | Insurance | | | |
| Life/Other Insurance \$2,156,797 \$2,690,444 \$533,647 Health Insurance \$13,677,026 \$17,061,075 \$3,384,049 Personal Care Products (18) \$1,618,609 \$2,019,306 \$400,697 School Books and Supplies (19) \$429,667 \$536,087 \$106,420 Smoking Products \$1,051,158 \$1,311,028 \$259,870 Transportation Payments on Vehicles excluding Leases \$9,031,042 \$11,267,212 \$2,236,170 Gasoline and Motor Oil \$7,739,730 \$9,655,930 \$1,916,200 Vehicle Maintenance and Repairs \$3,683,794 \$4,595,675 \$911,881 Travel Airline Fares \$2,200,591 \$2,745,574 \$544,983 Lodging on Trips \$2,549,404 \$3,180,449 \$631,045 Auto/Truck Rental on Trips \$194,641 \$242,857 \$48,216 | Owners and Renters Insurance | \$2,212,494 | \$2,759,905 | \$547,411 |
| Health Insurance \$13,677,026 \$17,061,075 \$3,384,049 Personal Care Products (18) \$1,618,609 \$2,019,306 \$400,697 School Books and Supplies (19) \$429,667 \$536,087 \$106,420 Smoking Products \$1,051,158 \$1,311,028 \$259,870 Transportation Payments on Vehicles excluding Leases \$9,031,042 \$11,267,212 \$2,236,170 Gasoline and Motor Oil \$7,739,730 \$9,655,930 \$1,916,200 Vehicle Maintenance and Repairs \$3,683,794 \$4,595,675 \$911,881 Travel Airline Fares \$2,200,591 \$2,745,574 \$544,983 Lodging on Trips \$2,549,404 \$3,180,449 \$631,045 Auto/Truck Rental on Trips \$194,641 \$242,857 \$48,216 | Vehicle Insurance | \$5,992,365 | \$7,476,015 | \$1,483,650 |
| Personal Care Products (18) \$1,618,609 \$2,019,306 \$400,697 School Books and Supplies (19) \$429,667 \$536,087 \$106,420 Smoking Products \$1,051,158 \$1,311,028 \$259,870 Transportation Payments on Vehicles excluding Leases \$9,031,042 \$11,267,212 \$2,236,170 Gasoline and Motor Oil \$7,739,730 \$9,655,930 \$1,916,200 Vehicle Maintenance and Repairs \$3,683,794 \$4,595,675 \$911,881 Travel Airline Fares \$2,200,591 \$2,745,574 \$544,983 Lodging on Trips \$2,549,404 \$3,180,449 \$631,045 Auto/Truck Rental on Trips \$194,641 \$242,857 \$48,216 | Life/Other Insurance | \$2,156,797 | \$2,690,444 | \$533,647 |
| School Books and Supplies (19) \$429,667 \$536,087 \$106,420 Smoking Products \$1,051,158 \$1,311,028 \$259,870 Transportation Payments on Vehicles excluding Leases \$9,031,042 \$11,267,212 \$2,236,170 Gasoline and Motor Oil \$7,739,730 \$9,655,930 \$1,916,200 Vehicle Maintenance and Repairs \$3,683,794 \$4,595,675 \$911,881 Travel Airline Fares \$2,200,591 \$2,745,574 \$544,983 Lodging on Trips \$2,549,404 \$3,180,449 \$631,045 Auto/Truck Rental on Trips \$194,641 \$242,857 \$48,216 | Health Insurance | \$13,677,026 | \$17,061,075 | \$3,384,049 |
| Smoking Products \$1,051,158 \$1,311,028 \$259,870 Transportation Payments on Vehicles excluding Leases \$9,031,042 \$11,267,212 \$2,236,170 Gasoline and Motor Oil \$7,739,730 \$9,655,930 \$1,916,200 Vehicle Maintenance and Repairs \$3,683,794 \$4,595,675 \$911,881 Travel Airline Fares \$2,200,591 \$2,745,574 \$544,983 Lodging on Trips \$2,549,404 \$3,180,449 \$631,045 Auto/Truck Rental on Trips \$194,641 \$242,857 \$48,216 | Personal Care Products (18) | \$1,618,609 | \$2,019,306 | \$400,697 |
| Transportation Payments on Vehicles excluding Leases \$9,031,042 \$11,267,212 \$2,236,170 Gasoline and Motor Oil \$7,739,730 \$9,655,930 \$1,916,200 Vehicle Maintenance and Repairs \$3,683,794 \$4,595,675 \$911,881 Travel Airline Fares \$2,200,591 \$2,745,574 \$544,983 Lodging on Trips \$2,549,404 \$3,180,449 \$631,045 Auto/Truck Rental on Trips \$194,641 \$242,857 \$48,216 | School Books and Supplies (19) | \$429,667 | \$536,087 | \$106,420 |
| Payments on Vehicles excluding Leases \$9,031,042 \$11,267,212 \$2,236,170 Gasoline and Motor Oil \$7,739,730 \$9,655,930 \$1,916,200 Vehicle Maintenance and Repairs \$3,683,794 \$4,595,675 \$911,881 Travel Airline Fares \$2,200,591 \$2,745,574 \$544,983 Lodging on Trips \$2,549,404 \$3,180,449 \$631,045 Auto/Truck Rental on Trips \$194,641 \$242,857 \$48,216 | Smoking Products | \$1,051,158 | \$1,311,028 | \$259,870 |
| Gasoline and Motor Oil \$7,739,730 \$9,655,930 \$1,916,200 Vehicle Maintenance and Repairs \$3,683,794 \$4,595,675 \$911,881 Travel Airline Fares \$2,200,591 \$2,745,574 \$544,983 Lodging on Trips \$2,549,404 \$3,180,449 \$631,045 Auto/Truck Rental on Trips \$194,641 \$242,857 \$48,216 | Transportation | | | |
| Vehicle Maintenance and Repairs \$3,683,794 \$4,595,675 \$911,881 Travel \$2,200,591 \$2,745,574 \$544,983 Lodging on Trips \$2,549,404 \$3,180,449 \$631,045 Auto/Truck Rental on Trips \$194,641 \$242,857 \$48,216 | Payments on Vehicles excluding Leases | \$9,031,042 | \$11,267,212 | \$2,236,170 |
| Travel Airline Fares \$2,200,591 \$2,745,574 \$544,983 Lodging on Trips \$2,549,404 \$3,180,449 \$631,045 Auto/Truck Rental on Trips \$194,641 \$242,857 \$48,216 | Gasoline and Motor Oil | \$7,739,730 | \$9,655,930 | \$1,916,200 |
| Airline Fares \$2,200,591 \$2,745,574 \$544,983 Lodging on Trips \$2,549,404 \$3,180,449 \$631,045 Auto/Truck Rental on Trips \$194,641 \$242,857 \$48,216 | Vehicle Maintenance and Repairs | \$3,683,794 | \$4,595,675 | \$911,881 |
| Lodging on Trips \$2,549,404 \$3,180,449 \$631,045 Auto/Truck Rental on Trips \$194,641 \$242,857 \$48,216 | | | | |
| Auto/Truck Rental on Trips \$194,641 \$242,857 \$48,216 | Airline Fares | | \$2,745,574 | \$544,983 |
| | Lodging on Trips | \$2,549,404 | \$3,180,449 | \$631,045 |
| Food and Drink on Trips \$2,083,854 \$2,599,757 \$515,903 | · · · · · · · · · · · · · · · · · · · | | | |
| | Food and Drink on Trips | \$2,083,854 | \$2,599,757 | \$515,903 |

Data Note: The Consumer Spending data is household-based and represents the amount spent for a product or service by all households in an area. to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may Source: Esri forecasts for 2021 and 2026; Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bu

October 25, 2021



Retail Demand Outlook

Rolesville Town, NC 2 Rolesville Town, NC (3757640) Geography: Place Prepared by Esri

(1) Apparel Products and Services includes shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.

- (2) Membership Fees for Clubs includes membership fees for social, recreational, and health clubs.
- (3) Audio includes satellite radio service, radios, stereos, sound components, equipment and accessories, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, musical instruments and accessories, and rental and repair of musical instruments.
- (4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, online entertainment and games, and stamp and coin collecting.
- (5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, payments on boats, trailers, campers and RVs, rental of boats, trailers, campers and RVs, and camp fees.
- (6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
- (7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
- (8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers.
- (9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
- (10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fats and oils, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips and other snacks, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
- (11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent on owned dwellings.
- (12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes
- (13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers and decorative pillows.
- (14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
- (15) Housewares includes flatware, dishes, cups glasses, serving pieces, nonelectric cookware, and tableware.
- (16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
- (17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
- (18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, other miscellaneous care products and personal care appliances.
- (19) School Books and Supplies includes school books and supplies for college, elementary school, high school, vocational/technical school, preschool and other schools.

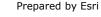
Data Note: The Consumer Spending data is household-based and represents the amount spent for a product or service by all households in an area. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals. **Source:** Esri forecasts for 2021 and 2026; Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics.

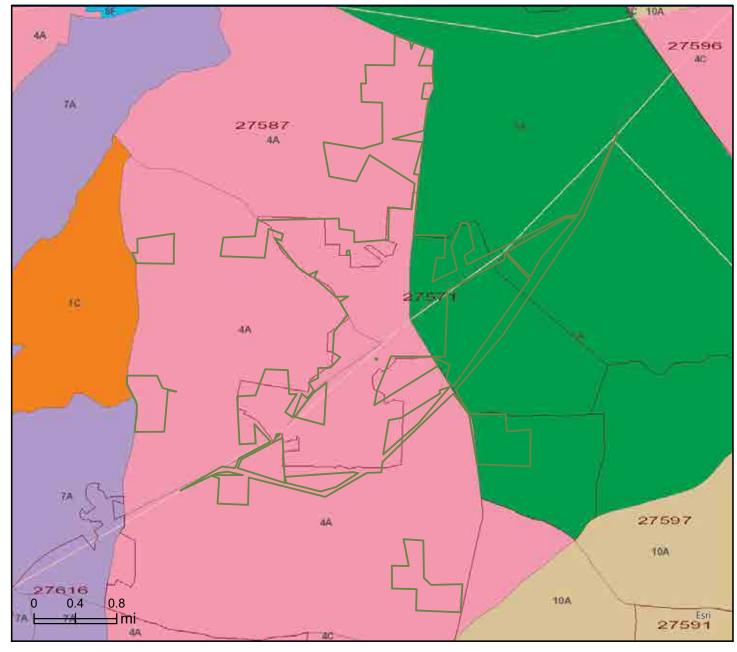
esri

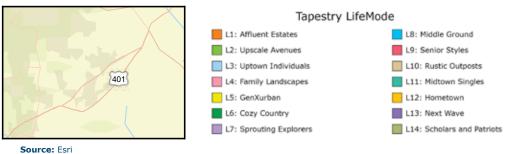
Dominant Tapestry Map

Rolesville Town, NC 2 Rolesville Town, NC (3757640)

Geography: Place







October 25, 2021

October 25, 2021



Dominant Tapestry Map

Rolesville Town, NC 2 Rolesville Town, NC (3757640)

Geography: Place

Prepared by Esri

Tapestry Segmentation

Tapestry Segmentation represents the latest generation of market segmentation systems that began over 30 years ago. The 68-segment Tapestry Segmentation system classifies U.S. neighborhoods based on their socioeconomic and demographic composition. Each segment is identified by its two-digit Segment Code. Match the two-digit segment labels on the map to the list below. Click each segment below for a detailed description.

| Segment 1A (Top Tier) | Segment 8C (Bright Young Professionals) |
|-----------------------------------------|-----------------------------------------|
| Segment 1B (Professional Pride) | Segment 8D (Downtown Melting Pot) |
| Segment 1C (Boomburbs) | Segment 8E (Front Porches) |
| Segment 1D (Savvy Suburbanites) | Segment 8F (Old and Newcomers) |
| Segment 1E (Exurbanites) | Segment 8G (Hometown Heritage) |
| Segment 2A (Urban Chic) | Segment 9A (Silver & Gold) |
| Segment 2B (Pleasantville) | Segment 9B (Golden Years) |
| Segment 2C (Pacific Heights) | Segment 9C (The Elders) |
| Segment 2D (Enterprising Professionals) | Segment 9D (Senior Escapes) |
| Segment 3A (Laptops and Lattes) | Segment 9E (Retirement Communities) |
| Segment 3B (Metro Renters) | Segment 9F (Social Security Set) |
| Segment 3C (Trendsetters) | Segment 10A (Southern Satellites) |
| Segment 4A (Workday Drive) | Segment 10B (Rooted Rural) |
| Segment 4B (Home Improvement) | Segment 10C (Economic BedRock) |
| Segment 4C (Middleburg) | Segment 10D (Down the Road) |
| Segment 5A (Comfortable Empty Nesters) | Segment 10E (Rural Bypasses) |
| Segment 5B (In Style) | Segment 11A (City Strivers) |
| Segment 5C (Parks and Rec) | Segment 11B (Young and Restless) |
| Segment 5D (Rustbelt Traditions) | Segment 11C (Metro Fusion) |
| Segment 5E (Midlife Constants) | Segment 11D (Set to Impress) |
| Segment 6A (Green Acres) | Segment 11E (City Commons) |
| Segment 6B (Salt of the Earth) | Segment 12A (Family Foundations) |
| Segment 6C (The Great Outdoors) | Segment 12B (Traditional Living) |
| Segment 6D (Prairie Living) | Segment 12C (Small Town Simplicity) |
| Segment 6E (Rural Resort Dwellers) | Segment 12D (Modest Income Homes) |
| Segment 6F (Heartland Communities) | Segment 13A (Diverse Convergence) |
| Segment 7A (Up and Coming Families) | Segment 13B (Family Extensions) |
| Segment 7B (Urban Villages) | Segment 13C (NeWest Residents) |
| Segment 7C (Urban Edge Families) | Segment 13D (Fresh Ambitions) |
| Segment 7D (Forging Opportunity) | Segment 13E (High Rise Renters) |
| Segment 7E (Farm to Table) | Segment 14A (Military Proximity) |
| Segment 7F (Southwestern Families) | Segment 14B (College Towns) |
| Segment 8A (City Lights) | Segment 14C (Dorms to Diplomas) |
| Segment 8B (Emerald City) | Segment 15 (Unclassified) |
| | |

Source: Esri

October 25, 2021



Housing Profile

403 S Main St, Rolesville, North Carolina, 27571 Ring: 1 mile radius

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

| Population | | Households | |
|-----------------------|-------|------------------------------|-----------|
| 2010 Total Population | 2,332 | 2021 Median Household Income | \$93,539 |
| 2021 Total Population | 4,258 | 2026 Median Household Income | \$102,701 |
| 2026 Total Population | 4,848 | 2021-2026 Annual Rate | 1.89% |
| 2021-2026 Annual Rate | 2.63% | | |

| | Census | s 2010 | 20 | 21 | 20 | 26 |
|----------------------------------------------|--------|---------|--------|---------|--------|---------|
| Housing Units by Occupancy Status and Tenure | Number | Percent | Number | Percent | Number | Percent |
| Total Housing Units | 861 | 100.0% | 1,599 | 100.0% | 1,811 | 100.0% |
| Occupied | 790 | 91.8% | 1,496 | 93.6% | 1,696 | 93.6% |
| Owner | 682 | 79.2% | 1,356 | 84.8% | 1,545 | 85.3% |
| Renter | 108 | 12.5% | 140 | 8.8% | 151 | 8.3% |
| Vacant | 71 | 8.2% | 103 | 6.4% | 115 | 6.4% |

| | 20 | 021 | 20 | 26 |
|---------------------------------------|-----------|---------|-----------|---------|
| Owner Occupied Housing Units by Value | Number | Percent | Number | Percent |
| Total | 1,356 | 100.0% | 1,545 | 100.0% |
| <\$50,000 | 24 | 1.8% | 8 | 0.5% |
| \$50,000-\$99,999 | 16 | 1.2% | 5 | 0.3% |
| \$100,000-\$149,999 | 20 | 1.5% | 6 | 0.4% |
| \$150,000-\$199,999 | 116 | 8.6% | 57 | 3.7% |
| \$200,000-\$249,999 | 199 | 14.7% | 165 | 10.7% |
| \$250,000-\$299,999 | 185 | 13.6% | 202 | 13.1% |
| \$300,000-\$399,999 | 456 | 33.6% | 616 | 39.9% |
| \$400,000-\$499,999 | 244 | 18.0% | 363 | 23.5% |
| \$500,000-\$749,999 | 67 | 4.9% | 91 | 5.9% |
| \$750,000-\$999,999 | 6 | 0.4% | 6 | 0.4% |
| \$1,000,000-\$1,499,999 | 0 | 0.0% | 0 | 0.0% |
| \$1,500,000-\$1,999,999 | 19 | 1.4% | 22 | 1.4% |
| \$2,000,000+ | 4 | 0.3% | 4 | 0.3% |
| | | | | |
| Median Value | \$325,877 | | \$353,490 | |
| Average Value | \$353,263 | | \$383,528 | |

| Census 2010 Housing Units | Number | Percent |
|---------------------------|--------|---------|
| Total | 861 | 100.0% |
| In Urbanized Areas | 535 | 62.1% |
| In Urban Clusters | 0 | 0.0% |
| Rural Housing Units | 326 | 37.9% |

Data Note: Persons of Hispanic Origin may be of any race. Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026.



Housing Profile

403 S Main St, Rolesville, North Carolina, 27571 Ring: 1 mile radius

Prepared by Esri

Latitude: 35.91812 Longitude: -78.46488

| Census 2010 Owner Occupied Housing Units by Mortgage Status | Number | Percent |
|-------------------------------------------------------------|--------|---------|
| Total | 682 | 100.0% |
| Owned with a Mortgage/Loan | 581 | 85.2% |
| Owned Free and Clear | 101 | 14.8% |
| | | |

Census 2010 Vacant Housing Units by Status

| | Hullibel | Fercent |
|--------------------------------------|----------|---------|
| Total | 59 | 100.0% |
| For Rent | 6 | 10.2% |
| Rented- Not Occupied | 0 | 0.0% |
| For Sale Only | 22 | 37.3% |
| Sold - Not Occupied | 3 | 5.1% |
| Seasonal/Recreational/Occasional Use | 7 | 11.9% |
| For Migrant Workers | 0 | 0.0% |
| Other Vacant | 21 | 35.6% |
| | | |

Census 2010 Occupied Housing Units by Age of Householder and Home Ownership

| | | Owner (| Occupied Units |
|-------|----------------|---------|----------------|
| | Occupied Units | Number | % of Occupied |
| Total | 791 | 682 | 86.2% |
| 15-24 | 10 | 4 | 40.0% |
| 25-34 | 118 | 97 | 82.2% |
| 35-44 | 224 | 197 | 87.9% |
| 45-54 | 195 | 170 | 87.2% |
| 55-64 | 124 | 109 | 87.9% |
| 65-74 | 73 | 64 | 87.7% |
| 75-84 | 37 | 33 | 89.2% |
| 85+ | 10 | 8 | 80.0% |

Census 2010 Occupied Housing Units by Race/Ethnicity of Householder and Home Ownership

| | | Owner Occupied Units | | |
|-------------------------------|----------------|----------------------|---------------|--|
| | Occupied Units | Number | % of Occupied | |
| Total | 791 | 682 | 86.2% | |
| White Alone | 586 | 511 | 87.2% | |
| Black/African American Alone | 170 | 144 | 84.7% | |
| American Indian/Alaska Native | 2 | 1 | 50.0% | |
| Asian Alone | 13 | 12 | 92.3% | |
| Pacific Islander Alone | 0 | 0 | 0.0% | |
| Other Race Alone | 13 | 8 | 61.5% | |
| Two or More Races | 7 | 6 | 85.7% | |
| | | | | |
| Hispanic Origin | 37 | 27 | 73.0% | |

Census 2010 Occupied Housing Units by Size and Home Ownership

| | | Owner | Occupied Units |
|-----------|----------------|--------|----------------|
| | Occupied Units | Number | % of Occupied |
| Total | 789 | 681 | 86.3% |
| 1-Person | 115 | 88 | 76.5% |
| 2-Person | 249 | 223 | 89.6% |
| 3-Person | 166 | 139 | 83.7% |
| 4-Person | 170 | 156 | 91.8% |
| 5-Person | 54 | 47 | 87.0% |
| 6-Person | 26 | 21 | 80.8% |
| 7+ Person | 9 | 7 | 77.8% |
| | | | |

2021 Housing Affordability

Housing Affordability Index 158
Percent of Income for Mortgage 14.6%

Data Note: Persons of Hispanic Origin may be of any race.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026.



Housing Profile

403 S Main St, Rolesville, North Carolina, 27571 Ring: 3 mile radius

Prepared by Esri

Latitude: 35.91812 Longitude: -78.46488

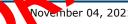
| Population | | Households | |
|-----------------------|--------|------------------------------|-----------|
| 2010 Total Population | 15,037 | 2021 Median Household Income | \$105,576 |
| 2021 Total Population | 25,373 | 2026 Median Household Income | \$113,030 |
| 2026 Total Population | 28,561 | 2021-2026 Annual Rate | 1.37% |
| 2021-2026 Annual Rate | 2.40% | | |

| | Census | s 2010 | 20 | 21 | 20 | 26 |
|----------------------------------------------|--------|---------|--------|---------|--------|---------|
| Housing Units by Occupancy Status and Tenure | Number | Percent | Number | Percent | Number | Percent |
| Total Housing Units | 5,429 | 100.0% | 8,939 | 100.0% | 9,994 | 100.0% |
| Occupied | 5,079 | 93.6% | 8,418 | 94.2% | 9,457 | 94.6% |
| Owner | 4,389 | 80.8% | 7,684 | 86.0% | 8,675 | 86.8% |
| Renter | 690 | 12.7% | 734 | 8.2% | 782 | 7.8% |
| Vacant | 350 | 6.4% | 522 | 5.8% | 537 | 5.4% |

| | 20 | 2021 20 | | 26 |
|---------------------------------------|-----------|---------|-----------|---------|
| Owner Occupied Housing Units by Value | Number | Percent | Number | Percent |
| Total | 7,684 | 100.0% | 8,676 | 100.0% |
| <\$50,000 | 92 | 1.2% | 32 | 0.4% |
| \$50,000-\$99,999 | 63 | 0.8% | 16 | 0.2% |
| \$100,000-\$149,999 | 112 | 1.5% | 33 | 0.4% |
| \$150,000-\$199,999 | 440 | 5.7% | 205 | 2.4% |
| \$200,000-\$249,999 | 720 | 9.4% | 572 | 6.6% |
| \$250,000-\$299,999 | 1,189 | 15.5% | 1,207 | 13.9% |
| \$300,000-\$399,999 | 2,482 | 32.3% | 3,073 | 35.4% |
| \$400,000-\$499,999 | 1,708 | 22.2% | 2,381 | 27.4% |
| \$500,000-\$749,999 | 722 | 9.4% | 992 | 11.4% |
| \$750,000-\$999,999 | 83 | 1.1% | 88 | 1.0% |
| \$1,000,000-\$1,499,999 | 5 | 0.1% | 5 | 0.1% |
| \$1,500,000-\$1,999,999 | 36 | 0.5% | 40 | 0.5% |
| \$2,000,000+ | 32 | 0.4% | 32 | 0.4% |
| | | | | |
| Median Value | \$349,396 | | \$373,967 | |
| Average Value | \$376,031 | | \$402,821 | |

| Census 2010 Housing Units | Number | Percent |
|---------------------------|--------|---------|
| Total | 5,429 | 100.0% |
| In Urbanized Areas | 3,934 | 72.5% |
| In Urban Clusters | 0 | 0.0% |
| Rural Housing Units | 1,495 | 27.5% |

Data Note: Persons of Hispanic Origin may be of any race. **Source:** U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026.





For Migrant Workers

Other Vacant

Housing Profile

403 S Main St, Rolesville, North Carolina, 27571 Ring: 3 mile radius

Prepared by Esri

0.6%

29.6%

Latitude: 35.91812 Longitude: -78.46488

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| | Longiti | uue: -/0.40400 |
|-------------------------------------------------------------|---------|----------------|
| | | |
| Census 2010 Owner Occupied Housing Units by Mortgage Status | Number | Percent |
| Total | 4,389 | 100.0% |
| Owned with a Mortgage/Loan | 3,783 | 86.2% |
| Owned Free and Clear | 606 | 13.8% |
| | | |
| Census 2010 Vacant Housing Units by Status | | |
| | Number | Percent |
| Total | 335 | 100.0% |
| For Rent | 45 | 13.4% |
| Rented- Not Occupied | 5 | 1.5% |
| For Sale Only | 126 | 37.6% |
| Sold - Not Occupied | 11 | 3.3% |
| Seasonal/Recreational/Occasional Use | 47 | 14.0% |
| • | | |

| Cer | Census 2010 Occupied Housing Units by Age of Householder and Home Ownership | | | | | |
|------|-----------------------------------------------------------------------------|--------|----------------|--|--|--|
| | | Owner | Occupied Units | | | |
| | Occupied Units | Number | % of Occupied | | | |
| Tota | 5,079 | 4,389 | 86.4% | | | |
| 1 | 5-24 71 | 28 | 39.4% | | | |
| 2 | 5-34 683 | 532 | 77.9% | | | |
| 3 | 5-44 1,532 | 1,341 | 87.5% | | | |
| 4 | 5-54 1,312 | 1,169 | 89.1% | | | |
| 5 | 5-64 777 | 698 | 89.8% | | | |
| 6 | 5-74 475 | 426 | 89.7% | | | |
| 7 | 5-84 181 | 159 | 87.8% | | | |
| 8 | 5+ 48 | 36 | 75.0% | | | |

| Census 2010 Occupied Housing Units by Race/Ethnicity of Householder and Home Ownership | | | | | |
|----------------------------------------------------------------------------------------|----------------|----------------------|---------------|--|--|
| | | Owner Occupied Units | | | |
| | Occupied Units | Number | % of Occupied | | |
| Total | 5,079 | 4,388 | 86.4% | | |
| White Alone | 4,034 | 3,534 | 87.6% | | |
| Black/African American Alone | 814 | 680 | 83.5% | | |
| American Indian/Alaska Native | 15 | 11 | 73.3% | | |
| Asian Alone | 91 | 81 | 89.0% | | |
| Pacific Islander Alone | 2 | 2 | 100.0% | | |
| Other Race Alone | 69 | 38 | 55.1% | | |
| Two or More Races | 54 | 42 | 77.8% | | |
| | | | | | |
| Hispanic Origin | 219 | 150 | 68.5% | | |
| | | | | | |

| Census 2010 Occupied Housing Units by Size and Home Ownership | | | |
|---------------------------------------------------------------|----------------|---------|----------------|
| | | Owner C | Occupied Units |
| | Occupied Units | Number | % of Occupied |
| Total | 5,079 | 4,388 | 86.4% |
| 1-Person | 738 | 552 | 74.8% |
| 2-Person | 1,562 | 1,384 | 88.6% |
| 3-Person | 1,008 | 864 | 85.7% |
| 4-Person | 1,146 | 1,043 | 91.0% |
| 5-Person | 421 | 376 | 89.3% |
| 6-Person | 154 | 132 | 85.7% |
| 7+ Person | 50 | 37 | 74.0% |
| | | | |
| 2021 Housing Affordability | | | |
| Housing Affordability Index | 165 | | |
| Percent of Income for Mortgage | 13.9% | | |

Data Note: Persons of Hispanic Origin may be of any race.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026.



Housing Profile

403 S Main St, Rolesville, North Carolina, 27571 Ring: 5 mile radius

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

| Population | | Households | |
|-----------------------|--------|------------------------------|-----------|
| 2010 Total Population | 50,533 | 2021 Median Household Income | \$92,723 |
| 2021 Total Population | 74,751 | 2026 Median Household Income | \$103,125 |
| 2026 Total Population | 84,400 | 2021-2026 Annual Rate | 2.15% |
| 2021-2026 Annual Rate | 2.46% | | |

| | Census | s 2010 | 20 | 21 | 20 | 26 |
|----------------------------------------------|--------|---------|--------|---------|--------|---------|
| Housing Units by Occupancy Status and Tenure | Number | Percent | Number | Percent | Number | Percent |
| Total Housing Units | 18,973 | 100.0% | 27,943 | 100.0% | 31,480 | 100.0% |
| Occupied | 17,741 | 93.5% | 26,303 | 94.1% | 29,675 | 94.3% |
| Owner | 14,194 | 74.8% | 21,819 | 78.1% | 24,808 | 78.8% |
| Renter | 3,547 | 18.7% | 4,484 | 16.0% | 4,867 | 15.5% |
| Vacant | 1,232 | 6.5% | 1,639 | 5.9% | 1,806 | 5.7% |

| | 20 | 21 | 20 | 26 |
|---------------------------------------|-----------|---------|-----------|---------|
| Owner Occupied Housing Units by Value | Number | Percent | Number | Percent |
| Total | 21,820 | 100.0% | 24,807 | 100.0% |
| <\$50,000 | 280 | 1.3% | 105 | 0.4% |
| \$50,000-\$99,999 | 182 | 0.8% | 55 | 0.2% |
| \$100,000-\$149,999 | 592 | 2.7% | 210 | 0.8% |
| \$150,000-\$199,999 | 2,006 | 9.2% | 1,068 | 4.3% |
| \$200,000-\$249,999 | 3,032 | 13.9% | 2,675 | 10.8% |
| \$250,000-\$299,999 | 4,357 | 20.0% | 5,020 | 20.2% |
| \$300,000-\$399,999 | 6,143 | 28.2% | 8,151 | 32.9% |
| \$400,000-\$499,999 | 3,089 | 14.2% | 4,489 | 18.1% |
| \$500,000-\$749,999 | 1,816 | 8.3% | 2,670 | 10.8% |
| \$750,000-\$999,999 | 204 | 0.9% | 241 | 1.0% |
| \$1,000,000-\$1,499,999 | 20 | 0.1% | 21 | 0.1% |
| \$1,500,000-\$1,999,999 | 48 | 0.2% | 52 | 0.2% |
| \$2,000,000+ | 51 | 0.2% | 50 | 0.2% |
| | | | | |
| Median Value | \$307,504 | | \$340,124 | |
| Average Value | \$339,295 | | \$370,240 | |

| Census 2010 Housing Units | Number | Percent |
|---------------------------|--------|---------|
| Total | 18,973 | 100.0% |
| In Urbanized Areas | 15,465 | 81.5% |
| In Urban Clusters | 0 | 0.0% |
| Rural Housing Units | 3,508 | 18.5% |

Data Note: Persons of Hispanic Origin may be of any race. **Source:** U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026.



| | 403 S Main St, Rolesville, North Carolina, 2 Ring: 5 mile radius | 7571 | | Prepared by I atitude: 35.918 gitude: -78.464 |
|------------------------|------------------------------------------------------------------|------------------------|----------|-----------------------------------------------------|
| | | | LOI | igitude: -78.464 |
| Census 2010 Owner Occ | upied Housing Units by Mortgage Status | | Number | Percen |
| Total | upica floasing office by Floregage Status | | 14,194 | 100.09 |
| Owned with a Mortgag | e/I nan | | 12,435 | 87.69 |
| Owned Free and Clear | e, Loan | | 1,759 | 12.49 |
| Census 2010 Vacant Hou | ising Units by Status | | | |
| | | | Number | Percen |
| Total | | | 1,220 | 100.09 |
| For Rent | | | 316 | 25.99 |
| Rented- Not Occupied | | | 26 | 2.19 |
| For Sale Only | | | 375 | 30.79 |
| Sold - Not Occupied | | | 45 | 3.79 |
| Seasonal/Recreational | /Occasional Use | | 108 | 8.99 |
| For Migrant Workers | - 000a5i6iiai 000 | | 6 | 0.59 |
| Other Vacant | | | 344 | 28.29 |
| Census 2010 Occupied H | ousing Units by Age of Householder and Hon | ne Ownershin | | |
| census 2010 occupied i | ousing office by Age of Householder and Hon | iie Ownersiiip | Owner C | Occupied Units |
| | | Occupied Units | Number | % of Occupie |
| Total | | 17,741 | 14,194 | 80.09 |
| 15-24 | | 343 | 112 | 32.79 |
| 25-34 | | 2,994 | 2,134 | 71.39 |
| 35-44 | | 5,187 | 4,341 | 83.79 |
| 45-54 | | 4,239 | 3,600 | 84.99 |
| 55-64 | | 2,581 | 2,193 | 85.09 |
| 65-74 | | 1,479 | 1,219 | 82.49 |
| 75-84 | | 698 | 489 | 70.19 |
| 85+ | | 220 | 106 | 48.29 |
| Census 2010 Occupied H | ousing Units by Race/Ethnicity of Household | ler and Home Ownershin | | |
| | | р | Owner C | Occupied Units |
| | | Occupied Units | Number | % of Occupie |
| Total | | 17,741 | 14,194 | 80.09 |
| White Alone | | 13,036 | 10,816 | 83.09 |
| Black/African America | n Alone | 3,661 | 2,618 | 71.59 |
| American Indian/Alask | | 66 | 43 | 65.29 |
| Asian Alone | | 420 | 359 | 85.59 |
| Pacific Islander Alone | | 5 | 4 | 80.09 |
| Other Race Alone | | 317 | 185 | 58.49 |
| Two or More Races | | 236 | 169 | 71.69 |
| Hispanic Origin | | 913 | 625 | 68.5% |
| · - | | | | |
| Census 2010 Occupied H | ousing Units by Size and Home Ownership | | 0 | |
| | | | Owner C | Occupied Units |

| | | Owner | occupied Units |
|-----------|----------------|--------|----------------|
| | Occupied Units | Number | % of Occupied |
| Total | 17,741 | 14,194 | 80.0% |
| 1-Person | 3,300 | 2,194 | 66.5% |
| 2-Person | 5,452 | 4,530 | 83.1% |
| 3-Person | 3,424 | 2,784 | 81.3% |
| 4-Person | 3,479 | 3,011 | 86.5% |
| 5-Person | 1,409 | 1,169 | 83.0% |
| 6-Person | 474 | 369 | 77.8% |
| 7+ Person | 203 | 137 | 67.5% |
| | | | |

2021 Housing Affordability

Housing Affordability Index 165 13.9% Percent of Income for Mortgage

Data Note: Persons of Hispanic Origin may be of any race.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026.



Market Profile

403 S Main St, Rolesville, North Carolina, 27571 Rings: 1, 3, 5 mile radii

Prepared by Esri

Latitude: 35.91812 Longitude: -78.46488

| | | Lo | ongitude: -78.46488 |
|-----------------------------------------------------|--------------|--------------|---------------------|
| | 1 mile | 3 miles | 5 miles |
| Population Summary | | | |
| 2000 Total Population | 955 | 6,390 | 24,267 |
| 2010 Total Population | 2,332 | 15,037 | 50,533 |
| 2021 Total Population | 4,258 | 25,373 | 74,751 |
| 2021 Group Quarters | 0 | 5 | 254 |
| 2026 Total Population | 4,848 | 28,561 | 84,400 |
| 2021-2026 Annual Rate | 2.63% | 2.40% | 2.46% |
| 2021 Total Daytime Population | 3,952 | 21,122 | 65,889 |
| Workers | 1,788 | 8,260 | 27,945 |
| Residents | 2,164 | 12,862 | 37,944 |
| Household Summary | | | · |
| 2000 Households | 346 | 2,235 | 8,684 |
| 2000 Average Household Size | 2.76 | 2.86 | 2.77 |
| 2010 Households | 790 | 5,079 | 17,741 |
| 2010 Average Household Size | 2.95 | 2.96 | 2.83 |
| 2021 Households | 1,496 | 8,417 | 26,304 |
| 2021 Average Household Size | 2.85 | 3.01 | 2.83 |
| 2026 Households | 1,696 | 9,457 | 29,674 |
| 2026 Average Household Size | 2.86 | 3.02 | 2.84 |
| 2021-2026 Annual Rate | 2.54% | 2.36% | 2.44% |
| 2010 Families | 646 | 4,179 | 13,695 |
| 2010 Average Family Size | 3.27 | 3.29 | 3.25 |
| 2021 Families | 1,206 | 6,819 | 19,942 |
| 2021 Average Family Size | 3.17 | 3.37 | 3.28 |
| 2026 Families | 1,364 | 7,640 | 22,401 |
| 2026 Average Family Size | 3.19 | 3.38 | 3.29 |
| 2021-2026 Annual Rate | 2.49% | 2.30% | 2.35% |
| Housing Unit Summary | 211370 | 2.30 % | 2133 70 |
| 2000 Housing Units | 378 | 2,390 | 9,366 |
| Owner Occupied Housing Units | 75.4% | 79.7% | 75.5% |
| Renter Occupied Housing Units | 16.1% | 13.8% | 17.3% |
| Vacant Housing Units | 8.5% | 6.5% | 7.3% |
| 2010 Housing Units | 861 | 5,429 | 18,973 |
| Owner Occupied Housing Units | 79.2% | 80.8% | 74.8% |
| Renter Occupied Housing Units | 12.5% | 12.7% | 18.7% |
| Vacant Housing Units | 8.2% | 6.4% | 6.5% |
| 2021 Housing Units | 1,599 | 8,939 | 27,943 |
| Owner Occupied Housing Units | 84.8% | 86.0% | 78.1% |
| Renter Occupied Housing Units | 8.8% | 8.2% | 16.0% |
| Vacant Housing Units | 6.4% | 5.8% | 5.9% |
| 3 | 1,811 | 9,994 | 31,480 |
| 2026 Housing Units Owner Occupied Housing Units | 85.3% | 86.8% | 78.8% |
| | | | |
| Renter Occupied Housing Units Vacant Housing Units | 8.3% 6.4% | 7.8% 5.4% | 15.5% 5.7% |
| Median Household Income | 0.470 | 3.470 | 5.770 |
| 2021 | \$93,539 | \$105,576 | \$92,723 |
| 2026 | \$102,701 | \$113,030 | \$103,125 |
| Median Home Value | \$102,701 | \$113,030 | Ψ105,125 |
| | \$325,877 | \$349,396 | \$307,504 |
| 2021 2026 | \$353,490 | \$373,967 | \$340,124 |
| Per Capita Income | φυυυ,+συ | φυ/υ,συ/ | \$340,124 |
| 2021 | \$36,697 | \$41,809 | \$38,858 |
| 2026 | \$41,005 | \$46,615 | \$43,706 |
| Median Age | ψ11,003 | ų .0,013 | Ψ15,700 |
| 2010 | 36.3 | 36.4 | 35.4 |
| 2021 | 37.8 | 37.4 | 36.8 |
| 2026 | 38.3 | 38.0 | 30. |
| | 30.3 | 30.0 | . 1 |

Data Note: Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total household Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita Income represents the income all persons aged 15 years and over divided by the total population.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geogr



\$1,500,000 - \$1,999,999

\$2,000,000 +

Average Home Value

Market Profile

403 S Main St, Rolesville, North Carolina, 27571

Prepared by Esri Latitude: 35.91812

| Rings: 1, 3, 5 mile radii | i | | Latitude: 35.91812 |
|----------------------------------------------|---------------|-----------|----------------------|
| | | | Longitude: -78.46488 |
| | 1 mile | 3 miles | 5 miles |
| 2021 Households by Income | | | |
| Household Income Base | 1,496 | 8,417 | 26,304 |
| <\$15,000 | 2.2% | 2.1% | 3.7% |
| \$15,000 - \$24,999 | 3.2% | 2.5% | 4.3% |
| \$25,000 - \$34,999 | 5.3% | 5.0% | 5.9% |
| \$35,000 - \$49,999 | 10.4% | 7.6% | 9.3% |
| \$50,000 - \$74,999 | 13.8% | 13.2% | 14.9% |
| \$75,000 - \$99,999 | 19.0% | 14.4% | 15.6% |
| \$100,000 - \$149,999 | 27.5% | 28.8% | 24.2% |
| \$150,000 - \$199,999 | 9.8% | 14.4% | 12.8% |
| \$200,000+ | 8.8% | 12.1% | 9.3% |
| Average Household Income | \$108,743 | \$122,453 | \$109,383 |
| 2026 Households by Income | | . , | |
| Household Income Base | 1,696 | 9,457 | 29,674 |
| <\$15,000 | 1.8% | 1.7% | 3.0% |
| \$15,000 - \$24,999 | 2.5% | 1.9% | 3.3% |
| \$25,000 - \$34,999 | 4.3% | 4.0% | 4.7% |
| \$35,000 - \$49,999 | 8.4% | 6.1% | 7.7% |
| \$50,000 - \$74,999 | 12.1% | 11.4% | 13.7% |
| \$75,000 - \$99,999 | 18.1% | 13.3% | 14.9% |
| \$100,000 - \$149,999 | 30.6% | 31.0% | 26.4% |
| \$150,000 - \$199,999 | 12.3% | 17.0% | 15.6% |
| \$200,000+ | 10.0% | 13.7% | 10.8% |
| Average Household Income | \$121,679 | \$136,623 | \$123,069 |
| 2021 Owner Occupied Housing Units by Value | \$121,079 | \$150,025 | \$125,009 |
| Total | 1 256 | 7,684 | 21.910 |
| | 1,356 1.8% | 1.2% | 21,819 1.3% |
| <\$50,000 #E0,000 #00,000 | 1.2% | 0.8% | 0.8% |
| \$50,000 - \$99,999 \$100,000 - \$140,000 | 1.5% | | |
| \$100,000 - \$149,999 | | 1.5% | 2.7% |
| \$150,000 - \$199,999 | 8.6% | 5.7% | 9.2% |
| \$200,000 - \$249,999 | 14.7% | 9.4% | 13.9% |
| \$250,000 - \$299,999 | 13.6% | 15.5% | 20.0% |
| \$300,000 - \$399,999 | 33.6% | 32.3% | 28.2% |
| \$400,000 - \$499,999 | 18.0% | 22.2% | 14.2% |
| \$500,000 - \$749,999 | 4.9% | 9.4% | 8.3% |
| \$750,000 - \$999,999 | 0.4% | 1.1% | 0.9% |
| \$1,000,000 - \$1,499,999 | 0.0% | 0.1% | 0.1% |
| \$1,500,000 - \$1,999,999 | 1.4% | 0.5% | 0.2% |
| \$2,000,000 + | 0.3% | 0.4% | 0.2% |
| Average Home Value | \$353,263 | \$376,031 | \$339,295 |
| 2026 Owner Occupied Housing Units by Value | | | |
| Total | 1,545 | 8,675 | 24,808 |
| <\$50,000 | 0.5% | 0.4% | 0.4% |
| \$50,000 - \$99,999 | 0.3% | 0.2% | 0.2% |
| \$100,000 - \$149,999 | 0.4% | 0.4% | 0.8% |
| \$150,000 - \$199,999 | 3.7% | 2.4% | 4.3% |
| \$200,000 - \$249,999 | 10.7% | 6.6% | 10.8% |
| \$250,000 - \$299,999 | 13.1% | 13.9% | 20.2% |
| \$300,000 - \$399,999 | 39.9% | 35.4% | 32.9% |
| \$400,000 - \$499,999 | 23.5% | 27.4% | 18.1% |
| \$500,000 - \$749,999 | 5.9% | 11.4% | 10.8% |
| \$750,000 - \$999,999 | 0.4% | 1.0% | 1.0% |
| \$1,000,000 - \$1,499,999 | 0.0% | 0.1% | 0.1% |
| ¢1 F00 000 ¢1 000 000 | 1 40/ | 0. 50/ | 0.20/ |

Data Note: Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest dividends, net rents, pensions, SSI and welfare payments, child support, and alimony.

1.4%

0.3%

\$383,528

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.



Market Profile

403 S Main St, Rolesville, North Carolina, 27571 Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

| | | | Longitude. 70.10100 |
|------------------------------|---------------|--------------|---------------------|
| | 1 mile | 3 miles | 5 miles |
| 2010 Population by Age Total | 2 221 | 15.026 | E0 E22 |
| 0 - 4 | 2,331 8.1% | 15,036 | 50,533 8.5% |
| | | 8.0% | |
| 5 - 9 10 - 14 | 9.3% 7.7% | 9.9% 8.9% | 9.4% 8.3% |
| | | | |
| 15 - 24 | 10.3% | 9.8% | 10.1% |
| 25 - 34 | 12.2% | 10.7% | 13.0% |
| 35 - 44 45 - 54 | 18.8% | 19.9% | 19.2% |
| 45 - 54 | 15.1% | 15.8% | 14.7% |
| 55 - 64 | 9.7% | 9.2% | 8.9% |
| 65 - 74 | 5.5% | 5.3% | 4.8% |
| 75 - 84 | 2.7% | 2.0% | 2.3% |
| 85 + | 0.7% | 0.6% | 0.9% |
| 18 + | 69.9% | 68.3% | 69.2% |
| 2021 Population by Age | | 05.035 | 7.750 |
| Total | 4,257 | 25,375 | 74,753 |
| 0 - 4 | 6.8% | 7.0% | 7.3% |
| 5 - 9 | 7.8% | 8.6% | 8.3% |
| 10 - 14 | 8.3% | 8.6% | 8.1% |
| 15 - 24 | 11.7% | 10.8% | 11.2% |
| 25 - 34 | 11.9% | 11.0% | 12.3% |
| 35 - 44 | 14.5% | 16.7% | 16.3% |
| 45 - 54 | 15.1% | 14.4% | 14.1% |
| 55 - 64 | 12.2% | 11.7% | 11.2% |
| 65 - 74 | 7.6% | 7.6% | 7.3% |
| 75 - 84 | 3.3% | 2.9% | 3.0% |
| 85 + | 1.0% | 0.8% | 1.0% |
| 18 + | 72.7% | 71.1% | 71.8% |
| 2026 Population by Age | | | |
| Total | 4,848 | 28,562 | 84,400 |
| 0 - 4 | 6.5% | 6.9% | 7.3% |
| 5 - 9 | 7.1% | 8.1% | 8.0% |
| 10 - 14 | 7.8% | 8.2% | 7.8% |
| 15 - 24 | 11.5% | 10.4% | 10.8% |
| 25 - 34 | 12.7% | 11.4% | 12.7% |
| 35 - 44 | 12.8% | 16.5% | 16.2% |
| 45 - 54 | 14.6% | 13.8% | 13.4% |
| 55 - 64 | 12.7% | 11.5% | 10.8% |
| 65 - 74 | 8.5% | 8.5% | 8.1% |
| 75 - 84 | 4.5% | 3.8% | 3.8% |
| 85 + | 1.2% | 0.9% | 1.1% |
| 18 + | 74.1% | 72.2% | 72.5% |
| 2010 Population by Sex | | | |
| Males | 1,166 | 7,436 | 24,432 |
| Females | 1,166 | 7,601 | 26,101 |
| 2021 Population by Sex | | | |
| Males | 2,121 | 12,495 | 36,150 |
| Females | 2,137 | 12,879 | 38,601 |
| 2026 Population by Sex | | | |
| Males | 2,422 | 14,093 | 40,875 |
| Females | 2,426 | 14,468 | 42 ,26 |
| | | | |

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 20 1 geog

November 04, 2021

0.2%

0.2%

\$370,240

0.5%

0.4%

\$402,821



403 S Main St, Rolesville, North Carolina, 27571 Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

| | | | Longitude: 70110100 |
|----------------------------------------------------|--------------|---------|---------------------|
| | 1 mile | 3 miles | 5 miles |
| 2010 Population by Race/Ethnicity | | | |
| Total | 2,334 | 15,037 | 50,533 |
| White Alone | 70.9% | 77.3% | 70.8% |
| Black Alone | 22.3% | 16.0% | 20.7% |
| American Indian Alone | 0.3% | 0.3% | 0.4% |
| Asian Alone | 2.4% | 2.3% | 3.0% |
| Pacific Islander Alone | 0.0% | 0.0% | 0.0% |
| Some Other Race Alone | 2.3% | 2.0% | 2.6% |
| Two or More Races | 1.8% | 2.0% | 2.3% |
| Hispanic Origin | 6.4% | 6.0% | 7.3% |
| Diversity Index | 51.3 | 44.6 | 52.8 |
| 2021 Population by Race/Ethnicity | | | |
| Total | 4,257 | 25,373 | 74,750 |
| White Alone | 68.1% | 73.4% | 68.5% |
| Black Alone | 22.8% | 17.3% | 20.5% |
| American Indian Alone | 0.3% | 0.3% | 0.4% |
| Asian Alone | 3.8% | 3.9% | 4.7% |
| Pacific Islander Alone | 0.0% | 0.1% | 0.0% |
| Some Other Race Alone | 2.6% | 2.3% | 2.9% |
| Two or More Races | 2.3% | 2.7% | 2.9% |
| Hispanic Origin | 7.3% | 7.0% | 8.2% |
| Diversity Index | 55.3 | 50.4 | 56.4 |
| 026 Population by Race/Ethnicity | | | |
| Total | 4,850 | 28,560 | 84,401 |
| White Alone | 66.2% | 71.4% | 66.6% |
| Black Alone | 23.5% | 18.2% | 21.1% |
| American Indian Alone | 0.3% | 0.3% | 0.4% |
| Asian Alone | 4.2% | 4.3% | 5.3% |
| Pacific Islander Alone | 0.1% | 0.1% | 0.0% |
| Some Other Race Alone | 3.0% | 2.7% | 3.3% |
| Two or More Races | 2.7% | 3.1% | 3.3% |
| Hispanic Origin | 8.2% | 7.9% | 9.1% |
| Diversity Index | 57.9 | 53.5 | 59.0 |
| 2010 Population by Relationship and Household Type | | | |
| Total | 2,332 | 15,037 | 50,533 |
| In Households | 100.0% | 100.0% | 99.5% |
| In Family Households | 92.1% | 92.7% | 89.6% |
| Householder | 28.3% | 28.1% | 27.3% |
| Spouse | 23.8% | 23.9% | 22.1% |
| Child | 35.8% | 36.7% | 35.7% |
| Other relative | 2.8% | 2.6% | 33.7% |
| Nonrelative | 1.5% | 1.3% | 1.5% |
| | | | |
| In Nonfamily Households | 7.8% 0.0% | 7.3% | 9.9% |
| In Group Quarters | | 0.0% | 0.5% |
| Institutionalized Population | 0.0% | 0.0% | 0.4% |
| Noninstitutionalized Population | 0.0% | 0.0% | 0.1% |

Data Note: Persons of Hispanic Origin may be of any race. The Diversity Index measures the probability that two people from the same area will be from different race/ ethnic groups.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.



Market Profile

403 S Main St, Rolesville, North Carolina, 27571 Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 35.91812

| | | Lo | ongitude: -78.46488 |
|-----------------------------------------------|--------|---------|---------------------|
| | 1 mile | 3 miles | 5 miles |
| 2021 Population 25+ by Educational Attainment | | | |
| Total | 2,790 | 16,489 | 48,693 |
| Less than 9th Grade | 3.9% | 1.7% | 2.4% |
| 9th - 12th Grade, No Diploma | 2.6% | 2.2% | 3.0% |
| High School Graduate | 14.6% | 13.4% | 14.4% |
| GED/Alternative Credential | 1.4% | 2.7% | 2.2% |
| Some College, No Degree | 19.2% | 15.7% | 16.8% |
| Associate Degree | 11.8% | 10.6% | 10.8% |
| Bachelor's Degree | 30.4% | 35.3% | 32.8% |
| Graduate/Professional Degree | 16.2% | 18.4% | 17.6% |
| 2021 Population 15+ by Marital Status | | | |
| Total | 3,286 | 19,235 | 57,054 |
| Never Married | 24.7% | 23.7% | 27.2% |
| Married | 65.4% | 65.6% | 60.0% |
| Widowed | 1.9% | 2.4% | 3.4% |
| Divorced | 7.9% | 8.3% | 9.4% |
| 2021 Civilian Population 16+ in Labor Force | | | |
| Civilian Population 16+ | 2,218 | 13,325 | 39,038 |
| Population 16+ Employed | 95.0% | 94.6% | 94.9% |
| Population 16+ Unemployment rate | 4.9% | 5.4% | 5.1% |
| Population 16-24 Employed | 10.0% | 7.8% | 8.1% |
| Population 16-24 Unemployment rate | 9.1% | 19.9% | 18.5% |
| Population 25-54 Employed | 69.2% | 70.9% | 72.0% |
| Population 25-54 Unemployment rate | 5.1% | 4.6% | 3.9% |
| Population 55-64 Employed | 17.6% | 17.9% | 16.6% |
| Population 55-64 Unemployment rate | 1.9% | 1.5% | 2.8% |
| Population 65+ Employed | 3.3% | 3.3% | 3.3% |
| Population 65+ Unemployment rate | 5.5% | 3.2% | 6.1% |
| 2021 Employed Population 16+ by Industry | | | |
| Total | 2,108 | 12,599 | 37,030 |
| Agriculture/Mining | 1.1% | 0.5% | 0.6% |
| Construction | 6.6% | 6.5% | 5.8% |
| Manufacturing | 8.5% | 10.2% | 9.5% |
| Wholesale Trade | 2.1% | 2.9% | 2.9% |
| Retail Trade | 14.3% | 10.6% | 10.3% |
| Transportation/Utilities | 5.8% | 3.6% | 4.1% |
| Information | 3.2% | 2.3% | 2.4% |
| Finance/Insurance/Real Estate | 5.5% | 8.7% | 9.2% |
| Services | 46.7% | 49.1% | 49.3% |
| Public Administration | 6.3% | 5.5% | 5.9% |
| 2021 Employed Population 16+ by Occupation | 0.5 /0 | 3.3 70 | 3.5 70 |
| Total | 2,108 | 12,600 | 37,033 |
| White Collar | 73.7% | 78.9% | 76.2% |
| Management/Business/Financial | 18.3% | 24.7% | 24.4% |
| Professional | 36.2% | 34.3% | 31.0% |
| Sales | 9.7% | 11.0% | 11.1% |
| Administrative Support | 9.4% | 8.9% | 9.7% |
| Services | 12.4% | 9.9% | 11.3% |
| Blue Collar | 13.9% | 11.2% | 12.5% |
| Farming/Forestry/Fishing | 0.0% | 0.0% | 0.0% |
| Construction/Extraction | 3.4% | 2.6% | 2.89 |
| • | | | |
| Installation/Maintenance/Repair | 2.0% | 2.0% | 2.2% |
| Production | 2.4% | 1.9% | 2.4% |
| Transportation/Material Moving | 6.1% | 4.7% | 5.1% |

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 ge



403 S Main St, Rolesville, North Carolina, 27571 Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

| | | L | ongitude: -/8.46488 |
|-----------------------------------------------|-----------|----------|---------------------|
| | 1 mile | 3 miles | 5 miles |
| 2010 Households by Type | | | |
| Total | 790 | 5,078 | 17,740 |
| Households with 1 Person | 14.6% | 14.5% | 18.6% |
| Households with 2+ People | 85.4% | 85.5% | 81.4% |
| Family Households | 81.8% | 82.3% | 77.2% |
| Husband-wife Families | 68.9% | 70.1% | 62.3% |
| With Related Children | 39.4% | 41.2% | 36.1% |
| Other Family (No Spouse Present) | 12.9% | 12.2% | 14.9% |
| Other Family with Male Householder | 3.2% | 3.4% | 3.5% |
| With Related Children | 2.3% | 2.3% | 2.4% |
| Other Family with Female Householder | 9.7% | 8.8% | 11.4% |
| With Related Children | 6.1% | 6.0% | 8.2% |
| Nonfamily Households | 3.7% | 3.2% | 4.2% |
| All Households with Children | 48.2% | 49.8% | 47.1% |
| Multigenerational Households | 3.9% | 3.6% | 3.5% |
| Unmarried Partner Households | 4.7% | 3.9% | 4.5% |
| Male-female | 4.1% | 3.3% | 3.8% |
| Same-sex | 0.6% | 0.6% | 0.6% |
| 2010 Households by Size | 0.0 /0 | 0.070 | 0.070 |
| Total | 791 | 5,077 | 17,741 |
| 1 Person Household | 14.5% | 14.5% | 18.6% |
| 2 Person Household | 31.5% | 30.8% | 30.7% |
| 3 Person Household | 21.1% | 19.9% | 19.3% |
| 4 Person Household | 21.5% | 22.6% | 19.6% |
| 5 Person Household | 7.0% | 8.3% | 7.9% |
| 6 Person Household | 3.3% | 3.0% | 2.7% |
| 7 + Person Household | 1.1% | 1.0% | 1.1% |
| 2010 Households by Tenure and Mortgage Status | | | |
| Total | 790 | 5,079 | 17,741 |
| Owner Occupied | 86.3% | 86.4% | 80.0% |
| Owned with a Mortgage/Loan | 73.5% | 74.5% | 70.1% |
| Owned Free and Clear | 12.8% | 11.9% | 9.9% |
| Renter Occupied | 13.7% | 13.6% | 20.0% |
| 2021 Affordability, Mortgage and Wealth | | | |
| Housing Affordability Index | 158 | 165 | 165 |
| Percent of Income for Mortgage | 14.6% | 13.9% | 13.9% |
| Wealth Index | 123 | 148 | 118 |
| 2010 Housing Units By Urban/ Rural Status | | 2.0 | 110 |
| Total Housing Units | 861 | 5,429 | 18,973 |
| Housing Units Inside Urbanized Area | 62.1% | 72.5% | 81.5% |
| Housing Units Inside Urbanized Cluster | 0.0% | 0.0% | 0.0% |
| Rural Housing Units | 37.9% | 27.5% | 18.5% |
| 2010 Population By Urban/ Rural Status | 5, 1,5 ,6 | 27.15.73 | 20.0 // |
| Total Population | 2,332 | 15,037 | 50,533 |
| Population Inside Urbanized Area | 65.4% | 75.2% | 83.0% |
| Population Inside Urbanized Cluster | 0.0% | 0.0% | 0.0% |
| Rural Population | 34.6% | 24.8% | 17.0% |
| Ratal Lopulation | 51.070 | 27.070 | 17.070 |

Data Note: Households with children include any households with people under age 18, related or not. Multigenerational households are families with 3 or more parent-child relationships. Unmarried partner households are usually classified as nonfamily households unless there is another member of the household related to the householder. Multigenerational and unmarried partner households are reported only to the tract level. Esri estimated block group data, which is used to estimate polygons or non-standard geography.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.

November 04, 2021



Market Profile

403 S Main St, Rolesville, North Carolina, 27571 Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

| To pastery Segments 1. Workday Drive (4A) Green Acres (6A) Workday Drive (4A) Boomburbs (1C) Workday Drive (4A) Power (AR) Boomburbs (1C) Workday Drive (4A) And The Common (AR) And The Common (AR) <th></th> <th>1 mile</th> <th>3 miles</th> <th>5 miles</th> | | 1 mile | 3 miles | 5 miles |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------|--------------------|------------------------|-----------------------------|
| 2. Green Acres (6A) Bomburbs (1C) Up and Coming Families (7A) Green Acres (AP) 2021 Consumer Spending 2021 Consumer Spending Apparel & Services: Total \$ \$3,654,629 \$23,218,916 \$5,098,730 Average Spent \$2,442,93 \$23,218,916 \$5,098,730 Spending Potential Index \$115 \$1,30 \$118 Education: Total \$ \$2,923,779 \$18,292,789 \$49,062,080 Average Spent \$1,954,40 \$2,173,11 \$1,866,19 Spending Potential Index \$113 \$126 \$0.80 Entertainment/Recreation: Total \$ \$1,963,799 \$42,261,5 \$3,789,7 Spending Potential Index \$117 \$11 \$11 \$11 Flood at Home: Total \$ \$9,071,103 \$57,522,627 \$163,695,376 Average Spent \$6,503,978 \$4,342,51 \$6,243,21 Flood Awary from Home: Total \$ \$6,503,906 \$41,478,68 \$117,99,76 Average Spent \$4,347,57 \$4,927.97 \$4,484.86 Spending Potential Index \$15< | Top 3 Tapestry Segments | | | |
| 3. Up and Commine Families (7A) Green Acres (6A) 2021 Consumer Spending Apparel & Services: Total \$ \$3,654,629 \$23,218,916 \$55,98,730 Average Spent \$2,442.93 \$2,758.57 \$2,497.67 Spending Potential Index 115 130 118 Education: Total \$ \$2,923,779 \$18,292,789 \$49,062,080 Average Spent \$1,954.40 \$2,173.31 \$1,865.19 Spending Potential Index 113 126 108 Entertainment/Recreation: Total \$ \$5,639,789 \$35,655,648 \$99,681,322 Average Spent \$3,769.91 \$4,236.15 \$3,789.74 Spending Potential Index 117 131 117 Food at Home: Total \$ \$9,071,103 \$57,522,627 \$163,095,70 Average Spent \$6,063,57 \$6,834.10 \$6,223,21 Average Spent Gending Potential Index 111 121 121 Food Away from Home: Total \$ \$6,5503,960 \$41,478,683 \$117,697,71 Average Spent \$7,93.56 \$8,06 | 1. | Workday Drive (4A) | Workday Drive (4A) | Workday Drive (4A) |
| 2021 Consumer Spending Apparel & Services: Total \$ \$3,654,629 \$23,218,916 \$65,698,730 Average Spent \$2,442,93 \$2,758,57 \$2,497,67 Spending Potential Index 115 130 118 Education: Total \$ \$2,923,779 \$18,292,789 \$49,062,080 Average Spent \$1,954,40 \$2,173,31 \$1,865,19 Spending Potential Index \$113 126 108 Entertainment/Recreation: Total \$ \$5,639,789 \$35,655,648 \$99,685,332 Average Spent \$3,769,91 \$4,236,15 \$3,789,37 Food at Home: Total \$ \$9,071,103 \$57,522,67 \$13,695,376 Average Spent \$6,063,57 \$6,834,10 \$6,223,21 Spending Potential Index \$11 125 \$14 Food at Home: Total \$ \$5,503,960 \$41,478,633 \$117,997,76 Average Spent \$6,803,57 \$6,834,10 \$6,223,21 Spending Potential Index \$115 \$13 \$13,699,716 Average Spent \$4,347,57 <td< td=""><td>2.</td><td>Green Acres (6A)</td><td>Boomburbs (1C)</td><td>Up and Coming Families (7A)</td></td<> | 2. | Green Acres (6A) | Boomburbs (1C) | Up and Coming Families (7A) |
| Apparel & Services: Total \$ \$3,654,629 \$23,218,916 \$65,698,730 Average Spent \$2,442,93 \$2,758.57 \$2,497.67 Spending Potential Index 115 130 118 Education: Total \$ \$2,923,779 \$18,292,789 \$49,062,080 Average Spent \$1,954,40 \$2,173.31 \$1,865.19 Spending Potential Index 113 126 108 Entertainment/Recreation: Total \$ \$5,639,789 \$35,655,648 \$99,685,332 Average Spent \$3,769,91 \$4,236.15 \$3,789.74 Spending Potential Index 117 131 117 Food at Home: Total \$ \$9,071,103 \$57,522,627 \$163,695,376 Average Spent \$6,063,57 \$6,834.10 \$6,223.21 Spending Potential Index 111 125 114 Food Away from Home: Total \$ \$6,503,960 \$41,478,683 \$117,997,716 Average Spent \$4,347,57 \$4,927,97 \$4,486 Spending Potential Index 115 130 118 Health | 3. | Up and | d Coming Families (7A) | Green Acres (6A) |
| Average Spent \$2,442.93 \$2,758.57 \$2,497.67 Spending Potential Index 115 130 118 Education: Total \$ \$2,993,779 \$18,927,899 \$49,062,080 Average Spent \$1,954.40 \$2,173.31 \$1,865.19 Spending Potential Index 113 106 108 Entertainment/Recreation: Total \$ \$5,639,789 \$35,655,648 \$99,685,332 Average Spent \$3,769,91 \$4,236.15 \$3,789.74 Spending Potential Index 117 131 117 Flood at Home: Total \$ \$9,071,103 \$57,522,627 \$163,695,376 Average Spent \$6,063.57 \$6,834.10 \$6,233.21 Spending Potential Index 111 125 114 Food Away from Home: Total \$ \$6,503,960 \$41,478,683 \$117,969,716 Average Spent \$4,347.57 \$4,927.97 \$4,484.86 Spending Potential Index 115 130 118 Health Care: Total \$ \$4,071,93.56 \$8,067.92 \$7,287.44 Spending Pot | 2021 Consumer Spending | | | |
| Spending Potential Index 115 130 118 Education: Total \$ \$2,923,779 \$18,292,789 \$49,062,080 Average Spent \$1,954,40 \$2,173.31 \$1,865.19 Spending Potential Index 113 126 90.88 Entertainment/Recreation: Total \$ \$5,639,789 \$35,655,648 \$99,685,33 Average Spent \$3,769,91 \$4,236.15 \$3,789,74 Spending Potential Index 1117 \$131 \$117 Food at Home: Total \$ \$9,071,103 \$57,522,627 \$163,695,76 Average Spent \$6,063,75 \$6,834.10 \$6,223.21 Spending Potential Index \$111 \$125 \$114 Food Away from Home: Total \$ \$6,503,960 \$41,478,683 \$117,969,716 Average Spent \$4,347,57 \$4,927,97 \$4,848.486 Spending Potential Index \$115 \$130 \$118 Health Care: Total \$ \$1,0761,567 \$67,907,663 \$191,688,841 Average Spent \$7,193.56 \$8,067.92 \$7,287,44 <td< td=""><td>Apparel & Services: Total \$</td><td>\$3,654,629</td><td>\$23,218,916</td><td>\$65,698,730</td></td<> | Apparel & Services: Total \$ | \$3,654,629 | \$23,218,916 | \$65,698,730 |
| Education: Total \$ \$2,923,779 \$18,292,789 \$49,062,080 Average Spent \$1,954.40 \$2,173.31 \$1,865.19 Spending Potential Index \$113 \$16 \$108 Entertainment/Recreation: Total \$ \$5,639,789 \$35,655,648 \$99,685,332 Average Spent \$3,769.91 \$4,236.15 \$3,789.74 Spending Potential Index \$117 \$131 \$177 Food at Home: Total \$ \$9,071,103 \$57,522,627 \$163,695,376 Average Spent \$6,633,57 \$6,834.10 \$6,223.21 Spending Potential Index \$111 \$15 \$114 Food Away from Home: Total \$ \$6,503,960 \$41,478,683 \$117,969,716 Average Spent \$6,503,960 \$41,478,683 \$117,969,716 Average Spent \$10,761,567 \$67,907,683 \$191,688,841 Average Spent \$10,761,567 \$67,907,683 \$191,688,841 Average Spent \$1,071,567 \$67,907,683 \$191,688,841 Average Spent \$1,071,537 \$2,5834,361 \$72,688,461 | Average Spent | \$2,442.93 | \$2,758.57 | \$2,497.67 |
| Average Spent \$1,954.40 \$2,173.31 \$1,865.19 Spending Potential Index 113 126 108 Entertainment/Recreation: Total \$ \$5,639,789 \$35,655,648 \$99,685,332 Average Spent \$3,769.91 \$4,236.15 \$3,789.74 Spending Potential Index 117 131 117 Food at Home: Total \$ \$9,071,103 \$57,522,627 \$163,695,376 Average Spent \$6,063.57 \$6,834.10 \$6,223.21 Spending Potential Index 111 125 114 Food Away from Home: Total \$ \$6,503,960 \$41,478,683 \$117,969,716 Average Spent \$4,347.57 \$4,927.97 \$4,484.86 Spending Potential Index \$115 130 \$118 Health Care: Total \$ \$10,761,567 \$67,907,683 \$191,688,841 Average Spent \$7,193.56 \$8,067.92 \$7,287.44 Average Spent \$2,721.88 \$3,069.31 \$2,763.40 Average Spent \$1,042.32 \$1,759.34 \$123 Personal Care P | Spending Potential Index | 115 | 130 | 118 |
| Spending Potential Index 113 126 108 Entertainment/Recreation: Total \$ \$5,639,789 \$35,655,648 \$99,685,332 Average Spent \$3,769,91 \$4,236,15 \$3,789,74 Spending Potential Index 117 131 117 Food at Home: Total \$ \$9,071,103 \$57,522,627 \$163,695,376 Average Spent \$6,063.57 \$6,834.10 \$6,223.21 Spending Potential Index 111 125 114 Food Away from Home: Total \$ \$6,503,960 \$41,478,683 \$117,969,716 Average Spent \$4,347.57 \$4,927.97 \$4,484.86 Spending Potential Index 115 130 118 Health Care: Total \$ \$10,761,567 \$67,907,683 \$191,688,841 Average Spent \$7,193.56 \$8,067.92 \$7,287.44 Average Spent \$15 129 117 HH Furnishings & Equipment: Total \$ \$4,071,937 \$25,834,361 \$72,688,461 Average Spent \$2,721.88 \$3,069,31 \$27,633.40 Sp | Education: Total \$ | \$2,923,779 | \$18,292,789 | \$49,062,080 |
| Entertainment/Recreation: Total \$ \$5,639,789 \$35,655,648 \$99,685,332 Average Spent \$3,769.91 \$4,236.15 \$3,789.74 Spending Potential Index 117 \$131 \$117 Food at Home: Total \$ \$9,071,103 \$57,522,627 \$163,695,376 Average Spent \$6,063.57 \$6,834.10 \$6,223.21 Spending Potential Index 111 125 \$114 Food Away from Home: Total \$ \$6,503,960 \$41,478,683 \$117,969,716 Average Spent \$4,347.57 \$4,927.97 \$4,484.86 Spending Potential Index 115 130 \$118 Health Care: Total \$ \$10,761,567 \$67,907,683 \$191,688,841 Average Spent \$7,193.56 \$8,067,92 \$7,287.44 Spending Potential Index \$15 \$129 \$117 HH Furnishings & Equipment: Total \$ \$4,071,937 \$25,834,361 \$72,688,461 Average Spent \$2,721.88 \$3,069.31 \$27,638,40 Spending Potential Index \$121 136 \$123 | Average Spent | \$1,954.40 | \$2,173.31 | \$1,865.19 |
| Average Spent \$3,769.91 \$4,236.15 \$3,789.74 Spending Potential Index 117 131 117 Food at Home: Total \$ \$9,071,103 \$57,522,627 \$163,695,376 Average Spent \$6,063.57 \$6,834.10 \$6,223.21 Spending Potential Index 111 125 114 Food Away from Home: Total \$ \$6,503,960 \$41,478,683 \$117,969,716 Average Spent \$4,347.57 \$4,927.97 \$4,484.86 Spending Potential Index 115 130 118 Health Care: Total \$ \$10,761,567 \$67,907,683 \$191,688,841 Average Spent \$7,193.56 \$8,067.92 \$7,287.44 Spending Potential Index 115 129 117 HH Furnishings & Equipment: Total \$ \$4,071,937 \$25,834,361 \$72,688,461 Average Spent \$2,721.88 \$3,069.31 \$27,688,461 Average Spent \$1,12 136 123 Personal Care Products & Services: Total \$ \$1,559,308 \$9,897,709 \$27,929,748 | Spending Potential Index | 113 | 126 | 108 |
| Spending Potential Index 117 131 117 Food at Home: Total \$ \$9,071,103 \$57,522,627 \$163,695,376 Average Spent \$6,063.57 \$6,834.10 \$6,223.21 Spending Potential Index 111 125 114 Food Away from Home: Total \$ \$6,503,960 \$41,478,683 \$117,969,716 Average Spent \$4,347.57 \$4,927.97 \$4,484.86 Spending Potential Index \$115 130 \$118 Health Care: Total \$ \$10,761,567 \$67,907,683 \$191,688,841 Average Spent \$1,0761,567 \$67,907,683 \$191,688,841 Average Spent \$1,0761,567 \$67,907,683 \$191,688,841 Average Spent \$1,0751,567 \$67,907,683 \$191,688,841 Average Spent \$2,721.88 \$3,069,31 \$2,768,401 <t< td=""><td>Entertainment/Recreation: Total \$</td><td>\$5,639,789</td><td>\$35,655,648</td><td>\$99,685,332</td></t<> | Entertainment/Recreation: Total \$ | \$5,639,789 | \$35,655,648 | \$99,685,332 |
| Food at Home: Total \$ \$9,071,103 \$57,522,627 \$163,695,376 Average Spent \$6,063.57 \$6,834.10 \$6,223.21 Spending Potential Index 111 125 114 Food Away from Home: Total \$ \$6,503,960 \$41,478,683 \$117,969,716 Average Spent \$6,503,960 \$41,478,683 \$117,969,716 Average Spent \$15 130 118 Spending Potential Index 115 130 118 Health Care: Total \$ \$10,761,567 \$67,907,683 \$191,688,841 Average Spent \$7,193.56 \$8,067.92 \$7,287.44 Spending Potential Index 115 129 117 HH Furnishings & Equipment: Total \$ \$4,071,937 \$25,834,361 \$72,688,461 Average Spent \$2,721.88 \$3,069.31 \$2,768.40 Personal Care Products & Services: Total \$ \$1,559,308 \$9,897,709 \$27,929,748 Average Spent \$1,042.32 \$1,175.92 \$1,061.81 Spending Potential Index \$116 131 118 | Average Spent | \$3,769.91 | \$4,236.15 | \$3,789.74 |
| Average Spent \$6,063.57 \$6,834.10 \$6,223.21 Spending Potential Index 111 125 114 Food Away from Home: Total \$ \$6,503,960 \$41,478,683 \$117,969,716 Average Spent \$4,347.57 \$4,927.97 \$4,484.86 Spending Potential Index 115 130 118 Health Care: Total \$ \$10,761,567 \$67,907,683 \$191,688,841 Average Spent \$7,193.56 \$8,067.92 \$7,287.44 Spending Potential Index 115 129 117 HH Furnishings & Equipment: Total \$ \$4,071,937 \$25,834,361 \$72,688,461 Average Spent \$2,721.88 \$3,069.31 \$2,763.40 Spending Potential Index 121 136 123 Personal Care Products & Services: Total \$ \$1,559,308 \$9,897,709 \$27,929,748 Average Spent \$1,042.32 \$1,175.92 \$1,061.81 Spending Potential Index 116 131 118 Shelter: Total \$ \$34,092,062 \$216,742,213 \$608,898,632 | Spending Potential Index | 117 | 131 | 117 |
| Spending Potential Index 111 125 114 Food Away from Home: Total \$ \$6,503,960 \$41,478,683 \$117,969,716 Average Spent \$4,347.57 \$4,927.97 \$4,848.86 Spending Potential Index 115 130 118 Health Care: Total \$ \$10,761,567 \$67,907,683 \$191,688,841 Average Spent \$7,193.56 \$8,067.92 \$7,287.44 Spending Potential Index 115 129 117 HH Furnishings & Equipment: Total \$ \$4,071,937 \$25,834,361 \$72,688,461 Average Spent \$2,21.88 \$3,069.31 \$2,763.40 Spending Potential Index 121 136 123 Personal Care Products & Services: Total \$ \$1,559,308 \$9,897,709 \$27,929,748 Average Spent \$1,042.32 \$1,175.92 \$1,061.81 Spending Potential Index 116 131 118 Shelter: Total \$ \$34,092,062 \$216,742,213 \$608,898,632 Average Spent \$22,788.81 \$25,750.53 \$23,148.52 <t< td=""><td>Food at Home: Total \$</td><td>\$9,071,103</td><td>\$57,522,627</td><td>\$163,695,376</td></t<> | Food at Home: Total \$ | \$9,071,103 | \$57,522,627 | \$163,695,376 |
| Food Away from Home: Total \$ \$6,503,960 \$41,478,683 \$117,969,716 Average Spent \$4,347.57 \$4,927.97 \$4,484.86 Spending Potential Index 115 130 118 Health Care: Total \$ \$10,761,567 \$67,907,683 \$191,688,841 Average Spent \$7,193.56 \$8,067.92 \$7,287.44 Spending Potential Index 115 129 117 HH Furnishings & Equipment: Total \$ \$4,071,937 \$25,834,361 \$72,688,461 Average Spent \$2,721.88 \$3,069.31 \$2,763.40 Spending Potential Index 121 136 123 Personal Care Products & Services: Total \$ \$1,559,308 \$9,897,709 \$27,929,748 Average Spent \$1,042.32 \$1,175.92 \$1,061.81 Spending Potential Index 116 131 118 Shelter: Total \$ \$34,092,062 \$216,742,213 \$608,898,632 Average Spent \$22,788.81 \$25,750.53 \$23,148.52 Spending Potential Index 113 128 115 < | Average Spent | \$6,063.57 | \$6,834.10 | \$6,223.21 |
| Average Spent \$4,347.57 \$4,927.97 \$4,488.86 Spending Potential Index 115 130 118 Health Care: Total \$ \$10,761,567 \$67,907,683 \$191,688,841 Average Spent \$7,193.56 \$8,067.92 \$7,287.44 Spending Potential Index 115 129 117 HH Furnishings & Equipment: Total \$ \$4,071,937 \$25,834,361 \$72,688,461 Average Spent \$2,721.88 \$3,069.31 \$2,763.40 Spending Potential Index 121 136 123 Personal Care Products & Services: Total \$ \$1,559,308 \$9,897,709 \$27,929,748 Average Spent \$1,042.32 \$1,175.92 \$1,061.81 Spending Potential Index 116 131 118 Shelter: Total \$ \$34,092,062 \$216,742,213 \$608,898,632 Average Spent \$22,788.81 \$25,750.53 \$23,148.52 Spending Potential Index 113 128 115 Support Payments/Cash Contributions/Gifts in Kind: Total \$ \$4,396,380 \$28,193,522 \$80 | Spending Potential Index | 111 | 125 | 114 |
| Spending Potential Index 115 130 118 Health Care: Total \$ \$10,761,567 \$67,907,683 \$191,688,841 Average Spent \$7,193.56 \$8,067.92 \$7,287.44 Spending Potential Index 115 129 117 HH Furnishings & Equipment: Total \$ \$4,071,937 \$25,834,361 \$72,688,461 Average Spent \$2,721.88 \$3,069.31 \$2,763.40 Spending Potential Index 121 136 123 Personal Care Products & Services: Total \$ \$1,559,308 \$9,897,709 \$27,929,748 Average Spent \$1,042.32 \$1,175.92 \$1,061.81 Spending Potential Index 116 131 118 Shelter: Total \$ \$34,092,062 \$216,742,213 \$608,898,632 Average Spent \$22,788.81 \$25,750.53 \$23,148.52 Spending Potential Index 113 128 115 Support Payments/Cash Contributions/Gifts in Kind: Total \$ \$4,396,380 \$28,193,522 \$80,471,078 Average Spent \$2,938.76 \$3,349.59 \$ | Food Away from Home: Total \$ | \$6,503,960 | \$41,478,683 | \$117,969,716 |
| Health Care: Total \$ \$10,761,567 \$67,907,683 \$191,688,841 Average Spent \$7,193.56 \$8,067.92 \$7,287.44 Spending Potential Index 115 129 117 HH Furnishings & Equipment: Total \$ \$4,071,937 \$25,834,361 \$72,688,461 Average Spent \$2,721.88 \$3,069.31 \$2,763.40 Spending Potential Index 121 136 123 Personal Care Products & Services: Total \$ \$1,559,308 \$9,897,709 \$27,929,748 Average Spent \$1,042.32 \$1,175.92 \$1,061.81 Spending Potential Index 116 131 118 Shelter: Total \$ \$34,092,062 \$216,742,213 \$608,898,632 Average Spent \$22,788.81 \$25,750.53 \$23,148.52 Spending Potential Index 113 128 115 Support Payments/Cash Contributions/Gifts in Kind: Total \$ \$4,396,380 \$28,193,522 \$80,471,078 Average Spent \$2,938.76 \$3,349.59 \$3,059.27 Spending Potential Index 123 140 | Average Spent | \$4,347.57 | \$4,927.97 | \$4,484.86 |
| Average Spent \$7,193.56 \$8,067.92 \$7,287.44 Spending Potential Index 115 129 117 HH Furnishings & Equipment: Total \$ \$4,071,937 \$25,834,361 \$72,688,461 Average Spent \$2,721.88 \$3,069.31 \$2,763.40 Spending Potential Index 121 136 123 Personal Care Products & Services: Total \$ \$1,559,308 \$9,897,709 \$27,929,748 Average Spent \$1,042.32 \$1,175.92 \$1,061.81 Spending Potential Index 116 131 118 Shelter: Total \$ \$34,092,062 \$216,742,213 \$608,898,632 Average Spent \$22,788.81 \$25,750.53 \$23,148.52 Spending Potential Index 113 128 115 Support Payments/Cash Contributions/Gifts in Kind: Total \$ \$4,396,380 \$28,193,522 \$80,471,078 Average Spent \$2,938.76 \$3,349.59 \$3,059.27 Spending Potential Index 123 140 128 Travel: Total \$ \$4,651,902 \$29,407,088 \$80,795,288 Average Spent \$3,091.60 \$3,493.77 | Spending Potential Index | 115 | 130 | 118 |
| Spending Potential Index 115 129 117 HH Furnishings & Equipment: Total \$ \$4,071,937 \$25,834,361 \$72,688,461 Average Spent \$2,721.88 \$3,069.31 \$2,763.40 Spending Potential Index 121 136 123 Personal Care Products & Services: Total \$ \$1,559,308 \$9,897,709 \$27,929,748 Average Spent \$1,042.32 \$1,175.92 \$1,061.81 Spending Potential Index 116 131 118 Shelter: Total \$ \$34,092,062 \$216,742,213 \$608,898,632 Average Spent \$22,788.81 \$25,750.53 \$23,148.52 Spending Potential Index 113 128 115 Support Payments/Cash Contributions/Gifts in Kind: Total \$ \$4,396,380 \$28,193,522 \$80,471,078 Average Spent \$2,938.76 \$3,349.59 \$3,059.27 Spending Potential Index 123 140 128 Travel: Total \$ \$4,651,902 \$29,407,088 \$80,795,288 Average Spent \$3,493.77 \$3,071.60 | Health Care: Total \$ | \$10,761,567 | \$67,907,683 | \$191,688,841 |
| HH Furnishings & Equipment: Total \$ \$4,071,937 \$25,834,361 \$72,688,461 Average Spent \$2,721.88 \$3,069.31 \$2,763.40 Spending Potential Index 121 136 123 Personal Care Products & Services: Total \$ \$1,559,308 \$9,897,709 \$27,929,748 Average Spent \$1,042.32 \$1,175.92 \$1,061.81 Spending Potential Index 116 131 118 Shelter: Total \$ \$34,092,062 \$216,742,213 \$608,898,632 Average Spent \$22,788.81 \$25,750.53 \$23,148.52 Spending Potential Index 113 128 115 Support Payments/Cash Contributions/Gifts in Kind: Total \$ \$4,396,380 \$28,193,522 \$80,471,078 Average Spent \$2,938.76 \$3,349.59 \$3,059.27 Spending Potential Index 123 140 128 Travel: Total \$ \$4,651,902 \$29,407,088 \$80,795,288 Average Spent \$3,109.56 \$3,493.77 \$3,071.60 | Average Spent | \$7,193.56 | \$8,067.92 | \$7,287.44 |
| Average Spent \$2,721.88 \$3,069.31 \$2,763.40 Spending Potential Index 121 136 123 Personal Care Products & Services: Total \$ \$1,559,308 \$9,897,709 \$27,929,748 Average Spent \$1,042.32 \$1,175.92 \$1,061.81 Spending Potential Index 116 131 118 Shelter: Total \$ \$34,092,062 \$216,742,213 \$608,898,632 Average Spent \$22,788.81 \$25,750.53 \$23,148.52 Spending Potential Index 113 128 115 Support Payments/Cash Contributions/Gifts in Kind: Total \$ \$4,396,380 \$28,193,522 \$80,471,078 Average Spent \$2,938.76 \$3,349.59 \$3,059.27 Spending Potential Index 123 140 128 Travel: Total \$ \$4,651,902 \$29,407,088 \$80,795,288 Average Spent \$3,109.56 \$3,493.77 \$3,071.60 | Spending Potential Index | 115 | 129 | 117 |
| Spending Potential Index 121 136 123 Personal Care Products & Services: Total \$ \$1,559,308 \$9,897,709 \$27,929,748 Average Spent \$1,042.32 \$1,175.92 \$1,061.81 Spending Potential Index 116 131 118 Shelter: Total \$ \$34,092,062 \$216,742,213 \$608,898,632 Average Spent \$22,788.81 \$25,750.53 \$23,148.52 Spending Potential Index 113 128 115 Support Payments/Cash Contributions/Gifts in Kind: Total \$ \$4,396,380 \$28,193,522 \$80,471,078 Average Spent \$2,938.76 \$3,349.59 \$3,059.27 Spending Potential Index 123 140 128 Travel: Total \$ \$4,651,902 \$29,407,088 \$80,795,288 Average Spent \$3,109.56 \$3,493.77 \$3,071.60 | HH Furnishings & Equipment: Total \$ | \$4,071,937 | \$25,834,361 | \$72,688,461 |
| Personal Care Products & Services: Total \$ \$1,559,308 \$9,897,709 \$27,929,748 Average Spent \$1,042.32 \$1,175.92 \$1,061.81 Spending Potential Index 116 131 118 Shelter: Total \$ \$34,092,062 \$216,742,213 \$608,898,632 Average Spent \$22,788.81 \$25,750.53 \$23,148.52 Spending Potential Index 113 128 115 Support Payments/Cash Contributions/Gifts in Kind: Total \$ \$4,396,380 \$28,193,522 \$80,471,078 Average Spent \$2,938.76 \$3,349.59 \$3,059.27 Spending Potential Index 123 140 128 Travel: Total \$ \$4,651,902 \$29,407,088 \$80,795,288 Average Spent \$3,109.56 \$3,493.77 \$3,071.60 | Average Spent | \$2,721.88 | \$3,069.31 | \$2,763.40 |
| Average Spent \$1,042.32 \$1,175.92 \$1,061.81 Spending Potential Index 116 131 118 Shelter: Total \$ \$34,092,062 \$216,742,213 \$608,898,632 Average Spent \$22,788.81 \$25,750.53 \$23,148.52 Spending Potential Index 113 128 115 Support Payments/Cash Contributions/Gifts in Kind: Total \$ \$4,396,380 \$28,193,522 \$80,471,078 Average Spent \$2,938.76 \$3,349.59 \$3,059.27 Spending Potential Index 123 140 128 Travel: Total \$ \$4,651,902 \$29,407,088 \$80,795,288 Average Spent \$3,109.56 \$3,493.77 \$3,071.60 | Spending Potential Index | 121 | 136 | 123 |
| Spending Potential Index 116 131 118 Shelter: Total \$ \$34,092,062 \$216,742,213 \$608,898,632 Average Spent \$22,788.81 \$25,750.53 \$23,148.52 Spending Potential Index 113 128 115 Support Payments/Cash Contributions/Gifts in Kind: Total \$ \$4,396,380 \$28,193,522 \$80,471,078 Average Spent \$2,938.76 \$3,349.59 \$3,059.27 Spending Potential Index 123 140 128 Travel: Total \$ \$4,651,902 \$29,407,088 \$80,795,288 Average Spent \$3,109.56 \$3,493.77 \$3,071.60 | Personal Care Products & Services: Total \$ | \$1,559,308 | \$9,897,709 | \$27,929,748 |
| Shelter: Total \$ \$34,092,062 \$216,742,213 \$608,898,632 Average Spent \$22,788.81 \$25,750.53 \$23,148.52 Spending Potential Index 113 128 115 Support Payments/Cash Contributions/Gifts in Kind: Total \$ \$4,396,380 \$28,193,522 \$80,471,078 Average Spent \$2,938.76 \$3,349.59 \$3,059.27 Spending Potential Index 123 140 128 Travel: Total \$ \$4,651,902 \$29,407,088 \$80,795,288 Average Spent \$3,109.56 \$3,493.77 \$3,071.60 | Average Spent | \$1,042.32 | \$1,175.92 | \$1,061.81 |
| Average Spent \$22,788.81 \$25,750.53 \$23,148.52 Spending Potential Index 113 128 115 Support Payments/Cash Contributions/Gifts in Kind: Total \$ \$4,396,380 \$28,193,522 \$80,471,078 Average Spent \$2,938.76 \$3,349.59 \$3,059.27 Spending Potential Index 123 140 128 Travel: Total \$ \$4,651,902 \$29,407,088 \$80,795,288 Average Spent \$3,109.56 \$3,493.77 \$3,071.60 | Spending Potential Index | 116 | 131 | 118 |
| Spending Potential Index 113 128 115 Support Payments/Cash Contributions/Gifts in Kind: Total \$ \$4,396,380 \$28,193,522 \$80,471,078 Average Spent \$2,938.76 \$3,349.59 \$3,059.27 Spending Potential Index 123 140 128 Travel: Total \$ \$4,651,902 \$29,407,088 \$80,795,288 Average Spent \$3,109.56 \$3,493.77 \$3,071.60 | Shelter: Total \$ | \$34,092,062 | \$216,742,213 | \$608,898,632 |
| Support Payments/Cash Contributions/Gifts in Kind: Total \$ \$4,396,380 \$28,193,522 \$80,471,078 Average Spent \$2,938.76 \$3,349.59 \$3,059.27 Spending Potential Index 123 140 128 Travel: Total \$ \$4,651,902 \$29,407,088 \$80,795,288 Average Spent \$3,109.56 \$3,493.77 \$3,071.60 | Average Spent | \$22,788.81 | \$25,750.53 | \$23,148.52 |
| Average Spent \$2,938.76 \$3,349.59 \$3,059.27 Spending Potential Index 123 140 128 Travel: Total \$ \$4,651,902 \$29,407,088 \$80,795,288 Average Spent \$3,109.56 \$3,493.77 \$3,071.60 | Spending Potential Index | 113 | 128 | 115 |
| Spending Potential Index 123 140 128 Travel: Total \$ \$4,651,902 \$29,407,088 \$80,795,288 Average Spent \$3,109.56 \$3,493.77 \$3,071.60 | Support Payments/Cash Contributions/Gifts in Kind: Total \$ | \$4,396,380 | \$28,193,522 | \$80,471,078 |
| Travel: Total \$ \$4,651,902 \$29,407,088 \$80,795,288 Average Spent \$3,109.56 \$3,493.77 \$3,071.60 | Average Spent | \$2,938.76 | \$3,349.59 | \$3,059.27 |
| Average Spent \$3,109.56 \$3,493.77 \$3,071.60 | Spending Potential Index | 123 | 140 | 128 |
| | Travel: Total \$ | \$4,651,902 | \$29,407,088 | \$80,795,288 |
| 0 1 0 1 1 1 1 | Average Spent | \$3,109.56 | \$3,493.77 | \$3,071.60 |
| Spending Potential Index 123 138 122 | Spending Potential Index | 123 | 138 | 122 |
| Vehicle Maintenance & Repairs: Total \$ \$1,916,417 \$12,192,402 \$35,020,489 | Vehicle Maintenance & Repairs: Total \$ | \$1,916,417 | \$12,192,402 | \$35,020,489 |
| Average Spent \$1,281.03 \$1,448.54 \$1,331.38 | Average Spent | \$1,281.03 | \$1,448.54 | \$1,331.38 |
| Spending Potential Index 116 131 120 | | 116 | 131 | 120 |

Data Note: Consumer spending shows the amount spent on a variety of goods and services by households that reside in the area. Expenditures are shown brobudget categories that are not mutually exclusive. Consumer spending does not equal business revenue. Total and Average Amount Spent Per Park shold a constraint figures. The Spending Potential Index represents the amount spent in the area relative to a national average of 100. **Source:** Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics.

Source: Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics. For **Source:** U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 1010.



Retail Demand Outlook

403 S Main St, Rolesville, North Carolina, 27571 Ring: 1 mile radius

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

| Top Tapestry Segments | Percent | Demographic Summary | 2021 | 2026 |
|----------------------------------|------------------|-------------------------|-------------------|-----------------|
| Workday Drive (4A) | 91.2% | Population | 4,258 | 4,848 |
| Green Acres (6A) | 8.8% | Households | 1,496 | 1,696 |
| 0.00 | 0.0% | Families | 1,206 | 1,364 |
| | 0.0% | Median Age | 37.8 | 38.3 |
| | 0.0% | Median Household Income | \$93,539 | \$102,701 |
| | 0.070 | 2021 | 2026 | Projected |
| | | Consumer Spending | Forecasted Demand | Spending Growth |
| Apparel and Services | | \$3,654,629 | \$4,636,581 | \$981,952 |
| Men's | | \$695,141 | \$881,995 | \$186,854 |
| Women's | | \$1,283,144 | \$1,627,757 | \$344,613 |
| Children's | | \$566,687 | \$719,133 | \$152,446 |
| | | . , | | ' ' |
| Footwear | | \$834,096 | \$1,058,119 | \$224,023 |
| Watches & Jewelry | 1. | \$220,302 | \$279,470 | \$59,168 |
| Apparel Products and Services (1 | L) | \$87,635 | \$111,170 | \$23,535 |
| Computer | | 1001.055 | 1050 700 | +T0 065 |
| Computers and Hardware for Ho | me Use | \$291,355 | \$369,720 | \$78,365 |
| Portable Memory | | \$7,507 | \$9,522 | \$2,015 |
| Computer Software | | \$15,592 | \$19,782 | \$4,190 |
| Computer Accessories | | \$32,959 | \$41,815 | \$8,856 |
| Entertainment & Recreation | | \$5,639,789 | \$7,154,408 | \$1,514,619 |
| Fees and Admissions | | \$1,409,824 | \$1,788,765 | \$378,941 |
| Membership Fees for Clubs (2) | | \$465,606 | \$590,701 | \$125,095 |
| Fees for Participant Sports, ex | • | \$232,877 | \$295,515 | \$62,638 |
| Tickets to Theatre/Operas/Cor | ncerts | \$143,420 | \$181,910 | \$38,490 |
| Tickets to Movies | | \$101,592 | \$128,933 | \$27,341 |
| Tickets to Parks or Museums | | \$63,197 | \$80,200 | \$17,003 |
| Admission to Sporting Events, | excl. Trips | \$128,584 | \$163,113 | \$34,529 |
| Fees for Recreational Lessons | | \$272,922 | \$346,331 | \$73,409 |
| Dating Services | | \$1,626 | \$2,062 | \$436 |
| TV/Video/Audio | | \$1,954,989 | \$2,479,843 | \$524,854 |
| Cable and Satellite Television S | Services | \$1,302,767 | \$1,652,273 | \$349,506 |
| Televisions | | \$200,932 | \$254,952 | \$54,020 |
| Satellite Dishes | | \$3,060 | \$3,884 | \$824 |
| VCRs, Video Cameras, and DV | D Players | \$8,793 | \$11,155 | \$2,362 |
| Miscellaneous Video Equipmen | nt | \$26,566 | \$33,692 | \$7,126 |
| Video Cassettes and DVDs | | \$13,302 | \$16,877 | \$3,575 |
| Video Game Hardware/Access | ories | \$47,313 | \$60,031 | \$12,718 |
| Video Game Software | | \$26,236 | \$33,289 | \$7,053 |
| Rental/Streaming/Downloaded | d Video | \$127,020 | \$161,181 | \$34,161 |
| Installation of Televisions | | \$1,286 | \$1,632 | \$346 |
| Audio (3) | | \$194,243 | \$246,475 | \$52,232 |
| Rental and Repair of TV/Radio, | /Sound Equipment | \$3,472 | \$4,401 | \$929 |
| Pets | | \$1,223,958 | \$1,552,447 | \$328,489 |
| Toys/Games/Crafts/Hobbies (4) | | \$207,292 | \$263,004 | \$55,712 |
| Recreational Vehicles and Fees (| 5) | \$211,318 | \$268,004 | \$56,686 |
| Sports/Recreation/Exercise Equip | oment (6) | \$327,096 | \$415,050 | \$87,954 |
| Photo Equipment and Supplies (| 7) | \$85,067 | \$107,942 | \$22,875 |
| Reading (8) | • | \$173,769 | \$220,399 | \$46,630 |
| Catered Affairs (9) | | \$46,801 | \$59,367 | \$12,566 |
| Food | | \$15,575,064 | \$19,759,225 | \$4,184,161 |
| Food at Home | | \$9,071,103 | \$11,507,445 | \$2,436,342 |
| Bakery and Cereal Products | | \$1,161,044 | \$1,472,840 | \$311,796 |
| Meats, Poultry, Fish, and Eggs | | \$1,940,655 | \$2,461,775 | \$521,120 |
| Dairy Products | | \$908,993 | \$1,153,109 | \$244,116 |
| Fruits and Vegetables | | \$1,757,524 | \$2,229,628 | \$472,104 |
| Snacks and Other Food at Hon | ne (10) | \$3,302,889 | \$4,190,093 | \$887,204 |
| Food Away from Home | (/ | \$6,503,960 | \$8,251,780 | \$1,747,820 |
| Alcoholic Beverages | | \$1,093,453 | \$1,387,034 | \$293,581 |
| | | Ψ1,000,100 | Ψ1/30//034 | 4233,301 |

Data Note: The Consumer Spending data is household-based and represents the amount spent for a product or service by all households in an area. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals. **Source:** Esri forecasts for 2021 and 2026; Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics.



Retail Demand Outlook

403 S Main St, Rolesville, North Carolina, 27571 Ring: 1 mile radius

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

| | 2021 Consumer Spending | 2026 Forecasted Demand | Projected Spending Growth |
|------------------------------------------------------|---------------------------|---------------------------|------------------------------|
| Financial | Consumer Spending | rorecasted Demand | Spending Growth |
| Value of Stocks/Bonds/Mutual Funds | \$53,790,966 | \$68,240,593 | \$14,449,627 |
| Value of Retirement Plans | \$200,153,322 | \$253,862,316 | \$53,708,994 |
| Value of Other Financial Assets | \$14,823,649 | \$18,799,076 | \$3,975,427 |
| Vehicle Loan Amount excluding Interest | \$5,166,805 | \$6,556,024 | \$1,389,219 |
| Value of Credit Card Debt | \$4,920,965 | \$6,242,428 | \$1,321,463 |
| Health | + 1,0=0,000 | + •/= ·=/ ·=• | +-// |
| Nonprescription Drugs | \$252,974 | \$320,842 | \$67,868 |
| Prescription Drugs | \$546,169 | \$692,584 | \$146,415 |
| Eyeglasses and Contact Lenses | \$170,049 | \$215,686 | \$45,637 |
| Home | 7-1-7-1- | 7===7=== | 7 .5/55. |
| Mortgage Payment and Basics (11) | \$21,064,801 | \$26,723,479 | \$5,658,678 |
| Maintenance and Remodeling Services | \$5,528,161 | \$7,013,185 | \$1,485,024 |
| Maintenance and Remodeling Materials (12) | \$1,166,346 | \$1,479,679 | \$313,333 |
| Utilities, Fuel, and Public Services | \$8,284,211 | \$10,508,530 | \$2,224,319 |
| Household Furnishings and Equipment | \$0,20 i,211 | \$10,500,550 | Ψ <i>L</i> / <i>LL</i> 1/313 |
| Household Textiles (13) | \$174,208 | \$221,021 | \$46,813 |
| Furniture | \$1,141,220 | \$1,447,869 | \$306,649 |
| Rugs | \$58,124 | \$73,735 | \$15,611 |
| Major Appliances (14) | \$712,431 | \$903,857 | \$191,426 |
| Housewares (15) | \$153,213 | \$194,371 | \$41,158 |
| Small Appliances | \$87,965 | \$111,596 | \$23,631 |
| Luggage | \$29,889 | \$37,928 | \$8,039 |
| Telephones and Accessories | \$176,212 | \$37,928 \$223,459 | \$47,247 |
| Household Operations | \$170,212 | \$223,439 | \$47,247 |
| Child Care | \$1,066,280 | \$1,353,340 | \$287,060 |
| | | | |
| Lawn and Garden (16) Moving/Storage/Freight Express | \$905,354 \$115,473 | \$1,148,278 \$146,547 | \$242,924 |
| | \$115,473 | | \$31,074 |
| Housekeeping Supplies (17) | \$1,322,481 | \$1,677,655 | \$355,174 |
| Insurance | ¢1 150 560 | ¢1 450 266 | #200 7 00 |
| Owners and Renters Insurance | \$1,150,568 | \$1,459,366 | \$308,798 |
| Vehicle Insurance | \$3,117,912 | \$3,955,724 | \$837,812 |
| Life/Other Insurance | \$1,121,630 | \$1,422,677 | \$301,047 |
| Health Insurance | \$7,112,662 | \$9,021,714 | \$1,909,052 |
| Personal Care Products (18) | \$842,095 | \$1,068,320 | \$226,225 |
| School Books and Supplies (19) | \$223,624 | \$283,752 | \$60,128 |
| Smoking Products | \$546,298 | \$692,718 | \$146,420 |
| Transportation | 44 500 050 | 15.000.400 | h. 0.00 00.1 |
| Payments on Vehicles excluding Leases | \$4,699,262 | \$5,962,166 | \$1,262,904 |
| Gasoline and Motor Oil | \$4,026,958 | \$5,108,959 | \$1,082,001 |
| Vehicle Maintenance and Repairs | \$1,916,417 | \$2,431,190 | \$514,773 |
| Travel | | | |
| Airline Fares | \$1,145,227 | \$1,453,095 | \$307,868 |
| Lodging on Trips | \$1,326,225 | \$1,682,436 | \$356,211 |
| Auto/Truck Rental on Trips | \$101,315 | \$128,563 | \$27,248 |
| Food and Drink on Trips | \$1,084,196 | \$1,375,49 | \$291,296 |

Data Note: The Consumer Spending data is household-based and represents the amount spent for a product or the ce by all households in an area. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals. **Source:** Esri forecasts for 2021 and 2026; Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics.

November 04, 2021 November 04, 2021



Retail Demand Outlook

403 S Main St, Rolesville, North Carolina, 27571 Ring: 1 mile radius

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

- (1) Apparel Products and Services includes shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.
- (2) Membership Fees for Clubs includes membership fees for social, recreational, and health clubs.
- (3) Audio includes satellite radio service, radios, stereos, sound components, equipment and accessories, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, musical instruments and accessories, and rental and repair of musical instruments.
- (4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, online entertainment and games, and stamp and coin collecting.
- (5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, payments on boats, trailers, campers and RVs, rental of boats, trailers, campers and RVs, and camp fees.
- (6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
- (7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
- (8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers.
- (9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
- (10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fats and oils, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips and other snacks, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
- (11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent on owned dwellings.
- (12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.
- (13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers and decorative pillows.
- (14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
- (15) Housewares includes flatware, dishes, cups glasses, serving pieces, nonelectric cookware, and tableware.
- (16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
- (17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
- (18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, other miscellaneous care products and personal care appliances.
- (19) School Books and Supplies includes school books and supplies for college, elementary school, high school, vocational/technical school, preschool and other schools.

Data Note: The Consumer Spending data is household-based and represents the amount spent for a product or service by all households in an area. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals. **Source:** Esri forecasts for 2021 and 2026; Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics.

November 04, 2021



Retail Demand Outlook

403 S Main St, Rolesville, North Carolina, 27571 Ring: 3 mile radius

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

| Top Tapestry Segments | Percent | Demographic Summary | 2021 | 2026 |
|------------------------------------|----------------|------------------------------|-------------------|-----------------|
| Workday Drive (4A) | 72.4% | Population | 25,373 | 28,561 |
| Boomburbs (1C) | 9.4% | Households | 8,417 | 9,457 |
| Up and Coming Families (7A) | 9.1% | Families | 6,819 | 7,640 |
| Green Acres (6A) | 9.0% | Median Age | 37.4 | 38.0 |
| Middleburg (4C) | 0.1% | Median Household Income | \$105,576 | \$113,030 |
| | | 2021 | 2026 | Projected |
| | | Consumer Spending | Forecasted Demand | Spending Growth |
| Apparel and Services | | \$23,218,916 | \$29,112,803 | \$5,893,887 |
| Men's | | \$4,434,133 | \$5,560,359 | \$1,126,226 |
| Women's | | \$8,100,164 | \$10,152,787 | \$2,052,623 |
| Children's | | \$3,666,429 | \$4,601,299 | \$934,870 |
| Footwear | | \$5,285,297 | \$6,626,917 | \$1,341,620 |
| Watches & Jewelry | | \$1,392,841 | \$1,745,511 | \$352,670 |
| Apparel Products and Services (1) | | \$545,382 | \$683,142 | \$137,760 |
| Computer | | | | |
| Computers and Hardware for Home | Use | \$1,866,865 | \$2,341,489 | \$474,624 |
| Portable Memory | | \$47,792 | \$59,918 | \$12,126 |
| Computer Software | | \$99,141 | \$124,318 | \$25,177 |
| Computer Accessories | | \$208,936 | \$262,068 | \$53,132 |
| Entertainment & Recreation | | \$35,655,648 | \$44,693,454 | \$9,037,806 |
| Fees and Admissions | | \$8,928,225 | \$11,190,284 | \$2,262,059 |
| Membership Fees for Clubs (2) | | \$2,922,150 | \$3,661,197 | \$739,047 |
| Fees for Participant Sports, excl. | Trins | \$1,479,505 | \$1,854,864 | \$375,359 |
| Tickets to Theatre/Operas/Conce | • | \$894,512 | \$1,120,507 | \$225,995 |
| Tickets to Movies | | \$662,533 | \$831,681 | \$169,148 |
| Tickets to Parks or Museums | | \$407,992 | \$511,961 | \$103,969 |
| Admission to Sporting Events, ex | cl Trins | \$806,033 | \$1,009,442 | \$203,409 |
| Fees for Recreational Lessons | ci. IIIps | \$1,745,570 | \$2,188,197 | \$442,627 |
| Dating Services | | \$9,930 | \$12,435 | \$2,505 |
| TV/Video/Audio | | \$12,374,324 | \$15,514,627 | \$3,140,303 |
| Cable and Satellite Television Ser | rvices | \$8,182,641 | \$10,255,550 | \$2,072,909 |
| Televisions | ivices | \$1,291,471 | \$1,620,397 | \$328,926 |
| Satellite Dishes | | \$1,291,471 \$19,496 | \$1,020,397 | |
| | DI. | | | \$4,959 |
| VCRs, Video Cameras, and DVD F | Players | \$55,846 | \$70,030 | \$14,184 |
| Miscellaneous Video Equipment | | \$166,831 | \$209,116 | \$42,285 |
| Video Cassettes and DVDs | | \$86,314 | \$108,356 | \$22,042 |
| Video Game Hardware/Accessorie | es | \$305,464 | \$383,344 | \$77,880 |
| Video Game Software | | \$169,260 | \$212,473 | \$43,213 |
| Rental/Streaming/Downloaded Vi | ideo | \$818,588 | \$1,027,314 | \$208,726 |
| Installation of Televisions | | \$8,342 | \$10,467 | \$2,125 |
| Audio (3) | | \$1,248,332 | \$1,565,884 | \$317,552 |
| Rental and Repair of TV/Radio/So | ound Equipment | \$21,738 | \$27,240 | \$5,502 |
| Pets | | \$7,680,562 | \$9,623,723 | \$1,943,161 |
| Toys/Games/Crafts/Hobbies (4) | | \$1,331,906 | \$1,671,071 | \$339,165 |
| Recreational Vehicles and Fees (5) | | \$1,308,097 | \$1,637,713 | \$329,616 |
| Sports/Recreation/Exercise Equipme | ent (6) | \$2,109,738 | \$2,646,433 | \$536,695 |
| Photo Equipment and Supplies (7) | | \$545,689 | \$684,358 | \$138,669 |
| Reading (8) | | \$1,085,494 | \$1,360,031 | \$274,537 |
| Catered Affairs (9) | | \$293,676 | \$367,796 | \$74,120 |
| Food | | \$99,001,310 | \$124,136,3 | \$25,135,065 |
| Food at Home | | \$57,522,627 | \$72, 3.086 | \$14,600,459 |
| Bakery and Cereal Products | | \$7,355,723 | \$9, 22 25 | \$1,866,772 |
| Meats, Poultry, Fish, and Eggs | | \$12,277,162 | 15,1 1,291 | \$3,114,129 |
| Dairy Products | | \$5,757,511 | 7,2.8,288 | \$1,460,777 |
| Fruits and Vegetables | | \$11,144,673 | \$13,973,276 | \$2,828,603 |
| Snacks and Other Food at Home | (10) | | \$26,317,735 | \$5,330,177 |
| | (10) | \$20,987,558 | Ψ20/31///33 | 40,000,1. |
| Food Away from Home | (10) | \$20,987,538 \$41,478,683 | \$52,013,289 | \$10,534,606 |

Data Note: The Consumer Spending data is household-based and represents the amount spent for a product or service by all households in an area. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals. **Source:** Esri forecasts for 2021 and 2026; Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics.

ESRI REPORTS

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Retail Demand Outlook

403 S Main St, Rolesville, North Carolina, 27571 Ring: 3 mile radius

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

| | | | - | |
|-------------------------------------------|---------------------------|---------------------------|----------------------------|--|
| | 2021 Consumer Spending | 2026 Forecasted Demand | Projecte Spending Growt | |
| Financial | | | | |
| Value of Stocks/Bonds/Mutual Funds | \$334,222,001 | \$418,486,232 | \$84,264,23 | |
| Value of Retirement Plans | \$1,233,748,558 | \$1,544,544,248 | \$310,795,69 | |
| Value of Other Financial Assets | \$89,686,091 | \$112,214,225 | \$22,528,13 | |
| Vehicle Loan Amount excluding Interest | \$33,166,190 | \$41,612,906 | \$8,446,7 | |
| Value of Credit Card Debt Health | \$30,868,348 | \$38,685,608 | \$7,817,26 | |
| Nonprescription Drugs | \$1,591,741 | \$1,995,128 | \$403,3 | |
| Prescription Drugs | \$3,425,434 | \$4,292,912 | \$867,4 | |
| Eyeglasses and Contact Lenses | \$1,067,185 | \$1,337,367 | \$270,1 | |
| Home | | | | |
| Mortgage Payment and Basics (11) | \$133,216,880 | \$166,945,396 | \$33,728,5 | |
| Maintenance and Remodeling Services | \$34,793,514 | \$43,593,496 | \$8,799,9 | |
| Maintenance and Remodeling Materials (12) | \$7,391,442 | \$9,265,788 | \$1,874,3 | |
| Utilities, Fuel, and Public Services | \$52,593,496 | \$65,951,109 | \$13,357,6 | |
| Household Furnishings and Equipment | . , , | | | |
| Household Textiles (13) | \$1,109,671 | \$1,391,454 | \$281,7 | |
| Furniture | \$7,255,132 | \$9,098,237 | \$1,843,1 | |
| Rugs | \$365,720 | \$458,279 | \$92,5 | |
| Major Appliances (14) | \$4,510,620 | \$5,655,609 | \$1,144,9 | |
| Housewares (15) | \$973,035 | \$1,220,088 | \$247,0 | |
| Small Appliances | \$561,157 | \$703,748 | \$142,5 | |
| Luggage | \$191,945 | \$240,803 | \$48,8 | |
| Telephones and Accessories | \$1,095,269 | \$1,372,043 | \$276,7 | |
| Household Operations | . , , | . , , | , , | |
| Child Care | \$6,843,002 | \$8,580,818 | \$1,737,8 | |
| Lawn and Garden (16) | \$5,678,909 | \$7,114,581 | \$1,435,6 | |
| Moving/Storage/Freight Express | \$751,646 | \$943,309 | \$191,6 | |
| Housekeeping Supplies (17) | \$8,392,799 | \$10,523,464 | \$2,130,6 | |
| Insurance | 1-, , | 1 -,, - | , , , - | |
| Owners and Renters Insurance | \$7,265,190 | \$9,106,250 | \$1,841,0 | |
| Vehicle Insurance | \$20,003,857 | \$25,097,692 | \$5,093,8 | |
| Life/Other Insurance | \$7,008,438 | \$8,779,702 | \$1,771,2 | |
| Health Insurance | \$44,791,577 | \$56,142,488 | \$11,350,9 | |
| Personal Care Products (18) | \$5,376,580 | \$6,742,570 | \$1,365,9 | |
| School Books and Supplies (19) | \$1,434,556 | \$1,799,520 | \$364,9 | |
| Smoking Products | \$3,417,329 | \$4,283,435 | \$866,1 | |
| Transportation | , , , | | | |
| Payments on Vehicles excluding Leases | \$30,194,189 | \$37,880,381 | \$7,686,1 | |
| Gasoline and Motor Oil | \$25,768,377 | \$32,323,250 | \$6,554,8 | |
| Vehicle Maintenance and Repairs | \$12,192,402 | \$15,290,905 | \$3,098,5 | |
| Travel | , , , , , , , | , -, -, | , , , , , , , , | |
| Airline Fares | \$7,274,687 | \$9,118,719 | \$1,844,0 | |
| Lodging on Trips | \$8,340,688 | \$10,450,873 | \$2,110,1 | |
| Auto/Truck Rental on Trips | \$644,227 | \$807,704 | \$163,4 | |
| Food and Drink on Trips | \$6,850,448 | \$8,586,365 | \$1,735,93 | |

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Retail Demand Outlook

403 S Main St, Rolesville, North Carolina, 27571 Ring: 3 mile radius

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

- (1) Apparel Products and Services includes shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.
- (2) Membership Fees for Clubs includes membership fees for social, recreational, and health clubs.
- (3) Audio includes satellite radio service, radios, stereos, sound components, equipment and accessories, digital audio players, records, CDs, audio tapes, streaming/ downloaded audio, musical instruments and accessories, and rental and repair of musical instruments.
- (4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, online entertainment and games, and stamp and coin collecting.
- (5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, payments on boats, trailers, campers and RVs, rental of boats, trailers, campers and RVs, and camp fees.
- (6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
- (7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
- (8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers.
- (9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
- (10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fats and oils, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips and other snacks, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
- (11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent on owned dwellings.
- (12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned
- (13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers and decorative pillows.
- (14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
- (15) Housewares includes flatware, dishes, cups glasses, serving pieces, nonelectric cookware, and tableware.
- (16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
- (17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
- (18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, other miscellaneous care products and personal care appliances.
- (19) School Books and Supplies includes school books and supplies for college, elementary school, high school, vocational/technical school, preschool and other schools.

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Retail Demand Outlook

403 S Main St, Rolesville, North Carolina, 27571 Ring: 5 mile radius

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

| | | | | Longitude: -78.46488 |
|-------------------------------------------|---------------------|----------------------------|--------------------------------------|---------------------------|
| Top Tapestry Segments | Percent | Demographic Summary | 2021 | 2026 |
| Workday Drive (4A) | 38.9% | Population | 74,751 | 84,400 |
| Up and Coming Families (7A) | 35.7% | Households | 26,304 | 29,674 |
| Green Acres (6A) | 7.3% | Families | 19,942 | 22,401 |
| Boomburbs (1C) | 6.0% | Median Age | 36.8 | 37.1 |
| Old and Newcomers (8F) | 4.2% | Median Household Income | \$92,723 | \$103,125 |
| · , | | 2021 | 2026 | Projected |
| | | Consumer Spending | Forecasted Demand | Spending Growth |
| Apparel and Services | | \$65,698,730 | \$83,423,132 | \$17,724,402 |
| Men's | | \$12,603,119 | \$16,006,725 | \$3,403,606 |
| Women's | | \$22,613,178 | \$28,695,902 | \$6,082,724 |
| Children's | | \$10,661,095 | \$13,558,947 | \$2,897,852 |
| Footwear | | \$15,042,468 | \$19,100,721 | \$4,058,253 |
| Watches & Jewelry | | \$3,861,557 | \$4,898,806 | \$1,037,249 |
| Apparel Products and Services (1) | | \$1,474,134 | \$1,868,272 | \$394,138 |
| Computer | | ¥1,,13 | ¥1/000/272 | φος ./100 |
| Computers and Hardware for Home | Use | \$5,309,857 | \$6,746,393 | \$1,436,536 |
| Portable Memory | 030 | \$135,526 | \$172,076 | \$36,550 |
| Computer Software | | \$282,599 | \$358,976 | \$76,377 |
| Computer Accessories | | \$598,471 | \$760,361 | \$161,890 |
| Entertainment & Recreation | | \$99,685,332 | \$126,503,177 | \$26,817,845 |
| Fees and Admissions | | \$24,335,163 | \$30,887,023 | \$6,551,860 |
| Membership Fees for Clubs (2) | | \$7,883,221 | \$9,998,316 | \$2,115,095 |
| Fees for Participant Sports, excl. | Trine | \$4,056,767 | \$5,150,953 | \$1,094,186 |
| Tickets to Theatre/Operas/Concer | • | \$4,030,767 \$2,407,857 | \$3,053,033 | \$645,176 |
| Tickets to Movies | L3 | \$1,943,930 | \$2,473,739 | \$529,809 |
| Tickets to Parks or Museums | | \$1,172,821 | \$1,491,343 | \$318,522 |
| Admission to Sporting Events, exc | nl Trine | \$2,121,899 | \$2,689,269 | \$567,370 |
| Fees for Recreational Lessons | ui iiips | \$4,721,473 | \$5,995,926 | \$1,274,453 |
| Dating Services | | \$27,195 | \$34,444 | \$7,249 |
| TV/Video/Audio | | \$35,351,504 | \$44,874,304 | \$9,522,800 |
| Cable and Satellite Television Serv | vices | \$23,164,791 | \$29,382,740 | \$6,217,949 |
| Televisions | vices | \$3,756,185 | \$4,774,955 | \$1,018,770 |
| Satellite Dishes | | \$55,613 | \$70,657 | \$1,010,770 |
| | lavana | | | |
| VCRs, Video Cameras, and DVD P | layers | \$159,217 | \$202,221 | \$43,004 |
| Miscellaneous Video Equipment | | \$468,897 | \$595,091 | \$126,194 |
| Video Cassettes and DVDs | _ | \$259,252 | \$329,853 | \$70,601 |
| Video Game Hardware/Accessorie | :S | \$909,436 | \$1,156,490 | \$247,054 |
| Video Game Software | d | \$511,833 | \$651,120 | \$139,287 |
| Rental/Streaming/Downloaded Vid | aeo | \$2,407,973 | \$3,062,309 | \$654,336 |
| Installation of Televisions | | \$23,767 | \$30,225 | \$6,458 |
| Audio (3) | d Carriana ant | \$3,569,176 | \$4,535,834 | \$966,658 |
| Rental and Repair of TV/Radio/So | una Equipment | \$65,363 | \$82,809 | \$17,446 |
| Pets | | \$21,321,331 | \$27,033,247 | \$5,711,916 |
| Toys/Games/Crafts/Hobbies (4) | | \$3,871,941 | \$4,921,810 | \$1,049,869 |
| Recreational Vehicles and Fees (5) | | \$3,422,096 | \$4,333,214 | \$911,118 |
| Sports/Recreation/Exercise Equipme | ent (6) | \$6,057,315 | \$7,696,395 | \$1,639,080 |
| Photo Equipment and Supplies (7) | | \$1,544,507 | \$1,962,413 | \$417,906 |
| Reading (8) | | \$2,996,507 | \$3,799,802 | \$803,295 |
| Catered Affairs (9) | | \$790,876 | \$1,002,472 | \$211,596 |
| Food | | \$281,665,093 | \$357,649,652 | \$75,984,559 |
| Food at Home | | \$163,695,376 | \$207,825,869 | \$44,130,493 |
| Bakery and Cereal Products | | \$20,905,987 | \$26,540,435 | \$5,634,448 |
| Meats, Poultry, Fish, and Eggs | | \$34,802,401 | \$44,173,880 | \$9,371,479 |
| Dairy Products | | \$16,306,563 | \$20,700,474 | \$4,393,911 |
| Fruits and Vegetables | (4.0) | \$31,619,103 | \$40,144,453 | \$8,525,350 |
| Snacks and Other Food at Home (| (10) | \$60,061,322 | \$76,266,627 | \$16,205,305 |
| Food Away from Home | | \$117,969,716 | \$149,823,783 | \$31,854,067 |
| Alcoholic Beverages | | \$18,606,547 | \$23,591,163 | \$4,984,616 |
| Note: The Consumer Spending data is house | shold bacad and rar | | an agentias but all barrachalds in a | n area Detail may not cum |

Data Note: The Consumer Spending data is household-based and represents the amount spent for a product or service by all households in an area. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals. **Source:** Esri forecasts for 2021 and 2026; Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics.



Retail Demand Outlook

403 S Main St, Rolesville, North Carolina, 27571 Ring: 5 mile radius

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

| | 2021 | 2026 | Projecte |
|-----------------------------------------------------------|-------------------|----------------------------|----------------|
| Pinamaial | Consumer Spending | Forecasted Demand | Spending Growt |
| Financial Value of Charles/Bands/Mutual Funds | ¢072 C00 220 | ¢1 100 F17 12F | #333 010 01 |
| Value of Stocks/Bonds/Mutual Funds | \$873,698,320 | \$1,106,517,135 | \$232,818,81 |
| Value of Retirement Plans Value of Other Financial Assets | \$3,198,510,865 | \$4,049,944,270 | \$851,433,40 |
| | \$230,331,318 | \$291,174,595 | \$60,843,27 |
| Vehicle Loan Amount excluding Interest | \$96,734,524 | \$122,943,721 | \$26,209,19 |
| Value of Credit Card Debt | \$85,348,790 | \$108,279,888 | \$22,931,09 |
| Health Negative Division Division | #4 F2F 600 | фГ 7 Г2 7 1Г | #1 210 0 |
| Nonprescription Drugs | \$4,535,688 | \$5,753,715 | \$1,218,02 |
| Prescription Drugs | \$9,763,135 | \$12,379,899 | \$2,616,76 |
| Eyeglasses and Contact Lenses | \$2,956,174 | \$3,749,844 | \$793,6 |
| Home | 1050 505 615 | | +06 670 0 |
| Mortgage Payment and Basics (11) | \$359,725,617 | \$456,404,534 | \$96,678,9 |
| Maintenance and Remodeling Services | \$93,456,582 | \$118,505,302 | \$25,048,7 |
| Maintenance and Remodeling Materials (12) | \$20,429,529 | \$25,926,071 | \$5,496,5 |
| Utilities, Fuel, and Public Services | \$151,146,903 | \$191,914,354 | \$40,767,4 |
| Household Furnishings and Equipment | | | |
| Household Textiles (13) | \$3,150,294 | \$4,000,602 | \$850,3 |
| Furniture | \$20,600,535 | \$26,163,867 | \$5,563,3 |
| Rugs | \$999,504 | \$1,267,643 | \$268,1 |
| Major Appliances (14) | \$12,617,262 | \$16,017,920 | \$3,400,6 |
| Housewares (15) | \$2,761,189 | \$3,506,302 | \$745,1 |
| Small Appliances | \$1,614,475 | \$2,050,711 | \$436,2 |
| Luggage | \$552,471 | \$702,231 | \$149,7 |
| Telephones and Accessories | \$2,977,552 | \$3,775,806 | \$798,2 |
| Household Operations | | | |
| Child Care | \$18,826,185 | \$23,917,289 | \$5,091,10 |
| Lawn and Garden (16) | \$15,503,762 | \$19,652,275 | \$4,148,5 |
| Moving/Storage/Freight Express | \$2,231,666 | \$2,837,854 | \$606,1 |
| Housekeeping Supplies (17) | \$23,910,182 | \$30,355,853 | \$6,445,6 |
| Insurance | | | |
| Owners and Renters Insurance | \$20,267,991 | \$25,712,368 | \$5,444,3 |
| Vehicle Insurance | \$58,678,705 | \$74,573,612 | \$15,894,9 |
| Life/Other Insurance | \$18,970,895 | \$24,046,437 | \$5,075,5¢ |
| Health Insurance | \$125,894,234 | \$159,723,563 | \$33,829,3 |
| Personal Care Products (18) | \$15,410,259 | \$19,572,762 | \$4,162,50 |
| School Books and Supplies (19) | \$4,135,683 | \$5,255,507 | \$1,119,8 |
| Smoking Products | \$10,063,406 | \$12,762,372 | \$2,698,9 |
| Transportation | | | |
| Payments on Vehicles excluding Leases | \$87,662,033 | \$111,398,541 | \$23,736,50 |
| Gasoline and Motor Oil | \$74,806,221 | \$95,039,460 | \$20,233,23 |
| Vehicle Maintenance and Repairs | \$35,020,489 | \$44,479,082 | \$9,458,59 |
| Travel | | | |
| Airline Fares | \$20,013,990 | \$25,405,975 | \$5,391,98 |
| Lodging on Trips | \$22,635,888 | \$28,710,177 | \$6,074,2 |
| Auto/Truck Rental on Trips | \$1,788,519 | \$2,277,369 | \$482,4 |
| Food and Drink on Trips | \$18,921,194 | \$24,01 | \$5,091,0 |

Data Note: The Consumer Spending data is household-based and represents the amount spent for a product or service by all households in an area. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals. **Source:** Esri forecasts for 2021 and 2026; Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics.

November 04, 2021 November 04, 2021



Retail Demand Outlook

403 S Main St, Rolesville, North Carolina, 27571 Ring: 5 mile radius

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

- (1) Apparel Products and Services includes shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.
- (2) Membership Fees for Clubs includes membership fees for social, recreational, and health clubs.
- (3) Audio includes satellite radio service, radios, stereos, sound components, equipment and accessories, digital audio players, records, CDs, audio tapes, streaming/ downloaded audio, musical instruments and accessories, and rental and repair of musical instruments.
- (4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, online entertainment and games, and stamp and coin collecting.
- (5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, payments on boats, trailers, campers and RVs, rental of boats, trailers, campers and RVs, and camp fees.
- (6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
- (7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
- (8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers.
- (9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
- (10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fats and oils, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips and other snacks, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
- (11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent on owned dwellings.
- (12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned
- (13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers and decorative pillows.
- (14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
- (15) Housewares includes flatware, dishes, cups glasses, serving pieces, nonelectric cookware, and tableware.
- (16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
- (17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
- (18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, other miscellaneous care products and personal care appliances.
- (19) School Books and Supplies includes school books and supplies for college, elementary school, high school, vocational/technical school, preschool and other schools.

Data Note: The Consumer Spending data is household-based and represents the amount spent for a product or service by all households in an area. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals. Source: Esri forecasts for 2021 and 2026: Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics.

November 04, 2021

Retail MarketPlace Profile

NATCE

403 S Main St, Rolesville, North Carolina, 27571 Ring: 1 mile radius

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

Botail Can Loakago/Surplus Number of

| Summary Demographics | |
|-------------------------------|----------|
| 2021 Population | 4,258 |
| 2021 Households | 1,496 |
| 2021 Median Disposable Income | \$72,234 |
| 2021 Per Capita Income | \$36.697 |

Cumphy

NOTE: This database is in mature status. While the data are presented in current year geography, all supply- and demand-related estimates emain vintage 2017.

| | NAICS | Demand | Supply | Retail Gap | Leakage/Surplus | Number of |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|-------------------------|--------------------|---------------|-----------------|------------|
| 2017 Industry Summary | | (Retail Potential) | (Retail Sales) | | Factor | Businesses |
| Total Retail Trade and Food & Drink | 44-45,722 | \$55,965,631 | \$56,961,602 | -\$995,971 | -0.9 | 29 |
| Total Retail Trade | 44-45 | \$50,322,400 | \$52,241,016 | -\$1,918,616 | -1.9 | 20 |
| Total Food & Drink | 722 | \$5,643,231 | \$4,720,585 | \$922,646 | 8.9 | 8 |
| | NAICS | Demand | Supply | Retail Gap | Leakage/Surplus | Number of |
| 2017 Industry Group | | (Retail Potential) | (Retail Sales) | | Factor | Businesses |
| Motor Vehicle & Parts Dealers | 441 | \$10,656,155 | \$4,258,019 | \$6,398,136 | 42.9 | 3 |
| Automobile Dealers | 4411 | \$8,710,468 | \$2,693,059 | \$6,017,409 | 52.8 | 2 |
| Other Motor Vehicle Dealers | 4412 | \$874,633 | \$444,048 | \$430,585 | 32.7 | 1 |
| Auto Parts, Accessories & Tire Stores | 4413 | \$1,071,054 | \$1,120,912 | -\$49,858 | -2.3 | 1 |
| Furniture & Home Furnishings Stores | 442 | \$2,065,703 | \$513,513 | \$1,552,190 | 60.2 | 1 |
| Furniture Stores | 4421 | \$1,231,481 | \$0 | \$1,231,481 | 100.0 | 0 |
| Home Furnishings Stores | 4422 | \$834,222 | \$444,642 | \$389,580 | 30.5 | 1 |
| Electronics & Appliance Stores | 443 | \$1,567,384 | \$0 | \$1,567,384 | 100.0 | 0 |
| Bldg Materials, Garden Equip. & Supply Stores | 444 | \$3,740,752 | \$2,556,011 | \$1,184,741 | 18.8 | 3 |
| Bldg Material & Supplies Dealers | 4441 | \$3,515,338 | \$2,438,041 | \$1,077,297 | 18.1 | 2 |
| Lawn & Garden Equip & Supply Stores | 4442 | \$225,414 | \$0 | \$225,414 | 100.0 | 0 |
| Food & Beverage Stores | 445 | \$8,610,224 | \$20,762,769 | -\$12,152,545 | -41.4 | 4 |
| Grocery Stores | 4451 | \$7,972,000 | \$20,726,361 | -\$12,754,361 | -44.4 | 3 |
| Specialty Food Stores | 4452 | \$315,958 | \$0 | \$315,958 | 100.0 | 0 |
| Beer, Wine & Liquor Stores | 4453 | \$322,266 | \$36,408 | \$285,858 | 79.7 | 1 |
| Health & Personal Care Stores | 446,4461 | \$3,066,281 | \$2,127,718 | \$938,563 | 18.1 | 1 |
| Gasoline Stations | 447,4471 | \$5,198,216 | \$9,984,227 | -\$4,786,011 | -31.5 | 3 |
| Clothing & Clothing Accessories Stores | 448 | \$2,532,406 | \$319,012 | \$2,213,394 | 77.6 | 1 |
| Clothing Stores | 4481 | \$1,641,175 | \$0 | \$1,641,175 | 100.0 | 0 |
| Shoe Stores | 4482 | \$405,031 | \$0 | \$405,031 | 100.0 | 0 |
| Jewelry, Luggage & Leather Goods Stores | 4483 | \$486,200 | \$188,677 | \$297,523 | 44.1 | 1 |
| Sporting Goods, Hobby, Book & Music Stores | 451 | \$1,396,519 | \$0 | \$1,396,519 | 100.0 | 0 |
| Sporting Goods/Hobby/Musical Instr Stores | 4511 | \$1,183,007 | \$0 | \$1,183,007 | 100.0 | 0 |
| Book, Periodical & Music Stores | 4512 | \$213,512 | \$0 | \$213,512 | 100.0 | 0 |
| General Merchandise Stores | 452 | \$8,524,504 | \$10,193,922 | -\$1,669,418 | -8.9 | 1 |
| Department Stores Excluding Leased Depts. | 4521 | \$6,228,169 | \$0 | \$6,228,169 | 100.0 | 0 |
| Other General Merchandise Stores | 4529 | \$2,296,335 | \$10,193,922 | -\$7,897,587 | -63.2 | 1 |
| Miscellaneous Store Retailers | 453 | \$2,117,418 | \$827,247 | \$1,290,171 | 43.8 | 3 |
| Florists | 4531 | \$80,562 | \$0 | \$80,562 | 100.0 | 0 |
| Office Supplies, Stationery & Gift Stores | 4532 | \$479,732 | \$0 | \$479,732 | 100.0 | 0 |
| Used Merchandise Stores | 4533 | \$270,574 | \$0 | \$270,574 | 100.0 | 0 |
| Other Miscellaneous Store Retailers | 4539 | \$1,286,550 | \$706,900 | \$579,650 | 29.1 | 2 |
| Nonstore Retailers | 454 | \$846,840 | \$0 | \$846,840 | 100.0 | 0 |
| Electronic Shopping & Mail-Order Houses | 4541 | \$631,352 | \$0 | \$631,352 | 100.0 | 0 |
| Vending Machine Operators | 4541 | \$47,196 | \$0 \$0 | \$47,196 | 100.0 | 0 |
| Direct Selling Establishments | 4542 | \$168,292 | \$0 \$0 | \$168,292 | 100.0 | 0 |
| Food Services & Drinking Places | 722 | \$5,643,231 | \$4,720,585 | \$922,646 | 8.9 | 8 |
| Special Food Services | 7223 | \$5,643,231 \$53,019 | \$4,720,585 \$0 | \$53,019 | 100 | 0 |
| • | 7223 | • • | | | 100.0 | 0 |
| Drinking Places - Alcoholic Beverages | | \$408,101 | \$0 \$4.730.585 | \$408,101 | | 8 |
| Restaurants/Other Eating Places Pata Note: Supply (retail sales) estimates sales to describe the sales the sales to describe the sales to describe the sales | 7225 | \$5,182,111 | \$4,720,585 | \$461,526 | 4.7 | ~ |

Data Note: Supply (retail sales) estimates sales to consumers by establishments. Sales to businesses are excluded. Demand (re estimates the expected amount spent by consumers at retail establishments. Supply and demand estimates are in current dollars. The Leakage/Surplus nts a snapshot of retail opportunity. This is a measure of the relationship between supply and demand that ranges from +100 (total leakage) s are drawn in from outside the trade 'leakage' of retail opportunity outside the trade area. A negative value represents a surplus of retail sales, a market $\sqrt{2}$ area. The Retail Gap represents the difference between Retail Potential and Retail Sales. Esri uses the North sification System (NAICS) to classify tail Trade sector, as well as four industry groups businesses by their primary type of economic activity. Retail establishments are classified into 27 industry d within the Food Services & Drinking Establishments subsector. For more information on the Retail MarketPla click the link below to view the Methodology Statement

http://www.esri.com/library/whitepapers/pdfs/esri-data-retail-marketplace.pdf

Source: Esri and Data Axle. Esri 2021 Updated Demographics. Esri 2017 Retail MarketPlace. ©2021 Esri. ©2017 Data Axle, Inc. All rights reserved.



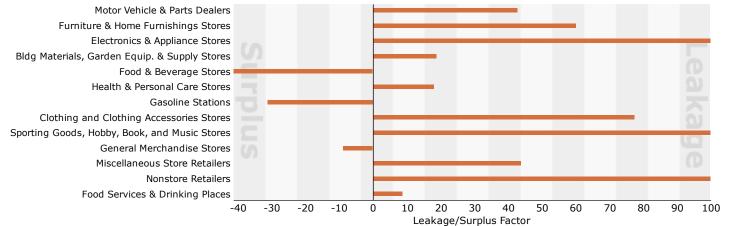
Retail MarketPlace Profile

403 S Main St, Rolesville, North Carolina, 27571 Ring: 1 mile radius

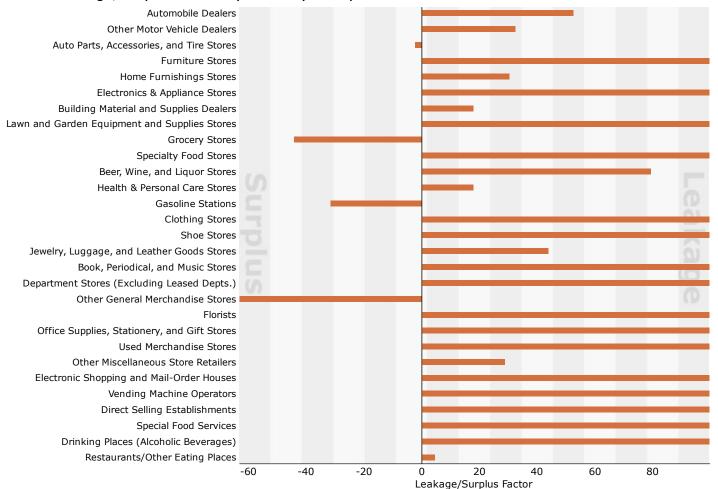
Prepared by Esri

Latitude: 35.91812 Longitude: -78.46488

2017 Leakage/Surplus Factor by Industry Subsector



2017 Leakage/Surplus Factor by Industry Group



Source: Esri and Data Axle. Esri 2021 Updated Demographics. Esri 2017 Retail MarketPlace. ©2021 Esri. ©2017 Data Axle, Inc. All rights reserved.



Retail MarketPlace Profile

403 S Main St, Rolesville, North Carolina, 27571 Ring: 3 mile radius

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

| Summary Demographics | |
|-------------------------------|----------|
| 2021 Population | 25,373 |
| 2021 Households | 8,417 |
| 2021 Median Disposable Income | \$81,512 |
| 2021 Per Capita Income | \$41.809 |

NOTE: This database is in mature status. While the data are presented in current year geography, all supply- and demand-related estimates remain vintage 2017.

| 2017 Industry Summary | NAICS | Demand (Retail Potential) | Supply (Retail Sales) | Retail Gap | Leakage/Surplus Factor | Number of Businesses |
|-----------------------------------------------|-------------|-------------------------------------|--------------------------|---------------|---------------------------|-------------------------|
| Total Retail Trade and Food & Drink | 44-45,722 | \$349,477,399 | \$186,831,349 | \$162,646,050 | 30.3 | 67 |
| Total Retail Trade | 44-45 | \$314,101,091 | \$175,230,152 | \$138,870,939 | 28.4 | 47 |
| Total Food & Drink | 722 | \$35,376,308 | \$11,601,197 | \$23,775,111 | 50.6 | 20 |
| Total 1 ood & Brillik | NAICS | Demand | Supply | Retail Gap | Leakage/Surplus | Number of |
| 2017 Industry Group | MAICS | (Retail Potential) | (Retail Sales) | retuii Gup | Factor | Businesses |
| Motor Vehicle & Parts Dealers | 441 | \$66,574,404 | \$9,047,346 | \$57,527,058 | 76.1 | Busiliesses |
| Automobile Dealers | 4411 | \$54,435,753 | \$4,544,339 | \$49,891,414 | 84.6 | 3 |
| Other Motor Vehicle Dealers | 4411 | \$5,467,823 | \$1,134,791 | \$4,333,032 | 65.6 | 2 |
| Auto Parts, Accessories & Tire Stores | 4413 | \$6,670,828 | \$3,368,215 | \$3,302,613 | 32.9 | 3 |
| Furniture & Home Furnishings Stores | 4413 | \$12,927,588 | \$1,735,072 | \$11,192,516 | 76.3 | 3 |
| Furniture & nome Furnishings Stores | 4421 | \$7,731,764 | \$1,733,072 | \$7,332,309 | 90.2 | 1 |
| | | | ' ' | | | |
| Home Furnishings Stores | 4422 443 | \$5,195,824 | \$1,335,617 | \$3,860,207 | 59.1 85.8 | 2 |
| Electronics & Appliance Stores | | \$9,855,016 | \$752,758 | \$9,102,258 | | 6 |
| Bldg Materials, Garden Equip. & Supply Stores | 444 | \$23,196,174 | \$4,756,299 | \$18,439,875 | 66.0 | |
| Bldg Material & Supplies Dealers | 4441 | \$21,835,733 | \$4,072,068 | \$17,763,665 | 68.6 | 5 |
| Lawn & Garden Equip & Supply Stores | 4442 | \$1,360,441 | \$684,231 | \$676,210 | 33.1 | 1 |
| Food & Beverage Stores | 445 | \$53,706,383 | \$65,827,222 | -\$12,120,839 | -10.1 | 9 |
| Grocery Stores | 4451 | \$49,727,048 | \$65,770,939 | -\$16,043,891 | -13.9 | 8 |
| Specialty Food Stores | 4452 | \$1,972,098 | \$0 | \$1,972,098 | 100.0 | (|
| Beer, Wine & Liquor Stores | 4453 | \$2,007,238 | \$56,284 | \$1,950,954 | 94.5 | : |
| Health & Personal Care Stores | 446,4461 | \$18,955,762 | \$8,597,463 | \$10,358,299 | 37.6 | 4 |
| Gasoline Stations | 447,4471 | \$32,525,483 | \$14,571,903 | \$17,953,580 | 38.1 | 4 |
| Clothing & Clothing Accessories Stores | 448 | \$15,885,193 | \$807,056 | \$15,078,137 | 90.3 | 2 |
| Clothing Stores | 4481 | \$10,291,879 | \$546,628 | \$9,745,251 | 89.9 | : |
| Shoe Stores | 4482 | \$2,549,264 | \$0 | \$2,549,264 | 100.0 | (|
| Jewelry, Luggage & Leather Goods Stores | 4483 | \$3,044,051 | \$260,428 | \$2,783,623 | 84.2 | 1 |
| Sporting Goods, Hobby, Book & Music Stores | 451 | \$8,751,746 | \$1,044,232 | \$7,707,514 | 78.7 | 1 |
| Sporting Goods/Hobby/Musical Instr Stores | 4511 | \$7,410,770 | \$1,044,232 | \$6,366,538 | 75.3 | = |
| Book, Periodical & Music Stores | 4512 | \$1,340,977 | \$0 | \$1,340,977 | 100.0 | (|
| General Merchandise Stores | 452 | \$53,322,894 | \$65,663,485 | -\$12,340,591 | -10.4 | 2 |
| Department Stores Excluding Leased Depts. | 4521 | \$38,991,138 | \$0 | \$38,991,138 | 100.0 | (|
| Other General Merchandise Stores | 4529 | \$14,331,756 | \$65,663,485 | -\$51,331,729 | -64.2 | 2 |
| Miscellaneous Store Retailers | 453 | \$13,167,053 | \$1,875,311 | \$11,291,742 | 75.1 | (|
| Florists | 4531 | \$486,815 | \$122,118 | \$364,697 | 59.9 | |
| Office Supplies, Stationery & Gift Stores | 4532 | \$2,997,316 | \$121,107 | \$2,876,209 | 92.2 | : |
| Used Merchandise Stores | 4533 | \$1,702,886 | \$173,244 | \$1,529,642 | 81.5 | |
| Other Miscellaneous Store Retailers | 4539 | \$7,980,036 | \$1,458,842 | \$6,521,194 | 69.1 | 4 |
| Nonstore Retailers | 454 | \$5,233,395 | \$552,006 | \$4,681,389 | 80.9 | |
| Electronic Shopping & Mail-Order Houses | 4541 | \$3,938,285 | \$0 | \$3,938,285 | 100.0 | (|
| Vending Machine Operators | 4542 | \$294,918 | \$0 | \$294,918 | 100.0 | (|
| Direct Selling Establishments | 4543 | \$1,000,191 | \$552,006 | \$448,185 | 28.9 | 1 |
| Food Services & Drinking Places | 722 | \$35,376,308 | \$11,601,197 | \$23,775,111 | 50.6 | 20 |
| Special Food Services | 7223 | \$330,630 | \$0 | \$330,630 | 100.0 | (|
| Drinking Places - Alcoholic Beverages | 7224 | \$2,541,817 | \$0 | \$2,541,817 | 100.0 | 0 |
| Restaurants/Other Eating Places | 7225 | \$32,503,860 | \$11,601,197 | \$20,902,663 | 47.4 | 20 |

Data Note: Supply (retail sales) estimates sales to consumers by establishments. Sales to businesses are excluded. Demand (retail potential) estimates the exact of amount spent by consumers at retail establishments. Supply and demand estimates are in current dollars. The Leakage/Surplus Factor presents a snapsh for retail opportunity. This is a measure of the relationship between supply and demand that ranges from +100 (total leakage) to -100 (total surplus). A positive value represent leakage' of retail opportunity outside the trade area. A negative value represents a surplus of retail sales, a market where customers are drawn in som out de the trade area. The Retail Gap represents the difference between Retail Potential and Retail Sales. Esri uses the North American Industry Classification Syst in NAICs to classify businesses by their primary type of economic activity. Retail establishments are classified into 27 industry groups in the Retail Trade seed of the Very Wellow of the Methodology Statement.

http://www.esri.com/library/whitepapers/pdfs/esri-data-retail-marketplace.pdf

Source: Esri and Data Axle. Esri 2021 Updated Demographics. Esri 2017 Retail MarketPlace. ©2021 Esri. ©2017 Data Axle. L. Al. Ights reserved.



Retail MarketPlace Profile

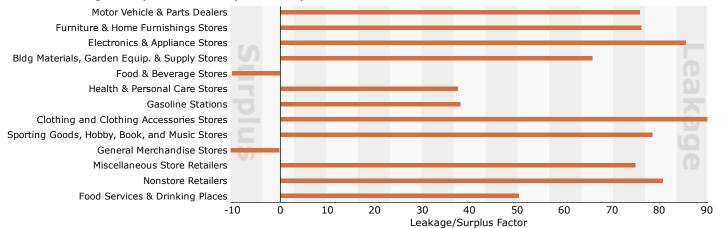
403 S Main St, Rolesville, North Carolina, 27571 Ring: 3 mile radius

Prepared by Esri

Latitude: 35.91812 Longitude: -78.46488

November 04, 2021

2017 Leakage/Surplus Factor by Industry Subsector



2017 Leakage/Surplus Factor by Industry Group



Source: Esri and Data Axle. Esri 2021 Updated Demographics. Esri 2017 Retail MarketPlace. ©2021 Esri. ©2017 Data Axle, Inc. All rights reserved



Retail MarketPlace Profile

403 S Main St, Rolesville, North Carolina, 27571 Ring: 5 mile radius

Prepared by Esri

Latitude: 35.91812 Longitude: -78.46488

Detail Can Leakage / Countrie Norther of

| Summary Demographics | |
|-------------------------------|----------|
| 2021 Population | 74,751 |
| 2021 Households | 26,304 |
| 2021 Median Disposable Income | \$71,590 |
| 2021 Per Capita Income | \$38.858 |

emain vintage 2017.

| | NAICS | Demand | Supply | Retail Gap | Leakage/Surplus | Number of |
|-----------------------------------------------|--------------|--------------------|----------------|---------------|-----------------|------------|
| 2017 Industry Summary | | (Retail Potential) | (Retail Sales) | | Factor | Businesses |
| Total Retail Trade and Food & Drink | 44-45,722 | \$976,685,356 | \$763,250,996 | \$213,434,360 | 12.3 | 310 |
| Total Retail Trade | 44-45 | \$878,103,655 | \$691,125,747 | \$186,977,908 | 11.9 | 213 |
| Total Food & Drink | 722 | \$98,581,701 | \$72,125,249 | \$26,456,452 | 15.5 | 97 |
| | NAICS | Demand | Supply | Retail Gap | Leakage/Surplus | Number of |
| 2017 Industry Group | | (Retail Potential) | (Retail Sales) | | Factor | Businesses |
| Motor Vehicle & Parts Dealers | 441 | \$186,860,556 | \$185,216,335 | \$1,644,221 | 0.4 | 36 |
| Automobile Dealers | 4411 | \$153,021,254 | \$163,446,166 | -\$10,424,912 | -3.3 | 17 |
| Other Motor Vehicle Dealers | 4412 | \$15,227,254 | \$3,871,431 | \$11,355,823 | 59.5 | 4 |
| Auto Parts, Accessories & Tire Stores | 4413 | \$18,612,048 | \$17,898,738 | \$713,310 | 2.0 | 15 |
| Furniture & Home Furnishings Stores | 442 | \$35,858,039 | \$6,542,927 | \$29,315,112 | 69.1 | 10 |
| Furniture Stores | 4421 | \$21,608,494 | \$1,854,566 | \$19,753,928 | 84.2 | 3 |
| Home Furnishings Stores | 4422 | \$14,249,544 | \$4,688,361 | \$9,561,183 | 50.5 | 7 |
| Electronics & Appliance Stores | 443 | \$27,582,720 | \$12,947,138 | \$14,635,582 | 36.1 | 8 |
| Bldg Materials, Garden Equip. & Supply Stores | 444 | \$63,674,932 | \$43,124,478 | \$20,550,454 | 19.2 | 23 |
| Bldg Material & Supplies Dealers | 4441 | \$60,079,034 | \$39,088,094 | \$20,990,940 | 21.2 | 18 |
| Lawn & Garden Equip & Supply Stores | 4442 | \$3,595,897 | \$4,036,384 | -\$440,487 | -5.8 | 6 |
| Food & Beverage Stores | 445 | \$150,623,049 | \$161,230,227 | -\$10,607,178 | -3.4 | 33 |
| Grocery Stores | 4451 | \$139,579,007 | \$156,197,363 | -\$16,618,356 | -5.6 | 22 |
| Specialty Food Stores | 4452 | \$5,532,369 | \$4,800,484 | \$731,885 | 7.1 | 5 |
| Beer, Wine & Liquor Stores | 4453 | \$5,511,673 | \$232,380 | \$5,279,293 | 91.9 | 6 |
| Health & Personal Care Stores | 446,4461 | \$52,585,003 | \$48,546,054 | \$4,038,949 | 4.0 | 21 |
| Gasoline Stations | 447,4471 | \$92,449,806 | \$54,471,797 | \$37,978,009 | 25.8 | 16 |
| Clothing & Clothing Accessories Stores | 448 | \$44,096,981 | \$5,249,816 | \$38,847,165 | 78.7 | 15 |
| Clothing Stores | 4481 | \$28,631,911 | \$3,464,139 | \$25,167,772 | 78.4 | 10 |
| Shoe Stores | 4482 | \$7,116,140 | \$512,016 | \$6,604,124 | 86.6 | 1 |
| Jewelry, Luggage & Leather Goods Stores | 4483 | \$8,348,930 | \$1,273,661 | \$7,075,269 | 73.5 | 4 |
| Sporting Goods, Hobby, Book & Music Stores | 451 | \$24,335,164 | \$6,993,936 | \$17,341,228 | 55.4 | 9 |
| Sporting Goods/Hobby/Musical Instr Stores | 4511 | \$20,576,595 | \$6,859,098 | \$17,341,228 | 50.0 | 8 |
| Book, Periodical & Music Stores | 4511 | \$3,758,568 | \$134,838 | \$3,623,730 | 93.1 | 1 |
| • | 4512 | | | | -1.7 | 8 |
| General Merchandise Stores | | \$148,890,852 | \$154,140,326 | -\$5,249,474 | | 1 |
| Department Stores Excluding Leased Depts. | 4521 4529 | \$108,699,090 | \$66,243,627 | \$42,455,463 | 24.3 -37.2 | 7 |
| Other General Merchandise Stores | | \$40,191,762 | \$87,896,698 | -\$47,704,936 | 51.9 | |
| Miscellaneous Store Retailers | 453 | \$36,754,398 | \$11,633,088 | \$25,121,310 | | 31 |
| Florists | 4531 | \$1,275,968 | \$1,018,868 | \$257,100 | 11.2 | 4 |
| Office Supplies, Stationery & Gift Stores | 4532 | \$8,336,243 | \$1,127,653 | \$7,208,590 | 76.2 | 4 |
| Used Merchandise Stores | 4533 | \$4,751,942 | \$1,771,452 | \$2,980,490 | 45.7 | 5 |
| Other Miscellaneous Store Retailers | 4539 | \$22,390,246 | \$7,715,116 | \$14,675,130 | 48.7 | 18 |
| Nonstore Retailers | 454 | \$14,392,156 | \$1,029,624 | \$13,362,532 | 86.6 | 3 |
| Electronic Shopping & Mail-Order Houses | 4541 | \$10,922,160 | \$0 | \$10,922,160 | 100.0 | 0 |
| Vending Machine Operators | 4542 | \$828,920 | \$64,909 | \$764,011 | 85.5 | 1 |
| Direct Selling Establishments | 4543 | \$2,641,075 | \$964,716 | \$1,676,359 | 46.5 | 2 |
| Food Services & Drinking Places | 722 | \$98,581,701 | \$72,125,249 | \$26,456,452 | 15.5 | 97 |
| Special Food Services | 7223 | \$909,152 | \$432,383 | \$476,769 | 35 | 1 |
| Drinking Places - Alcoholic Beverages | 7224 | \$6,930,873 | \$3,019,797 | \$3,911,076 | 39. | 4 |
| Restaurants/Other Eating Places | 7225 | \$90,741,677 | \$68,673,069 | \$22,068,608 | 13.8 | 93 |

Data Note: Supply (retail sales) estimates sales to consumers by establishments. Sales to businesses are excluded. Demand (retail sales) amount spent by consumers at retail establishments. Supply and demand estimates are in current dollars. The Leakage/Sur opportunity. This is a measure of the relationship between supply and demand that ranges from +100 (total leakage) to 'leakage' of retail opportunity outside the trade area. A negative value represents a surplus of retail sales, a market ers an drawn in from outside the trade area. The Retail Gap represents the difference between Retail Potential and Retail Sales. Esri uses the North Americal ification System (NAICS) to classify businesses by their primary type of economic activity. Retail establishments are classified into 27 industry groups in the rade sector, as well as four industry groups within the Food Services & Drinking Establishments subsector. For more information on the Retail MarketPlace data, plea

http://www.esri.com/library/whitepapers/pdfs/esri-data-retail-marketplace.pdf

Source: Esri and Data Axle. Esri 2021 Updated Demographics. Esri 2017 Retail MarketPlace. ©2021 Esri. ©2017 Data Axle, Inc. All rights reserved



Retail MarketPlace Profile

403 S Main St, Rolesville, North Carolina, 27571 Ring: 5 mile radius

Prepared by Esri

Latitude: 35.91812 Longitude: -78.46488

2017 Leakage/Surplus Factor by Industry Subsector Motor Vehicle & Parts Dealers Furniture & Home Furnishings Stores Electronics & Appliance Stores Bldg Materials, Garden Equip. & Supply Stores Food & Beverage Stores Health & Personal Care Stores Gasoline Stations Clothing and Clothing Accessories Stores Sporting Goods, Hobby, Book, and Music Stores General Merchandise Stores Miscellaneous Store Retailers Nonstore Retailers Food Services & Drinking Places

20

50

40

Leakage/Surplus Factor

60

70

80

2017 Leakage/Surplus Factor by Industry Group



Source: Esri and Data Axle. Esri 2021 Updated Demographics. Esri 2017 Retail MarketPlace. ©2021 Esri. ©2017 Data Axle, Inc. All rights reserved.

esri

Market Profile

Wake Forest Town, NC Wake Forest Town, NC (3770540) Geography: Place Prepared by Esri

| Population Summary | Wake Forest t |
|---------------------------------------------|--------------------------------------------|
| | 15,97 |
| 2000 Total Population 2010 Total Population | 30,33 |
| 2021 Total Population | 46,51 |
| · | 32 |
| 2021 Group Quarters | |
| 2026 Total Population | 52,90 |
| 2021-2026 Annual Rate | 2.619 |
| 2021 Total Daytime Population | 44,42 |
| Workers | 20,26 |
| Residents | 24,16 |
| Household Summary | |
| 2000 Households | 5,72 |
| 2000 Average Household Size | 2.7 |
| 2010 Households | 10,59 |
| 2010 Average Household Size | 2.8 |
| 2021 Households | 16,32 |
| 2021 Average Household Size | 2.8 |
| 2026 Households | 18,55 |
| 2026 Average Household Size | 2.8 |
| 2021-2026 Annual Rate | 2.59% |
| 2010 Families | 8,12 |
| 2010 Average Family Size | 3.2 |
| 2021 Families | 11,93 |
| 2021 Average Family Size | 3.3 |
| 2026 Families | 13,48 |
| 2026 Average Family Size | 3.3 |
| 2021-2026 Annual Rate | 2.479 |
| Housing Unit Summary | 2.7// |
| | 6,23. |
| 2000 Housing Units | 65.19 |
| Owner Occupied Housing Units | |
| Renter Occupied Housing Units | 26.79 |
| Vacant Housing Units | 8.19 |
| 2010 Housing Units | 11,46 |
| Owner Occupied Housing Units | 67.49 |
| Renter Occupied Housing Units | 25.19 |
| Vacant Housing Units | 7.5% |
| 2021 Housing Units | 17,46 |
| Owner Occupied Housing Units | 70.3% |
| Renter Occupied Housing Units | 23.29 |
| Vacant Housing Units | 6.5% |
| 2026 Housing Units | 19,84 |
| Owner Occupied Housing Units | 70.99 |
| Renter Occupied Housing Units | 22.69 |
| Vacant Housing Units | 6.5% |
| Median Household Income | |
| 2021 | \$87,70 |
| 2026 | . 00,23 |
| Median Home Value | 00/25 |
| 2021 | \$321,47 |
| 2026 | \$348,12 |
| Per Capita Income | \$340,12 |
| | #20.C7 |
| 2021 | \$38,67 |
| 2026 | \$321,47 \$348,12 \$38,67 \$43,43 |
| Median Age | |
| 2010 | 34. |
| 2021 | 36. |
| 2026 | 2.6 |

Data Note: Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total households. Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita Income represents the income received by all persons aged 15 years and over divided by the total population.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.

November 11, 2021



Wake Forest Town, NC Wake Forest Town, NC (3770540) Prepared by Esri

| Geography: Place | |
|--------------------------------------------|---------------|
| | Wake Forest t |
| 2021 Households by Income | |
| Household Income Base | 16,324 |
| <\$15,000 | 4.8% |
| \$15,000 - \$24,999 | 6.0% |
| \$25,000 - \$34,999 | 6.3% |
| \$35,000 - \$49,999 | 10.1% |
| \$50,000 - \$74,999 | 15.5% |
| \$75,000 - \$99,999 | 12.8% |
| \$100,000 - \$149,999 | 21.2% |
| \$150,000 - \$199,999 | 14.0% |
| \$200,000+ | 9.4% |
| Average Household Income | \$107,120 |
| 2026 Households by Income | 425//225 |
| Household Income Base | 18,551 |
| <\$15,000 | 3.8% |
| \$15,000 - \$24,999 | 4.7% |
| \$25,000 - \$34,999 | 5.4% |
| \$35,000 - \$49,999 \$35,000 - \$49,999 | 9.0% |
| \$50,000 - \$44,999 | 14.7% |
| \$75,000 - \$74,333 \$75,000 - \$99,999 | 12.2% |
| , , , , | |
| \$100,000 - \$149,999 | 22.7% |
| \$150,000 - \$199,999 | 16.6% |
| \$200,000+ | 10.9% |
| Average Household Income | \$120,344 |
| 2021 Owner Occupied Housing Units by Value | 40.075 |
| Total | 12,275 |
| <\$50,000 | 1.1% |
| \$50,000 - \$99,999 | 0.8% |
| \$100,000 - \$149,999 | 2.8% |
| \$150,000 - \$199,999 | 8.3% |
| \$200,000 - \$249,999 | 12.1% |
| \$250,000 - \$299,999 | 18.1% |
| \$300,000 - \$399,999 | 31.8% |
| \$400,000 - \$499,999 | 16.0% |
| \$500,000 - \$749,999 | 7.4% |
| \$750,000 - \$999,999 | 1.2% |
| \$1,000,000 - \$1,499,999 | 0.2% |
| \$1,500,000 - \$1,999,999 | 0.0% |
| \$2,000,000 + | 0.3% |
| Average Home Value | \$343,664 |
| 2026 Owner Occupied Housing Units by Value | |
| Total | 14,074 |
| <\$50,000 | 0.4% |
| \$50,000 - \$99,999 | 0.2% |
| \$100,000 - \$149,999 | 0.9% |
| \$150,000 - \$199,999 | 3.9% |
| \$200,000 - \$249,999 | 9.4% |
| \$250,000 - \$299,999 | 17.6% |
| \$300,000 - \$399,999 | 36.6% |
| \$400,000 - \$499,999 | 20.3% |
| \$500,000 - \$749,999 | 9.1% |
| \$750,000 - \$999,999 | 1.3% |
| \$1,000,000 - \$1,499,999 | 0.1% |
| \$1,500,000 - \$1,999,999 | 0.0% |
| \$2,000,000 + | 0.2% |
| Average Home Value | \$371,659 |
| | 40.2/005 |

Data Note: Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest dividends, net rents, pensions, SSI and welfare payments, child support, and alimony.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.



Market Profile

Wake Forest Town, NC Wake Forest Town, NC (3770540) Geography: Place Prepared by Esri

| | Wake Forest t |
|------------------------|---------------|
| 2010 Population by Age | |
| Total | 30,331 |
| 0 - 4 | 9.1% |
| 5 - 9 | 10.3% |
| 10 - 14 | 8.6% |
| 15 - 24 | 10.4% |
| 25 - 34 | 12.9% |
| 35 - 44 | 19.0% |
| 45 - 54 | 13.4% |
| 55 - 64 | 8.1% |
| 65 - 74 | 4.8% |
| 75 - 84 | 2.4% |
| 85 + | 1.0% |
| 18 + | 67.6% |
| 2021 Population by Age | |
| Total | 46,519 |
| 0 - 4 | 7.2% |
| 5 - 9 | 8.2% |
| 10 - 14 | 7.8% |
| 15 - 24 | 12.0% |
| 25 - 34 | 12.8% |
| 35 - 44 | 16.1% |
| 45 - 54 | 13.2% |
| 55 - 64 | 10.8% |
| 65 - 74 | 7.5% |
| 75 - 84 | 3.2% |
| 85 + | 1.2% |
| 18 + | 72.3% |
| 2026 Population by Age | 72.370 |
| Total | 52,906 |
| 0 - 4 | |
| 5 - 9 | 7.2% |
| | 7.8% 7.5% |
| 10 - 14 | |
| 15 - 24 | 11.5% |
| 25 - 34 | 13.2% |
| 35 - 44 | 16.1% |
| 45 - 54 | 12.6% |
| 55 - 64 | 10.4% |
| 65 - 74 | 8.3% |
| 75 - 84 | 4.1% |
| 85 + | 1.2% |
| 18 + | 73.2% |
| 2010 Population by Sex | |
| Males | 14,595 |
| Females | 15,736 |
| 2021 Population by Sex | |
| Males | 22,357 |
| Females | 24,162 |
| 2026 Population by Sex | |
| Males | ,428 |
| Females | 7/8 |

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 201

November 11, 2021



Wake Forest Town, NC Wake Forest Town, NC (3770540)

Geography: Place

| 2010 Remulation by Rese /Ethnicity | Wake Forest t |
|------------------------------------------------------------------------|---------------|
| 2010 Population by Race/Ethnicity Total | 30,331 |
| White Alone | 77.4% |
| Black Alone | 15.2% |
| American Indian Alone | 0.4% |
| Asian Alone | 3.0% |
| Pacific Islander Alone | 0.0% |
| Some Other Race Alone | |
| Two or More Races | 1.6% 2.4% |
| | |
| Hispanic Origin | 5.6% |
| Diversity Index | 44.3 |
| 2021 Population by Race/Ethnicity | 46.540 |
| Total | 46,518 |
| White Alone | 73.3% |
| Black Alone | 16.6% |
| American Indian Alone | 0.4% |
| Asian Alone | 4.4% |
| Pacific Islander Alone | 0.1% |
| Some Other Race Alone | 2.4% |
| Two or More Races | 3.0% |
| Hispanic Origin | 7.0% |
| Diversity Index | 50.8 |
| 2026 Population by Race/Ethnicity | |
| Total | 52,908 |
| White Alone | 71.2% |
| Black Alone | 17.3% |
| American Indian Alone | 0.4% |
| Asian Alone | 4.9% |
| Pacific Islander Alone | 0.1% |
| Some Other Race Alone | 2.7% |
| Two or More Races | 3.5% |
| Hispanic Origin | 7.9% |
| Diversity Index | 53.9 |
| 2010 Population by Relationship and Household Type | |
| Total | 30,331 |
| In Households | 99.0% |
| In Family Households | 88.9% |
| Householder | 26.8% |
| Spouse | 22.2% |
| Child | 36.6% |
| Other relative | 2.2% |
| Nonrelative | 1.0% |
| | 10.1% |
| In Nonfamily Households | |
| , | 1.0% |
| In Nonfamily Households In Group Quarters Institutionalized Population | 1.0% 0.5% |

Data Note: Persons of Hispanic Origin may be of any race. The Diversity Index measures the probability that two people from the same area will be from different race/ ethnic groups.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.



Transportation/Material Moving

Prepared by Esri

Market Profile

Wake Forest Town, NC Wake Forest Town, NC (3770540) Geography: Place Prepared by Esri

| Geography: Place | |
|-------------------------------------------------|--------------------------------------------------|
| | Wake Forest t |
| 2021 Population 25+ by Educational Attainment | 20.124 |
| Total | 30,124 |
| Less than 9th Grade | 1.2% |
| 9th - 12th Grade, No Diploma | 2.9% |
| High School Graduate | 13.5% |
| GED/Alternative Credential | 2.0% |
| Some College, No Degree | 16.3% |
| Associate Degree | 10.1% |
| Bachelor's Degree | 35.3% |
| Graduate/Professional Degree | 18.7% |
| 2021 Population 15+ by Marital Status | 25 (00 |
| Total | 35,699 |
| Never Married | 28.0% |
| Married | 58.7% |
| Widowed | 3.9% |
| Divorced | 9.3% |
| 2021 Civilian Population 16+ in Labor Force | 22.626 |
| Civilian Population 16+ | 23,626 |
| Population 16+ Employed | 95.2% |
| Population 16+ Unemployment rate | 4.8% |
| Population 16-24 Employed | 9.2% |
| Population 16-24 Unemployment rate | 17.7% |
| Population 25-54 Employed | 71.7% |
| Population 25-54 Unemployment rate | 3.3% 15.9% |
| Population 55-64 Employed | |
| Population 55-64 Unemployment rate | 3.3% 3.2% |
| Population 65+ Employed | 2.8% |
| Population 65+ Unemployment rate | 2.0% |
| 2021 Employed Population 16+ by Industry Total | 22,486 |
| | 0.5% |
| Agriculture/Mining Construction | 5.5% |
| Manufacturing | 8.8% |
| Wholesale Trade | 2.8% |
| Retail Trade | 9.9% |
| Transportation/Utilities | 3.0% |
| Information | 1.8% |
| Finance/Insurance/Real Estate | 8.3% |
| Services | 53.9% |
| Public Administration | 55.5% |
| 2021 Employed Population 16+ by Occupation | 5.0 /0 |
| Total | 2 <mark>24</mark> 91 |
| White Collar | 8.2% |
| Management/Business/Financial | 10/ |
| Professional | 32.% |
| Sales | 10.9% |
| Administrative Support | 10.9% 10.1% 11.5% 10.2% 0.1% 2.8% |
| Services | 11.5% |
| Blue Collar | 10.2% |
| Farming/Forestry/Fishing | 0.1% |
| Construction/Extraction | 2.8% |
| Installation/Maintenance/Repair | 2.6% |
| Production | 1.8% |
| Transportation/Material Maying | 2.60/ |

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.

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3.6%



Wake Forest Town, NC Wake Forest Town, NC (3770540)

Geography: Place

| | Wake Forest t |
|-----------------------------------------------|---------------|
| 2010 Households by Type | |
| Total | 10,597 |
| Households with 1 Person | 18.9% |
| Households with 2+ People | 81.1% |
| Family Households | 76.7% |
| Husband-wife Families | 63.6% |
| With Related Children | 38.9% |
| Other Family (No Spouse Present) | 13.1% |
| Other Family with Male Householder | 2.7% |
| With Related Children | 1.9% |
| Other Family with Female Householder | 10.4% |
| With Related Children | 7.8% |
| Nonfamily Households | 4.4% |
| All Households with Children | 48.8% |
| Multigenerational Households | 3.2% |
| Unmarried Partner Households | 4.0% |
| Male-female | 3.4% |
| Same-sex | 0.6% |
| 2010 Households by Size | |
| Total | 10,597 |
| 1 Person Household | 18.9% |
| 2 Person Household | 29.7% |
| 3 Person Household | 18.1% |
| 4 Person Household | 20.8% |
| 5 Person Household | 9.0% |
| 6 Person Household | 2.5% |
| 7 + Person Household | 1.0% |
| 2010 Households by Tenure and Mortgage Status | |
| Total | 10,597 |
| Owner Occupied | 72.9% |
| Owned with a Mortgage/Loan | 65.2% |
| Owned Free and Clear | 7.7% |
| Renter Occupied | 27.1% |
| 2021 Affordability, Mortgage and Wealth | |
| Housing Affordability Index | 160 |
| Percent of Income for Mortgage | 15.4% |
| Wealth Index | 113 |
| 2010 Housing Units By Urban/ Rural Status | |
| Total Housing Units | 11,460 |
| Housing Units Inside Urbanized Area | 99.0% |
| Housing Units Inside Urbanized Cluster | 0.0% |
| Rural Housing Units | 1.0% |
| 2010 Population By Urban/ Rural Status | |
| Total Population | 30,331 |
| Population Inside Urbanized Area | 99.0% |
| Population Inside Urbanized Cluster | 0.0% |
| Rural Population | 1.0% |
| | 210 /0 |

Data Note: Households with children include any households with people under age 18, related or not. Multigenerational households are families with 3 or more parentchild relationships. Unmarried partner households are usually classified as nonfamily households unless there is another member of the household related to the householder. Multigenerational and unmarried partner households are reported only to the tract level. Esri estimated block group data, which is used to estimate polygons or non-standard geography.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.



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Market Profile

Wake Forest Town, NC Wake Forest Town, NC (3770540) Geography: Place

Prepared by Esri

| | Wake Forest t |
|-------------------------------------------------------------|---------------------------------|
| Top 3 Tapestry Segments | |
| 1. | Workday Drive (4A) |
| 2. | Up and Coming Families (7A) |
| 3. | Bright Young Professionals (8C) |
| 2021 Consumer Spending | |
| Apparel & Services: Total \$ | \$40,178,808 |
| Average Spent | \$2,461.33 |
| Spending Potential Index | 116 |
| Education: Total \$ | \$30,421,649 |
| Average Spent | \$1,863.61 |
| Spending Potential Index | 108 |
| Entertainment/Recreation: Total \$ | \$60,513,468 |
| Average Spent | \$3,707.02 |
| Spending Potential Index | 115 |
| Food at Home: Total \$ | \$99,913,451 |
| Average Spent | \$6,120.65 |
| Spending Potential Index | 112 |
| Food Away from Home: Total \$ | \$72,064,424 |
| Average Spent | \$4,414.63 |
| Spending Potential Index | 116 |
| Health Care: Total \$ | \$115,807,993 |
| Average Spent | \$7,094.34 |
| Spending Potential Index | 114 |
| HH Furnishings & Equipment: Total \$ | \$43,864,980 |
| Average Spent | \$2,687.15 |
| Spending Potential Index | 119 |
| Personal Care Products & Services: Total \$ | \$17,022,205 |
| Average Spent | \$1,042.77 |
| Spending Potential Index | 116 |
| Shelter: Total \$ | \$372,866,894 |
| Average Spent | \$22,841.64 |
| Spending Potential Index | 113 |
| Support Payments/Cash Contributions/Gifts in Kind: Total \$ | \$48,069,990 |
| Average Spent | \$2,944.74 |
| Spending Potential Index | 123 |
| Travel: Total \$ | \$48,913,059 |
| Average Spent | \$2,996.39 |
| Spending Potential Index | 119 |
| Vehicle Maintenance & Repairs: Total \$ | \$21,242,199 |
| Average Spent | \$1,301.29 |
| Spending Potential Index | 117 |

Data Note: Consumer spending shows the amount spent on a variety of goods and services by households that reside in the area. Expenditures are shown by broad budget categories that are not mutually exclusive. Consumer spending does not equal business revenue. Total and Average Amount Spent Per Household represent annual figures. The Spending Potential Index represents the amount spent in the area relative to a national average of 100.

Source: Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics. Esri.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.

November 11, 2021



Zebulon Town, NC 2
Zebulon Town, NC (3776220)

Prepared by Esri

| Geography: Place | |
|----------------------------------------------------|---------------|
| | Zebulon town, |
| Population Summary | |
| 2000 Total Population | 3,875 |
| 2010 Total Population | 4,467 |
| 2021 Total Population | 6,605 |
| 2021 Group Quarters | 85 |
| 2026 Total Population | 7,220 |
| 2021-2026 Annual Rate | 1.80% |
| 2021 Total Daytime Population | 7,986 |
| Workers | 4,495 |
| Residents | 3,491 |
| Household Summary | |
| 2000 Households | 1,502 |
| 2000 Average Household Size | 2.55 |
| 2010 Households | 1,667 |
| 2010 Average Household Size | 2.62 |
| 2021 Households | 2,444 |
| 2021 Average Household Size | 2,777 |
| 2026 Households | 2,666 |
| 2026 Average Household Size | 2,000 |
| 2021-2026 Annual Rate | 1.75% |
| | |
| 2010 Families | 1,149 |
| 2010 Average Family Size | 3.15 |
| 2021 Families | 1,753 |
| 2021 Average Family Size | 3.14 |
| 2026 Families | 1,905 |
| 2026 Average Family Size | 3.16 |
| 2021-2026 Annual Rate | 1.68% |
| Housing Unit Summary | |
| 2000 Housing Units | 1,630 |
| Owner Occupied Housing Units | 64.0% |
| Renter Occupied Housing Units | 28.2% |
| Vacant Housing Units | 7.9% |
| 2010 Housing Units | 1,874 |
| Owner Occupied Housing Units | 50.0% |
| Renter Occupied Housing Units | 39.0% |
| Vacant Housing Units | 11.0% |
| 2021 Housing Units | 2,691 |
| Owner Occupied Housing Units | 63.3% |
| Renter Occupied Housing Units | 27.5% |
| Vacant Housing Units | 9.2% |
| - | 2,917 |
| 2026 Housing Units | 65.2% |
| Owner Occupied Housing Units | 26.2% |
| Renter Occupied Housing Units Vacant Housing Units | |
| Median Household Income | 8.6% |
| | AC2 400 |
| 2021 | \$63,489 |
| 2026 | \$75,000 |
| Median Home Value | |
| 2021 | \$241,964 |
| 2026 | \$303,615 |
| Per Capita Income | |
| 2021 | \$31,317 |
| 2026 | \$36,115 |
| Median Age | |
| 2010 | 35.3 |
| 2021 | 39.4 |
| 2026 | 40.2 |
| 2020 | 40.2 |

Data Note: Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total households. Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita Income represents the income received by all persons aged 15 years and over divided by the total population.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.



\$2,000,000 +

Average Home Value

Market Profile

Zebulon Town, NC 2 Zebulon Town, NC (3776220) Geography: Place Prepared by Esri

| | Zebulon town, |
|------------------------------------------------|-----------------------------------------|
| 2021 Households by Income | |
| Household Income Base | 2,443 |
| <\$15,000 | 7.9% |
| \$15,000 - \$24,999 | 10.1% |
| \$25,000 - \$34,999 | 7.2% |
| \$35,000 - \$49,999 | 13.2% |
| \$50,000 - \$74,999 | 18.4% |
| \$75,000 - \$99,999 | 10.7% |
| \$100,000 - \$149,999 | 17.8% |
| \$150,000 - \$199,999 | 9.7% |
| \$200,000+ | 5.0% |
| Average Household Income | \$84,993 |
| 2026 Households by Income | |
| Household Income Base | 2,666 |
| <\$15,000 | 6.9% |
| \$15,000 - \$24,999 | 9.3% |
| \$25,000 - \$34,999 | 4.8% |
| \$35,000 - \$49,999 | 10.1% |
| \$50,000 - \$74,999 | 18.9% |
| \$75,000 - \$99,999 | 11.3% |
| \$100,000 - \$149,999 | 20.0% |
| \$150,000 - \$199,999 | 12.7% |
| \$200,000+ | 6.0% |
| Average Household Income | \$98,044 |
| 2021 Owner Occupied Housing Units by Value | 4.705 |
| Total | 1,705 |
| <\$50,000 +50,000 +00,000 | 0.9% |
| \$50,000 - \$99,999 \$100,000 - \$140,000 | 7.0% 14.6% |
| \$100,000 - \$149,999 \$150,000 - \$100,000 | 12.3% |
| \$150,000 - \$199,999 \$200,000 - \$249,999 | 18.1% |
| \$250,000 - \$249,999 | 11.6% |
| \$300,000 - \$399,999 | 23.2% |
| \$400,000 - \$499,999 | 5.6% |
| \$500,000 - \$749,999 | 4.5% |
| \$750,000 - \$999,999 | 1.0% |
| \$1,000,000 - \$1,499,999 | 0.6% |
| \$1,500,000 - \$1,999,999 | 0.4% |
| \$2,000,000 + | 0.2% |
| Average Home Value | \$280,044 |
| 2026 Owner Occupied Housing Units by Value | |
| Total | 1,901 |
| <\$50,000 | 0,5 |
| \$50,000 - \$99,999 | .4% |
| \$100,000 - \$149,999 | 6 % |
| \$150,000 - \$199,999 | 7.5% |
| \$200,000 - \$249,999 | 18% |
| \$250,000 - \$299,999 | 15.8% 15.8% 34.2% 8.1% 6.7% |
| \$300,000 - \$399,999 | 34.2% |
| \$400,000 - \$499,999 | 8.1% |
| \$500,000 - \$749,999 | |
| \$750,000 - \$999,999 | 1.0% |
| \$1,000,000 - \$1,499,999 | 0.6% |
| \$1,500,000 - \$1,999,999 | 0.5% |

Data Note: Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest dividends, net rents, pensions, SSI and welfare payments, child support, and alimony.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.

November 11, 2021

0.2%

\$329,471



Zebulon Town, NC 2 Zebulon Town, NC (3776220) Geography: Place

Prepared by Esri

| | Zebulon town, |
|------------------------|---------------|
| 2010 Population by Age | Lebulon town, |
| Total | 4,46 |
| 0 - 4 | 7.8% |
| 5 - 9 | 7.5% |
| 10 - 14 | 7.6% |
| 15 - 24 | 12.9% |
| 25 - 34 | 13.8% |
| 35 - 44 | 13.0% |
| 45 - 54 | 13.8% |
| 55 - 64 | 10.5% |
| 65 - 74 | 6.9% |
| 75 - 84 | 4.2% |
| 85 + | 2.1% |
| 18 + | 71.9% |
| 2021 Population by Age | |
| Total | 6,609 |
| 0 - 4 | 5.9% |
| 5 - 9 | 6.5% |
| 10 - 14 | 7.0% |
| 15 - 24 | 11.7% |
| 25 - 34 | 13.2% |
| 35 - 44 | 13.0% |
| 45 - 54 | 12.4% |
| 55 - 64 | 13.6% |
| 65 - 74 | 10.5% |
| 75 - 84 | 4.5% |
| 85 + | 1.7% |
| 18 + | 76.3% |
| 2026 Population by Age | |
| Total | 7,217 |
| 0 - 4 | 5.8% |
| 5 - 9 | 6.4% |
| 10 - 14 | 7.0% |
| 15 - 24 | 11.3% |
| 25 - 34 | 12.9% |
| 35 - 44 | 12.6% |
| 45 - 54 | 12.6% |
| 55 - 64 | 12.7% |
| 65 - 74 | 11.3% |
| 75 - 84 | 5.7% |
| 85 + | 1.7% |
| 18 + | 76.5% |
| 2010 Population by Sex | |
| Males | 2,050 |
| Females | 2,41 |
| 2021 Population by Sex | |
| Males | 3,18 |
| Females | 3,42 |
| 2026 Population by Sex | |
| Males | 3,497 |
| Females | 3,720 |
| | |

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.



Market Profile

Zebulon Town, NC 2 Zebulon Town, NC (3776220) Geography: Place

Prepared by Esri

| Geography: Hace | Zebulon town, |
|----------------------------------------------------|---------------|
| 2010 Population by Race/Ethnicity | |
| Total | 4,467 |
| White Alone | 47.6% |
| Black Alone | 38.4% |
| American Indian Alone | 0.5% |
| Asian Alone | 1.0% |
| Pacific Islander Alone | 0.0% |
| Some Other Race Alone | 8.9% |
| Two or More Races | 3.6% |
| Hispanic Origin | 15.9% |
| Diversity Index | 72.6 |
| 2021 Population by Race/Ethnicity | |
| Total | 6,604 |
| White Alone | 55.7% |
| Black Alone | 30.3% |
| American Indian Alone | 0.4% |
| Asian Alone | 1.4% |
| Pacific Islander Alone | 0.0% |
| Some Other Race Alone | 8.5% |
| Two or More Races | 3.7% |
| Hispanic Origin | 15.0% |
| Diversity Index | 70.1 |
| 2026 Population by Race/Ethnicity | |
| Total | 7,220 |
| White Alone | 54.1% |
| Black Alone | 30.4% |
| American Indian Alone | 0.4% |
| Asian Alone | 1.6% |
| Pacific Islander Alone | 0.0% |
| Some Other Race Alone | 9.4% |
| Two or More Races | 4.1% |
| Hispanic Origin | 16.5% |
| Diversity Index | 72.1 |
| 2010 Population by Relationship and Household Type | |
| Total | 4,467 |
| In Households | 97.9% |
| In Family Households | 83.9% |
| Householder | 25.7% |
| Spouse | 15.2% |
| Child | 34.9% |
| Other relative | 5.2% |
| Nonrelative | 2.8% |
| In Nonfamily Households | 14.1% |
| In Group Quarters | 2.1% |
| Institutionalized Population | 3% |
| Noninstitutionalized Population | 0 % |
| | |

Data Note: Persons of Hispanic Origin may be of any race. The Diversity Index measures the probability that two people from the same area will be from different race/ ethnic groups.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.



Zebulon Town, NC 2 Zebulon Town, NC (3776220) Prepared by Esri

November 11, 2021

| Geography: Place | |
|----------------------------------------------------------------------------|---------------|
| | Zebulon town, |
| 2021 Population 25+ by Educational Attainment | |
| Total | 4,54 |
| Less than 9th Grade | 6.79 |
| 9th - 12th Grade, No Diploma | 8.40 |
| High School Graduate | 21.09 |
| GED/Alternative Credential | 1.70 |
| Some College, No Degree | 25.79 |
| Associate Degree | 9.70 |
| Bachelor's Degree | 16.90 |
| Graduate/Professional Degree | 9.80 |
| 2021 Population 15+ by Marital Status | F 21 |
| Total Navaria d | 5,31 |
| Never Married | 28.3 |
| Married | 54.7 |
| Widowed | 6.30 |
| Divorced | 10.79 |
| 2021 Civilian Population 16+ in Labor Force | 2.21 |
| Civilian Population 16+ | 3,31 |
| Population 16+ Employed | 94.2° 5.8° |
| Population 16+ Unemployment rate | |
| Population 16-24 Employed | 10.10 |
| Population 16-24 Unemployment rate | 7.3 |
| Population 25-54 Employed | 64.10 |
| Population 25-54 Unemployment rate | 4.80 |
| Population 55-64 Employed | 19.80 |
| Population 55-64 Unemployment rate | 1.3° |
| Population 65+ Employed | 6.00 |
| Population 65+ Unemployment rate 2021 Employed Population 16+ by Industry | 24.19 |
| Total | 3,12 |
| | 0.4° |
| Agriculture/Mining | 13.8 |
| Construction | |
| Manufacturing Whalasala Trada | 10.1° 2.0° |
| Wholesale Trade Retail Trade | 12.4 |
| | 4.69 |
| Transportation/Utilities Information | 0.00 |
| Finance/Insurance/Real Estate | 4.60 |
| Services | 46.8 |
| Public Administration | 5.20 |
| 2021 Employed Population 16+ by Occupation | 5.2 |
| Total | 3,12 |
| White Collar | 5,12 60.2° |
| Management/Business/Financial | 17.0° |
| Professional | 24.9 |
| Sales | 8.20 |
| Administrative Support | 10.10 |
| Services | 19.19 |
| Blue Collar | 20.8 |
| Farming/Forestry/Fishing | 0.19 |
| | 7.5 |
| Construction/Extraction Installation/Maintenance/Penair | 3.10 |
| Installation/Maintenance/Repair | |
| Production Transportation/Material Moving | 4.69 5.59 |

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.



Market Profile

Zebulon Town, NC 2 Zebulon Town, NC (3776220) Geography: Place Prepared by Esri

| on town, |
|----------|
| |
| |
| 1,667 |
| 26.0% |
| 74.0% |
| 68.9% |
| 40.7% |
| 19.3% |
| 28.3% |
| 5.5% |
| 3.1% |
| 22.7% |
| 15.8% |
| 5.0% |
| 38.5% |
| 30.370 |
| 5.3% |
| 6.7% |
| 6.3% |
| 0.4% |
| |
| 1,667 |
| 26.0% |
| 30.4% |
| 19.3% |
| 11.9% |
| 7.6% |
| 2.9% |
| 1.9% |
| |
| 1,667 |
| 56.2% |
| 42.7% |
| 13.6% |
| 43.8% |
| |
| 158 |
| 16.0% |
| 87 |
| |
| 1,874 |
| 0% |
| 4.5% |
| 5% |
| |
| 4,467 |
| 0.0% |
| 94.3% |
| 5.7% |
| |

Data Note: Households with children include any households with people under age 18, related or not. Multigenerational households are families with 3 or more parent-child relationships. Unmarried partner households are usually classified as nonfamily households unless there is another member of the household related to the householder. Multigenerational and unmarried partner households are reported only to the tract level. Esri estimated block group data, which is used to estimate polygons or non-standard geography.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.

November 11, 2021



Zebulon Town, NC 2 Zebulon Town, NC (3776220) Geography: Place Prepared by Esri

| Ton 2 Tonochus Commonto | Zebulon town, |
|-------------------------------------------------------------|----------------------------------------------|
| Top 3 Tapestry Segments | Courthour Catallitas (100) |
| 1. 2. | Southern Satellites (10A) Middleburg (4C) |
| z. 3. | Urban Edge Families (7C |
| | Orban Luge ranniles (70) |
| 2021 Consumer Spending | A 770 AC |
| Apparel & Services: Total \$ | \$4,770,463 |
| Average Spent | \$1,951.91 |
| Spending Potential Index | 92 |
| Education: Total \$ | \$3,354,34 |
| Average Spent | \$1,372.48 |
| Spending Potential Index | 81 |
| Entertainment/Recreation: Total \$ | \$7,394,72 |
| Average Spent | \$3,025.6 |
| Spending Potential Index | 9, |
| Food at Home: Total \$ | \$12,545,59 |
| Average Spent | \$5,133.2 |
| Spending Potential Index | 9 |
| Food Away from Home: Total \$ | \$8,694,03 |
| Average Spent | \$3,557.3 |
| Spending Potential Index | 9 |
| Health Care: Total \$ | \$14,951,56 |
| Average Spent | \$6,117.6 |
| Spending Potential Index | 9 |
| HH Furnishings & Equipment: Total \$ | \$5,251,87 |
| Average Spent | \$2,148.8 |
| Spending Potential Index | 9 |
| Personal Care Products & Services: Total \$ | \$2,030,37 |
| Average Spent | \$830.7 |
| Spending Potential Index | 9 |
| Shelter: Total \$ | \$42,922,41 |
| Average Spent | \$17,562.3 |
| Spending Potential Index | 8 |
| Support Payments/Cash Contributions/Gifts in Kind: Total \$ | \$5,695,69 |
| Average Spent | \$2,330.4 |
| Spending Potential Index | 9 |
| Travel: Total \$ | \$5,596,370 |
| Average Spent | \$2,289.84 |
| Spending Potential Index | 9. |
| Vehicle Maintenance & Repairs: Total \$ | \$2,633,926 |
| Average Spent | \$1,077.73 |
| Spending Potential Index | 97 |
| | |

Data Note: Consumer spending shows the amount spent on a variety of goods and services by households that reside in the area. Expenditures are shown by broad budget categories that are not mutually exclusive. Consumer spending does not equal business revenue. Total and Average Amount Spent Per Household represent annual figures. The Spending Potential Index represents the amount spent in the area relative to a national average of 100.

Source: Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics. Esri.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.



Medical Expenditures

403 S Main St, Rolesville, North Carolina, 27571 Ring: 1 mile radius

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

| Demographic Summary | | 2021 | 202 |
|--------------------------------------|--------------------|----------------|-------------|
| Population | | 4,258 | 4,84 |
| Households | | 1,496 | 1,69 |
| Families | | 1,206 | 1,36 |
| Median Household Income | | \$93,539 | \$102,70 |
| Males per 100 Females | | 99.3 | 99 |
| Population by Age | | | |
| Population <5 Years | | 6.8% | 6.5 |
| Population 65+ Years | | 11.9% | 14.3 |
| Median Age | | 37.8 | 38 |
| | Spending Potential | Average Amount | |
| | Index | Spent | Tot |
| Health Care | 115 | \$7,193.56 | \$10,761,56 |
| Medical Care | 116 | \$2,439.11 | \$3,648,90 |
| Physician Services | 125 | \$317.86 | \$475,52 |
| Dental Services | 116 | \$464.88 | \$695,40 |
| Eyecare Services | 122 | \$83.72 | \$125,24 |
| Lab Tests, X-rays | 124 | \$85.49 | \$127,89 |
| Hospital Room and Hospital Services | 124 | \$247.73 | \$370,6 |
| Convalescent or Nursing Home Care | 93 | \$31.29 | \$46,8 |
| Other Medical Services (1) | 124 | \$190.83 | \$285,4 |
| Nonprescription Drugs | 109 | \$169.10 | \$252,9 |
| Prescription Drugs | 109 | \$365.09 | \$546,10 |
| Nonprescription Vitamins | 116 | \$113.82 | \$170,20 |
| Medicare Prescription Drug Premium | 97 | \$115.88 | \$173,30 |
| Eyeglasses and Contact Lenses | 117 | \$113.67 | \$170,04 |
| Hearing Aids | 119 | \$48.84 | \$73,00 |
| Medical Equipment for General Use | 115 | \$7.12 | \$10,65 |
| Other Medical Supplies/Equipment (2) | 112 | \$83.79 | \$125,34 |
| Health Insurance | 115 | \$4,754.45 | \$7,112,6 |
| Blue Cross/Blue Shield | 124 | \$1,343.15 | \$2,009,3 |
| Fee for Service Health Plan | 130 | \$1,092.34 | \$1,634,14 |
| НМО | 114 | \$839.15 | \$1,255,3 |
| Medicare Payments | 94 | \$777.76 | \$1,163,53 |
| Long Term Care Insurance | 114 | \$56.77 | \$84,92 |
| Dental Care Insurance | 128 | \$196.97 | \$294,66 |
| Vision Care Insurance | 128 | \$44.77 | \$66,96 |
| Prescription Drug Insurance | 103 | \$7.92 | \$11,84 |
| Other Single Service Insurance (3) | 100 | \$18.95 | \$28,34 |
| Medicaid Premiums | 72 | \$7.25 | \$10,84 |
| Tricare/Military Premiums | 123 | \$9.47 | \$14,16 |

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national yerage 100. Detail may not sum to totals due to rounding.

(1) Other Medical Services includes Services by Medical Professionals other than Physicians, Outpatient Hospital Care, Blood Donation Ambu

Children's Health Ins Program Premiums

(2) Other Medical Supplies/Equipment includes Topicals, Dressings, Supportive and Convalescent Medical Equipment, Rent and Equipment includes Topicals, Dressings, Supportive and Convalescent Medical Equipment includes Topicals, Dressings, Supportive and Convalescent Medical Equipment.

(3) Other Single Service Insurance Other Single Service Insurance includes health insurance coverage that provides for only one to be of service, other than den care, vision care, prescriptions, and long-term care

Source: Esri forecasts for 2021 and 2026; Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics.

December 22, 2021

\$3,251

\$2.17



Medical Expenditures

403 S Main St, Rolesville, North Carolina, 27571 Ring: 3 mile radius

Prepared by Esri

| - 1 | , |
|------------|------------|
| Latitude | : 35.91812 |
| Longitude: | -78.46488 |

| Demographic Summary | | 2021 | 2026 |
|-------------------------------------------|--------------------|------------------------|--------------------------|
| Population | | 25,373 | 28,561 |
| Households | | 8,417 | 9,457 |
| Families | | 6,819 | 7,640 |
| Median Household Income | | \$105,576 | \$113,030 |
| Males per 100 Females | | 97.0 | 97.4 |
| Population by Age | | | |
| Population <5 Years | | 7.0% | 6.9% |
| Population 65+ Years | | 11.2% | 13.2% |
| Median Age | | 37.4 | 38.0 |
| | Spending Potential | Average Amount | |
| | Index | Spent | Total |
| Health Care | 129 | \$8,067.92 | \$67,907,683 |
| Medical Care | 130 | \$2,746.36 | \$23,116,107 |
| Physician Services | 141 | \$2,746.36 \$357.89 | |
| Dental Services | 131 | · · | \$3,012,383 |
| | 131 | \$528.02 \$93.80 | \$4,444,310 \$789,498 |
| Eyecare Services | 140 | \$95.80 | \$809,544 |
| Lab Tests, X-rays | 144 | · | |
| Hospital Room and Hospital Services | | \$287.45 | \$2,419,427 |
| Convalescent or Nursing Home Care | 103 | \$34.71 | \$292,138 |
| Other Medical Services (1) | 140 | \$214.83 | \$1,808,235 |
| Nonprescription Drugs | 122 | \$189.11 | \$1,591,741 |
| Prescription Drugs | 122 | \$406.97 | \$3,425,434 |
| Nonprescription Vitamins | 130 | \$127.80 | \$1,075,701 |
| Medicare Prescription Drug Premium | 107 | \$127.34 | \$1,071,800 |
| Eyeglasses and Contact Lenses | 131 | \$126.79 | \$1,067,185 |
| Hearing Aids | 132 | \$54.07 | \$455,100 |
| Medical Equipment for General Use | 133 | \$8.24 | \$69,351 |
| Other Medical Supplies/Equipment (2) | 125 | \$93.18 | \$784,258 |
| Health Insurance | 129 | \$5,321.56 | \$44,791,577 |
| Blue Cross/Blue Shield | 139 | \$1,501.93 | \$12,641,720 |
| Fee for Service Health Plan | 147 | \$1,235.91 | \$10,402,618 |
| НМО | 129 | \$948.72 | \$7,985,368 |
| Medicare Payments | 103 | \$856.17 | \$7,206,380 |
| Long Term Care Insurance | 123 | \$61.17 | \$514,838 |
| Dental Care Insurance | 144 | \$221.27 | \$1,862,429 |
| Vision Care Insurance | 145 | \$50.75 | \$427,143 |
| Prescription Drug Insurance | 116 | \$8.86 | \$74,577 |
| Other Single Service Insurance (3) | 111 | \$20.96 | \$176,423 |
| Medicaid Premiums | 79 | \$7.96 | \$66,962 |
| Tricare/Military Premiums | 138 | \$10.59 | \$89,120 |
| Children le Heelth Inc. Dr. com a Dr. co. | 0.4 | +2.42 | +20.44.4 |

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding.

Children's Health Ins Program Premiums

Source: Esri forecasts for 2021 and 2026; Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics.



Medical Expenditures

403 S Main St, Rolesville, North Carolina, 27571 Ring: 5 mile radius

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

| Demographic Summary | | 2021 | 2026 |
|----------------------------------------|--------------------|----------------|-----------------------|
| Population | | 74,751 | 84,400 |
| Households | | 26,304 | 29,674 |
| Families | | 19,942 | 22,401 |
| Median Household Income | | \$92,723 | \$103,125 |
| Males per 100 Females | | 93.7 | 93.9 |
| Population by Age | | | |
| Population <5 Years | | 7.3% | 7.3% |
| Population 65+ Years | | 11.3% | 13.0% |
| Median Age | | 36.8 | 37.1 |
| | Spending Potential | Average Amount | |
| | Index | Spent | Total |
| Health Care | 117 | \$7,287.44 | \$191,688,841 |
| | | 4.7-2 | 4-2-7-2-7-2-1- |
| Medical Care | 119 | \$2,501.32 | \$65,794,607 |
| Physician Services | 128 | \$323.18 | \$8,500,908 |
| Dental Services | 120 | \$484.61 | \$12,747,183 |
| Eyecare Services | 122 | \$84.25 | \$2,215,998 |
| Lab Tests, X-rays | 127 | \$87.05 | \$2,289,697 |
| Hospital Room and Hospital Services | 137 | \$273.96 | \$7,206,305 |
| Convalescent or Nursing Home Care | 93 | \$31.17 | \$819,870 |
| Other Medical Services (1) | 125 | \$191.75 | \$5,043,689 |
| Nonprescription Drugs | 111 | \$172.43 | \$4,535,688 |
| Prescription Drugs | 111 | \$371.17 | \$9,763,135 |
| Nonprescription Vitamins | 117 | \$114.87 | \$3,021,613 |
| Medicare Prescription Drug Premium | 97 | \$115.62 | \$3,041,173 |
| Eyeglasses and Contact Lenses | 116 | \$112.38 | \$2,956,174 |
| Hearing Aids | 117 | \$47.71 | \$1,254,983 |
| Medical Equipment for General Use | 128 | \$7.94 | \$208,859 |
| Other Medical Supplies/Equipment (2) | 111 | \$83.23 | \$2,189,333 |
| Health Insurance | 116 | \$4,786.13 | \$125,894,234 |
| Blue Cross/Blue Shield | 123 | \$1,331.92 | \$35,034,892 |
| Fee for Service Health Plan | 133 | \$1,114.42 | \$29,313,636 |
| HMO | 117 | \$854.78 | \$22,484,210 |
| Medicare Payments | 94 | \$782.78 | \$20,590,242 |
| Long Term Care Insurance | 104 | \$51.80 | \$1,362,612 |
| Dental Care Insurance | 129 | \$197.77 | \$5,202,096 |
| Vision Care Insurance | 133 | \$46.46 | \$1,222,074 |
| Prescription Drug Insurance | 104 | \$7.98 | \$209,779 |
| Other Single Service Insurance (3) | 99 | \$18.73 | \$492,628 |
| Medicaid Premiums | 74 | \$7.42 | \$195,268 |
| Tricare/Military Premiums | 133 | \$10.17 | \$267,386 |
| Children's Health Inc Dragger Dramiums | 133 | \$10.17 | \$207,300 \$C2,5C2 |

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national and a service relative to a national and serv may not sum to totals due to rounding.

Children's Health Ins Program Premiums

Source: Esri forecasts for 2021 and 2026; Consumer Spending data are derived from the 2018 and 2019 Consumer Ex eys, Bureau of Labor Statistics.

December 22, 2021

\$63,562

\$20,414

\$2.43

⁽¹⁾ Other Medical Services includes Services by Medical Professionals other than Physicians, Outpatient Hospital Care, Blood Donation, and Ambulance, Dialysis, Emergency Room, Oxygen or Rescue Services.

⁽²⁾ Other Medical Supplies/Equipment includes Topicals, Dressings, Supportive and Convalescent Medical Equipment, Rental of Medical Equipment for General Use, and Rental of Supportive and Convalescent Medical Equipment.

⁽³⁾ Other Single Service Insurance Other Single Service Insurance includes health insurance coverage that provides for only one type of service, other than dental care, vision care, prescriptions, and long-term care

⁽¹⁾ Other Medical Services includes Services by Medical Professionals other than Physicians, Outpatient Hospital Care, Blood Donation, Emergency Room, Oxygen or Rescue Services.

⁽²⁾ Other Medical Supplies/Equipment includes Topicals, Dressings, Supportive and Convalescent Medical Equipment, Rental of and Rental of Supportive and Convalescent Medical Equipment.

⁽³⁾ Other Single Service Insurance Other Single Service Insurance includes health insurance coverage that provides care, vision care, prescriptions, and long-term care

Wetland And Stream Determination Screening

ROLESVILLE FEASIBILITY STUDY: WETLAND AND STREAM DETERMINATION SCREENING



ROLESVILLE SMALL AREA PLAN **ROLESVILLE BYPASS ROAD** ROLESVILLE, WAKE COUNTY, NORTH CAROLINA

ECS PROJECT NO. 49:15690

FOR O'BRIEN ATKINS ASSOCIATES

DECEMBER 14, 2021





"Setting the Standard for Service"

Geotechnical • Construction Materials • Environmental • Facilities

December 14, 2021

Mr. Jay Smith O'Brien Atkins Associates PO Box 12037 Research Triangle Park, NC 27709

ECS Project No. 49:15690

Reference: Wetland and Stream Determination Screening Report, Rolesville Small Area Plan, Rolesville Bypass Road, Rolesville, Wake County North Carolina

Dear Mr. Smith:

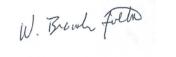
ECS Southeast, LLP (ECS) is pleased submit this report of the Waters of the US services for the above-referenced site. ECS services were provided in general accordance with ECS Proposal No. 49:25747 authorized on November 11, 2021. Based on our desktop screening, potentially jurisdictional Waters of the US (WOUS) are present within the Rolesville Small Area Plan Area.

If there are questions regarding this report, or a need for further information, please contact the undersigned.

ECS Southeast, LLP

Michelle Masdy

Michelle Measday, CFM, PWS Environmental Senior Project Manager MMeasday@ecslimited.com 919-861-9910



Brandon Fulton, LSS, PSC, PWS **Environmental Principal** BFulton@ecslimited.com 704-525-5152

1.0 INTRODUCTION

This report presents the findings of a desktop study of wetlands and streams within the Rolesville Small Area Plan Project Study Area conducted by ECS Southeast, LLP (ECS) for O'Brien Atkins Associates at the Rolesville Small Area Plan located in the vicinity of the Rolesville Bypass Road, Rolesville, Wake County, North Carolina (35.901665, -78.486887), and is identified by the Wake County GIS website as Parcel Nos. 1758067247, 1748928776, 1748922028, 1758114564, 1758027535, 1758037335, 1758126725, 1758238570, 1758430100, 1758527755, 1758712719, 1758726794, 1758928330, 1768216907, 1768236815, and 1768328863. The project study area includes sixteen separate sites that collectively make up approximately 1,000 acres-acres, as shown on the Site Location Map (Appendix I, Figure 1). The sixteen sites consist predominantly of undeveloped wooded land and cleared area. The purpose of this study was to preliminarily identify potential jurisdictional Waters of the U.S. (WOUS) within the sixteen sites of the project study area (PSA).

Wetlands are defined by the United States Army Corps of Engineers (USACE) and the United States Environmental Protection Agency (EPA) as "those areas that are inundated or saturated by surface or groundwater at a frequency and duration sufficient to support, and under normal circumstances, do support a prevalence of vegetation typically adapted for life in saturated soil conditions." In order for an area to be classified as wetland, hydrophytic vegetation, hydric soils, and wetland hydrology indicators must be present described in the 1987 "Corps of Engineers Wetlands Delineation Manual" and the Appropriate Regional Supplement.

2.0 METHODOLOGY

ECS completed the following tasks to identify and delineate potentially jurisdictional WOUS boundaries onsite:

2.1 Literature Review

ECS wetland scientists reviewed the US Geological Survey (USGS) Topographic Map, US Department of Agriculture Natural Resource Conservation Service (USDA-NRCS) Soil Survey of Wake County, the USDA NRCS 2015 National Hydric Soils List for Wake County, the Federal Emergency Management Agency (FEMA) Floodplain Mapping Service, US Fish & Wildlife Service (USFWS) National Wetlands Inventory (NWI) Wetlands Mapper, NOAA lidar imagery, and available aerial photographs to identify potentially jurisdictional Waters of the US (i.e., streams, wetlands, natural ponds, lakes), and available watershed information.

3.0 FINDINGS

3.1 Literature Review Summary

The following is a summary of the available desktop information that was reviewed as part of this desktop review:

 According to the USGS Topographic Map, Rolesville, North Carolina Quadrangle dated 2019 (Figure 2), the PSA overall ranges from and approximate elevation of 350 feet at the tops of knolls through the PSA to approximately 250 feet along stream corridors through the



PSA. According to the USGS Topographic Map, streams are depicted on PSA Sites 1, 4, 5, 7, 8, 9, 10, 13, 14, and 15.

- The FEMA Flood Insurance Rate Maps (FIRMs), Panels 3720175800J, 3720176800J and 3720176600J, dated May 2, 2006 (Figure 3) indicates the PSA Sites 2 through 16 are located in unshaded Zone X. These areas are determined to be outside the 0.2% Annual Chance Floodplain. Site 1 contains areas subject to the 100 year flood associated with Toms Creek located in the northern portions of the site.
- The US Fish and Wildlife NWI map (Figure 5) does identify wetlands on the PSA within Sites 1, 4, 5, 7, 8, 9, 10, 13, 14 and 15. The NWI classifications include of PFO1A (Palustrine Broad-Leaved Deciduous Temporarily Flooded), PSS1Fb (Palustrine Scrub-Shrub Broad-Leaved Deciduous Semi-permanently Flooded beaver), PUBHh (Palustrine Unconsolidated Bottom Permanently Flooded Diked/Impounded), R4SBC (Riverine Intermittent Streambed Seasonally Flooded) and R5SUBH (Riverine Unknown Perennial Unconsolidated Bottom Permanently Flooded).
- The site is located within the Neuse watershed and is identified as Hydrologic Unit Code (HUC) 03020201.

4.0 REGULATORY DISCUSSION

The WOUS are regulated by Sections 401 and 404 of the Clean Water Act. State and Federal law dictates that any disturbance to WOUS must be permitted through the appropriate agencies.

5.0 WATERSHED CLASSIFICATION/BUFFER REQUIREMENTS

5.1 State Riparian Buffer Requirements

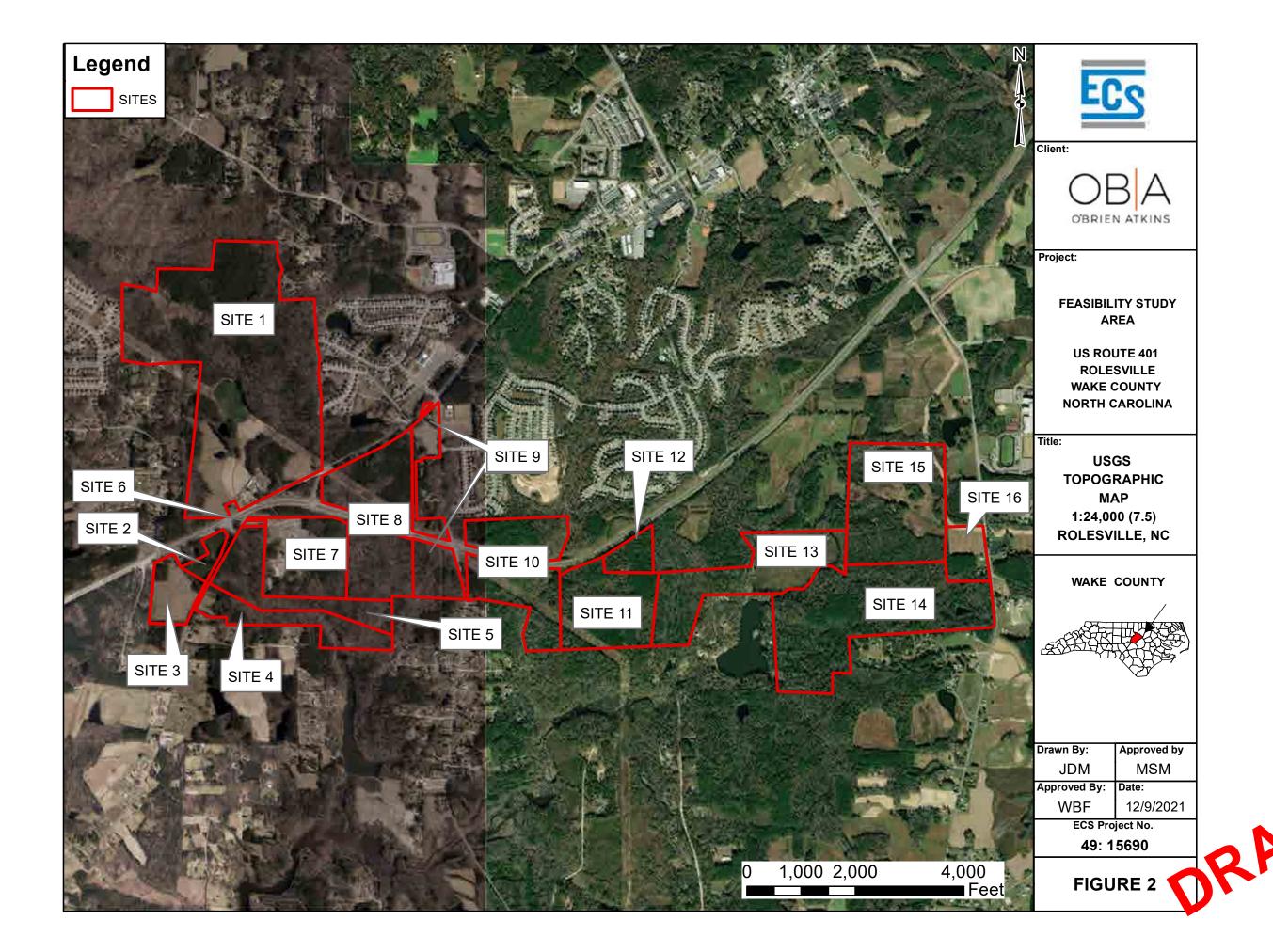
According to the NC DWR, the site occurs in the Neuse River Basin, which is designated as Class C, NSW (nutrient sensitive waters). In addition streams that are mapped on the USGS Topographic Map or the 1970 Wake County Soil Survey Map are subject to State mandated riparian buffers.

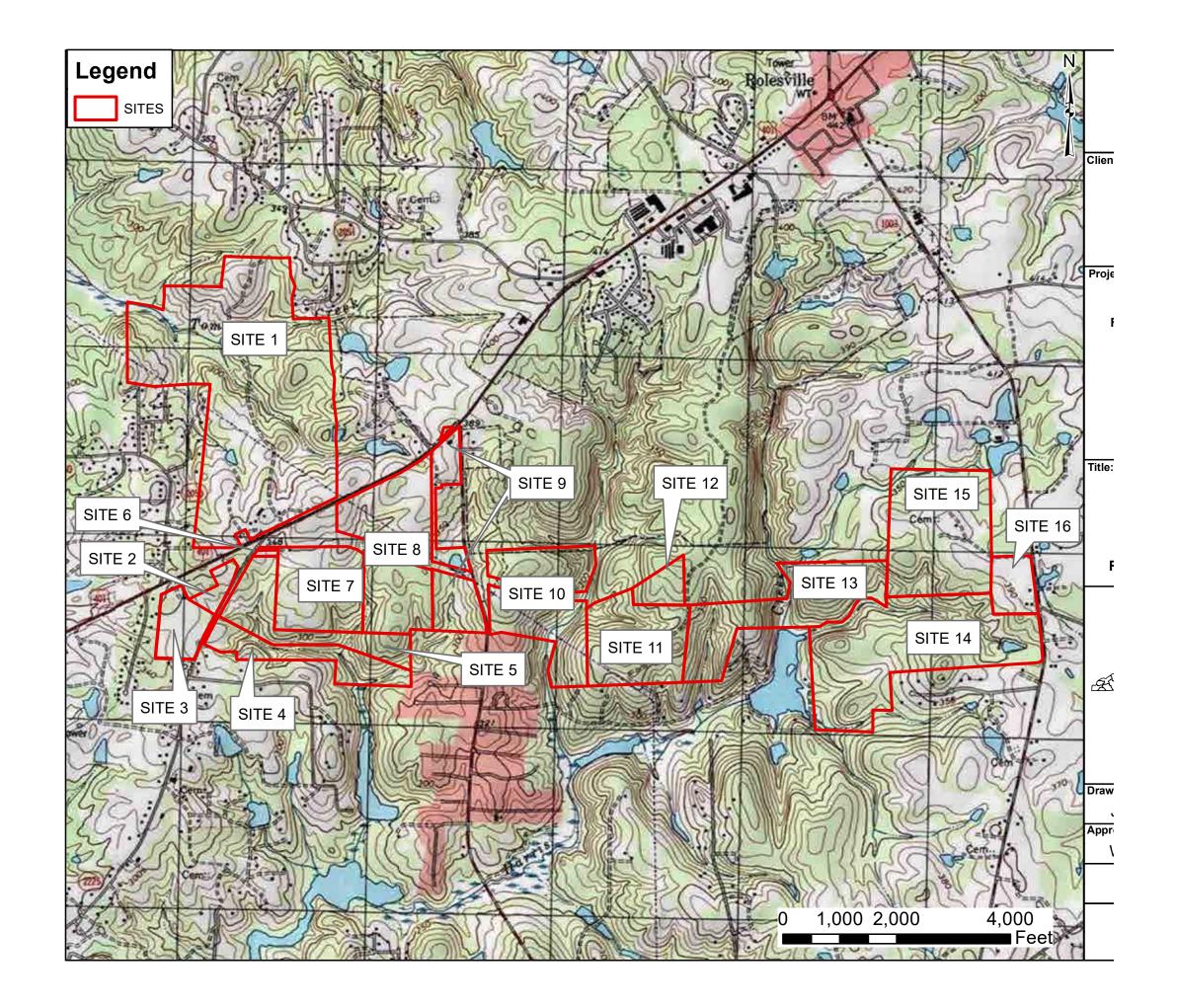
5.2 Local Buffer Requirements

According to the Rolesville Unified Development Ordinance, a 100 foot wide riparian buffer shall be mandated on each side of a stream shown as a blue line on the most recent edition of the USGS 1:24,000 (7.5) minute scale topographic map.

6.0 CONCLUSIONS

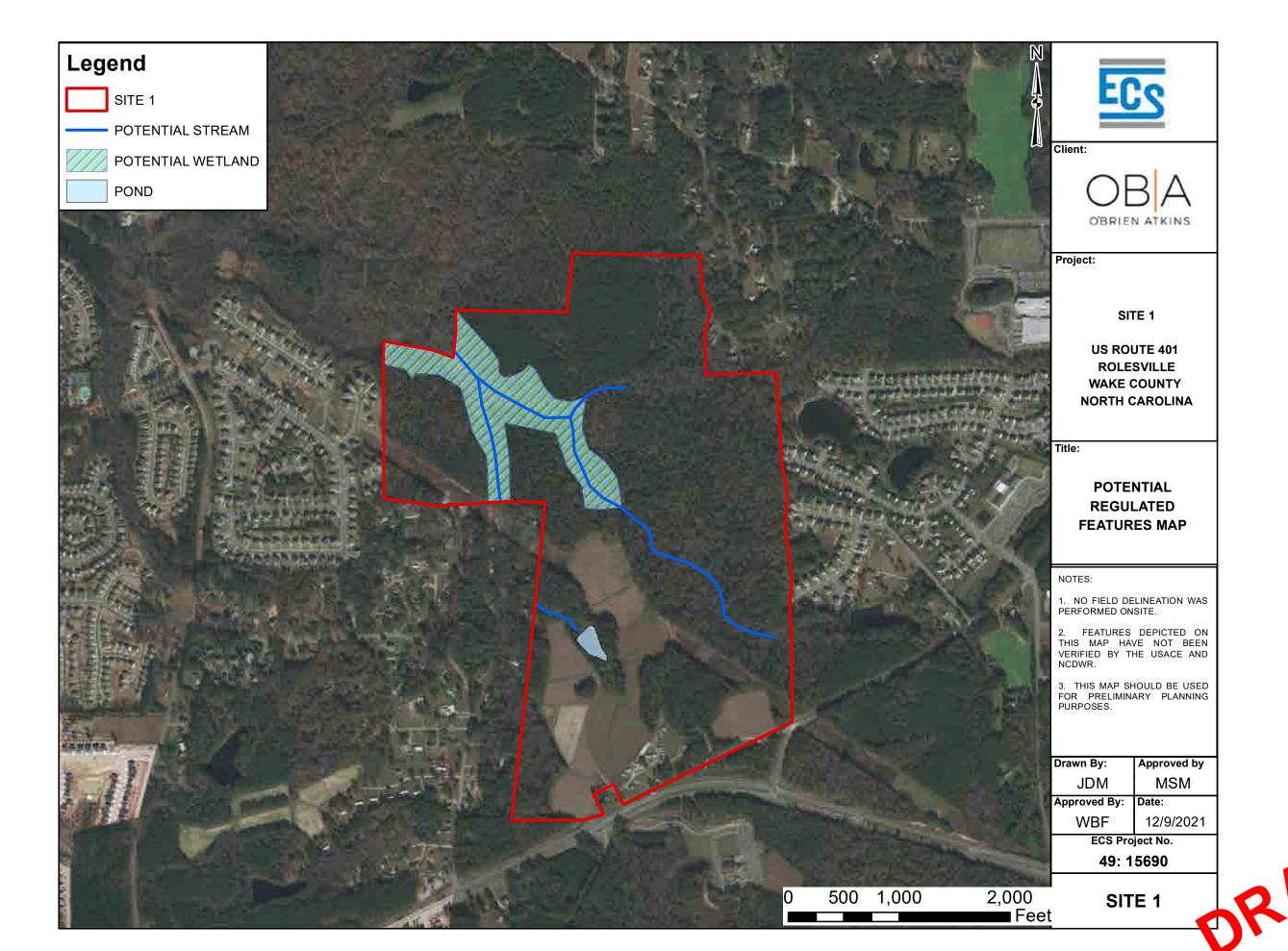
According to the ECS screening of the 16 sites with the PSA, Sites 1, 4, 5, 7, 8, 9, 10, 13, 14 and 15 potentially contain jurisdictional wetland areas and/or jurisdictional streams. These conclusions are based upon a screening of available online resources listed within this document and cannot be used for site design purposes. A site reconnaissance and/or detailed delineation of Waters of the US is recommended to define boundaries of jurisdictional Waters for the sites within the PSA.

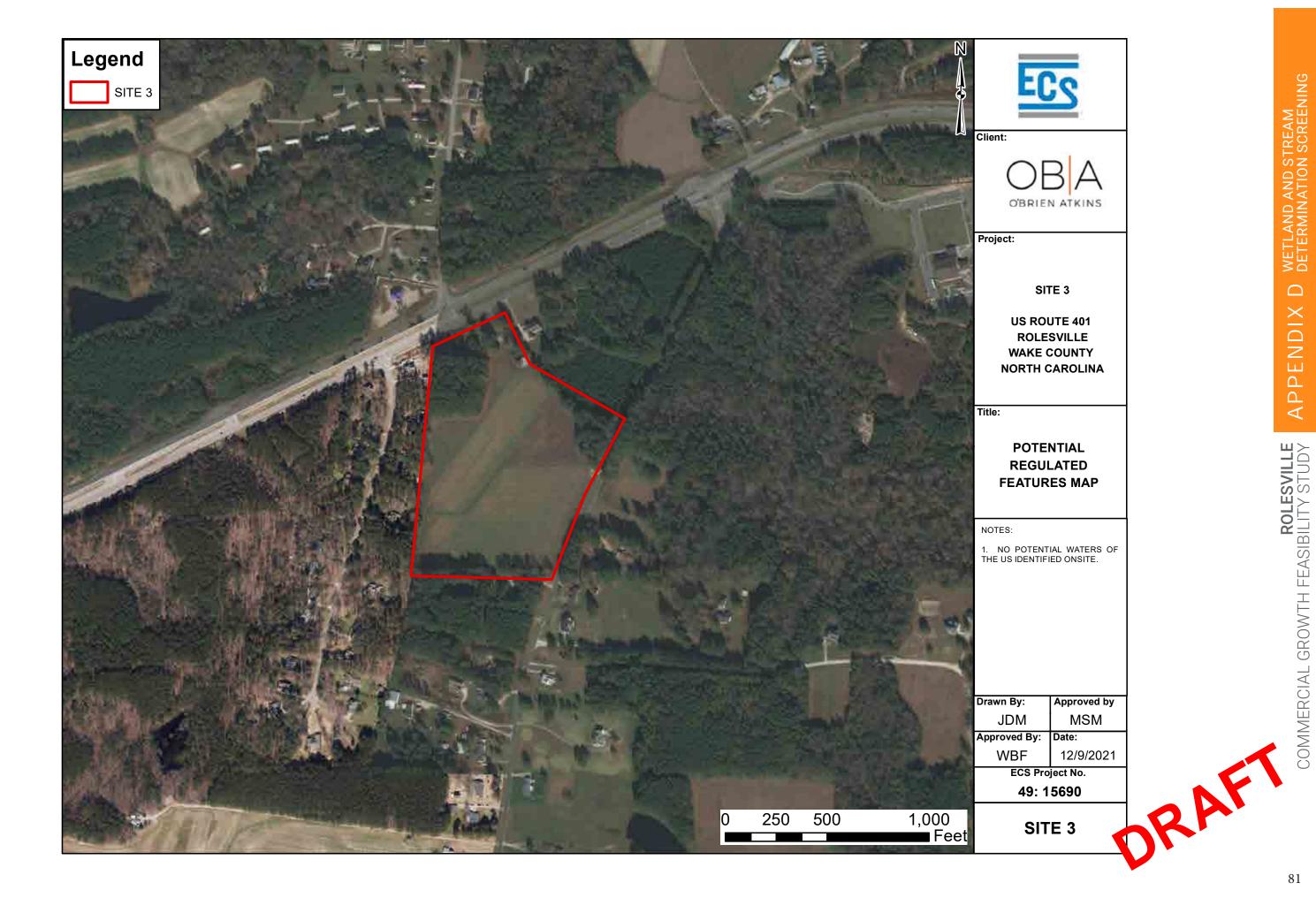






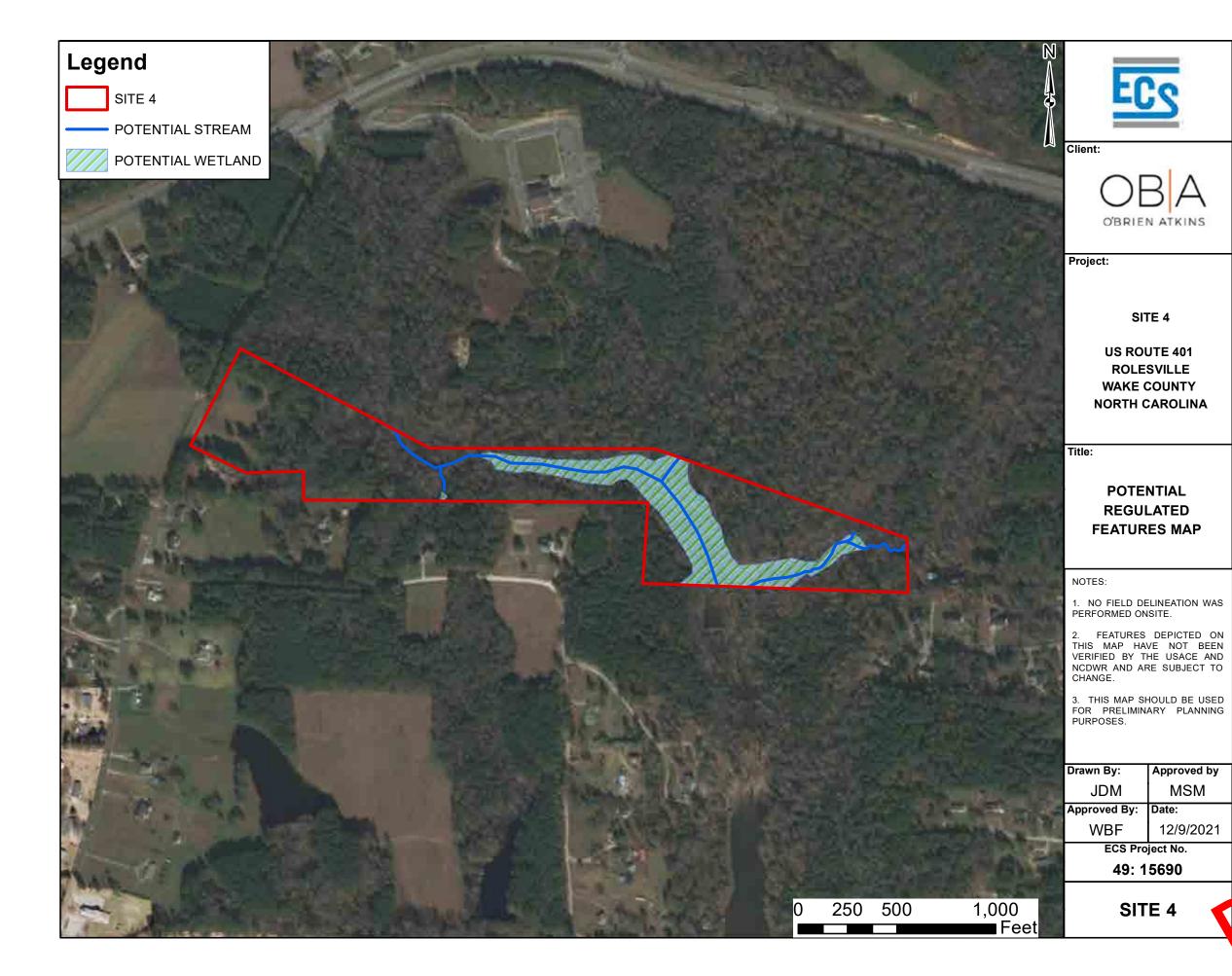




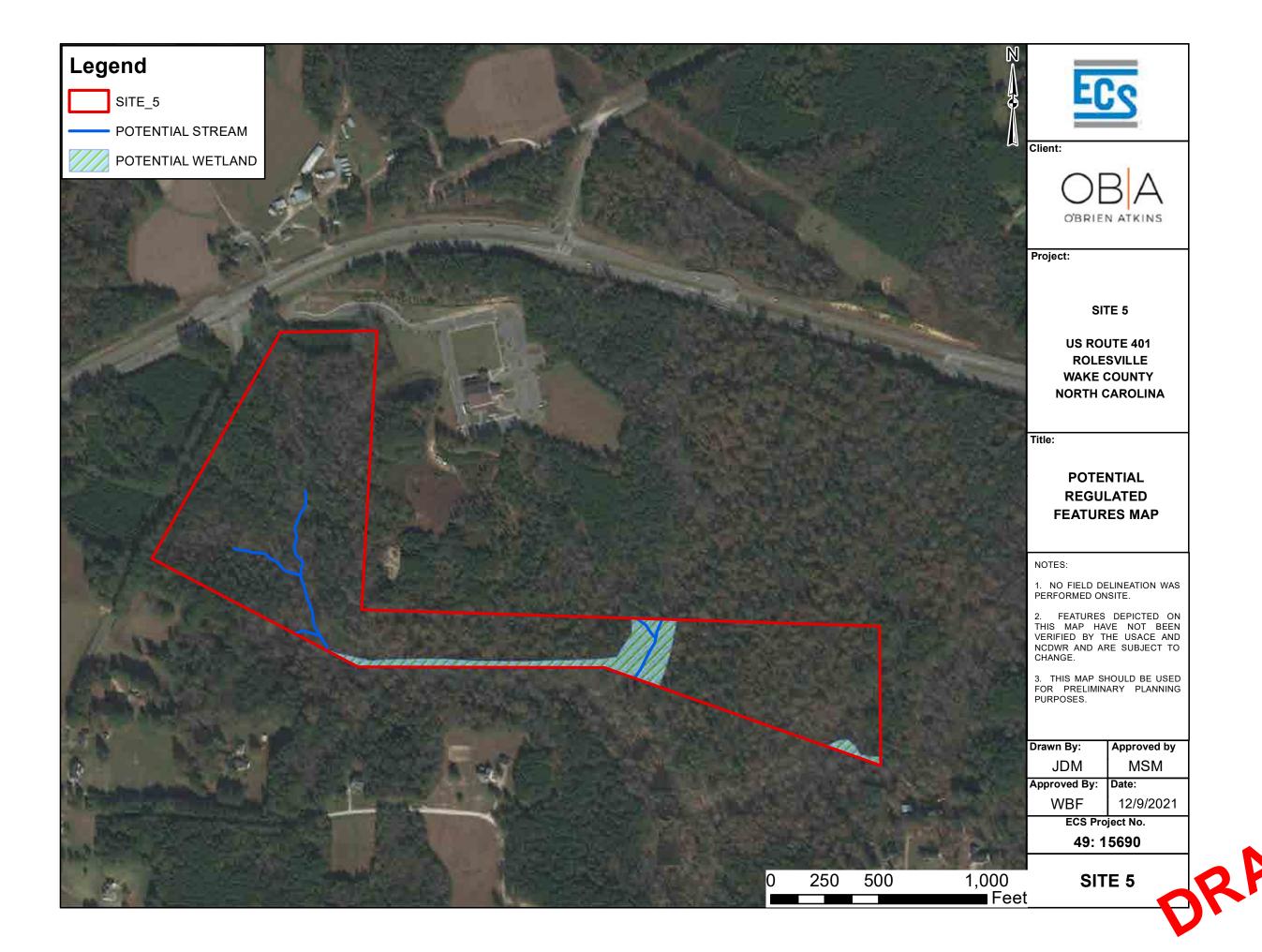


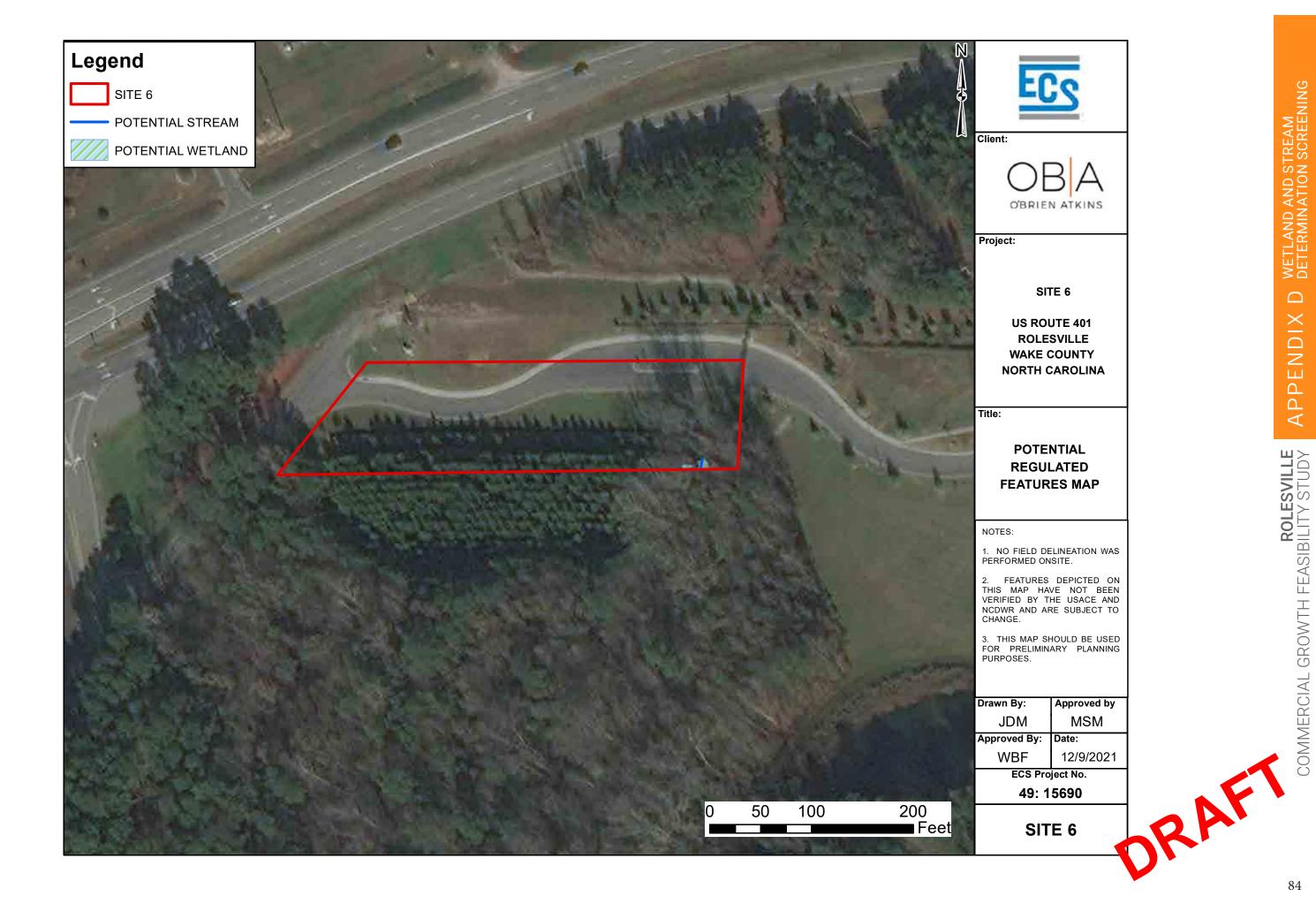
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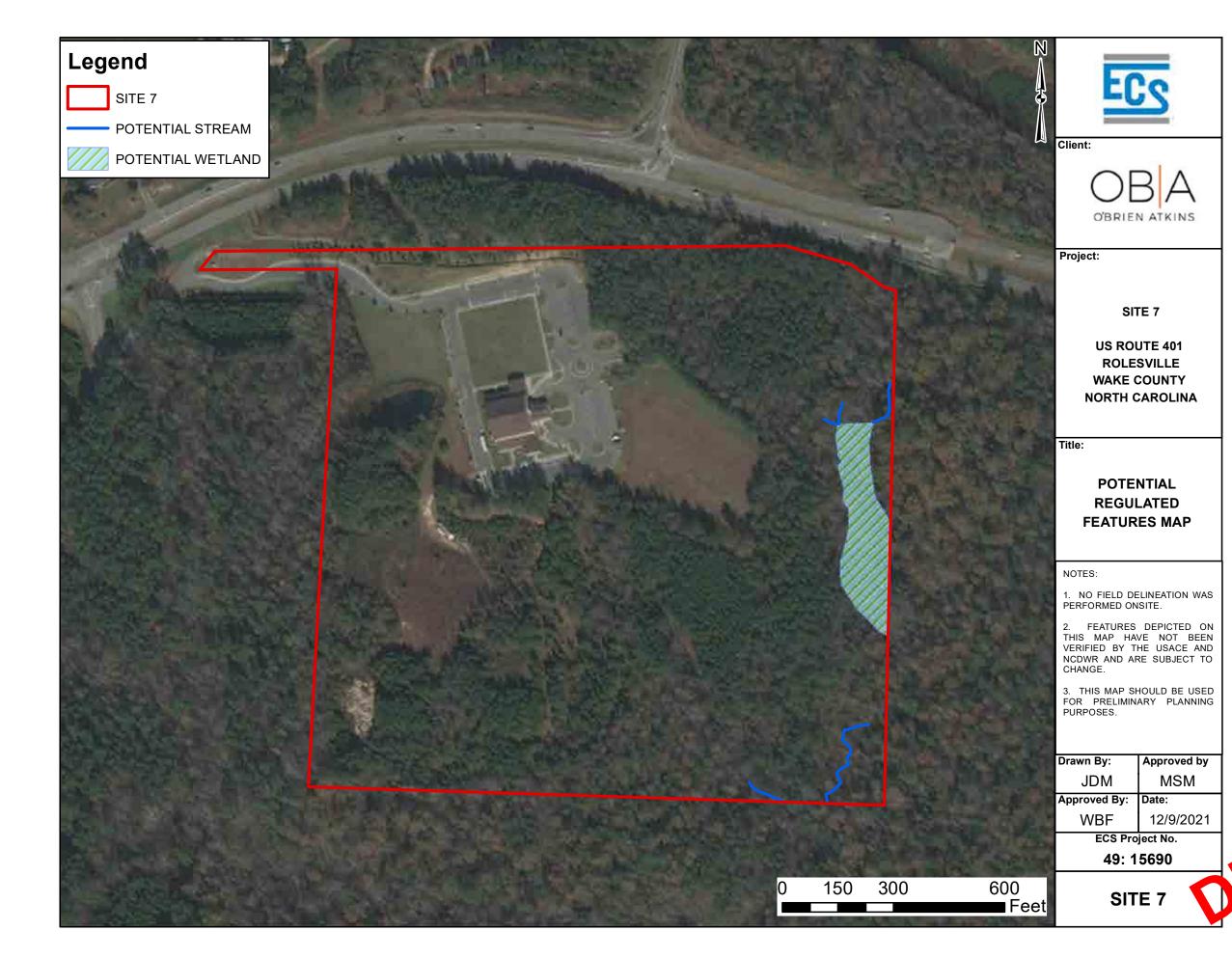
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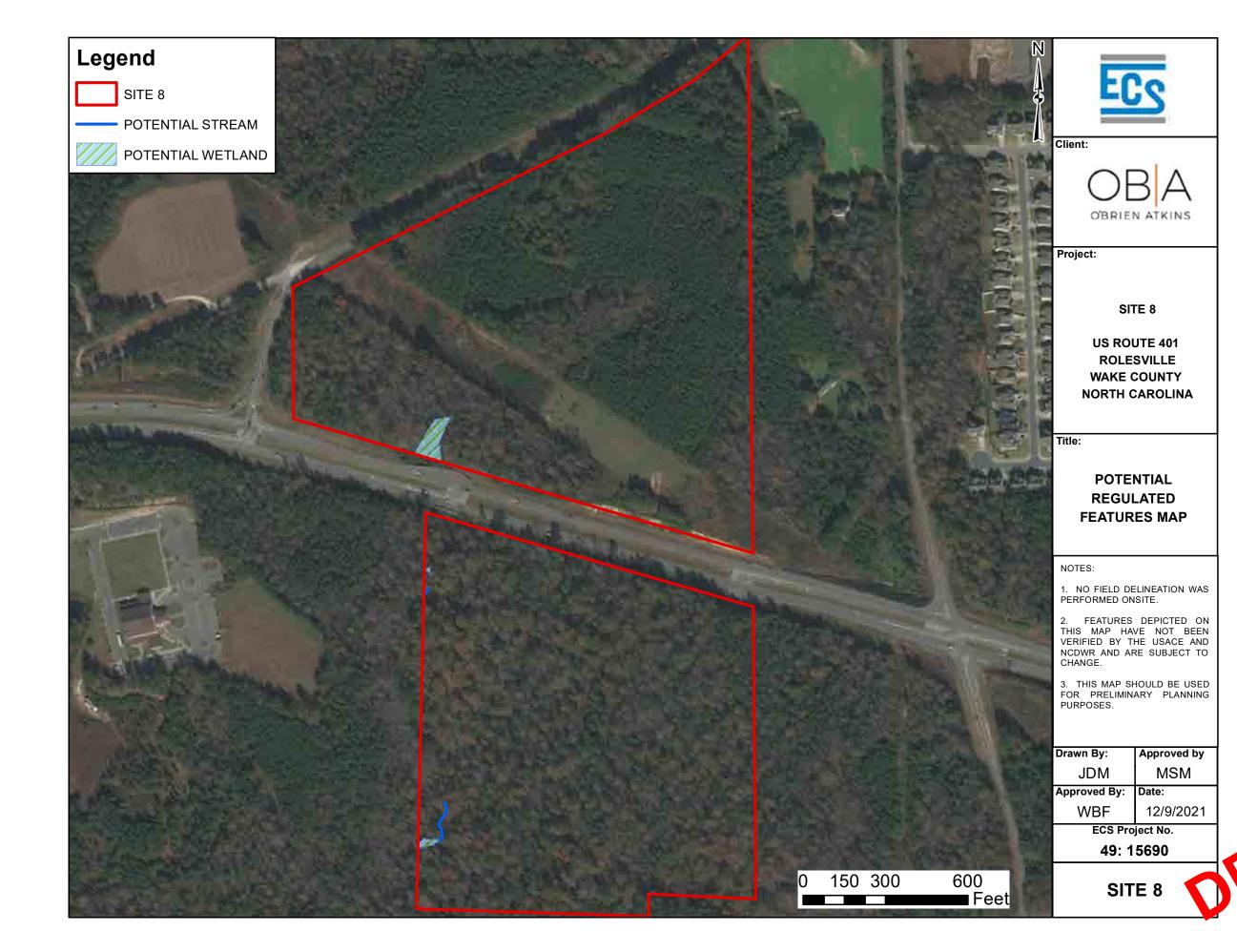


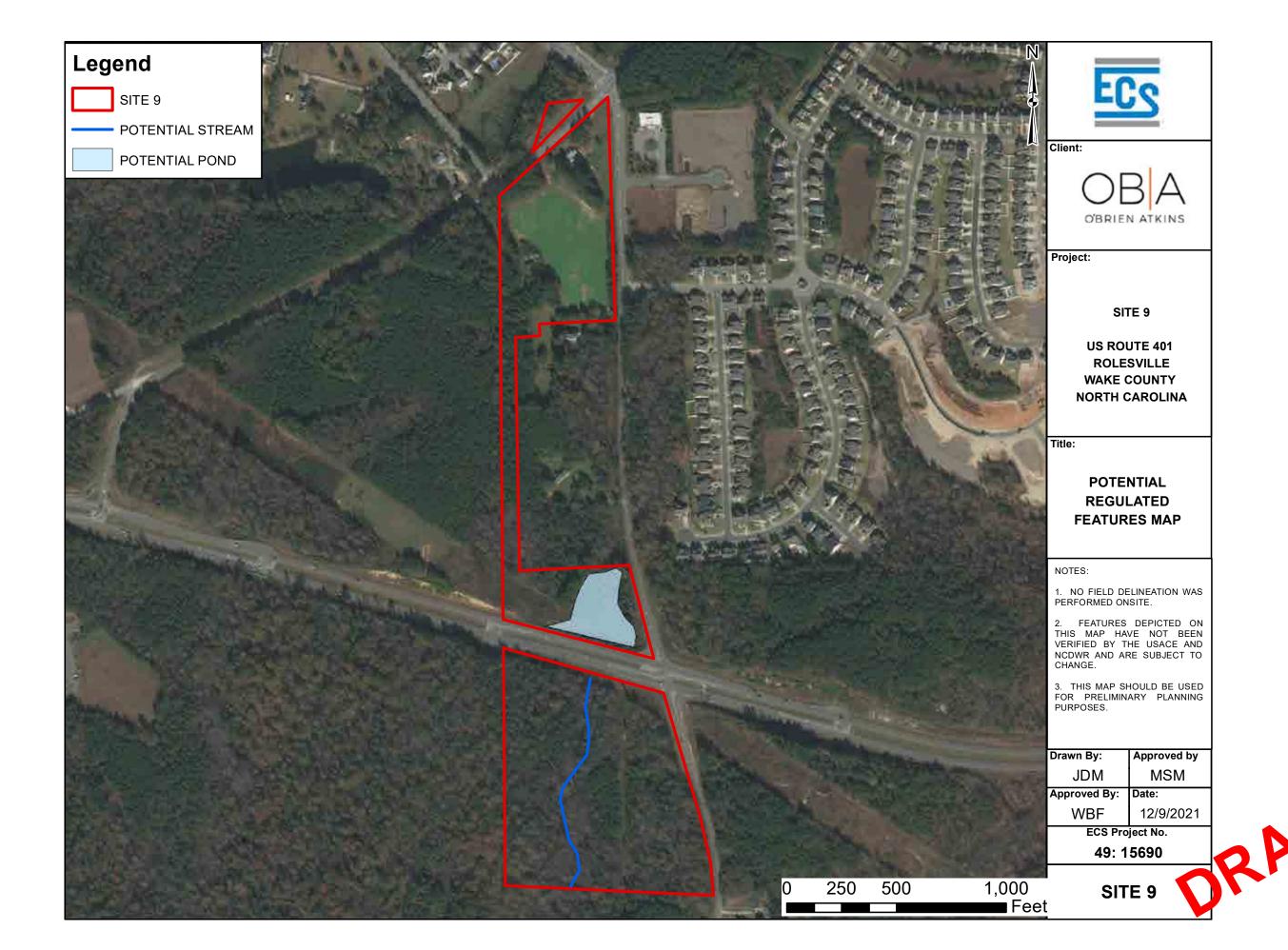
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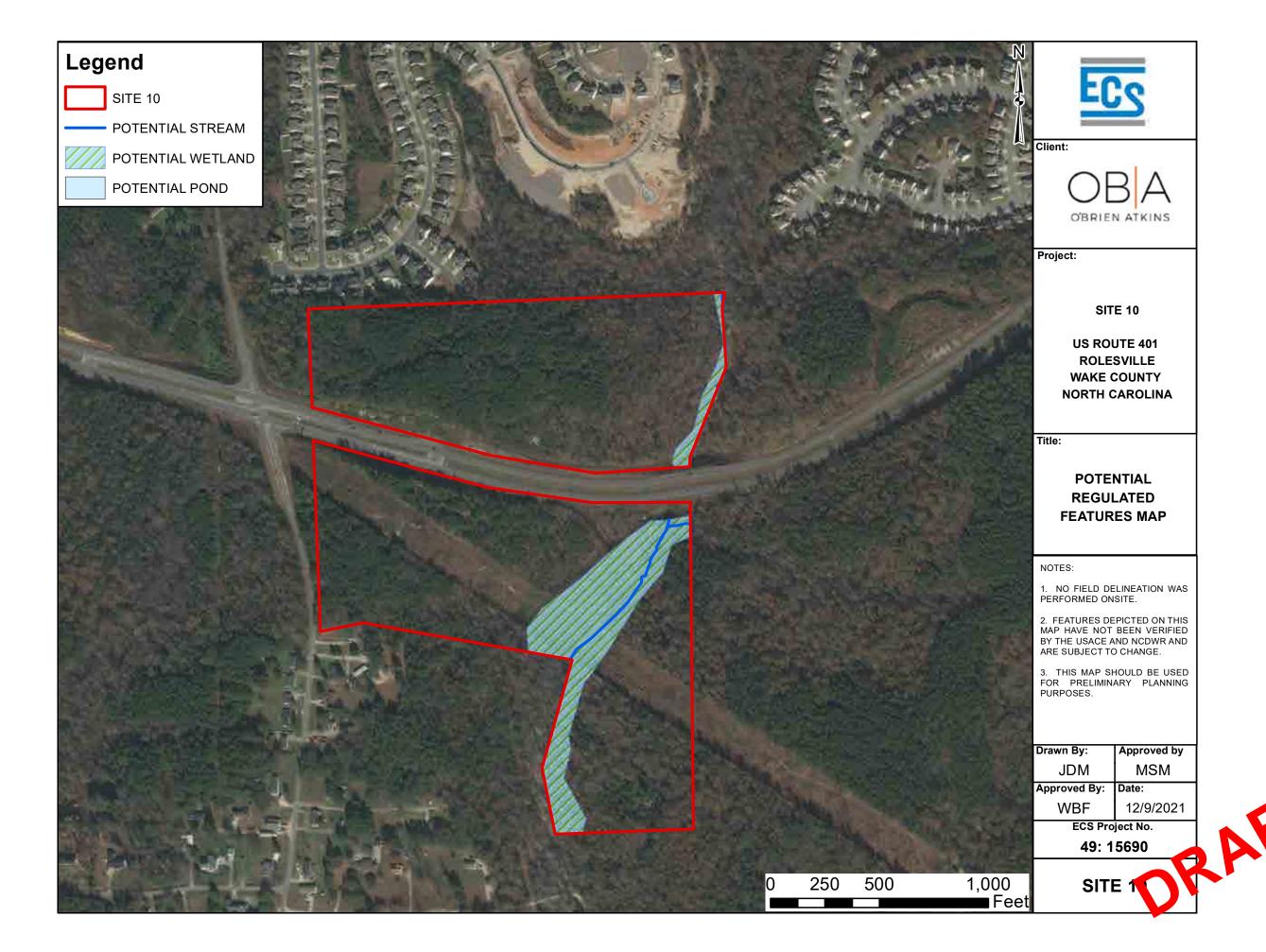


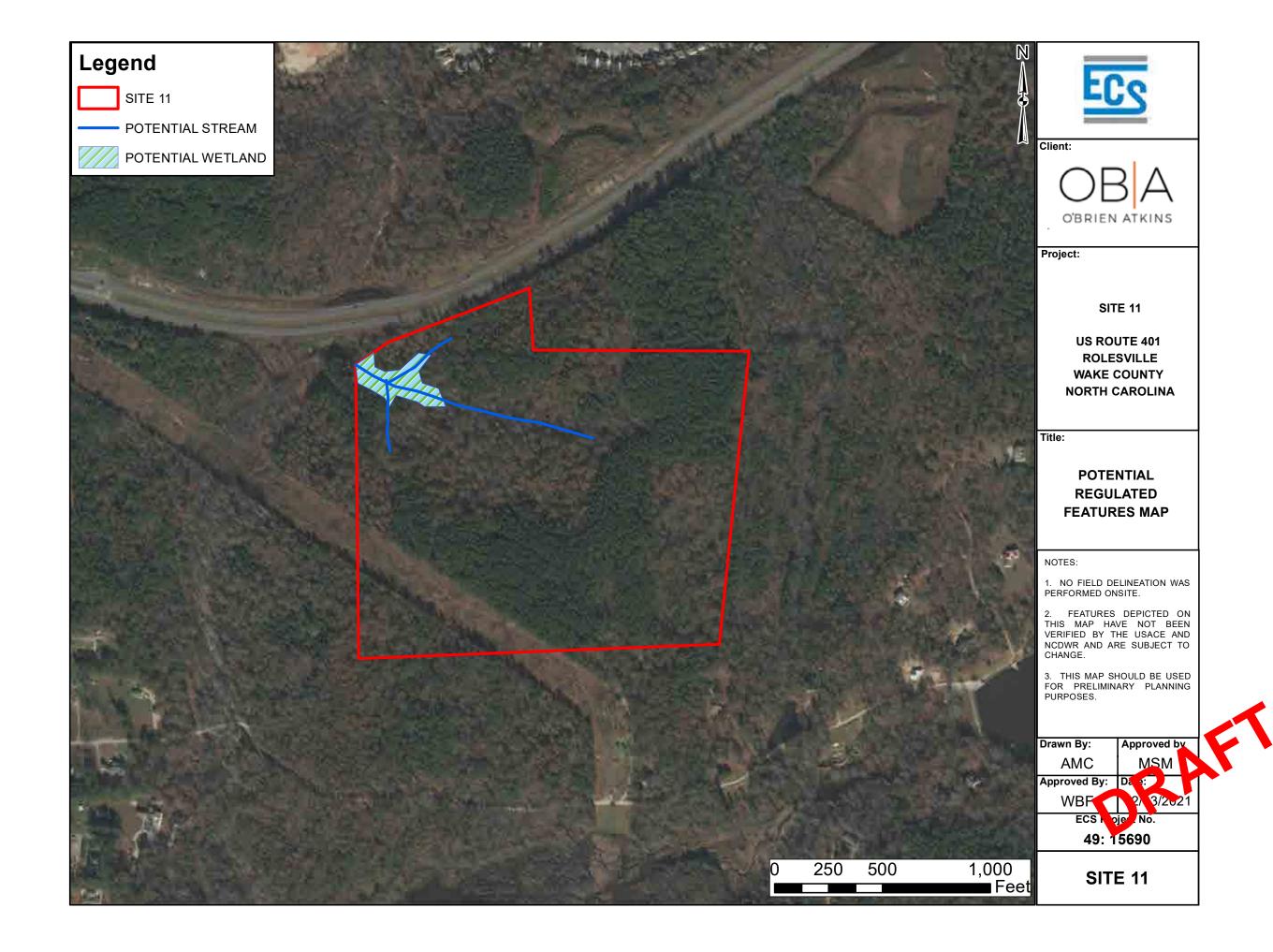




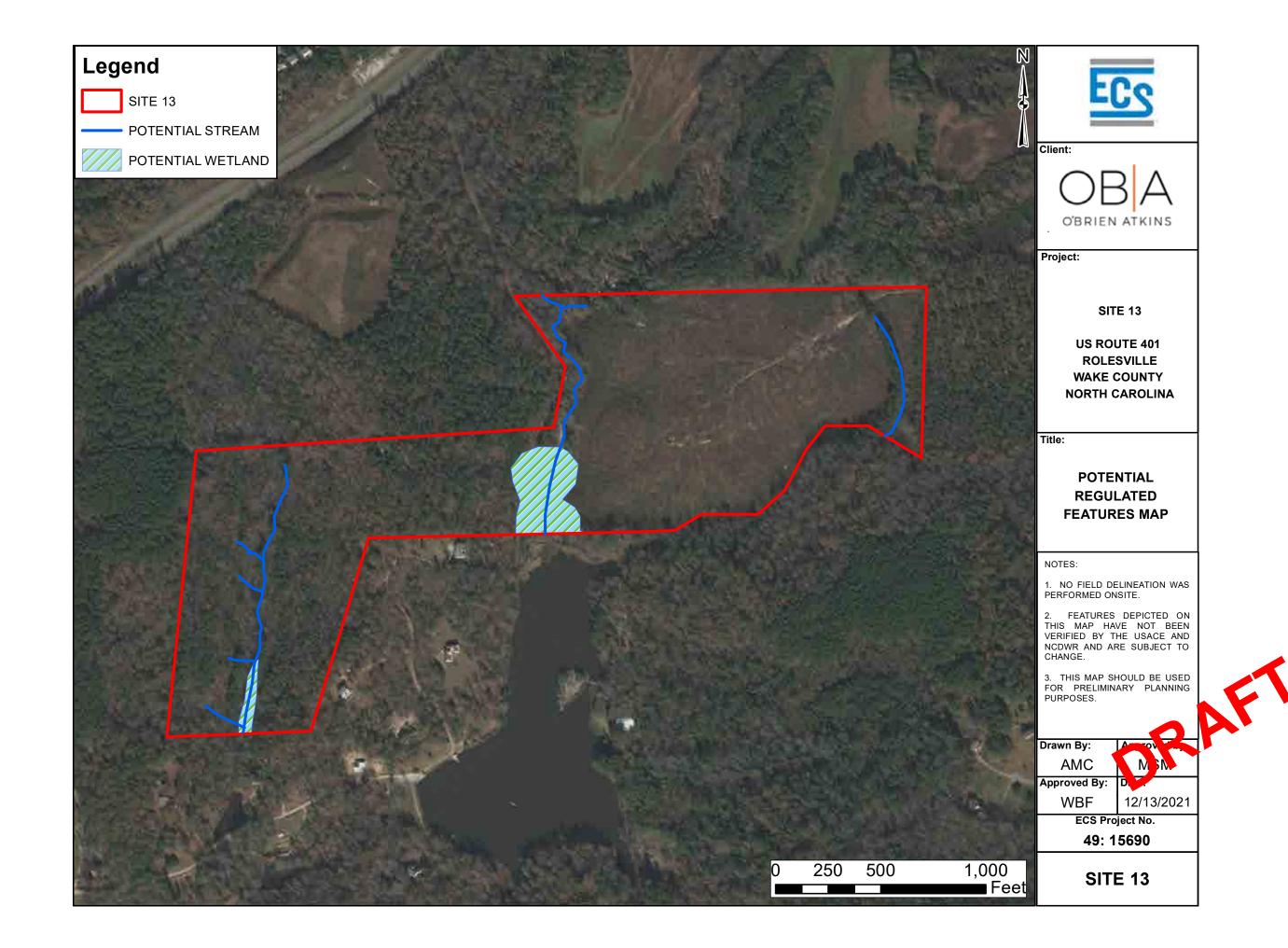


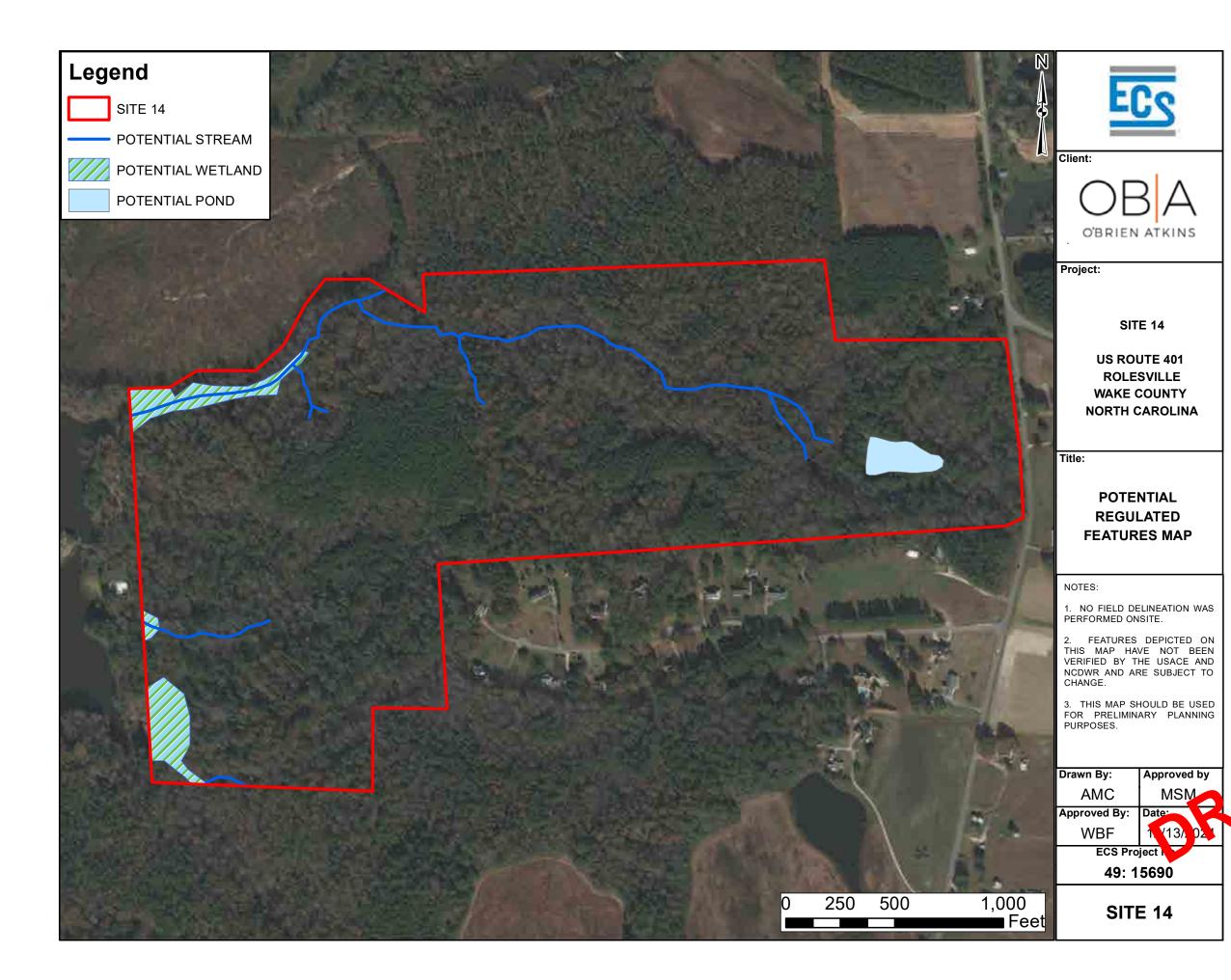


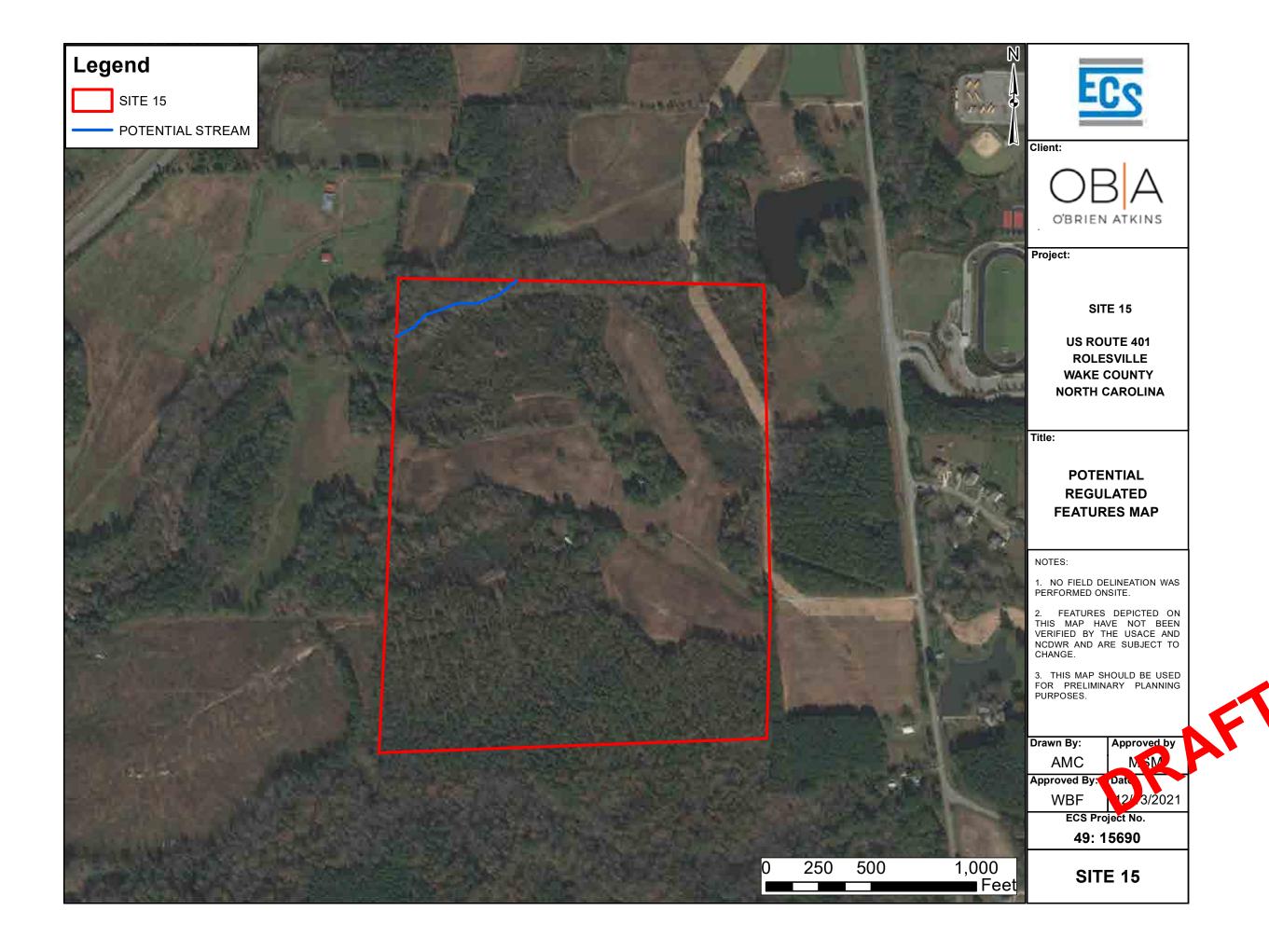


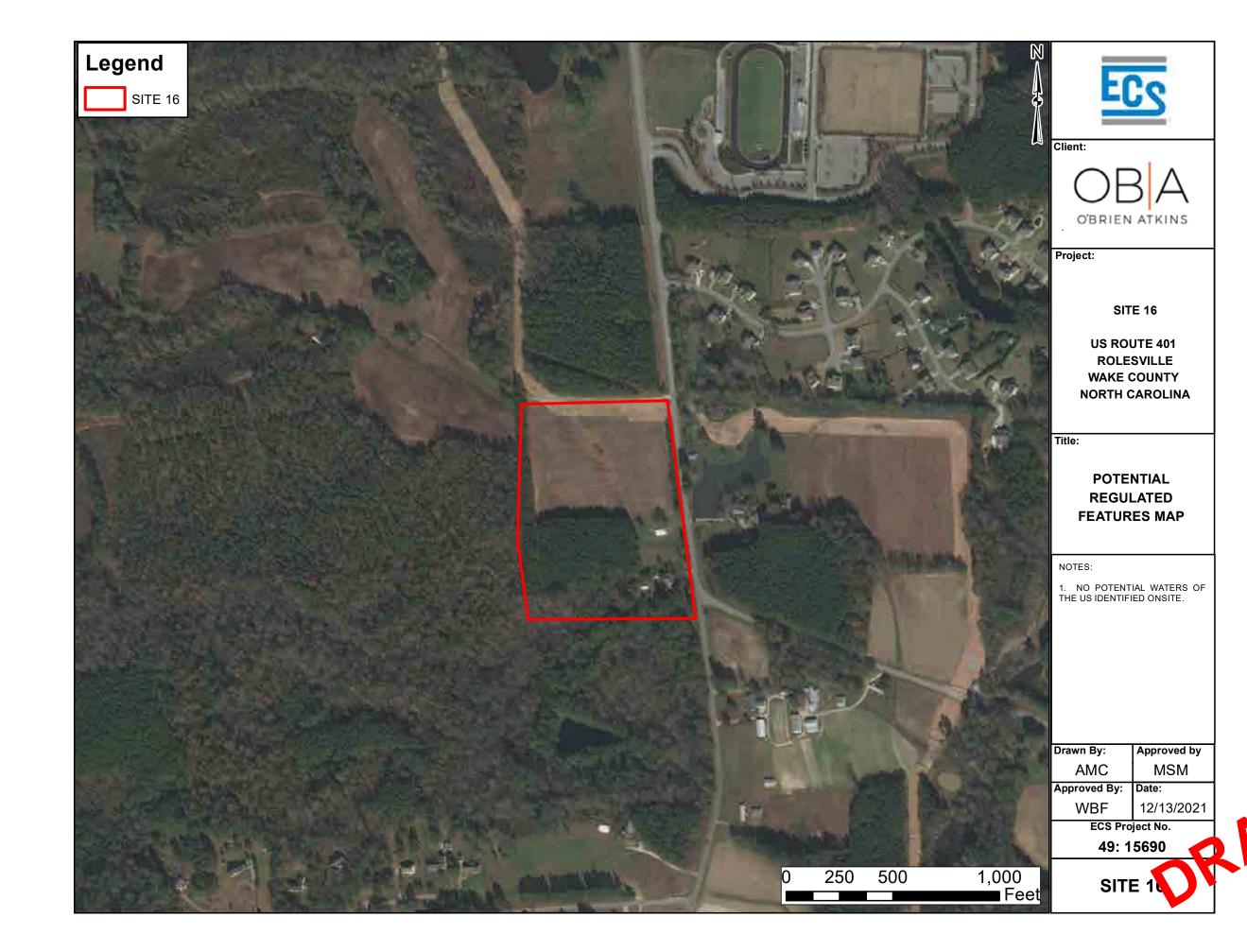














FEBRUARY 2022 DEVELOPMENT REPORT

HIGHLIGHTS



The walls are up! Triangle Family Dentistry will be located on the corner of Redford Place and Main Street.

For more information or assistance, Please contact: Shelly Raby, Development Specialist Phone: 919-554-6517

shelly.raby@rolesville.nc.gov

The Town of Rolesville is committed to providing accessible facilities, programs and services for all people in compliance with the Americans with Disabilities Act. Should you need assistance or a particular accommodation please contact the ADA Coordinator.

Developments

CURRENT RESIDENTIAL PERMITS ISSUED Summary of Activity

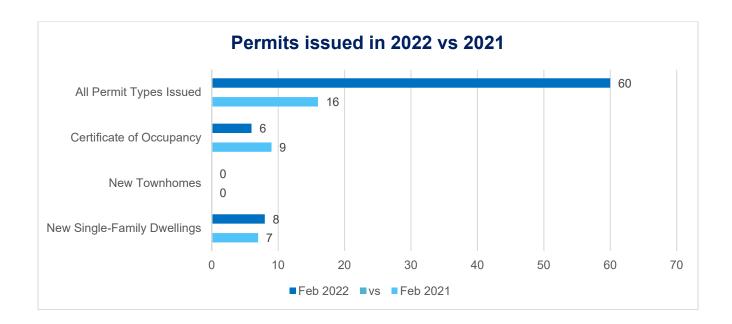
| Subdivision | Total Buildable Lots | Total Permits Issued Per Development | Un-permitted Lots Remaining | Permits Issued in February | Permits Issued YTD |
|----------------------|----------------------------|--------------------------------------------|-----------------------------------|----------------------------------|--------------------------|
| Carlton Pointe | 301 | 297 | 04 | 02 | 07 |
| Chandler's Ridge | 40 | 37 | 03 | 01 | 27 |
| Elizabeth Springs | 51 | 50 | 01 | 0 | 0 |
| Perry Farms | 113 | 77 | 36 | 03 | 04 |
| Stonewater | 208 | 206 | 02 | 01 | 01 |
| TOTAL | 713 | 667 | 46 | 07 | 39 |

| Eliz. Springs Townhomes | 54 | 27 | 27 | 16 | 16 |
|----------------------------|----|----|----|----|----|
| TOTAL | 54 | 27 | 27 | 0 | 16 |

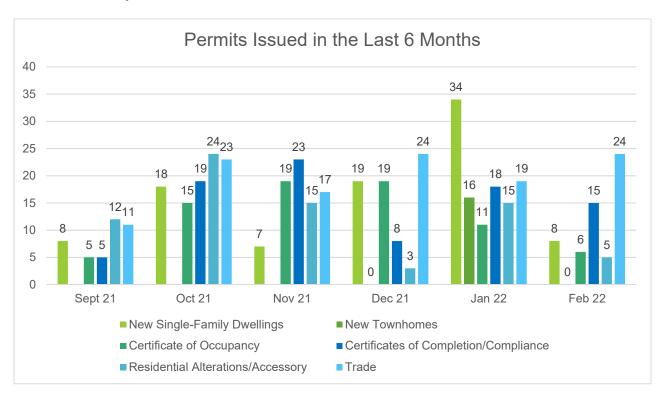
| ETJ/ Non-Sub | | | |
|--------------|--|----|----|
| | | 01 | 03 |

| Total | | | | |
|----------------|-----|----|----|----|
| Residential | 694 | 73 | 08 | 58 |
| Permits Issued | | | | |

Permitting Activity



The Town of Rolesville has experienced an overall **increase** in permitting activity compared to this time last year.



Detailed information regarding these projects can be found by clicking on the link provided https://www.rolesvillenc.gov/planning/development-projects

Commercial/ Other

Development Projects Summary

Triangle Medical Group

Carolina Legacy Volleyball

Cobblestone

Wallbrook

Residential

A-Master Team- 47 New Townhomes

Broughton Townhomes- 57 New Townhomes

Chandlers Ridge- 90 New Single-Family Homes

Cobblestone- 176 New Apartments

Elizabeth Springs- 89 New Single-Family Homes & 98 New Townhomes

Granite Crest Phase 3- 19 New Single-Family Homes

Kalas Falls- 484 New Single-Family Homes & 108 New Townhomes

Perry Farms Phase 2- 33 New Single-Family Homes

Preserve at Jones Dairy Road Central- 261 New Single-Family Homes & 173 New TH's

Preserve at Jones Dairy Road North- 141 New Single-Family Homes & 65 New Townhomes

Preserve at Jones Dairy Road South- 221 New Single-Family Homes

Preserve at Moody Farm- 82 New Single-Family Homes

Regency at Heritage- 27 New Single-Family Homes

Rolesville Crossing – 177 New Single-Family Homes & 120 New Townhomes

The Point- 483 New Single-Family Homes & 324 New Townhomes

The Townes at Carlton Pointe- 53 New Townhomes

Wallbrook- 155 New Townhomes

